

Queensland



# **PROPERTY AGENTS AND MOTOR DEALERS ACT 2000**

**Reprinted as in force on 8 May 2002  
(includes amendments up to Act No. 13 of 2002)**

**Warning—see last endnote for uncommenced amendments**

**Reprint No. 1C revised edition**

**This reprint is prepared by  
the Office of the Queensland Parliamentary Counsel  
Warning—This reprint is not an authorised copy**

# Information about this reprint

This Act is reprinted as at 8 May 2002. The reprint—

- shows the law as amended by all amendments that commenced on or before that day (Reprints Act 1992 s 5(c))
- incorporates all necessary consequential amendments, whether of punctuation, numbering or another kind (Reprints Act 1992 s 5(d)).

The reprint includes a reference to the law by which each amendment was made—see list of legislation and list of annotations in endnotes.

This page is specific to this reprint. See previous reprints for information about earlier changes made under the Reprints Act 1992. A table of reprints is included in the endnotes.

**Also see endnotes for information about—**

- **when provisions commenced**
- **provisions that have not commenced and are not incorporated in the reprint**
- **editorial changes made in earlier reprints.**

Revised edition indicates further material has affected existing material. For example—

- a correction
- a retrospective provision
- other relevant information.

Queensland



**PROPERTY AGENTS AND MOTOR DEALERS ACT 2000**

**TABLE OF PROVISIONS**

Section		Page
<b>CHAPTER 1—PRELIMINARY</b>		
<b>PART 1—INTRODUCTION</b>		
1	Short title . . . . .	31
2	Commencement . . . . .	31
3	Act binds all persons . . . . .	31
4	Exemption—auctions . . . . .	32
5	Exemption—public officials . . . . .	32
6	Exemption—financial institutions and trustee companies . . . . .	33
7	Exemption—pastoral houses . . . . .	33
8	Exemption—livestock sales . . . . .	34
9	Exemption—nonprofit corporations . . . . .	34
<b>PART 2—OBJECTS</b>		
10	Objects . . . . .	35
<b>PART 3—INTERPRETATION</b>		
11	Definitions . . . . .	36
12	Notes in text . . . . .	36
13	Meaning of “beneficial interest” . . . . .	36
14	Meaning of “in charge” . . . . .	39
15	Meaning of “motor vehicle” . . . . .	39
16	Meaning of “open listing” . . . . .	39
17	Meaning of “residential property” . . . . .	40
18	Meaning of “unsolicited invitation” . . . . .	41
19	Difference between “exclusive agency” and “sole agency” . . . . .	42

**CHAPTER 2—LICENSING****PART 1—CATEGORIES OF LICENCE**

20	Categories of licence . . . . .	43
----	---------------------------------	----

**PART 2—HOW TO OBTAIN A LICENCE**

21	Steps involved in obtaining a licence . . . . .	44
----	---	----

**PART 3—APPLICATIONS FOR LICENCE**

22	Application for licence . . . . .	44
23	Applicant must specify business address . . . . .	45
24	Requirement to give information or material about application . . . . .	46
25	Applicant intending to carry on business to advise name of auditor. . . . .	46

**PART 4—SUITABILITY OF APPLICANTS AND LICENSEES**

26	Suitability of applicants and licensees—individuals. . . . .	47
27	Suitability of applicants and licensees—corporations . . . . .	47
28	Chief executive must consider suitability of applicants and licensees . . . . .	48
29	Public trustee is a suitable person . . . . .	49
30	Chief executive of department is a suitable person . . . . .	49
31	Queensland Housing Commission is a suitable person. . . . .	49
31A	Defence Housing Authority is a suitable person. . . . .	49
32	Investigations about suitability of applicants and licensees . . . . .	50
33	Criminal history is confidential document . . . . .	50
34	Requirement to give chief executive information or material about suitability . . . . .	50

**PART 5—ELIGIBILITY FOR LICENCE*****Division 1—Restricted letting agent’s licence***

35	Eligibility for restricted letting agent’s licence . . . . .	51
----	--	----

***Division 2—Real estate agent’s licence***

36	Eligibility for real estate agent’s licence . . . . .	53
----	---	----

***Division 3—Pastoral house licences***

37	Eligibility for pastoral house licence. . . . .	53
38	Eligibility for pastoral house director’s licence. . . . .	54
39	Eligibility for pastoral house manager’s licence . . . . .	54
40	Eligibility for pastoral house auctioneer’s licence . . . . .	55

<b><i>Division 4—Auctioneer’s licences</i></b>		
41	Eligibility for auctioneer’s licence . . . . .	55
<b><i>Division 5—Property developer’s licence</i></b>		
42	Eligibility for property developer’s licence . . . . .	56
43	Eligibility for property developer director’s licence . . . . .	56
<b><i>Division 6—Motor dealer’s licence</i></b>		
44	Eligibility for motor dealer’s licence . . . . .	56
<b><i>Division 7—Commercial agent’s licence</i></b>		
45	Eligibility for commercial agent’s licence . . . . .	57
<b><i>Division 8—Chief executives and corporations sole</i></b>		
46	Public trustee is eligible to obtain particular licences . . . . .	58
47	Chief executive of department is eligible to obtain particular licences . . . . .	58
48	Queensland Housing Commission is eligible to obtain particular licences . . . . .	58
48A	Defence Housing Authority is eligible to obtain particular licences . . . . .	59
<b>PART 6—ISSUE OF LICENCES</b>		
49	Chief executive may issue or refuse to issue licence . . . . .	59
50	Licence—public trustee . . . . .	60
51	Licence—chief executive of department . . . . .	60
52	Licence—Queensland Housing Commission . . . . .	61
52A	Licence—Defence Housing Authority . . . . .	61
53	Licence—conditions . . . . .	61
<b>PART 7—RESTRICTIONS ON PERFORMING ACTIVITIES UNDER LICENCES</b>		
54	Restriction—corporations . . . . .	62
55	Restriction—individuals . . . . .	62
56	Restriction—conditions . . . . .	63
<b>PART 8—RENEWAL AND RESTORATION OF LICENCES</b>		
<b><i>Division 1—Renewal</i></b>		
57	Application for renewal . . . . .	63
58	Chief executive may renew or refuse to renew licence . . . . .	64
59	Licence taken to be in force while application for renewal is considered . . . . .	65
<b><i>Division 2—Restoration</i></b>		
60	Application for restoration . . . . .	66

61	Chief executive may restore or refuse to restore licence. . . . .	67
62	Licence taken to be in force while application for restoration is considered . . . . .	68
<b>PART 9—DEALINGS WITH LICENCES</b>		
<i>Division 1—Transfer of licence</i>		
63	Transfer of licence prohibited . . . . .	68
<i>Division 2—Substitute licences</i>		
64	Appointment of substitute licensee—principal licensee—individual . . . . .	69
65	Appointment of substitute licensee—employed licensee in charge of a licensee’s business at a place. . . . .	70
66	Appointment of substitute licensee—pastoral house manager in charge of a licensee’s business at a place . . . . .	71
67	Chief executive may appoint or refuse to appoint substitute licensee. . . . .	73
68	Substitute licensee . . . . .	73
69	Limitation on period of substitution . . . . .	74
<i>Division 3—General</i>		
70	Amendment of licence conditions . . . . .	74
71	Return of licence for amendment of conditions or when suspended or cancelled . . . . .	76
72	Surrender of licence. . . . .	76
73	Licence may be deactivated. . . . .	76
<b>PART 10—IMMEDIATE SUSPENSION AND CANCELLATION OF LICENCES</b>		
74	Immediate suspension . . . . .	77
75	Immediate cancellation . . . . .	78
<b>PART 11—GENERAL PROVISIONS ABOUT LICENCES</b>		
76	Form of licence . . . . .	79
77	Display of licence . . . . .	79
78	Term of licence . . . . .	79
79	Replacement licences . . . . .	80
80	Register of licences . . . . .	80
81	Licensees to notify chief executive of changes in circumstances . . . . .	81
<b>CHAPTER 3—EMPLOYEE REGISTRATION</b>		
<b>PART 1—CATEGORIES OF REGISTERED EMPLOYEES</b>		
82	Categories of registered employees. . . . .	82

<b>PART 2—HOW TO OBTAIN REGISTRATION</b>	
83	Steps involved in obtaining registration . . . . . 82
<b>PART 3—APPLICATIONS FOR REGISTRATION</b>	
84	Application for registration . . . . . 83
<b>PART 4—SUITABILITY OF APPLICANTS</b>	
85	Suitability of applicants. . . . . 84
86	Chief executive must consider suitability of applicants . . . . . 84
87	Investigations about suitability of applicants . . . . . 85
88	Criminal history is confidential document . . . . . 86
89	Requirement to give chief executive information or material about suitability . . . . . 86
<b>PART 5—ELIGIBILITY FOR REGISTRATION</b>	
90	Eligibility for registration as registered employee . . . . . 87
<b>PART 6—ISSUE OF REGISTRATION CERTIFICATE</b>	
91	Chief executive may issue or refuse to issue registration certificate. . . . . 87
92	Registration certificate—conditions . . . . . 88
<b>PART 7—ACTIVITIES AUTHORISED UNDER REGISTRATION CERTIFICATE</b>	
93	What a registration certificate authorises . . . . . 89
<b>PART 8—RENEWAL AND RESTORATION OF REGISTRATION CERTIFICATES</b>	
<i>Division 1—Renewal</i>	
94	Application for renewal. . . . . 90
95	Chief executive may renew or refuse to renew registration certificate . . . . . 90
96	Registration certificate taken to be in force while application for renewal is considered. . . . . 91
<i>Division 2—Restoration</i>	
97	Application for restoration . . . . . 91
98	Chief executive may restore or refuse to restore registration certificate. . . . . 92
99	Registration certificate taken to be in force while application for restoration is considered . . . . . 93
<b>PART 9—DEALINGS WITH REGISTRATION CERTIFICATES</b>	
<i>Division 1—Transfer of registration certificate</i>	
100	Transfer of registration certificate prohibited . . . . . 93

---

<b><i>Division 2—General</i></b>	
101	Amendment of registration certificate conditions . . . . . 93
102	Return of registration certificate for amendment of conditions . . . . . 94
103	Surrender of registration certificate. . . . . 95
<b>PART 10—IMMEDIATE SUSPENSION AND CANCELLATION OF REGISTRATION CERTIFICATES</b>	
104	Immediate suspension . . . . . 95
105	Immediate cancellation . . . . . 96
<b>PART 11—GENERAL PROVISIONS ABOUT EMPLOYEE REGISTRATION</b>	
106	Form of registration certificate . . . . . 96
107	Term of registration certificate . . . . . 97
108	Replacement certificates . . . . . 97
109	Register of registration certificates . . . . . 97
110	Registered employees to notify chief executive of changes in circumstances 99
<b>CHAPTER 4—RESTRICTED LETTING AGENTS</b>	
<b>PART 1—RESTRICTED LETTING AGENT’S LICENCE</b>	
111	What a restricted letting agent’s licence authorises. . . . . 99
<b>PART 2—CONDUCT PROVISIONS</b>	
<b><i>Division 1—Carrying on business</i></b>	
112	Carrying on of business under restricted letting agent’s licence. . . . . 100
113	Licensee to be in charge of a restricted letting agent’s business at a place. . 101
<b><i>Division 2—Appointment</i></b>	
114	Appointment of restricted letting agent. . . . . 102
115	Form of appointment. . . . . 104
<b><i>Division 3—Recovery of reward or expense</i></b>	
116	Commission may be claimed only in relation to actual amounts . . . . . 104
117	Restriction on remedy for reward or expense . . . . . 104
118	Excess fees etc. to be repaid . . . . . 105
<b><i>Division 4—Code of conduct</i></b>	
119	Code of conduct . . . . . 106
120	Complaints about conduct. . . . . 106



**PART 3—GENERAL**

121	Registered office . . . . .	106
122	Restricted letting agent to notify chief executive of change in place of business etc. . . . .	107
123	Display and publication of licensee's name . . . . .	108
124	Principal licensee must keep employment register . . . . .	108

**PART 4—OFFENCES**

125	Acting as restricted letting agent. . . . .	109
126	Restricted letting agent must not act for more than 1 party . . . . .	109
127	Production of licence. . . . .	109

**CHAPTER 5—REAL ESTATE AGENTS****PART 1—REAL ESTATE AGENT'S AUTHORISATION AND RESPONSIBILITY***Division 1—Real estate agent's licence*

128	What a real estate agent's licence authorises. . . . .	110
-----	--	-----

*Division 2—Responsibilities of persons in charge of a licensee's business for salespersons*

129	Responsibility for acts and omissions of salespersons . . . . .	110
130	Real estate agent must give salespersons employment authority . . . . .	111

**PART 2—CONDUCT PROVISIONS***Division 1—Carrying on business*

131	Carrying on of business under real estate agent's licence . . . . .	111
132	Licensee to be in charge of a real estate agent's business at a place. . . . .	112

*Division 2—Appointment*

133	Appointment of real estate agent—general. . . . .	113
134	Form of appointment. . . . .	114
135	Appointment of real estate agent—sole and exclusive agencies. . . . .	115
136	Restriction on reappointment of real estate agents for sales of residential property . . . . .	115
137	Avoidance of appointments. . . . .	116

*Division 3—Disclosure of interest*

138	Disclosures to prospective buyer. . . . .	116
-----	---	-----

*Division 4—Recovery of reward or expense*

139	Commission may be claimed only in relation to actual amounts . . . . .	118
-----	--	-----

*Property Agents and Motor Dealers Act 2000*


---

140	Restriction on recovery of reward or expense—no proper authorisation etc.	118
141	Restriction on recovery of reward or expense above amount allowed . . . . .	118
142	Excess commission etc. to be repaid. . . . .	119
<b><i>Division 5—Interests in property</i></b>		
143	Definition for div 5 . . . . .	120
144	Beneficial interest—options . . . . .	120
145	Beneficial interest—other than options. . . . .	120
146	Non-application of s 145 for particular livestock sales. . . . .	121
<b><i>Division 6—Lands not lawfully useable for residential purposes</i></b>		
147	Definition for div 6 . . . . .	121
148	Application of div 6. . . . .	121
149	Notice to be given about vacant land. . . . .	122
150	Buyer’s rights if notice not given or materially defective . . . . .	123
151	Liability to punishment under s 149 or 150 additional to other liabilities at law . . . . .	124
<b><i>Division 7—Sales of particular businesses</i></b>		
152	Application of div 7. . . . .	124
153	Notice to be given about sale of restricted letting agent’s business . . . . .	125
<b><i>Division 8—Code of conduct</i></b>		
154	Code of conduct . . . . .	125
155	Complaints about conduct. . . . .	126
<b>PART 3—GENERAL</b>		
156	Registered office . . . . .	126
157	Real estate agent must notify chief executive of change in place of business etc. . . . .	127
158	Display and publication of licensee’s name . . . . .	127
159	Principal licensee must keep employment register . . . . .	128
<b>PART 4—OFFENCES</b>		
160	Acting as real estate agent. . . . .	129
161	Pretending to be real estate salesperson . . . . .	130
162	Real estate agent must not act for more than 1 party . . . . .	130
163	Production of licence. . . . .	130
164	Employment of persons in real estate business. . . . .	131

**CHAPTER 6—PASTORAL HOUSES****PART 1—PASTORAL HOUSE’S AUTHORISATION AND RESPONSIBILITIES***Division 1—Pastoral house licences*

165	What a pastoral house licence authorises . . . . .	131
166	What a pastoral house director’s licence authorises . . . . .	132
167	What a pastoral house manager’s licence authorises. . . . .	132
168	What a pastoral house auctioneer’s licence authorises . . . . .	133

*Division 2—Responsibility of persons in charge of a licensee’s business for salespersons*

169	Responsibility for acts and omissions of pastoral house salespersons . . . . .	133
170	Pastoral house must give salespersons employment authority . . . . .	133

**PART 2—CONDUCT PROVISIONS***Division 1—Carrying on business*

171	Carrying on of business under pastoral house licence . . . . .	134
172	Licensee to be in charge of pastoral house’s business at a place. . . . .	134

*Division 2—Appointment*

173	Appointment of pastoral house—general . . . . .	135
174	Form of appointment. . . . .	137
175	Appointment of pastoral house—sole and exclusive agencies . . . . .	137
176	Restriction on reappointment of pastoral house for sales of residential property . . . . .	138
177	Avoidance of appointments. . . . .	138

*Division 3—Recovery of reward or expense*

178	Commission may be claimed only in relation to actual amounts . . . . .	139
179	Restriction on recovery of reward or expense—no proper authorisation etc. . . . .	139
180	Restriction on recovery of reward or expense above amount allowed . . . . .	140
181	Excess commission etc. to be repaid. . . . .	140

*Division 4—Interests in property*

182	Definition for div 4 . . . . .	141
183	Beneficial interest—options . . . . .	141
184	Beneficial interest—other than options. . . . .	142
185	Non-application of s 184 for particular livestock sales. . . . .	143

---

<i>Division 5—Lands not lawfully useable for residential purposes</i>		
186	Definition for div 5 . . . . .	143
187	Application of div 5 . . . . .	143
188	Notice to be given about vacant land . . . . .	143
189	Buyer’s rights if notice not given or materially defective . . . . .	145
190	Liability to punishment under s 188 or 189 additional to other liabilities at law . . . . .	146
<i>Division 6—Code of conduct</i>		
191	Code of conduct . . . . .	147
192	Complaints about conduct . . . . .	147
<b>PART 3—GENERAL</b>		
193	Registered offices . . . . .	147
194	Pastoral house etc. must notify chief executive of particular changes . . . . .	148
195	Display and publication of licensee’s name . . . . .	149
196	Pastoral house to keep employment register . . . . .	150
<b>PART 4—OFFENCES</b>		
197	Acting as pastoral house . . . . .	151
198	Acting as pastoral house director . . . . .	152
199	Acting as pastoral house manager . . . . .	152
200	Acting as pastoral house auctioneer . . . . .	153
201	Pretending to be pastoral house salesperson . . . . .	153
202	Pastoral house must not act for more than 1 party . . . . .	153
203	Production of licence . . . . .	153
204	Employment of persons in pastoral house business . . . . .	154
<b>CHAPTER 7—AUCTIONEERS</b>		
<b>PART 1—AUCTIONEER’S AUTHORISATION AND RESPONSIBILITIES</b>		
<i>Division 1—What an auctioneer’s licence authorises</i>		
205	What an auctioneer’s licence authorises . . . . .	154
<i>Division 2—Responsibilities of auctioneers for trainee auctioneers</i>		
206	Responsibility for acts and omissions of trainee auctioneers . . . . .	155
207	Auctioneer must give trainee auctioneer employment authority . . . . .	155

**PART 2—CONDUCT PROVISIONS*****Division 1—Carrying on business***

208	Carrying on of business under auctioneer’s licence . . . . .	156
209	Licensee to be in charge of auctioneer’s business at a place. . . . .	156

***Division 2—Appointment***

210	Appointment of auctioneer—general . . . . .	157
211	Form of appointment. . . . .	159
212	Appointment of auctioneer—sole and exclusive agencies . . . . .	159
213	Restriction on reappointment of auctioneers for sales of residential property . . . . .	160
214	Avoidance of appointments. . . . .	160

***Division 3—Chattel auctions***

215	Buyer’s premium. . . . .	160
-----	--------------------------	-----

***Division 4—Recovery of reward or expense***

216	Commission may be claimed only in relation to actual amounts . . . . .	161
217	Restriction on recovery of reward or expense—no proper authorisation etc. . . . .	161
218	Restriction on recovery of reward or expense above amount allowed . . . . .	162
219	Excess commission etc. to be repaid. . . . .	162

***Division 5—Interests in property***

220	Definition for div 5 . . . . .	163
221	Beneficial interest—options . . . . .	163
222	Beneficial interest—other than options. . . . .	163
223	Non-application of s 222 for particular livestock sales. . . . .	165

***Division 6—Lands not lawfully useable for residential purposes***

224	Definition for div 6 . . . . .	165
225	Application of div 6. . . . .	165
226	Notice to be given about vacant land. . . . .	165
227	Buyer’s rights if notice not given or materially defective . . . . .	166
228	Liability to punishment under s 226 or 227 additional to other liabilities at law . . . . .	168

***Division 7—Sales of livestock***

229	Sales of livestock. . . . .	168
230	Protection for auctioneer. . . . .	169

---

<b><i>Division 8—Code of conduct</i></b>		
231	Code of conduct . . . . .	169
232	Complaints about conduct . . . . .	169
<b><i>Division 9—Sales of water damaged motor vehicles</i></b>		
232A	Announcements before auction . . . . .	170
<b>PART 3—GUARANTEE OF TITLE FOR MOTOR VEHICLES</b>		
233	Guarantee of title for motor vehicles . . . . .	170
<b>PART 4—STATUTORY WARRANTY</b>		
234	Definitions for pt 4 . . . . .	172
235	Meaning of “defect” . . . . .	172
236	Meaning of “warranty period” . . . . .	173
237	Application of pt 4. . . . .	174
238	Particular vehicles without statutory warranty to be identified when offered for sale. . . . .	174
239	Announcements before auction. . . . .	174
240	Warrantor. . . . .	175
241	Buyer to be given notice about statutory warranty . . . . .	175
242	Statutory warranty . . . . .	175
243	Defects not covered by statutory warranty . . . . .	176
244	Buyer’s obligations under statutory warranty . . . . .	176
245	Warrantor to record particulars of extension of warranty period . . . . .	177
246	Warrantor to advise whether defect covered by statutory warranty . . . . .	177
247	Warrantor’s obligation to repair defects . . . . .	178
248	Warrantor’s failure to repair . . . . .	178
249	Applications for more than prescribed amount. . . . .	180
<b>PART 5—GENERAL</b>		
250	Registered office . . . . .	180
251	Auctioneer must notify chief executive of change in place of business etc..	181
252	Display and publication of licensee’s name . . . . .	181
253	Principal licensee must keep employment register . . . . .	182
254	Auctioneer to obtain statement from seller of vehicle . . . . .	183
255	Auctioneer to give statement to buyer of vehicle . . . . .	184

**PART 6—OFFENCES**

256	Acting as auctioneer . . . . .	184
257	Pretending to be trainee auctioneer . . . . .	185
258	Auctioneer must not act for more than 1 party . . . . .	185
259	Production of licence. . . . .	185
260	Employment of persons in auctioneer’s business . . . . .	185

**CHAPTER 8—PROPERTY DEVELOPERS****PART 1—PROPERTY DEVELOPER’S AUTHORISATION AND RESPONSIBILITIES***Division 1—Interpretation*

261	Meaning of “complete a residential property sale” . . . . .	186
-----	---	-----

*Division 2—Licences*

262	What a property developer’s licence authorises . . . . .	187
263	What a property developer director’s licence authorises. . . . .	187

*Division 3—Responsibilities of persons in charge of a licensee’s business for salespersons*

264	Responsibility for acts and omissions of salespersons . . . . .	187
265	Property developer must give salespersons employment authority. . . . .	188

**PART 2—CONDUCT PROVISIONS***Division 1—Carrying on business*

266	Carrying on business under property developer’s licence . . . . .	188
267	Licensee or salesperson to be in charge of a property developer’s business at a place . . . . .	188

*Division 2—Disclosure of interest*

268	Disclosures to prospective buyer. . . . .	189
-----	---	-----

*Division 3—Code of conduct*

269	Code of conduct . . . . .	191
270	Complaints about conduct. . . . .	191

**PART 3—GENERAL**

271	Registered office . . . . .	192
272	Property developer must notify chief executive of change in place of business etc. . . . .	192
273	Display and publication of licensee’s name . . . . .	192
274	Principal licensee must keep employment register . . . . .	193

**PART 4—OFFENCES**

275	Acting and marketing offences . . . . .	194
276	Pretending to be property developer salesperson . . . . .	194
277	Production of licence. . . . .	194
278	Employment of persons in property developer’s business . . . . .	195

**CHAPTER 9—MOTOR DEALERS****PART 1—MOTOR DEALER’S AUTHORISATION AND RESPONSIBILITIES***Division 1—Motor dealer’s licence*

279	What a motor dealer’s licence authorises . . . . .	195
-----	--	-----

*Division 2—Responsibilities of persons in charge of a licensee’s business for motor salespersons*

280	Responsibility for acts and omissions of motor salespersons . . . . .	196
281	Motor dealer must give salespersons employment authority . . . . .	197

**PART 2—CONDUCT PROVISIONS***Division 1—Carrying on business*

282	Carrying on of business under motor dealer’s licence . . . . .	197
283	Licensee to be in charge of motor dealer’s business at a place . . . . .	198

*Division 2—Consignment selling*

284	Appointment—sale on consignment . . . . .	198
285	Form of appointment. . . . .	200
286	Trade-ins . . . . .	200

*Division 3—Recovery of reward or expense*

287	Commission may be claimed only in relation to actual amounts . . . . .	200
288	Restriction on remedy for reward or expense . . . . .	201
289	Excess commission etc. to be repaid. . . . .	201

*Division 4—Interests in property*

290	Definition for div 4 . . . . .	202
291	Beneficial interest—options . . . . .	202
292	Beneficial interest—other than options. . . . .	202

*Division 5—Code of conduct*

293	Code of conduct . . . . .	203
294	Complaints about conduct. . . . .	203



***Division 6—Sales of used motor vehicles that are water damaged motor vehicles***

294A	Notice to be given about used motor vehicle—water damaged motor vehicle . . . . .	204
------	---	-----

**PART 3—GUARANTEE OF TITLE FOR MOTOR VEHICLES**

295	Guarantee of title for motor vehicles. . . . .	204
-----	--	-----

**PART 4—COOLING-OFF PERIOD**

296	Definitions for pt 4 . . . . .	206
297	Meaning of “cooling-off period”. . . . .	207
298	Application of pt 4. . . . .	208
299	Particular vehicles for sale on consignment to be identified as not being subject to cooling-off period . . . . .	208
300	Notice to be given about used motor vehicle—no prior contract . . . . .	208
301	Option to purchase during cooling-off period. . . . .	209
302	Buyer’s rights if notice not given or materially defective . . . . .	210
303	Contract must contain cooling-off clause . . . . .	211
304	Consideration for cooling-off period. . . . .	212
305	Consideration for option . . . . .	212
306	Harassment or coercion. . . . .	213
307	Property does not pass during cooling-off period . . . . .	213
308	Buyer may avoid contract during cooling-off period . . . . .	213
309	Procedure for avoidance . . . . .	214
310	What happens when contract avoided. . . . .	214
311	Consideration for used motor vehicle during cooling-off period . . . . .	214

**PART 5—STATUTORY WARRANTY**

312	Definitions for pt 5 . . . . .	215
313	Meaning of “defect” . . . . .	215
314	Meaning of “warranty period” . . . . .	216
315	Application of pt 5. . . . .	217
316	Particular vehicles without statutory warranty to be identified when offered for sale. . . . .	217
317	Buyer to be given notice about statutory warranty . . . . .	217
318	Statutory warranty . . . . .	218
319	Defects not covered by statutory warranty . . . . .	218

320	Buyer's obligations under statutory warranty . . . . .	219
321	Warrantor to record particulars of extension of warranty period . . . . .	219
322	Warrantor to advise whether defect covered by statutory warranty . . . . .	219
323	Warrantor's obligation to repair defects . . . . .	220
324	Warrantor's failure to repair . . . . .	220
325	Applications for more than prescribed amount. . . . .	222

#### **PART 6—GENERAL**

326	Registered office . . . . .	222
327	Motor dealer must notify chief executive of change in place of business etc. . . . .	223
328	Display and publication of licensee's name . . . . .	224
329	Principal licensee to keep employment register . . . . .	224
330	Motor dealer to keep transactions register . . . . .	225
331	Motor dealer to obtain statement from seller of vehicle . . . . .	226
332	Motor dealer to give statement to buyer of vehicle . . . . .	226
333	Contract of sale . . . . .	227

#### **PART 7—OFFENCES**

334	Acting as motor dealer . . . . .	228
335	Pretending to be motor salesperson. . . . .	228
336	Motor dealer must not act for more than 1 party. . . . .	228
337	Production of licence. . . . .	229
338	Employment of persons in motor dealer business. . . . .	229

### **CHAPTER 10—COMMERCIAL AGENTS**

#### **PART 1—COMMERCIAL AGENT'S AUTHORISATION AND RESPONSIBILITIES**

##### *Division 1—Commercial agent's licence*

339	What a commercial agent's licence authorises . . . . .	230
-----	--	-----

##### *Division 2—Responsibilities of persons in charge of a licensee's business for commercial subagents*

340	Responsibility for acts and omissions of commercial subagent . . . . .	230
341	Commercial agent must give commercial subagents employment authority . . . . .	231

#### **PART 2—CONDUCT PROVISIONS**

##### *Division 1—Carrying on business*

342	Carrying on of business under commercial agent's licence . . . . .	231
-----	--	-----

---

343	Licensee to be in charge of commercial agent's business at a place . . . . .	231
	<b><i>Division 2—Appointment</i></b>	
344	Appointment of commercial agent . . . . .	232
345	Form of appointment . . . . .	234
	<b><i>Division 3—Recovery of expenses and costs</i></b>	
346	Restriction on remedy for reward or expense . . . . .	234
347	Recovery of costs of commercial agent . . . . .	234
	<b><i>Division 4—Code of conduct</i></b>	
348	Code of conduct . . . . .	235
349	Complaints about conduct . . . . .	235
	<b>PART 3—GENERAL</b>	
350	Registered office . . . . .	236
351	Commercial agent must notify chief executive of change in place of business etc. . . . .	236
352	Display and publication of licensee's name . . . . .	237
353	Principal licensee must keep employment register . . . . .	237
	<b>PART 4—OFFENCES</b>	
354	Acting as commercial agent . . . . .	238
355	Pretending to be commercial subagent . . . . .	239
356	Commercial agent must not act for more than 1 party . . . . .	240
357	Production of licence . . . . .	240
358	Employment of persons in commercial agent's business . . . . .	240
359	Licence not to be used improperly . . . . .	241
360	Unlawful entry . . . . .	241
361	Misrepresentation . . . . .	241
362	Impersonating commercial agents . . . . .	241
	<b>CHAPTER 11—RESIDENTIAL PROPERTY SALES</b>	
	<b>PART 1—PRELIMINARY</b>	
363	Purposes of ch 11 . . . . .	242
364	Definitions for ch 11 . . . . .	242
365	When parties are bound under a relevant contract . . . . .	243
365A	Buyer to receive copy of property valuation buyer pays for . . . . .	244
365B	Lawyer's disclosure to buyer about independence . . . . .	245

**PART 2—WARNING STATEMENTS**

366	Warning statement to be attached to relevant contract . . . . .	245
367	Buyer’s rights if warning statement not given. . . . .	246

**PART 3—COOLING-OFF PERIOD**

368	Terminating contract during cooling-off period . . . . .	247
369	Waiving cooling-off period . . . . .	248
370	Shortening cooling-off period . . . . .	248

**PART 4—ACCOUNTING REQUIREMENTS FOR RELEVANT CONTRACTS**

371	Application of pt 4. . . . .	249
372	Part payments must be paid to particular persons . . . . .	250
373	Part payment to be held in trust. . . . .	250

**CHAPTER 12—ACCOUNTS AND FUNDS****PART 1—TRUST ACCOUNTS***Division 1—Application of pt 1*

374	Pt 1 applies only to principal licensees . . . . .	251
-----	--	-----

*Division 2—Opening trust accounts*

375	Notice before opening account . . . . .	251
376	Account’s name . . . . .	252
377	Notice of account’s opening, closing or name change . . . . .	252

*Division 3—Dealing with trust money**Subdivision 1—Payments to trust accounts*

378	Application . . . . .	253
379	Dealing with amount on receipt . . . . .	253
380	Investments . . . . .	254
381	No other payments to trust account. . . . .	254
382	Multiple licence holders . . . . .	255
383	Trust money not available to licensee’s creditors . . . . .	255

*Subdivision 2—Payments from trust accounts*

384	When payments may be made from trust accounts. . . . .	255
385	Permitted drawings from trust accounts . . . . .	255

*Subdivision 3—Other trust account obligations*

386	Accounting to clients. . . . .	257
-----	--------------------------------	-----

***Division 4—Disputes about trust money***

387	Application of div 4 . . . . .	257
388	When amount in dispute may be paid . . . . .	258
389	Where amount must be paid if notice given . . . . .	258
390	Dealing with amount if no notice . . . . .	259

**PART 2—AUDIT REQUIREMENTS*****Division 1—Preliminary***

391	Definitions for pt 2 . . . . .	259
-----	--------------------------------	-----

***Division 2—Provisions about auditors***

392	Principal licensee must appoint auditor . . . . .	260
393	Application for approval as auditor . . . . .	260
394	Chief executive to consider application . . . . .	261
395	When approval of person as approved auditor ends . . . . .	262
396	Notice and evidence of auditor's appointment . . . . .	262
397	Steps to be taken if auditor's appointment ends . . . . .	262
398	Chief executive may withdraw approval as approved auditor . . . . .	263
399	Chief executive may make information available to supervisory bodies . . . . .	264

***Division 3—Audit of trust accounts***

400	Definitions for div 3 . . . . .	264
401	What trust accounts must be audited . . . . .	265
402	Time for audit . . . . .	265
403	Auditors—functions . . . . .	266
404	Auditor's advice to chief executive . . . . .	267
405	Auditor may ask licensee to produce other accounts . . . . .	267
406	Audit on ceasing to be licensee or carrying on business . . . . .	267
407	Audit reports . . . . .	268

**PART 3—CLAIM FUND**

408	Claim fund . . . . .	270
409	How fund may be applied . . . . .	270
410	Agreements with financial institutions . . . . .	270

**PART 4—FREEZING TRUST ACCOUNTS AND APPOINTING  
RECEIVERS AND SPECIAL INVESTIGATORS**

*Division 1—Definitions*

411	Definitions for pt 4 . . . . .	271
-----	--------------------------------	-----

*Division 2—Freezing licensees' accounts*

412	Chief executive may freeze licensee's accounts in particular cases . . . . .	272
413	Financial institution must comply with direction . . . . .	273
414	Account not to be operated unless chief executive allows . . . . .	274
415	Chief executive may operate account . . . . .	274
416	Withdrawal of direction. . . . .	275

*Division 3—Receivers*

*Subdivision 1—Appointment*

417	When receiver may be appointed . . . . .	275
418	Trust property over which receiver may be appointed . . . . .	276
419	Who may be appointed . . . . .	276
420	How receivers are appointed . . . . .	277

*Subdivision 2—Receiver's functions and powers*

421	Receivers—functions . . . . .	277
422	Requiring information. . . . .	278
423	Possession of receivership property . . . . .	278
424	Orders for possession of receivership property. . . . .	278
425	Enforcing orders . . . . .	279
426	Improperly withdrawing, destroying or concealing receivership property . .	279
427	Dealing with receivership property . . . . .	280
428	Obstructing receivers. . . . .	280

*Subdivision 3—Distributing receivership property*

429	Notice to claimants against receivership property. . . . .	280
430	Access to documents . . . . .	281
431	Deciding claims. . . . .	281
432	Payment of claims . . . . .	282
433	Money not dealt with by receiver . . . . .	283

*Subdivision 4—Recovery of receivers' remuneration and costs*

434	Recovery of remuneration and costs . . . . .	283
-----	--	-----

---

<b><i>Subdivision 5—Ending receivership</i></b>		
435	Ending receiver’s appointment . . . . .	283
436	Dealing with receivership property when appointment ends . . . . .	284
437	Returns by receiver . . . . .	285
<b><i>Subdivision 6—Miscellaneous</i></b>		
438	Receiver not personal representative . . . . .	285
439	Receivership property free from execution or attachment . . . . .	285
<b><i>Division 4—Special investigators</i></b>		
440	Appointment of special investigator . . . . .	285
441	Special investigators—functions . . . . .	286
442	Special investigators—powers . . . . .	286
443	Licensee must comply with special investigator’s lawful requests . . . . .	286
444	Reports to chief executive . . . . .	287
445	Recovery of remuneration, costs or liabilities . . . . .	287
446	Ending special investigator’s appointment . . . . .	287
<b>CHAPTER 13—PROPERTY AGENTS AND MOTOR DEALERS TRIBUNAL</b>		
<b>PART 1—DEFINITIONS</b>		
447	Definitions for ch 13 . . . . .	288
<b>PART 2—ESTABLISHMENT, JURISDICTION AND POWERS</b>		
<b><i>Division 1—Establishment</i></b>		
448	Establishment . . . . .	288
449	Tribunal’s seal . . . . .	288
<b><i>Division 2—Jurisdiction and powers</i></b>		
450	Jurisdiction . . . . .	289
451	Powers . . . . .	289
<b>PART 3—TRIBUNAL MEMBERS</b>		
452	Appointment of members . . . . .	289
453	Duration of appointment . . . . .	291
454	Terms and conditions of member’s appointment . . . . .	291
455	Resignation . . . . .	291
456	Termination of appointment . . . . .	291
457	Acting appointment . . . . .	292

---

458	Chairperson's role . . . . .	292
<b>PART 4—REGISTRAR AND OTHER STAFF</b>		
459	Registrar of tribunal. . . . .	292
460	Registrar's functions and powers. . . . .	293
461	Chairperson may direct registrar . . . . .	294
462	Engagement of consultants . . . . .	294
463	Appointment of acting registrar . . . . .	294
464	Delegation by registrar . . . . .	294
465	Appointment of tribunal staff . . . . .	295
<b>PART 5—GENERAL</b>		
466	Protection of members etc. . . . .	295
467	Rule-making power. . . . .	295
468	Annual report. . . . .	296
<b>CHAPTER 14—CLAIMS AGAINST THE FUND AND OTHER PROCEEDINGS</b>		
<b>PART 1—PRELIMINARY</b>		
469	Definitions for ch 14 . . . . .	296
<b>PART 2—CLAIMS AGAINST THE FUND</b>		
<i>Division 1—Who can claim</i>		
470	Claims . . . . .	297
471	Persons who can not claim . . . . .	299
<i>Division 2—Making and dealing with claims</i>		
472	Claims—time limit . . . . .	300
473	How to make a claim. . . . .	301
474	Chief executive to give respondent notice of claim. . . . .	302
475	Corporation to give notices in relation to claim . . . . .	303
476	Dealing with claims that have not settled . . . . .	303
477	Inspector may investigate claims and prepare report . . . . .	304
<i>Division 3—Minor claims</i>		
478	Procedure for deciding minor claims . . . . .	304
479	Amendment of claim. . . . .	305
480	Respondent fails to respond to claim . . . . .	305
481	Deciding minor claims . . . . .	305



*Property Agents and Motor Dealers Act 2000*


---

482	Notifying decision . . . . .	306
483	Party may ask tribunal to review chief executive's decision . . . . .	307
484	Chief executive's decision binds the parties . . . . .	307
	<b><i>Division 4—Claims other than minor claims</i></b>	
485	Registrar to fix hearing date and issue attendance notices . . . . .	308
486	Amendment of claim . . . . .	308
487	Non-appearance of respondent . . . . .	308
488	Deciding claims other than minor claims . . . . .	308
	<b><i>Division 5—Payment of claims and liability of persons for payments from the fund</i></b>	
489	Payment of claims . . . . .	309
490	Liability for payment from the fund . . . . .	310
491	Chief executive to give respondent letter of demand . . . . .	310
492	Limits on recovery from fund . . . . .	310
493	Notice of other recovery . . . . .	311
	<b><i>Division 6—Reimbursements to fund</i></b>	
494	Recovery of payments—general . . . . .	311
495	Recovery of overpayments . . . . .	311
	<b>PART 3—DISCIPLINARY PROCEEDINGS</b>	
496	Grounds for starting disciplinary proceedings . . . . .	312
497	How to start disciplinary proceedings . . . . .	314
498	When proceeding is taken to start . . . . .	315
499	Hearing date must be at least 14 days after attendance notice is given . . . . .	315
500	Amendment of complaint . . . . .	315
	<b>PART 3A—MARKETEER PROCEEDINGS</b>	
500A	Grounds for starting marketeer proceeding . . . . .	315
500B	How to start a proceeding . . . . .	316
500C	When proceeding is taken to start . . . . .	316
500D	Fourteen days must pass before hearing date . . . . .	316
500E	Amendment of complaint . . . . .	316
	<b>PART 4—REVIEW PROCEEDINGS</b>	
501	Person dissatisfied with chief executive's decision may seek review . . . . .	317
502	How to start review proceeding . . . . .	317

---

503	Amendment of application for review . . . . .	317
504	Considering application . . . . .	317
505	Stay of operation of decisions . . . . .	318
<b>PART 5—PROCEEDINGS GENERALLY</b>		
<i>Division 1—Constitution of tribunal</i>		
506	Constitution of tribunal for hearing . . . . .	318
<i>Division 2—Disclosure of interests</i>		
507	Disclosure of interests . . . . .	319
<i>Division 3—Management of proceedings</i>		
508	Way tribunal is to conduct proceedings . . . . .	320
509	Directions and orders . . . . .	320
510	Application to extend time to file claim or review decision . . . . .	321
511	Tribunal may extend time . . . . .	322
512	Joinder of parties . . . . .	323
513	Attendance notice . . . . .	323
514	Establishment of tribunal for hearing . . . . .	323
515	Preliminary hearing . . . . .	323
516	Frivolous or vexatious claims . . . . .	324
517	Venues . . . . .	324
<i>Division 4—Representation</i>		
518	Right of appearance and representation . . . . .	324
<i>Division 5—Other provisions about proceedings</i>		
519	Powers of tribunal relating to taking of evidence . . . . .	325
520	Inspection of documents . . . . .	325
521	Power to refer matter for expert assessment or opinion . . . . .	326
522	Power to adjourn hearings . . . . .	326
523	Questions of law to be decided by presiding member . . . . .	326
524	Contempt of tribunal . . . . .	326
525	Punishment of contempt . . . . .	327
526	Conduct that is contempt and offence . . . . .	328
<i>Division 6—Applications for summary orders</i>		
527	Application for summary order . . . . .	328

---

528	Respondent to be advised of application for summary order . . . . .	328
	<b><i>Division 6A—Public examinations</i></b>	
528A	Tribunal may conduct public examination . . . . .	330
528B	Procedure before public examination starts . . . . .	330
	<b><i>Division 6B—Stopping particular conduct</i></b>	
528C	Stopping particular conduct . . . . .	331
	<b><i>Division 7—Tribunal's orders</i></b>	
529	Orders tribunal may make on disciplinary charge hearing . . . . .	332
530	Orders tribunal may make on claim hearing . . . . .	333
530A	Orders tribunal may make in a marketeer proceeding. . . . .	333
530B	Criteria for deciding amount to be ordered . . . . .	335
531	Orders tribunal may make on review hearing . . . . .	336
532	Summary orders . . . . .	337
533	Form of order. . . . .	337
534	Order must be supported by reasons . . . . .	337
535	Service of order. . . . .	338
536	Publication of tribunal decisions. . . . .	338
	<b><i>Division 8—Costs</i></b>	
537	Costs . . . . .	338
	<b><i>Division 9—Recovery of amounts</i></b>	
538	Recovery of fines. . . . .	339
539	Recovery of amounts other than fines. . . . .	339
	<b><i>Division 10—Appeal</i></b>	
540	Appeal to District Court on questions of law only . . . . .	340
	<b>CHAPTER 15—ENFORCEMENT</b>	
	<b>PART 1—INSPECTORS</b>	
541	Appointment . . . . .	340
542	Limitation of inspector's powers. . . . .	340
543	Appointment conditions . . . . .	341
544	Identity cards. . . . .	341
545	Failure to return identity card . . . . .	341
546	Production or display of identity cards . . . . .	342

**PART 2—INSPECTORS’ POWERS***Division 1—Entry to places*

547	Entry to places . . . . .	342
-----	---------------------------	-----

*Division 2—Procedure for entry*

548	Entry with consent . . . . .	343
549	Application for warrant . . . . .	344
550	Issue of warrant . . . . .	344
551	Special warrants . . . . .	345
552	Warrants—procedure before entry . . . . .	346

*Division 3—Powers after entry*

553	Inspector’s powers in a place under a warrant . . . . .	347
554	Procedure after thing seized . . . . .	347

*Division 4—Other powers*

555	Power to require name and address . . . . .	348
556	Power to require documents to be produced—licensees . . . . .	349
556A	Power to require documents to be produced—marketeters . . . . .	350
557	Power to require information . . . . .	351

**PART 3—OTHER PROVISIONS ABOUT ENFORCEMENT**

558	Duties of financial institution managers . . . . .	352
559	Notice of damage . . . . .	353
560	Compensation . . . . .	353
561	Threatening or obstructing inspectors . . . . .	354
562	Impersonation of inspectors . . . . .	354

**CHAPTER 16—INJUNCTIONS, UNDERTAKINGS,  
PRESERVATION OF ASSETS AND CIVIL PENALTIES****PART 1—INJUNCTIONS**

563	Injunctions . . . . .	354
564	Who may apply for injunction . . . . .	354
565	Grounds for injunction . . . . .	354
566	Court’s powers for injunctions . . . . .	355
567	Terms of injunction . . . . .	355
568	Undertakings as to costs . . . . .	356

**PART 2—UNDERTAKINGS**

569	Chief executive may seek undertaking after contravention. . . . .	356
570	Variation and withdrawal of undertakings. . . . .	357
571	Enforcement of undertakings . . . . .	357
572	Register of undertakings . . . . .	358

**PART 3—PRESERVATION OF ASSETS**

572A	Powers of court for preservation of assets. . . . .	359
------	---	-----

**PART 4—CIVIL PENALTIES AND COMPENSATION ORDERS  
FOR PARTICULAR CONTRAVENTIONS**

572B	Application of pt 4. . . . .	361
572C	Application for order imposing civil penalties . . . . .	361
572D	Orders District Court may make . . . . .	361
572E	Criteria for deciding amount to be ordered. . . . .	362

**CHAPTER 17—GENERAL CONTRAVENTIONS, EVIDENTIARY  
MATTERS AND LEGAL PROCEEDINGS****PART 1—GENERAL CONTRAVENTIONS**

573	Wrongful conversion and false accounts. . . . .	363
573A	Misleading conduct . . . . .	364
573B	Unconscionable conduct . . . . .	364
573C	False representations and other misleading conduct in relation to residential property . . . . .	366
573D	Application of ss 573A, 573B and 573C. . . . .	368
573E	Offensive conduct in relation to residential property . . . . .	368
574	False representations about property. . . . .	368
575	Chief executive's power to ask for substantiation of representations made by licensees or registered employees. . . . .	369
575A	Chief executive to ask for substantiation of representations made by marketeers . . . . .	370
576	False representations about mileage . . . . .	371
577	Tampering with odometers . . . . .	371
578	Offence to charge fee for providing documents etc. . . . .	371
579	Offence to ask for, or receive, excess or improper remuneration . . . . .	372
580	Offence to deal with trust account. . . . .	372
581	Offence to lend or borrow licence. . . . .	373

---

582	False or misleading statements . . . . .	373
583	False or misleading documents . . . . .	373
584	Prohibited practices . . . . .	374
<b>PART 2—EVIDENTIARY MATTERS</b>		
585	Evidence of tampering by a motor dealer or auctioneer . . . . .	375
586	Continuing false representation—tampered with odometer . . . . .	375
587	Evidentiary provisions . . . . .	376
588	Entries in licensee’s documents . . . . .	376
<b>PART 3—PROCEEDINGS</b>		
589	Proceedings for an offence . . . . .	377
590	Responsibility for acts or omissions of representatives . . . . .	378
591	Executive officers must ensure corporation complies with Act . . . . .	379
592	Power of court . . . . .	380
592A	Power of court for particular offences . . . . .	380
593	Allegations of false or misleading representations or statements etc. . . . .	381
<b>CHAPTER 18—GENERAL</b>		
594	Public warning statements . . . . .	382
595	Civil remedies not affected . . . . .	382
596	Crimes (Confiscation) Act 1989 not limited . . . . .	382
597	Delegation—chief executive . . . . .	382
598	Approved forms . . . . .	383
599	Review of Act . . . . .	383
600	Regulation-making power . . . . .	383
602	Act repealed . . . . .	384
<b>CHAPTER 19—TRANSITIONAL AND SAVINGS PROVISIONS</b>		
<b>PART 1—TRANSITIONAL AND SAVINGS PROVISIONS FOR REPEALED ACT</b>		
603	Definitions for pt 1 . . . . .	384
604	Former fund . . . . .	385
605	Subrogation of committee . . . . .	385
606	Existing substitute licensees . . . . .	386
607	Existing licences . . . . .	386
608	Existing certificates of registration . . . . .	388

*Property Agents and Motor Dealers Act 2000*

---

609	Existing applications . . . . .	388
610	Existing objections . . . . .	389
611	Existing exemptions . . . . .	389
612	Existing approved financial institutions . . . . .	390
613	Existing agreements with financial institutions. . . . .	390
614	Existing appointments to act as licensee. . . . .	390
615	Existing trust accounts . . . . .	391
616	Existing agreements entered into by committee . . . . .	391
617	Existing auditors . . . . .	391
618	Existing receivers appointed by committee. . . . .	391
619	Existing inspectors . . . . .	392
620	Registrar’s or deputy registrar’s acts and decisions. . . . .	392
621	Continuation of restriction on licensee’s remedy for commission etc. . . . .	392
622	Disciplinary action . . . . .	393
623	Appeals . . . . .	393
624	Legal proceedings by or against committee . . . . .	394
625	Provisions for property developers . . . . .	394
626	Provisions for property developer salespersons . . . . .	394
627	Provisions for particular motor dealers . . . . .	395
628	Provisions for particular motor salespersons. . . . .	395
629	References to repealed Act . . . . .	396
630	References to former fund. . . . .	396

**PART 2—TRANSITIONAL PROVISIONS FOR TOURISM,  
RACING AND FAIR TRADING (MISCELLANEOUS  
PROVISIONS) ACT 2002**

631	Transitional provision for relevant contracts mentioned in repealed s 365	396
632	Transitional provision for warning statements . . . . .	397

**SCHEDULE 1 . . . . . 398**

**DECISIONS SUBJECT TO REVIEW**

**SCHEDULE 3 . . . . . 400**

**DICTIONARY**

**ENDNOTES**

1	Index to endnotes . . . . .	416
2	Date to which amendments incorporated. . . . .	416
3	Key . . . . .	417
4	Table of reprints . . . . .	417
5	Tables in earlier reprints. . . . .	417
6	List of legislation . . . . .	417
7	List of annotations . . . . .	418
8	List of forms. . . . .	425
9	Provisions that have not commenced and are not incorporated into reprint . . . . .	427
134A	Pre-appointment advice about types of appointment. . . . .	430
136A	Form of reappointment . . . . .	432
137	When appointments and reappointments are ineffective . . . . .	432
174A	Pre-appointment advice about types of appointment. . . . .	433
176A	Form of reappointment . . . . .	435
177	When appointments and reappointments are ineffective . . . . .	436
211A	Pre-appointment advice about types of appointment. . . . .	436
213A	Form of reappointment . . . . .	438
214	When appointments and reappointments are ineffective . . . . .	438
268	Disclosures to prospective buyer . . . . .	439



# **PROPERTY AGENTS AND MOTOR DEALERS ACT 2000**

[as amended by all amendments that commenced on or before 8 May 2002]

**An Act to comprehensively provide for the regulation of the activities, licensing and conduct of restricted letting agents, real estate agents, pastoral houses, auctioneers, property developers, motor dealers and commercial agents and their employees, to protect consumers against particular undesirable practices, and for other purposes**

## **CHAPTER 1—PRELIMINARY**

### **PART 1—INTRODUCTION**

#### **1 Short title**

This Act may be cited as the *Property Agents and Motor Dealers Act 2000*.

#### **2 Commencement**

This Act commences on a day to be fixed by proclamation.

#### **3 Act binds all persons**

(1) This Act binds all persons, including the State, and, so far as the legislative power of Parliament permits, the Commonwealth and the other States.

(2) Nothing in this Act makes the State, the Commonwealth or any other State liable to be prosecuted for an offence.

#### **4 Exemption—auctions**

Chapter 7<sup>1</sup> does not apply to—

- (a) a sale ordered by the sheriff under any process issued out of a court; or
- (b) a sale made under a rule, order, or judgment of the Supreme Court or District Court; or
- (c) a sale made by a person obeying an order of, or a process issued by, a court, judge or justice, or the registrar of the State Penalties Enforcement Registry for the recovery of a fine, penalty, or award; or
- (d) a sale of an animal lawfully impounded and sold under a law about impounding; or
- (e) a sale of goods distrained for rent or arrears of rent; or
- (f) a sale by postal bids of stamps or coins.

#### **5 Exemption—public officials**

(1) Section 354<sup>2</sup> does not apply to—

- (a) a bailiff serving a notice, claim, application, summons or other process; or
- (b) a person, other than a commercial agent, who is an enforcement officer or a member of the staff of the State Penalties Enforcement Registry under the *State Penalties Enforcement Act 1999*—
  - (i) collecting, or requesting payment of, debts; or
  - (ii) serving a notice, claim, application, summons or other process.

(2) Chapter 12<sup>3</sup> does not apply to a prescribed officer in relation to trust moneys for which the prescribed officer is responsible if another Act makes provision for the way the prescribed officer is required to deal with moneys held by the officer in trust.

---

1 Chapter 7 (Auctioneers)

2 Section 354 (Acting as commercial agent)

3 Chapter 12 (Accounts and funds)

(3) In this section—

“**bailiff**” means a bailiff appointed under the *Supreme Court Act 1995*, part 12, the *District Court Act 1967* or the *Magistrates Courts Act 1921*.

“**prescribed officer**” means—

- (a) an accountable officer under the *Financial Administration and Audit Act 1977*; or
- (b) a public service officer.

## **6 Exemption—financial institutions and trustee companies**

(1) Chapters 5, 6, 9 and 10<sup>4</sup> do not apply to a financial institution or trustee company.

(2) In this section—

“**trustee company**” means—

- (a) a trustee company under the *Trustee Companies Act 1968*; or
- (b) the public trustee when the public trustee is—
  - (i) performing the activities that may be performed by a trustee company; or
  - (ii) exercising the powers that may be exercised by a trustee company; or
  - (iii) holding an office that may be held by a trustee company.

## **7 Exemption—pastoral houses**

(1) A pastoral house is exempt from chapter 12<sup>5</sup> other than in relation to any sale of rural land or the auction of land that is not rural land.

(2) Subsection (1) applies subject to section 165(3).<sup>6</sup>

---

4 Chapters 5 (Real estate agents), 6 (Pastoral houses), 9 (Motor dealers) and 10 (Commercial agents)

5 Chapter 12 (Accounts and funds)

6 Section 165 (What a pastoral house licence authorises)

**8 Exemption—livestock sales**

A del credere agent is exempt from chapter 12 in relation to the sale of livestock if the agent and the livestock's seller agree in writing before the sale that the agent guarantees payment of the livestock's purchase price to the seller.<sup>7</sup>

**9 Exemption—nonprofit corporations**

(1) A nonprofit corporation is exempt from chapters 4 and 5<sup>8</sup> if—

- (a) the corporation provides or locates—
  - (i) affordable rental housing under an affordable housing scheme; or
  - (ii) approved supported accommodation; and
- (b) the providing or locating of the housing or accommodation is funded or managed by the Commonwealth, the State or a local government.

(2) Subsection (1) does not apply if the nonprofit corporation is otherwise carrying on the business of a restricted letting agent or real estate agent.

(3) To remove any doubt, it is declared that a corporation does not stop being a nonprofit corporation only because it receives a reward for providing its services to another nonprofit corporation.

(4) In this section—

**“affordable housing scheme”** see the *Residential Tenancies Act 1994*, schedule 3.

**“approved supported accommodation”** see the *Residential Tenancies Act 1994*, schedule 3.

**“nonprofit corporation”** means a corporation formed for a purpose other than the purpose of making a profit.

---

<sup>7</sup> This practice is commonly known as ‘del credere’.

<sup>8</sup> Chapters 4 (Restricted letting agents) and 5 (Real estate agents)

## **PART 2—OBJECTS**

### **10 Objects**

(1) The main object of this Act is to provide a system for licensing and regulating persons as restricted letting agents, real estate agents, pastoral houses, auctioneers, property developers, motor dealers and commercial agents, and for registering and regulating persons as registered employees, that achieves an appropriate balance between—

- (a) the need to regulate for the protection of consumers; and
- (b) the need to promote freedom of enterprise in the market place.

(2) Another significant object of this Act is to provide a way of protecting consumers against particular undesirable practices associated with the promotion of residential property.

(3) The objects are to be achieved mainly by—

- (a) ensuring—
  - (i) only suitable persons with appropriate qualifications are licensed or registered; and
  - (ii) persons who carry on business or are in charge of a licensee's business at a place under the authority of a property agents and motor dealers licence maintain close personal supervision of the way the business is carried on; and
- (b) providing—
  - (i) protection for consumers in their dealings with licensees and their employees; and
  - (ii) a legislative framework within which persons performing activities for licensees may lawfully operate; and
- (c) regulating fees and commissions that can be charged for particular transactions; and
- (d) providing protection for consumers in their dealings with marketeers; and
- (e) promoting administrative efficiency by providing that—
  - (i) responsibility for licensing rests with the chief executive; and

- (ii) responsibility for minor claims against the fund rests with the chief executive; and
- (iii) responsibility for claims, other than minor claims, against the fund rests with the tribunal; and
- (iv) responsibility for reviewing particular decisions of the chief executive rests with the tribunal; and
- (v) responsibility for disciplinary matters rests with the tribunal; and
- (f) establishing a claim fund to provide compensation in particular circumstances for persons who suffer financial loss because of their dealings with persons, other than property developers and their employees, regulated under this Act; and
- (g) providing for the enforcement of matters involving marketeers by the tribunal and the District Court; and
- (h) providing increased flexibility in enforcement measures through codes of conduct, injunctions, undertakings, and, for contraventions by marketeers, preservation of assets and civil penalties.

## **PART 3—INTERPRETATION**

### **11 Definitions**

The dictionary in schedule 3 defines particular words used in this Act.

### **12 Notes in text**

A note in the text of this Act is part of the Act.

### **13 Meaning of “beneficial interest”**

(1) For this Act, a licensee, other than a property developer, is taken to have a “**beneficial interest**” in property in each of the following cases—

**Case 1**

The purchase or sale of the property is made for the licensee or an associate<sup>9</sup> of the licensee.

**Case 2**

An option to purchase the property is held by the licensee or an associate of the licensee.

**Case 3**

The purchase or sale of the property is made for a corporation (having not more than 100 members) of which the licensee or an associate of the licensee is a member.

**Case 4**

An option to purchase the property is held by a corporation (having not more than 100 members) of which the licensee or an associate of the licensee is a member.

**Case 5**

The purchase or sale of the property is made for a corporation of which the licensee or an associate of the licensee is an executive officer.

**Case 6**

An option to purchase the property is held by a corporation of which the licensee or an associate of the licensee is an executive officer.

**Case 7**

The purchase or sale of the property is made for a member of a firm or partnership of which the licensee or an associate of the licensee is also a member.

**Case 8**

The purchase or sale of the property is made for a person carrying on a business for profit or gain and the licensee or an associate of the licensee has, directly or indirectly, a right to participate in the income or profits of the person's business or the purchase or sale of the property.

(2) For this Act, a registered employee of a licensee, other than a property developer, is taken to have a **“beneficial interest”** in property in each of the following cases—

---

<sup>9</sup> ‘Associate’ is a term defined in the dictionary.

**Case 1**

The purchase or sale of the property is made for the registered employee or an associate<sup>10</sup> of the employee.

**Case 2**

The registered employee or an associate of the employee has an option to purchase the property.

**Case 3**

The purchase or sale of the property is made for a corporation (having not more than 100 members) of which the registered employee or an associate of the employee is a member.

**Case 4**

An option to purchase the property is held by a corporation (having not more than 100 members) of which the registered employee or an associate of the employee is a member.

**Case 5**

The purchase or sale of the property is made for a corporation of which the registered employee or an associate of the employee is an executive officer.

**Case 6**

An option to purchase the property is held by a corporation of which the registered employee or an associate of the employee is an executive officer.

**Case 7**

The purchase or sale of the property is made for a member of a firm or partnership of which the registered employee or an associate of the employee is also a member.

**Case 8**

The purchase or sale of the property is made for a person carrying on a business for profit or gain and the registered employee or an associate of the employee has, directly or indirectly, a right to participate in the income or profits of the person's business or the purchase or sale of the property.

---

<sup>10</sup> 'Associate' is a term defined in the dictionary.



#### **14 Meaning of “in charge”**

(1) A person is **“in charge”** of a licensee’s business at a place where the licensee carries on business only if the person personally supervises, manages or controls the conduct of the licensee’s business at the place.

(2) In this section—

**“licensee’s business”** means the licensee’s business carried on under the authority of the licensee’s licence.

#### **15 Meaning of “motor vehicle”**

(1) **“Motor vehicle”** means a vehicle that moves on wheels and is propelled by a motor that forms part of the vehicle, whether or not the vehicle is capable of being operated or used in a normal way, and includes a caravan.

(2) **“Motor vehicle”** does not include—

- (a) a hovercraft; or
- (b) a vehicle designed for use exclusively in the mining industry; or
- (c) a trailer, other than a caravan; or
- (d) a tractor or farm machinery; or
- (e) a vehicle designed for use exclusively on a railway or tramway.

#### **16 Meaning of “open listing”**

(1) An **“open listing”** is a written agreement entered into between a person (**“seller”**) and a real estate agent or pastoral house (**“selling agent”**) under which the seller appoints the selling agent, in accordance with the terms of the agreement, to sell stated property.

(2) Under the agreement—

- (a) the seller retains a right—
  - (i) to sell the seller’s property during the term of the agreement; or
  - (ii) to appoint additional real estate agents and pastoral houses as selling agents to sell the property on terms similar to those under the agreement; and

- (b) the appointed selling agent is entitled to remuneration only if he or she is the effective cause of sale; and
- (c) the appointment of the selling agent can be ended by either the seller or the selling agent at any time.

## **17 Meaning of “residential property”**

(1) Property is “**residential property**” if the property is—

- (a) a single parcel of land on which a place of residence is constructed or being constructed; or
- (b) a single parcel of vacant land in a residential area.

(2) Without limiting subsection (1), property is “**residential property**” if the property is any of the following lots that is a place of residence or in a residential area—

- (a) a lot included in a community titles scheme, or proposed to be included in a community titles scheme, under the *Body Corporate and Community Management Act 1997*;
- (b) a lot or proposed lot under the *Building Units and Group Titles Act 1980*;
- (c) a lot shown on a leasehold building units plan registered or to be registered under the *South Bank Corporation Act 1989*.

(3) Despite subsections (1) and (2), the following property is not “**residential property**”—

- (a) a single parcel of land on which a place of residence is constructed or being constructed if the property is used substantially for the purposes of industry, commerce or primary production;
- (b) a single parcel of vacant land, if the property—
  - (i) is in a non-residential area; or
  - (ii) is in a residential area, but only if a local government has approved development in relation to the property, the development is other than for residential purposes and the approval is current; or
  - (iii) is used substantially for the purposes of industry, commerce or primary production.

(4) In this section—

**“development”** see the *Integrated Planning Act 1997*, section 1.3.2.

**“non-residential area”** means an area other than a residential area.

**“planning scheme”** see the *Integrated Planning Act 1997*, section 2.1.1.

**“residential area”** means an area identified on a map in a planning scheme as an area for residential purposes.

**“residential purposes”** includes rural residential purposes and future residential purposes.

**“vacant land”** means land on which there are no structural improvements, other than fencing.

## **18 Meaning of “unsolicited invitation”**

(1) An **“unsolicited invitation”** to a person to attend a property information session includes an invitation—

- (a) addressed personally to the person and sent to the person’s residential, business, postal or email address; or
- (b) made by telephoning the person, or by other personal approach to the person.

(2) An invitation to a person to attend a property information session is not an unsolicited invitation if it is—

- (a) made at the person’s request, other than in response to an approach of a kind mentioned in subsection (1)(b); or
- (b) made to the public generally or a section of the public by media advertisement; or
- (c) addressed nonspecifically and sent to the person’s residential, business, postal or email address.

*Examples of invitations addressed nonspecifically—*

1. ‘The owner’
2. ‘The householder’.

**19 Difference between “exclusive agency” and “sole agency”**

(1) The only difference between an “**exclusive agency**” and a “**sole agency**” is the extent of the entitlement of a selling agent to receive an agreed commission or other reward on the sale of particular property.

(2) Under an “**exclusive agency**”, a selling agent is entitled, on the sale of particular property and in accordance with the terms of an agreement with the seller of the property, to receive an agreed commission or other reward, whether or not the selling agent is the effective cause of the sale.

(3) However, if the sale were subject to a “**sole agency**”, the selling agent would not be entitled to the commission or other reward if the seller were the effective cause of the sale.

*Example—*

Facts—S is the owner of a place of residence that S appoints R to sell. B buys the place of residence.

Assume for the example that in the following cases the following persons are the effective cause of the sale—

case 1—R

case 2—X (another real estate agent)

case 3—M (S’s mother)

case 4—S.

If the selling agent is appointed under an exclusive agency, R is entitled to an agreed commission or other reward in accordance with the terms of R’s agreement with S in cases 1, 2, 3 and 4. If the selling agent is appointed under a sole agency, R is entitled to an agreed commission or other reward in accordance with the terms of R’s agreement with S only in cases 1, 2 and 3.

(4) In this section—

“**seller**”, of property, means the person authorising the sale of the property.

“**selling agent**”, of property, means a real estate agent, pastoral house or auctioneer appointed under a written agreement under this Act by the seller to sell the property.

## **CHAPTER 2—LICENSING**

### **PART 1—CATEGORIES OF LICENCE**

#### **20 Categories of licence**

The chief executive may issue the following categories of property agents and motor dealers licence under this Act—

- (a) property agents and motor dealers licence (restricted letting agent);
- (b) property agents and motor dealers licence (real estate agent);
- (c) property agents and motor dealers licence (pastoral house);
- (d) property agents and motor dealers licence (pastoral house director);
- (e) property agents and motor dealers licence (pastoral house manager);
- (f) property agents and motor dealers licence (pastoral house auctioneer);
- (g) property agents and motor dealers licence (auctioneer);
- (h) property agents and motor dealers licence (property developer);
- (i) property agents and motor dealers licence (property developer director);
- (j) property agents and motor dealers licence (motor dealer);
- (k) property agents and motor dealers licence (commercial agent).

## **PART 2—HOW TO OBTAIN A LICENCE**

### **21 Steps involved in obtaining a licence**

(1) A person who wishes to obtain a licence must be a suitable person to hold a licence under part 4.<sup>11</sup>

(2) The person must apply for the licence by—

- (a) submitting an application showing, among other things, the person is eligible to obtain the licence; and
- (b) paying the fees prescribed under a regulation; and
- (c) giving the chief executive the other information required under section 23 and, if the person intends carrying on business under the licence, section 25.

(3) The chief executive decides the person's application after having regard, among other things, to—

- (a) the person's suitability to hold a licence under this Act; and
- (b) the person's eligibility to hold the licence.

## **PART 3—APPLICATIONS FOR LICENCE**

### **22 Application for licence**

(1) An applicant for a licence must—

- (a) apply to the chief executive in the approved form; and
- (b) state the category of licence being applied for; and
- (c) state the term of the licence being applied for; and
- (d) establish the applicant's eligibility for the category of licence being applied for; and
- (e) state the names and addresses of the applicant's business associates; and

---

<sup>11</sup> Part 4 (Suitability of applicants and licensees)

- (f) provide any information the chief executive reasonably requires to decide whether the applicant is a suitable person to hold a licence.

(2) The application must be accompanied by—

- (a) an application fee; and
- (b) a licence issue fee; and
- (c) for an applicant who is an individual, 2 recent colour photographs of the applicant of a size prescribed under a regulation and certified as photographs of the applicant in the way prescribed under a regulation.

(3) Subsection (2)(a) and (b) does not apply if the applicant is a corporation that holds another category of property agents and motor dealers licence.

## 23 Applicant must specify business address

(1) The applicant must also specify in the applicant's application—

- (a) if the applicant intends carrying on business under the licence immediately after the issue of the licence—the place or places in Queensland where the applicant proposes to carry on business under the licence; or
- (b) if the applicant does not intend carrying on business under the licence immediately after the issue of the licence—
- (i) the capacity in which the person intends performing activities under the licence and the address where the activities are to be performed (“**business address**”); and
- (ii) if the person intends to be a person in charge of a licensee's business at a place of business—the name of the person's employer and the address of the place of business where the person is to be in charge (also a “**business address**”).

*Examples of capacity in which activities may be performed—*

- director of a licensed corporation
- licensed employee of a licensee.

*Example of business address of an employed licensee—*

- the address of the person's employer's place of business where the person generally reports for work.

(2) If the applicant intends to carry on business under the licence at more than 1 place, the applicant must specify in the application the place the applicant intends to be the applicant's principal place of business.

(3) A place of business or an address under this section must be a place where a document can be served personally.

*Example—*

A post office box is not a place the applicant may use as a place of business or an address for this Act.

## **24 Requirement to give information or material about application**

(1) This section applies to an applicant for a licence.

(2) The chief executive may, by written notice given to the applicant, require the applicant to give the chief executive information or material the chief executive reasonably considers is needed to consider the applicant's application for the licence within a stated reasonable time.

(3) The applicant is taken to have withdrawn the application if, within the stated reasonable time, the applicant fails to comply with the chief executive's requirement.

## **25 Applicant intending to carry on business to advise name of auditor**

(1) If the applicant intends carrying on business under a licence and is required under this Act to keep a trust account, the applicant must—

- (a) state in the applicant's application the name and business address of an auditor appointed by the applicant to audit the trust account;<sup>12</sup> and
- (b) give the chief executive evidence that the auditor has accepted the appointment as auditor.

*Note—*

A property developer is not required to keep a trust account. See section 374.

---

<sup>12</sup> See section 392 (Principal licensee must appoint auditor).



(2) In this section—

“**auditor**” has the meaning given by section 391.<sup>13</sup>

## **PART 4—SUITABILITY OF APPLICANTS AND LICENSEES**

### **26 Suitability of applicants and licensees—individuals**

(1) An individual is not a suitable person to hold a licence if the person is—

- (a) affected by bankruptcy action; or
- (b) a person who has been convicted, in Queensland or elsewhere, within the preceding 5 years of a serious offence; or
- (c) currently disqualified from holding a licence or registration certificate; or
- (d) a person the chief executive decides under section 28<sup>14</sup> is not a suitable person to hold a licence.

(2) An individual who is not a suitable person can not hold a licence.

### **27 Suitability of applicants and licensees—corporations**

(1) A corporation is not a suitable person to hold a licence if an executive officer of the corporation is—

- (a) affected by bankruptcy action; or
- (b) a person who has been convicted, in Queensland or elsewhere, within the preceding 5 years of a serious offence; or
- (c) a person the chief executive decides under section 28 is not a suitable person to hold a licence.

(2) A corporation that is not a suitable person can not hold a licence.

---

13 Section 391 (Definitions for pt 2)

14 Section 28 (Chief executive must consider suitability of applicants and licensees)

**28 Chief executive must consider suitability of applicants and licensees**

(1) The chief executive must, when deciding whether a person is a suitable person to hold a licence, consider the following things—

- (a) the character of the person;
- (b) the character of the person's business associates;
- (c) whether the person held a licence under this Act, the repealed Act or a corresponding law that was suspended or cancelled;
- (d) whether an amount has been paid from the fund because the person did, or omitted to do, something that gave rise to the claim against the fund;
- (e) whether the person has been disqualified under this Act, the repealed Act or a corresponding law from being a licensee or an executive officer of a corporation;
- (f) whether, within the previous 5 years, the tribunal or the District Court has made an order under this Act against the person because of the person's involvement as a marketeer of residential property;
- (g) for an individual—
  - (i) the person's criminal history; and
  - (ii) whether the person has been affected by bankruptcy action; and
  - (iii) whether the person has been convicted of an offence against this Act or the repealed Act or a corresponding law;
  - (iv) whether the person is capable of satisfactorily performing the activities of a licensee;
  - (v) whether the person's name appears in the register of disqualified company directors and other officers under the Corporations Act;<sup>15</sup>
- (h) for a corporation—
  - (i) whether the corporation has been placed in receivership or liquidation; and

---

15 See Corporations Act, section 1274AA (Register of disqualified company directors and other officers).

- (ii) whether an executive officer of the corporation has been affected by bankruptcy action; and
  - (iii) whether an executive officer of the corporation has been convicted of an offence against this Act or the repealed Act; and
  - (iv) whether each executive officer of the corporation is a suitable person to hold a licence;
- (i) another thing the chief executive may consider under this Act.

(2) If the chief executive decides a person is not a suitable person to hold a licence, the chief executive must give the person an information notice within 14 days after the decision is made.

(3) In this section—

“**fund**” includes the auctioneers and agents fidelity guarantee fund under the repealed Act.

## **29 Public trustee is a suitable person**

The corporation sole called The Public Trustee of Queensland is taken to be a suitable person to hold a licence.

## **30 Chief executive of department is a suitable person**

The chief executive of a department of government is taken to be a suitable person to hold a licence.

## **31 Queensland Housing Commission is a suitable person**

The Queensland Housing Commission is taken to be a suitable person to hold a licence.

## **31A Defence Housing Authority is a suitable person**

The Defence Housing Authority is taken to be a suitable person to hold a licence.

**32 Investigations about suitability of applicants and licensees**

(1) The chief executive may make investigations about the following persons to help the chief executive decide whether an applicant or licensee is a suitable person to hold a licence—

- (a) the applicant or licensee;
- (b) if the applicant or licensee is a corporation—the corporation's executive officers;
- (c) a business associate of the applicant or licensee.

(2) Without limiting subsection (1), the chief executive may ask the commissioner of the police service for a written report about the criminal history of any of the persons.

(3) The commissioner must give the report to the chief executive.

(4) However, the report is required to contain only criminal history in the commissioner's possession or to which the commissioner has access.

**33 Criminal history is confidential document**

(1) An officer, employee or agent of the department must not, directly or indirectly, disclose to anyone else a report about a person's criminal history, or information contained in the report, given under section 32.

Maximum penalty—100 penalty units.

(2) However, the person does not contravene subsection (1) if—

- (a) disclosure of the report or information to someone else is authorised by the chief executive to the extent necessary to perform a function under or in relation to this Act; or
- (b) the disclosure is otherwise required or permitted by law.

(3) The chief executive must destroy the report as soon as practicable after considering the person's suitability to hold a licence.

**34 Requirement to give chief executive information or material about suitability**

(1) This section applies to an applicant for the issue of a licence or the renewal or restoration of a licence.

(2) The chief executive may, by written notice given to the applicant, require the applicant to give the chief executive information or material the chief executive reasonably considers is needed to establish the applicant's suitability for the licence within a stated reasonable time.

(3) The applicant is taken to have withdrawn the application if, within the stated reasonable time, the applicant fails to comply with the chief executive's requirement.

## **PART 5—ELIGIBILITY FOR LICENCE**

### *Division 1—Restricted letting agent's licence*

#### **35 Eligibility for restricted letting agent's licence**

(1) An individual is eligible to obtain a restricted letting agent's licence for a building complex only if the individual—

- (a) is at least 18 years; and
- (b) has the educational or other qualifications for a restricted letting agent's licence that may be prescribed under a regulation; and
- (c) satisfies the chief executive that the individual—
  - (i) has body corporate approval for the individual or the person by whom the individual is to be employed to carry on a business of letting lots in the building complex under the authority of a licence; and
  - (ii) resides, or will reside if issued with a licence, in the building complex or, if the individual proposes to perform the activities of a restricted letting agent for more than 1 building complex, in 1 of the building complexes; and
  - (iii) has a place, or will have a place if issued with a licence, in the building complex or, if the individual proposes to perform the activities of a restricted letting agent for more than 1 building complex, in 1 of the building complexes, that will be the individual's registered office.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual—

- (a) has a comparable qualification; or
- (b) within 2 years before the day the individual's application for a restricted letting agent's licence is received by the chief executive—
  - (i) has been licensed as a restricted letting agent or real estate agent; or
  - (ii) has been the holder of a comparable licence under the repealed Act.

(3) A corporation is eligible to obtain a restricted letting agent's licence for a building complex only if the corporation satisfies the chief executive that—

- (a) the corporation has body corporate approval for the corporation to carry on a business of letting lots in the building complex under the authority of a licence; and
- (b) a director of the corporation is a restricted letting agent; and
- (c) the individual who will perform the activities of a restricted letting agent for the corporation—
  - (i) is a restricted letting agent; and
  - (ii) resides, or will reside if the corporation is issued with a licence, in the building complex or, if the individual proposes to perform the activities of a restricted letting agent for the corporation for more than 1 building complex, in 1 of the building complexes; and
  - (iii) has a place, or will have a place if issued with a licence, in the building complex or, if the individual proposes to perform the activities of a restricted letting agent for the corporation for more than 1 building complex, that will be the individual's registered office.

(4) An individual who satisfies the chief executive that the individual will be a director of a corporation that is a restricted letting agent is not required to comply with subsection (1)(c)(ii) if the individual does not intend performing the activities of a restricted letting agent for the building complex.

***Division 2—Real estate agent’s licence*****36 Eligibility for real estate agent’s licence**

(1) An individual is eligible to obtain a real estate agent’s licence only if the individual—

- (a) is at least 18 years; and
- (b) has the educational or other qualifications for a real estate agent’s licence that may be prescribed under a regulation.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual—

- (a) has a comparable qualification; or
- (b) within 2 years before the day the individual’s application for a real estate agent’s licence is received by the chief executive—
  - (i) has been licensed as a real estate agent; or
  - (ii) has been the holder of a comparable licence under the repealed Act.

(3) A corporation is eligible to obtain a real estate agent’s licence only if the corporation satisfies the chief executive that a director of the corporation is a real estate agent.

***Division 3—Pastoral house licences*****37 Eligibility for pastoral house licence**

A person is eligible to obtain a pastoral house licence only if the person is a corporation and—

- (a) the corporation is—
    - (i) a corporation within the meaning of the Corporations Act;<sup>16</sup>
- and

---

<sup>16</sup> See Corporations Act, section 1274AA (Register of disqualified company directors and other officers).

- (ii) the subject of an order under the *Banking Act 1959* (Cwlth), section 11<sup>17</sup> to the effect that the provisions of that Act, other than section 63, do not apply to it; and
  - (iii) a registered corporation under the *Financial Corporations Act 1974* (Cwlth) included in the category for pastoral finance companies under that Act; and
- (b) the corporation satisfies the chief executive that a director of the corporation is a pastoral house director.

### **38 Eligibility for pastoral house director's licence**

(1) A person is eligible to obtain a pastoral house director's licence only if the person—

- (a) is an individual and at least 18 years; and
- (b) has the educational or other qualifications for a pastoral house director's licence that may be prescribed under a regulation; and
- (c) has been employed by a pastoral house for at least the period prescribed under a regulation; and
- (d) is, or satisfies the chief executive that the person, on the issue of the licence, will be, a director of the pastoral house stated in the person's application for licence.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual has a comparable qualification.

### **39 Eligibility for pastoral house manager's licence**

(1) A person is eligible to obtain a pastoral house manager's licence only if the person—

- (a) is an individual and at least 18 years; and
- (b) has the educational or other qualifications for a pastoral house manager's licence that may be prescribed under a regulation; and

---

17 *Banking Act 1959* (Cwlth), section 11 (APRA may determine that provisions of this Act do not apply)



- (c) has been employed by a pastoral house for at least the period prescribed under a regulation.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual has a comparable qualification.

#### **40 Eligibility for pastoral house auctioneer's licence**

(1) A person is eligible to obtain a pastoral house auctioneer's licence only if the person—

- (a) is an individual and at least 18 years; and
- (b) has the educational or other qualifications for a pastoral house auctioneer's licence that may be prescribed under a regulation; and
- (c) has been employed by a pastoral house for at least the period prescribed under a regulation.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual has a comparable qualification.

### *Division 4—Auctioneer's licences*

#### **41 Eligibility for auctioneer's licence**

(1) An individual is eligible to obtain an auctioneer's licence only if the individual—

- (a) is at least 18 years; and
- (b) has the educational or other qualifications for an auctioneer's licence that may be prescribed under a regulation.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual—

- (a) has a comparable qualification; or
- (b) within 2 years before the day the individual's application for an auctioneer's licence is received by the chief executive—
  - (i) has been licensed as an auctioneer; or

- (ii) has been the holder of a comparable licence under the repealed Act.

(3) A corporation is eligible to obtain an auctioneer's licence only if the corporation satisfies the chief executive that a director of the corporation is an auctioneer.

### *Division 5—Property developer's licence*

#### **42 Eligibility for property developer's licence**

(1) An individual is eligible to obtain a property developer's licence only if the individual is at least 18 years.

(2) A corporation is eligible to obtain a property developer's licence only if the corporation satisfies the chief executive that a director of the corporation is, or on the issue of the licence will be, a property developer director.

#### **43 Eligibility for property developer director's licence**

A person is eligible to obtain a property developer director's licence only if the person—

- (a) is an individual and at least 18 years; and
- (b) is, or satisfies the chief executive that the person, on the issue of the licence, will be, a director of the property developer stated in the person's application for licence.

### *Division 6—Motor dealer's licence*

#### **44 Eligibility for motor dealer's licence**

(1) An individual is eligible to obtain a motor dealer's licence only if the individual—

- (a) is at least 18 years; and
- (b) has the educational or other qualifications for a motor dealer's licence that may be prescribed under a regulation.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual—

- (a) has a comparable qualification; or
- (b) within 2 years before the day the individual's application for a motor dealer's licence is received by the chief executive—
  - (i) has been licensed as a motor dealer; or
  - (ii) has been the holder of a comparable licence under the repealed Act.

(3) A corporation is eligible to obtain a motor dealer's licence only if the corporation satisfies the chief executive that a director of the corporation is a motor dealer.

### *Division 7—Commercial agent's licence*

#### **45 Eligibility for commercial agent's licence**

(1) An individual is eligible to obtain a commercial agent's licence only if the individual—

- (a) is at least 18 years; and
- (b) has the educational or other qualifications for an commercial agent's licence that may be prescribed under a regulation.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual—

- (a) has a comparable qualification; or
- (b) within 2 years before the day the individual's application for a commercial agent's licence is received by the chief executive—
  - (i) has been licensed as a commercial agent; or
  - (ii) has been the holder of a comparable licence under the repealed Act.

(3) A corporation is eligible to obtain a commercial agent's licence only if the corporation satisfies the chief executive that a director of the corporation is a commercial agent.

***Division 8—Chief executives and corporations sole*****46 Public trustee is eligible to obtain particular licences**

The public trustee as a corporation sole is taken to be eligible to obtain the following licences—

- (a) restricted letting agent's licence;
- (b) real estate agent's licence;
- (c) auctioneer's licence;
- (d) property developer's licence;
- (e) motor dealer's licence;
- (f) commercial agent's licence.

**47 Chief executive of department is eligible to obtain particular licences**

The chief executive of a department is taken to be eligible to obtain the following licences—

- (a) restricted letting agent's licence;
- (b) real estate agent's licence;
- (c) auctioneer's licence;
- (d) property developer's licence;
- (e) motor dealer's licence;
- (f) commercial agent's licence.

**48 Queensland Housing Commission is eligible to obtain particular licences**

The Queensland Housing Commission as a corporation sole is taken to be eligible to obtain the following licences—

- (a) restricted letting agent's licence;
- (b) real estate agent's licence;
- (c) auctioneer's licence;
- (d) property developer's licence.

**48A Defence Housing Authority is eligible to obtain particular licences**

The Defence Housing Authority is taken to be eligible to obtain the following licences—

- (a) restricted letting agent's licence;
- (b) real estate agent's licence;
- (c) auctioneer's licence;
- (d) property developer's licence.

**PART 6—ISSUE OF LICENCES****49 Chief executive may issue or refuse to issue licence**

(1) The chief executive may issue or refuse to issue a licence to an applicant.

(2) The chief executive may issue a licence to an applicant only if the chief executive is satisfied that—

- (a) the applicant is a suitable person and—
  - (i) if the applicant intends carrying on business in partnership or in conjunction with others—each member of the partnership or each person with whom the applicant intends carrying on business in conjunction is a suitable person; and
  - (ii) if the applicant is a corporation—each executive officer of the corporation is a suitable person; and
- (b) the applicant is eligible to obtain a licence of the category of licence being applied for; and
- (c) the application is properly made.

(3) For subsection (2)(c), an application is properly made only if it complies with section 22<sup>18</sup> and is accompanied by the things mentioned in that section.

---

18 Section 22 (Application for licence)

(4) If the chief executive decides to refuse to issue the licence, the chief executive must give the applicant an information notice about the decision within 14 days after the decision is made.

(5) If the applicant's application for a licence is refused, the applicant may not file another application for a licence—

- (a) for 3 months after the day the chief executive gives the applicant the information notice under subsection (4); or
- (b) if the applicant applies to the tribunal to review the chief executive's decision and the decision is confirmed, for 3 months after the day the decision is confirmed.

## **50 Licence—public trustee**

(1) The chief executive may issue a licence to the public trustee in the public trustee's capacity as a corporation sole in the name 'The Public Trustee of Queensland'.

(2) A licence issued to the public trustee authorises an officer or employee of the public trustee to perform any activity authorised by the public trustee that the public trustee may perform under the licence.

(3) To remove any doubt, it is declared that an officer or employee performing an activity authorised by the public trustee is not required to be licensed or registered under this Act to perform the activity.

## **51 Licence—chief executive of department**

(1) The chief executive may issue a licence to the chief executive of a department in the name 'The Chief Executive of the (name of department)'.

(2) The licence is taken to be issued to the chief executive for the time being of the department.

(3) The chief executive of a department, as licensee, is taken to represent the State.

(4) A licence issued to the chief executive authorises an officer or employee of the department of which the chief executive is chief executive to perform any activity authorised by the chief executive that the chief executive may perform under the licence.

(5) To remove any doubt, it is declared that an officer or employee performing an activity authorised by the chief executive is not required to be licensed or registered under this Act to perform the activity.

## **52 Licence—Queensland Housing Commission**

(1) The chief executive may issue a licence to the Queensland Housing Commission in the name ‘The Queensland Housing Commission’.

(2) A licence issued to the Queensland Housing Commission authorises an officer or employee of the commission to perform any activity authorised by the commission that the commission may perform under the licence.

(3) To remove any doubt, it is declared that an officer or employee performing an activity authorised by the commission is not required to be licensed or registered under this Act to perform the activity.

## **52A Licence—Defence Housing Authority**

(1) The chief executive may issue a licence to the Defence Housing Authority in the name ‘Defence Housing Authority’.

(2) A licence issued to the Defence Housing Authority authorises an officer or employee of the authority to perform any activity authorised by the authority that the authority may perform under the licence.

(3) To remove any doubt, it is declared that an officer or employee performing an activity authorised by the authority is not required to be licensed or registered under this Act to perform the activity.

## **53 Licence—conditions**

(1) The chief executive may issue a licence on the conditions the chief executive considers necessary or desirable for the proper performance of the activities authorised by the licence.

(2) Without limiting subsection (1), a condition may—

- (a) limit or prohibit the performance of an activity authorised under this Act; or
- (b) require a licensee to hold insurance of a kind and in an amount prescribed under a regulation.

(3) If the chief executive decides to issue a licence on condition, the chief executive must give the applicant an information notice within 14 days after the decision is made.

## **PART 7—RESTRICTIONS ON PERFORMING ACTIVITIES UNDER LICENCES**

### **54 Restriction—corporations**

(1) A corporation that holds a licence may perform an activity under its licence only if the activity may be performed by a licensed director of the corporation under the director's licence.

*Example—*

D is the only licensed director of Company Pty Ltd, a licensed motor dealer. D holds a motor dealer's licence that is subject to a condition that D deal only in motorcycles. Because of the condition, Company Pty Ltd is only authorised to deal in motorcycles under its licence.

However, if L becomes another licensed director of Company Pty Ltd and L is authorised under L's licence to deal in caravans, Company Pty Ltd may also deal in caravans.

(2) However, subsection (1) does not prevent a corporation that holds a real estate agent's, pastoral house, or motor dealer's licence selling or attempting to sell or offering for sale or resale any property by way of auction if the auction is conducted by an auctioneer who is an employed licensee of the corporation.

(3) If the corporation performs an activity it is not authorised to perform, it is taken to be a person who acts as a licensee without a licence for the performance of the activity.

### **55 Restriction—individuals**

(1) An individual who is an employed licensee may perform an activity authorised under the individual's licence only if the activity may also be performed by the individual's employer under the employer's licence.

*Example—*

E is a licensed employee of P, a licensed motor dealer. E's licence is not subject to condition. However, P's licence is subject to a condition that P deal only in



motorcycles. Because of the condition, E is only authorised to deal in motorcycles under E's licence during E's employment with P and while P is subject to the condition.

(2) However, subsection (1) does not prevent an individual who holds an auctioneer's licence selling or attempting to sell or offering for sale or resale any property by way of auction for the individual's licensed employer.

(3) If the employed licensee performs an activity the employed licensee is not authorised to perform because of subsection (1), the employed licensee is taken to be a person who acts as a licensee without a licence for the performance of the activity.

## **56 Restriction—conditions**

(1) This section applies to a licensee who performs an activity under the licensee's licence that the licensee is not authorised to perform because of a condition on the licensee's licence.

(2) The licensee is taken to be a person who acts as a licensee without a licence for the performance of the activity.

# **PART 8—RENEWAL AND RESTORATION OF LICENCES**

## *Division 1—Renewal*

### **57 Application for renewal**

(1) A licensee must apply for renewal of the licensee's licence before the licence expires.

(2) The application must—

- (a) be made to the chief executive in the approved form; and
- (b) state the term of the licence being applied for; and
- (c) state the names and addresses of the licensee's business associates; and
- (d) be accompanied by—

- (i) an application fee; and
- (ii) a licence renewal fee; and
- (iii) if the licensee is required as a condition of the licensee's licence to hold insurance, proof of the currency of the insurance; and
- (iv) for an licensee who is a individual, 2 recent colour photographs of the licensee of a size prescribed under a regulation and certified as photographs of the licensee in the way prescribed under a regulation.

(3) The application must also be accompanied by—

- (a) an audit report for all trust accounts kept by the licensee during the relevant audit period; or
- (b) a statutory declaration that the licensee did not operate a trust account during the relevant audit period.

(4) Subsection (3) does not apply to a property developer.

(5) The licensee must also satisfy the chief executive that the licensee has actively carried out the activities authorised under the licence for a period, and within the period, prescribed under a regulation.

(6) In this section—

“**audit period**” has the meaning given by section 400.<sup>19</sup>

“**audit report**” has the meaning given by section 400.

“**relevant audit period**”, for a licensee's licence, means the audit period ending immediately before the licence's expiry date.

## **58 Chief executive may renew or refuse to renew licence**

(1) The chief executive must consider the renewal application and may renew or refuse to renew the licence.

(2) The chief executive may renew the licence only if the chief executive is satisfied—

- (a) the licensee is a suitable person and—

---

<sup>19</sup> Section 400 (Definitions for div 3)

- (i) if the licensee carries on business in partnership or in conjunction with others—each member of the partnership or each person with whom the licensee carries on business in conjunction is a suitable person; and
- (ii) if the licensee is a corporation—each executive officer of the corporation is a suitable person; and
- (b) the application is properly made; and
- (c) the licensee has, as a principal licensee, licensed director or employed licensee, actively carried out the activities authorised under the licence for a period, and within the period, prescribed under a regulation; and
- (d) the licensee meets the eligibility requirements, other than eligibility requirements of an educational nature, for the licence.

(3) For subsection (2)(b), an application is properly made only if it complies with section 57<sup>20</sup> and is accompanied by the things mentioned in that section.

(4) If the chief executive decides to refuse the application, the chief executive must give the applicant an information notice within 14 days after the decision is made.

### **59 Licence taken to be in force while application for renewal is considered**

If an application is made under section 57,<sup>21</sup> the licensee's licence is taken to continue in force from the day that it would, apart from this section, have expired until the licensee's application for renewal is—

- (a) decided under section 58; or
- (b) withdrawn by the licensee; or
- (c) taken to have been withdrawn under section 34(3).<sup>22</sup>

---

20 Section 57 (Application for renewal)

21 Section 57 (Application for renewal)

22 Section 34 (Requirement to give chief executive information or material about suitability)

***Division 2—Restoration*****60 Application for restoration**

(1) If a licensee's licence expires, the licensee may apply for restoration of the licence.

(2) The application must—

- (a) be made within 3 months after the expiry; and
- (b) be made to the chief executive in the approved form; and
- (c) state the term of the licence being applied for; and
- (d) state the names and addresses of the licensee's business associates; and
- (e) be accompanied by—
  - (i) an application fee; and
  - (ii) a licence renewal fee; and
  - (iii) a licence restoration fee; and
  - (iv) if the licensee is required as a condition of the licensee's licence to hold insurance, proof of the currency of the insurance; and
  - (v) for an individual licensee, 2 recent colour photographs of the licensee of a size prescribed under a regulation and certified as photographs of the licensee in the way prescribed under a regulation.

(3) The application must also be accompanied by—

- (a) an audit report about all trust accounts maintained by the licensee during the relevant audit period; or
- (b) a statutory declaration that the licensee did not operate a trust account during the relevant audit period.

(4) Subsection (3) does not apply to a property developer.

(5) The licensee must also satisfy the chief executive that the licensee has, as a licensee or salesperson, actively carried out the activities authorised under the licence for a period, and within the period, prescribed under a regulation.

(6) In this section—

“**audit period**” has the meaning given by section 400.<sup>23</sup>

“**audit report**” has the meaning given by section 400.

“**relevant audit period**”, for a licensee’s licence, means the audit period ending immediately before the licence’s expiry date.

## **61 Chief executive may restore or refuse to restore licence**

(1) The chief executive must consider the restoration application and may restore or refuse to restore the licence.

(2) The chief executive may restore the licence only if the chief executive is satisfied—

- (a) the licensee is a suitable person and—
  - (i) if the licensee carries on, or intends to carry on, business in partnership or in conjunction with others—each member of the partnership or each person with whom the licensee carries on business in conjunction is a suitable person; and
  - (ii) if the licensee is a corporation—each executive officer of the corporation is a suitable person; and
- (b) the application is properly made; and
- (c) the licensee has, as a principal licensee or employed licensee, actively carried out the activities authorised under the licence for a period, and within the period, prescribed under a regulation; and
- (d) the licensee meets the eligibility requirements, other than eligibility requirements of an educational nature, for the licence.

(3) For subsection (2)(b), an application is properly made only if it complies with section 60 and is accompanied by the things mentioned in that section.

(4) If the chief executive decides to refuse the application, the chief executive must give the licensee an information notice within 14 days after the decision is made.

---

<sup>23</sup> Section 400 (Definitions for div 3)

(5) If the chief executive restores the licence—

- (a) the licence is taken to have been renewed on the day it would, apart from section 62, have expired (the “**initial expiry date**”); and
- (b) to remove any doubt, a thing done during the period starting on the initial expiry date and ending on the day the licence is restored under this section is taken to have been as validly done as it would have been if the licence had been renewed immediately before the initial expiry date.

## **62 Licence taken to be in force while application for restoration is considered**

If an application is made under section 60,<sup>24</sup> the licensee’s licence is taken to continue in force from the day that it would, apart from this section, have expired until the licensee’s application for restoration is—

- (a) decided under section 61; or
- (b) withdrawn by the licensee; or
- (c) taken to have been withdrawn under section 34(3).<sup>25</sup>

## **PART 9—DEALINGS WITH LICENCES**

### *Division 1—Transfer of licence*

## **63 Transfer of licence prohibited**

A licence may not be transferred.

---

24 Section 60 (Application for restoration)

25 Section 34 (Requirement to give chief executive information or material about suitability)

*Division 2—Substitute licences***64 Appointment of substitute licensee—principal licensee—individual**

(1) A principal licensee may appoint an adult as the licensee’s substitute licensee for a period of not more than 30 days only if—

- (a) the licensee will be absent from the licensee’s registered office for the period; and
- (b) the adult consents to the appointment; and
- (c) if the licensee is required as a condition of the licensee’s licence to hold insurance, the adult is covered by the insurance or holds insurance that complies with the requirements of the condition.

(2) The principal licensee must ensure—

- (a) an appointment under subsection (1) and the substitute licensee’s consent to the appointment are in writing and state the period of appointment; and
- (b) the appointment, consent and evidence of any insurance the substitute licensee is required to have are—
  - (i) kept at the licensee’s registered office; and
  - (ii) made available for immediate inspection by an inspector who asks to see them.

Maximum penalty—100 penalty units.

(3) A principal licensee who will be absent from the licensee’s registered office for a period of more than 30 days must apply to the chief executive in the approved form for the appointment or the extension of the appointment of an adult (“**nominated person**”) as the licensee’s substitute licensee.

Maximum penalty—200 penalty units.

(4) If the principal licensee is a person for whom an administrator has been appointed under the *Guardianship and Administration Act 2000* or is deceased, the licensee’s representative may make the application under subsection (3).

(5) The application must be accompanied by—

- (a) the nominated person’s signed consent to the appointment; and

- (b) enough information about the nominated person to enable the chief executive to decide whether the person—
  - (i) is a suitable person to hold a licence; and
  - (ii) is sufficiently qualified to perform the licensee’s activities during the period; and
  - (iii) if the licensee is required as a condition of the licensee’s licence to hold insurance, is covered by the insurance or holds insurance that complies with the requirements of the condition; and
- (c) the fee prescribed under a regulation.

(6) In this section—

“**principal licensee**” means a principal licensee who is an individual.

“**representative**”, of a principal licensee, means—

- (a) for a licensee for whom an administrator has been appointed under the *Guardianship and Administration Act 2000*—the licensee’s administrator;
- (b) for a deceased licensee—the licensee’s personal representative.

## **65 Appointment of substitute licensee—employed licensee in charge of a licensee’s business at a place**

(1) This section applies if an employed licensee who is in charge of a licensee’s business at a place will be absent from the place for any reason, other than the employed licensee’s resignation or termination of employment.

(2) If the employed licensee will be absent from the place for a period of not more than 30 days, the principal licensee who employs the employed licensee may appoint an adult as the employed licensee’s substitute licensee for the period if the adult consents to the appointment.

(3) The principal licensee must ensure an appointment under subsection (2) and the person’s consent to the appointment are—

- (a) in writing and state the period of appointment; and
- (b) kept at the licensee’s registered office; and



- (c) made available for immediate inspection by an inspector who asks to see them.

Maximum penalty—100 penalty units.

(4) If the employed licensee will be absent from the place for a period of more than 30 days, the principal licensee who employs the employed licensee must apply to the chief executive in the approved form for the appointment or the extension of the appointment of a person (“**nominated person**”) as the licensee’s substitute licensee.

Maximum penalty—200 penalty units.

(5) The application must be accompanied by—

- (a) the nominated person’s signed consent to the appointment; and
- (b) enough information about the nominated person to enable the chief executive to decide whether the person is—
  - (i) a suitable person to hold a licence; and
  - (ii) sufficiently qualified to perform the employed licensee’s activities during the period; and
- (c) the fee prescribed under a regulation.

(6) In this section—

“**principal licensee**” includes—

- (a) for a licensee for whom an administrator has been appointed under the *Guardianship and Administration Act 2000*—the licensee’s administrator; and
- (b) for a deceased licensee—the licensee’s personal representative.

## **66 Appointment of substitute licensee—pastoral house manager in charge of a licensee’s business at a place**

(1) This section applies if a pastoral house manager who is in charge of a pastoral house’s business at a place will be absent from the place for any reason, other than the manager’s resignation or termination of employment.

(2) If the pastoral house manager is absent from the place for a period of not more than 30 days, the pastoral house that employs the manager may appoint an adult as the manager’s substitute licensee for the period if the adult consents to the appointment.

(3) The pastoral house must ensure an appointment under subsection (2) and the person's consent to the appointment are—

- (a) in writing and state the period of appointment; and
- (b) kept at the pastoral house's registered office; and
- (c) made available for immediate inspection by an inspector who asks to see them.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>26</sup>—100 penalty units; or
- (b) for a pastoral house—500 penalty units.

(4) If the pastoral house manager will be absent from the place for a period of more than 30 days, the pastoral house that employs the manager must apply to the chief executive in the approved form for the appointment or the extension of the appointment of a person (“**nominated person**”) as the manager's substitute licensee.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—100 penalty units; or
- (b) for a pastoral house—500 penalty units.

(5) The application must be accompanied by—

- (a) the nominated person's signed consent to the appointment; and
- (b) enough information about the nominated person to enable the chief executive to decide whether the person is—
  - (i) a suitable person to hold a licence; and
  - (ii) sufficiently qualified to perform the manager's activities during the period; and
- (c) the fee prescribed under a regulation.

---

26 Section 591 (Executive officers must ensure corporation complies with Act)

**67 Chief executive may appoint or refuse to appoint substitute licensee**

(1) The chief executive may appoint or refuse to appoint a nominated person mentioned in section 64(3), 65(4) or 66(4) as a licensee's substitute licensee.

(2) The chief executive may appoint the nominated person only if the chief executive is satisfied that the person—

- (a) is a suitable person to hold a licence; and
- (b) is sufficiently qualified to perform the licensee's activities during the period of the licensee's absence; and
- (c) if the licensee is required as a condition of the licensee's licence to hold insurance, is covered by the insurance or holds insurance that complies with the requirements of the condition.

(3) An appointment under this section may be made subject to the conditions the chief executive considers appropriate.

(4) The chief executive must give written notice of the appointment to the licensee and the substitute licensee.

(5) If the chief executive decides to refuse the application or to impose conditions on the appointment, the chief executive must give the licensee an information notice within 14 days after the decision is made.

**68 Substitute licensee**

(1) On appointment, a substitute licensee—

- (a) must act as substitute for the licensee for whom the substitute is appointed; and
- (b) is taken to be the licensee during the period of appointment.

(2) A licensee for whom a substitute has been appointed must not act under the authority of the licensee's licence while the appointment of the substitute licensee continues.

Maximum penalty—200 penalty units.

(3) The appointment of the substitute licensee ends if—

- (a) the period of appointment ends; or
- (b) the principal licensee gives written notice to end the appointment from a date stated in the notice—

- (i) for a substitute licensee appointed under section 64(1), 65(2) or 66(2)—to the substitute licensee; or
- (ii) for a substitute licensee appointed under section 67—to the chief executive and the substitute licensee; or
- (c) the substitute licensee gives written notice to end the appointment from a date stated in the notice—
  - (i) for a substitute licensee appointed under section 64(1), 65(2) or 66(2)—to the principal licensee making the appointment; or
  - (ii) for a substitute licensee appointed under section 67—to the chief executive and the principal licensee who applied for the appointment; or
- (d) the chief executive revokes the substitute licensee’s appointment; or
- (e) the licensee’s licence is suspended or cancelled; or
- (f) if the licensee is a principal licensee, the licensee stops carrying on business as a licensee.

### **69 Limitation on period of substitution**

(1) A principal licensee may not appoint a substitute licensee for himself or herself for more than 12 weeks in any period of 12 months.

(2) A principal licensee may not appoint a substitute licensee for an employed licensee for more than 12 weeks in any period of 12 months.

(3) A pastoral house may not appoint a substitute licensee for a pastoral house manager for more than 12 weeks in any period of 12 months.

(4) The chief executive may not appoint a substitute licensee for any licensee for more than 26 weeks in any period of 12 months.

### ***Division 3—General***

### **70 Amendment of licence conditions**

- (1) The chief executive may amend the conditions of a licence—
  - (a) on the licensee’s application; or

- (b) on the order of the tribunal after a disciplinary hearing; or
- (c) on the chief executive's own initiative.

Note—

The tribunal may deal with the conditions of a person's licence under section 529 (Orders tribunal may make on disciplinary charge hearing).

(2) An application under subsection (1)(a) must be made in the approved form and be accompanied by the application fee prescribed under a regulation.

(3) Before making an amendment under subsection (1)(a), the chief executive must be satisfied the licensee meets the eligibility requirements the chief executive specifies as relevant to the amendment of the condition.

(4) Before making an amendment under subsection (1)(c), the chief executive must—

- (a) give written notice to the licensee—
  - (i) of the particulars of the proposed amendment; and
  - (ii) that the licensee may make written submissions to the chief executive about the proposed amendment before a stated day, not later than 14 days after the notice is given to the licensee; and
- (b) have regard to submissions made to the chief executive by the licensee before the stated day.

(5) Subsection (4) does not apply if the chief executive decides that the amendment must be made urgently—

- (a) to avoid potential claims against the fund; or
- (b) to ensure compliance with this Act.

(6) If the chief executive decides to amend the conditions of a licence under subsection (1)(c), the chief executive must give written notice of the amendment to the licensee and an information notice within 14 days after the decision is made.

(7) The amendment takes effect—

- (a) on the day the written notice of the amendment is given to the licensee; or
- (b) if a later day is stated in the notice, the stated day.

(8) If the chief executive decides to refuse to make an amendment requested under subsection (1)(a), the chief executive must give the applicant an information notice within 14 days after the decision is made.

### **71 Return of licence for amendment of conditions or when suspended or cancelled**

(1) If the chief executive amends the conditions of a licence under section 70, the chief executive may ask the licensee to produce the licence for amendment within a stated period of not less than 14 days.

(2) The licensee must comply with a request under subsection (1), unless the person has a reasonable excuse.

Maximum penalty—100 penalty units.

(3) A person whose licence has been suspended or cancelled must return the licence to the chief executive within 14 days after the suspension or cancellation, unless the person has a reasonable excuse.

Maximum penalty—100 penalty units.

### **72 Surrender of licence**

(1) A licensee may surrender the licensee's licence by giving written notice to the chief executive and returning the licence.

(2) A licence surrendered under this section stops having effect on the day it is surrendered.

### **73 Licence may be deactivated**

(1) A licensee may ask the chief executive to deactivate the licensee's licence.

(2) A request under subsection (1) must be made in the approved form and be accompanied by the licensee's licence and the fee prescribed under a regulation.

(3) The licence is taken to be deactivated when the request, the licence and the prescribed fee are received by the chief executive under subsection (2).

(4) A licence that is deactivated does not authorise the licensee to perform an activity under the authority of the licence.

(5) The deactivation of a licence under this section does not—

- (a) affect the term of the licence; or
- (b) entitle the licensee to a refund of fees in relation to the licence for the balance of the licence's term.

(6) The holder of a deactivated licence may apply to have the licence renewed under section 57<sup>27</sup> or restored under section 60<sup>28</sup> as a deactivated licence at a reduced fee prescribed under a regulation.

(7) A licensee may ask the chief executive to reactivate the licence.

(8) However, if the licence has been deactivated for 5 years or more, the licence may be reactivated only if the licensee satisfies any educational or other requirements prescribed under a regulation for the issue of the licence.

(9) A request under subsection (7) must be made in the approved form and be accompanied by the fee prescribed under a regulation.

## **PART 10—IMMEDIATE SUSPENSION AND CANCELLATION OF LICENCES**

### **74 Immediate suspension**

(1) This section applies if—

- (a) the chief executive considers, on reasonable grounds, that an irregularity or deficiency exists in a licensee's trust account; or
- (b) a receiver is appointed under section 417<sup>29</sup> over property—
  - (i) held by a licensee; or
  - (ii) held by another person for a licensee; or
  - (iii) recoverable by a licensee; or
- (c) the chief executive considers, on reasonable grounds, that a licensee—

---

27 Section 57 (Application for renewal)

28 Section 60 (Application for restoration)

29 Section 417 (When receiver may be appointed)

- (i) has contravened or is contravening this Act; or
- (ii) is likely or proposing to engage in conduct that would contravene this Act.

(2) The chief executive may, whether or not disciplinary proceedings have been started under this Act—

- (a) suspend the licensee's licence; or
- (b) without limiting paragraph (a), for subsection (1)(a), suspend a licence held by an employee of the licensee if the chief executive considers, on reasonable grounds, the employee is responsible in any way for the irregularity or deficiency in the licensee's trust account.

(3) The licence may be suspended for the period (not more than 28 days), and on the conditions, the chief executive decides.

(4) The chief executive must give the licensee an information notice in relation to the suspension within 14 days after suspending the licensee's licence.

(5) The licensee must return the licence to the chief executive within 14 days after the licensee receives the notice, unless the person has a reasonable excuse.

Maximum penalty for subsection (5)—100 penalty units.

## **75 Immediate cancellation**

(1) A licensee's licence is cancelled on the happening of any of the following events—

- (a) the licensee is convicted of a serious offence;
- (b) if the licensee is an individual, the licensee is affected by bankruptcy action;
- (c) if the licensee is a corporation, the licensee has gone into liquidation.

(2) The licensee must return the licence to the chief executive within 14 days after the happening of an event mentioned in subsection (1), unless the licensee has a reasonable excuse.

Maximum penalty for subsection (2)—100 penalty units.



## **PART 11—GENERAL PROVISIONS ABOUT LICENCES**

### **76 Form of licence**

- (1) A licence must be issued in the approved form.
- (2) However, the chief executive may approve—
  - (a) a form of licence for office display purposes; and
  - (b) a form of licence for personal identification purposes.

#### *Examples—*

1. A form of licence for office display purposes may be in the form of a certificate that may be framed and displayed in an office.
2. A form of licence for personal identification purposes may be in the form of a small photo identification card suitable for carrying easily on one's person.

(3) The chief executive may also issue a form of licence for a corporation endorsed with the categories of property agents and motor dealers licence issued in the corporation's name.

- (4) The licence must contain the following particulars—
  - (a) the name of the licensee;
  - (b) the date of issue of the licence;
  - (c) the expiry date of the licence;
  - (d) for a personal identification licence, a recent photograph of the licensee;
  - (e) other particulars that may be prescribed under a regulation.

### **77 Display of licence**

A principal licensee must display the licensee's licence at the licensee's registered office in the way prescribed under a regulation.

Maximum penalty—100 penalty units.

### **78 Term of licence**

A licence may be issued for a 1 year or 3 year term.

## **79 Replacement licences**

(1) A licensee may apply to the chief executive for the replacement of a lost, stolen, destroyed or damaged licence.

(2) The application must be made in the approved form and be accompanied by the fee prescribed under a regulation.

(3) The chief executive must grant the application if the chief executive is satisfied the licence has been lost, stolen or destroyed, or damaged in a way to require its replacement.

(4) If the chief executive grants the application, the chief executive must issue another licence to the applicant to replace the lost, stolen, destroyed or damaged licence.

## **80 Register of licences**

(1) The chief executive must keep a register of licences and applications for licences (“**licence register**”).

(2) The licence register must contain the following particulars—

(a) for each applicant for a licence—

(i) the applicant’s name; and

(ii) if the applicant intends to carry on business under the licence, the place where the applicant intends to carry on business; and

(iii) the category of licence applied for; and

(iv) the date of the application; and

(v) the application number;

(b) for each licensee—

(i) the licensee’s name; and

(ii) the licensee’s registered office; and

(iii) the category of the licensee’s licence; and

(iv) the dates of issue and expiry of the licensee’s current licence; and

(v) any conditions imposed on the licence; and

- (vi) if the licensee is a corporation, the name of the individual in charge of the licensee's business at the licensee's registered office; and
- (vii) if the licensee is a director of a licensed corporation, the name of the licensed corporation; and
- (viii) if the licensee is an employee of another licensee, the name of the licensee's employer; and
- (ix) the licensee's licence number; and
- (x) particulars of any surrender, suspension, cancellation or revocation of the licensee's licence.

(3) A person may, on payment of any fee that may be prescribed under a regulation, inspect, or get a copy of details in, the part of the register containing the particulars mentioned in subsection (2)—

- (a) at the department's head office when it is open to the public; or
- (b) by using a computer.

(4) A person may pay the fee, in advance or in arrears, under an arrangement approved by the chief executive.

(5) The register may be kept in any way the chief executive considers appropriate.

(6) In this section—

**“contain”** includes record and store.

## **81 Licensees to notify chief executive of changes in circumstances**

(1) A licensee must give written notice to the chief executive of a prescribed change in the licensee's circumstances within 14 days after the change.

Maximum penalty—100 penalty units.

(2) In this section—

**“prescribed change”** means a change prescribed under a regulation.

## **CHAPTER 3—EMPLOYEE REGISTRATION**

### **PART 1—CATEGORIES OF REGISTERED EMPLOYEES**

#### **82 Categories of registered employees**

The following categories of registered employees are prescribed for this Act—

- (a) real estate salesperson;
- (b) pastoral house salesperson;
- (c) trainee auctioneer;
- (d) property developer salesperson;
- (e) motor salesperson;
- (f) commercial subagent.

### **PART 2—HOW TO OBTAIN REGISTRATION**

#### **83 Steps involved in obtaining registration**

(1) A person who wishes to obtain registration as a registered employee must be a suitable person to hold registration under part 4.<sup>30</sup>

(2) The person must apply for registration by—

- (a) submitting an application showing, among other things, the person is eligible to obtain registration; and
- (b) paying the prescribed fees.

(3) The chief executive decides the person's application after having regard, among other things, to—

---

30 Part 4 (Suitability of applicants)

- (a) the person's suitability to hold a registration certificate under this Act; and
- (b) the person's eligibility to hold the registration certificate.

### **PART 3—APPLICATIONS FOR REGISTRATION**

#### **84 Application for registration**

- (1) An applicant for registration must—
  - (a) be an individual; and
  - (b) apply to the chief executive in the approved form; and
  - (c) state the category of employee registration being applied for; and
  - (d) state the term of the registration being applied for; and
  - (e) state the name and business address of the licensee by whom the applicant is to be employed; and
  - (f) establish the applicant's suitability and eligibility for the category of employee registration being applied for; and
  - (g) provide any information the chief executive reasonably requires to decide whether the applicant is suitable and eligible to be a registered employee.
- (2) The application must be accompanied by—
  - (a) an application fee; and
  - (b) a registration issue fee; and
  - (c) 2 recent colour photographs of the applicant of a size prescribed under a regulation and certified as photographs of the applicant in the way prescribed under a regulation.

## **PART 4—SUITABILITY OF APPLICANTS**

### **85 Suitability of applicants**

(1) A person is not a suitable person to obtain registration as a registered employee if the person is—

- (a) a person who has been convicted, in Queensland or elsewhere, within the preceding 5 years of a serious offence; or
- (b) currently disqualified from holding a licence or registration certificate; or
- (c) a person the chief executive decides under section 86 is not a suitable person to obtain registration as a registered employee.

(2) An individual who is not a suitable person can not obtain registration as a registered employee.

### **86 Chief executive must consider suitability of applicants**

(1) The chief executive must, when deciding whether a person is a suitable person to obtain registration as a registered employee, consider the following things—

- (a) the person's character;
- (b) whether the person held a licence or registration under this Act, the repealed Act or a corresponding law that was suspended or cancelled;
- (c) whether an amount has been paid from the fund because the person did, or omitted to do, something that gave rise to the claim against the fund;
- (d) whether the person has been disqualified under this Act, the repealed Act or a corresponding law from being a licensee, an executive officer of a corporation or the holder of a certificate of registration;
- (e) whether, within the previous 5 years, the tribunal or the District Court has made an order under this Act against the person because of the person's involvement as a marketeer of residential property;
- (f) the person's criminal history;

- (g) if the person is affected by bankruptcy action—
  - (i) the circumstances giving rise to the person being affected by bankruptcy action; and
  - (ii) whether the person took all reasonable steps to avoid the coming into existence of the circumstances that resulted in the person being affected by bankruptcy action; and
  - (iii) whether the person is in a position to influence significantly the management of a licensee’s business;
- (h) whether the person has been convicted of an offence against this Act, the repealed Act or a corresponding law;
- (i) whether the person is capable of satisfactorily performing the activities of a registered employee in the category applied for;
- (j) whether the person’s name appears in the register of disqualified company directors and other officers under the Corporations Act;<sup>31</sup>
- (k) another thing the chief executive may consider under this Act.

(2) If the chief executive decides a person is not a suitable person to obtain registration as a registered employee, the chief executive must give the person an information notice within 14 days after the decision is made.

(3) In this section—

“**fund**” includes the auctioneers and agents fidelity guarantee fund under the repealed Act.

## **87 Investigations about suitability of applicants**

(1) The chief executive may make investigations about the applicant to help the chief executive decide whether the applicant is a suitable person to obtain registration as a registered employee.

(2) Without limiting subsection (1), the chief executive may ask the commissioner of the police service for a written report about the applicant’s criminal history.

(3) The commissioner must give the report to the chief executive.

---

31 See Corporations Act, section 1274AA (Register of disqualified company directors and other officers).

(4) However, the report is required to contain only criminal history in the commissioner's possession or to which the commissioner has access.

### **88 Criminal history is confidential document**

(1) An officer, employee or agent of the department must not, directly or indirectly, disclose to anyone else a report about a person's criminal history, or information contained in the report, given under section 87.

Maximum penalty—100 penalty units.

(2) However, the person does not contravene subsection (1) if—

- (a) disclosure of the report or information to someone else is authorised by the chief executive to the extent necessary to perform a function under or in relation to this Act; or
- (b) the disclosure is otherwise required or permitted by law.

(3) The chief executive must destroy the report as soon as practicable after considering the person's suitability to obtain registration as a registered employee.

### **89 Requirement to give chief executive information or material about suitability**

(1) This section applies to an applicant for registration as a registered employee or the renewal or restoration of the registration.

(2) The chief executive may, by written notice given to the applicant, require the applicant to give the chief executive information or material the chief executive reasonably considers is needed to establish the applicant's suitability for the registration within a stated reasonable time.

(3) The applicant is taken to have withdrawn the application if, within the stated reasonable time, the applicant fails to comply with the chief executive's requirement.



## **PART 5—ELIGIBILITY FOR REGISTRATION**

### **90 Eligibility for registration as registered employee**

(1) An individual is eligible to obtain registration as a registered employee in a category mentioned in section 82<sup>32</sup> only if the individual—

- (a) is at least 18 years; and
- (b) has the educational or other qualifications that may be prescribed under a regulation for the category of registered employees being applied for.

(2) An individual is to be taken to satisfy the requirement mentioned in subsection (1)(b) if the chief executive is satisfied the individual—

- (a) has a comparable qualification; or
- (b) within 2 years before the day the individual's application for employee registration is received by the chief executive—
  - (i) has been the holder of a registration certificate under this Act for the category of registered employees being applied for; or
  - (ii) has been the holder of a comparable certificate under the repealed Act.

## **PART 6—ISSUE OF REGISTRATION CERTIFICATE**

### **91 Chief executive may issue or refuse to issue registration certificate**

(1) The chief executive may issue or refuse to issue a registration certificate to an applicant.

(2) The chief executive may issue a registration certificate to an applicant only if the chief executive is satisfied—

- (a) the applicant is a suitable person; and
- (b) the applicant is eligible to obtain the registration; and

---

32 Section 82 (Categories of registered employees)

(c) the application is properly made.

(3) For subsection (2)(c), the application is properly made only if it complies with section 84<sup>33</sup> and is accompanied by the things mentioned in that section.

(4) If the chief executive refuses to issue the registration certificate, the chief executive must give the applicant an information notice about the decision within 14 days after the decision is made.

(5) If the applicant's application for a registration certificate is refused, the applicant may not file another application for a registration certificate—

- (a) for 3 months after the day the chief executive gives the applicant the information notice under subsection (4); or
- (b) if the applicant applies to the tribunal to review the chief executive's decision and the decision is confirmed, for 3 months after the day the decision is confirmed.

## **92 Registration certificate—conditions**

(1) The chief executive may issue a registration certificate on the conditions the chief executive considers necessary or desirable—

- (a) for the proper performance of the activities authorised by the certificate; or
- (b) for another purpose consistent with the achievement of the objects of this Act.

*Example—*

If the chief executive decides to issue a registration certificate to a person who is or has been affected by bankruptcy action, the chief executive may issue the certificate subject to a condition that the person not receive, bank or otherwise be responsible for dealing with trust account moneys.

(2) A condition may limit or prohibit the performance of an activity authorised under this Act.

(3) If the chief executive decides to issue the certificate on condition, the chief executive must give the applicant an information notice within 14 days after the decision is made.

---

33 Section 84 (Application for registration)

## **PART 7—ACTIVITIES AUTHORISED UNDER REGISTRATION CERTIFICATE**

### **93 What a registration certificate authorises**

(1) A registration certificate authorises the holder of the certificate to perform—

- (a) if the holder is a real estate salesperson—any activity that may be performed by the real estate agent who employs the holder; and
- (b) if the holder is a pastoral house salesperson—any activity that may be performed by the pastoral house who employs the holder; and
- (c) if the holder is a trainee auctioneer—any activity that may be performed by the auctioneer who supervises the trainee; and
- (d) if the holder is a property developer salesperson—any activity that may be performed by the property developer who employs the holder; and
- (e) if the holder is a motor salesperson—any activity that may be performed by the motor dealer who employs the holder; and
- (f) if the holder is a commercial subagent—any activity that may be performed by the commercial agent who employs the holder.

(2) However, the registration certificate does not authorise the holder to perform an activity that the holder is not authorised to perform—

- (a) because of a condition to which the certificate is subject; or
- (b) under the holder's employment authority.

## **PART 8—RENEWAL AND RESTORATION OF REGISTRATION CERTIFICATES**

### *Division 1—Renewal*

#### **94 Application for renewal**

(1) A registered employee must apply for renewal of the employee's registration certificate before the certificate expires.

(2) The application must—

- (a) be made to the chief executive in the approved form; and
- (b) state the term of the registration being applied for; and
- (c) state the name and business address of the licensee who employs the employee; and
- (d) be accompanied by—
  - (i) an application fee; and
  - (ii) a registration certificate renewal fee; and
  - (iii) 2 recent colour photographs of the applicant of a size prescribed under a regulation and certified as photographs of the applicant in the way prescribed under a regulation.

#### **95 Chief executive may renew or refuse to renew registration certificate**

(1) The chief executive must consider the renewal application and may renew or refuse to renew the registration certificate.

(2) The chief executive may renew the certificate only if the chief executive is satisfied—

- (a) the registered employee is a suitable person; and
- (b) the application is properly made; and
- (c) the employee meets the eligibility requirements for the certificate.

(3) For subsection (2)(b), an application is properly made only if it complies with section 94(2)<sup>34</sup> and is accompanied by the things mentioned in that subsection.

(4) If the chief executive decides to refuse the application, the chief executive must give the employee an information notice within 14 days after the decision is made.

## **96 Registration certificate taken to be in force while application for renewal is considered**

If an application is made under section 94,<sup>35</sup> the registered employee's registration certificate is taken to continue in force from the day that it would, apart from this section, have expired until the employee's application for renewal is decided under section 95 or taken to have been withdrawn under section 89(3).<sup>36</sup>

### *Division 2—Restoration*

## **97 Application for restoration**

(1) If a registered employee's registration certificate expires, the employee may apply for restoration of the certificate.

(2) The application must—

- (a) be made within 3 months after the expiry; and
- (b) be made to the chief executive in the approved form; and
- (c) state the term of the registration being applied for; and
- (d) state the name and business address of the licensee who employs the employee; and
- (e) be accompanied by—
  - (i) an application fee; and
  - (ii) a registration renewal fee; and

---

34 Section 94 (Application for renewal)

35 Section 94 (Application for renewal)

36 Section 89 (Requirement to give chief executive information or material about suitability)

- (iii) a registration restoration fee; and
- (iv) 2 recent colour photographs of the applicant of a size prescribed under a regulation and certified as photographs of the applicant in the way prescribed under a regulation.

### **98 Chief executive may restore or refuse to restore registration certificate**

(1) The chief executive must consider the restoration application and may restore or refuse to restore the registration certificate.

(2) The chief executive may restore the certificate only if the chief executive is satisfied—

- (a) the registered employee is a suitable person; and
- (b) the application is properly made; and
- (c) the employee meets the eligibility requirements for the certificate.

(3) For subsection (2)(b), an application is properly made only if it complies with section 97(2) and is accompanied by the things mentioned in that subsection.

(4) If the chief executive decides to refuse the application, the chief executive must give the employee an information notice within 14 days after the decision is made.

(5) If the chief executive decides to restore the certificate—

- (a) the certificate is taken to have been renewed on the day it would, apart from section 99, have expired (the “**initial expiry date**”); and
- (b) to remove any doubt, a thing done during the period starting on the initial expiry date and ending on the day the certificate is restored under this section is taken to have been as validly done as it would have been if the certificate had been renewed immediately before the initial expiry date.

**99 Registration certificate taken to be in force while application for restoration is considered**

If an application is made under section 97,<sup>37</sup> the employee's registration certificate is taken to continue in force from the day that it would, apart from this section, have expired until the employee's application for restoration is decided under section 98 or taken to have been withdrawn under section 89(3).<sup>38</sup>

## **PART 9—DEALINGS WITH REGISTRATION CERTIFICATES**

### *Division 1—Transfer of registration certificate*

**100 Transfer of registration certificate prohibited**

A registration certificate may not be transferred.

### *Division 2—General*

**101 Amendment of registration certificate conditions**

(1) The chief executive may amend the conditions of a registration certificate—

- (a) on the registered employee's application; or
- (b) on the order of the tribunal after a disciplinary hearing; or
- (c) on the chief executive's own initiative.

Note—

The tribunal may deal with the conditions of a person's registration certificate under section 529 (Orders tribunal may make on disciplinary charge hearing).

---

37 Section 97 (Application for restoration)

38 Section 89 (Requirement to give chief executive information or material about suitability)

(2) An application under subsection (1)(a) must be made to the chief executive in the approved form and be accompanied by the application fee prescribed under a regulation.

(3) Before making an amendment under subsection (1)(a), the chief executive must be satisfied the registered employee meets the eligibility requirements the chief executive specifies as relevant to the amendment of the condition.

(4) Before making an amendment under subsection (1)(c), the chief executive must—

- (a) give written notice to the registered employee—
  - (i) of the particulars of the proposed amendment; and
  - (ii) that the employee may make written submissions to the chief executive about the proposed amendment before a stated day, not later than 14 days after the notice is given to the employee; and
- (b) have regard to submissions made to the chief executive by the registered employee before the stated day.

(5) Subsection (4) does not apply if the chief executive decides that the amendment must be made urgently to ensure compliance with this Act.

(6) If the chief executive decides to amend the conditions of a registration certificate under subsection (1)(c), the chief executive must give written notice of the amendment to the registered employee and an information notice within 14 days after the decision is made.

(7) The amendment takes effect—

- (a) on the day the written notice of the amendment is given to the registered employee; or
- (b) if a later day is stated in the notice, the stated day.

(8) If the chief executive decides to refuse to make an amendment requested under subsection (1)(a), the chief executive must give the registered employee an information notice within 14 days after the decision is made.

## **102 Return of registration certificate for amendment of conditions**

(1) If the chief executive amends the conditions of a registration certificate under section 101, the chief executive may ask the registered



employee to produce the certificate for amendment within a stated period of not less than 14 days.

(2) The employee must comply with a request under subsection (1), unless the person has a reasonable excuse.

Maximum penalty for subsection (2)—100 penalty units.

### **103 Surrender of registration certificate**

(1) A registered employee may surrender the employee's registration certificate by giving written notice, and returning the certificate, to the chief executive.

(2) A registration certificate surrendered under this section stops having effect on the day it is surrendered.

## **PART 10—IMMEDIATE SUSPENSION AND CANCELLATION OF REGISTRATION CERTIFICATES**

### **104 Immediate suspension**

(1) This section applies if the chief executive believes, on reasonable grounds, that—

(a) both—

(i) an irregularity or deficiency exists in a licensee's trust account; and

(ii) a registered employee of the licensee may be responsible for the irregularity or deficiency; or

(b) a registered employee—

(i) has contravened or is contravening this Act; or

(ii) is likely or proposing to engage in conduct that would contravene this Act.

(2) The chief executive may suspend the registered employee's registration certificate, whether or not disciplinary proceedings have been started under this Act.

(3) The certificate may be suspended for the period (not more than 28 days), and on the conditions, the chief executive decides.

(4) The chief executive must give the employee an information notice within 14 days after suspending the employee's registration.

(5) The employee must return the certificate to the chief executive within 14 days after the employee receives the notice, unless the person has a reasonable excuse.

Maximum penalty for subsection (5)—100 penalty units.

### **105 Immediate cancellation**

(1) The registration certificate of a registered employee is cancelled if the employee is convicted of a serious offence.

(2) The employee must return the certificate to the chief executive within 14 days after the conviction, unless the employee has a reasonable excuse.

Maximum penalty for subsection (2)—100 penalty units.

## **PART 11—GENERAL PROVISIONS ABOUT EMPLOYEE REGISTRATION**

### **106 Form of registration certificate**

(1) A registration certificate must be issued in the approved form.

(2) However, the chief executive may approve—

- (a) a form of certificate for office display purposes; and
- (b) a form of certificate for personal identification purposes.

*Examples—*

1. A form of certificate for office display purposes may be in the form suitable for framing and display in an office.
2. A form of certificate for personal identification purposes may be in the form of a small photo identification card suitable for carrying easily on one's person.

(3) The certificate must contain the following particulars—

- (a) the name of the registered employee;
- (b) the date of issue of the certificate;
- (c) the expiry date of the certificate;
- (d) for a personal identification certificate, a recent photograph of the employee;
- (e) other particulars that may be prescribed under a regulation.

### **107 Term of registration certificate**

A registration certificate may be issued for a 1 year or 3 year term.

### **108 Replacement certificates**

(1) A registered employee may apply to the chief executive for the replacement of a lost, stolen, destroyed or damaged registration certificate.

(2) The application must be made in the approved form and be accompanied by the fee prescribed under a regulation.

(3) The chief executive must grant the application if the chief executive is satisfied the certificate has been lost, stolen or destroyed, or damaged in a way to require its replacement.

(4) If the chief executive grants the application, the chief executive must issue another certificate to the applicant to replace the lost, stolen, destroyed or damaged certificate.

### **109 Register of registration certificates**

(1) The chief executive must keep a register of registration certificates and applications for registration certificates (“**registration certificate register**”).

(2) The registration certificate register may form part of the licence register.

(3) The registration certificate register must contain the following particulars—

- (a) for each applicant for a registration certificate—
  - (i) the applicant’s name; and

- (ii) the name and business address of the licensee by whom the applicant is to be employed; and
- (iii) the category of employee registration applied for; and
- (iv) the date of the application; and
- (v) the application number;
- (b) for each registered employee—
  - (i) the employee's name; and
  - (ii) the name and business address of the licensee who employs the employee; and
  - (iii) the category of the employee's employee registration; and
  - (iv) the dates of issue and expiry of the employee's current registration certificate; and
  - (v) any conditions imposed on the certificate; and
  - (vi) the employee's registration certificate number; and
  - (vii) particulars of any surrender, suspension, cancellation or revocation of the employee's registration certificate or any licence or certificate issued to the employee under this or the repealed Act.

(4) A person may, on payment of any fee that may be prescribed under a regulation, inspect, or get a copy of details in, the part of the register containing the particulars mentioned in subsection (3)—

- (a) at the department's head office when it is open to the public; or
- (b) by using a computer.

(5) A person may pay the fee, in advance or in arrears, under an arrangement approved by the chief executive.

(6) The register may be kept in any way the chief executive considers appropriate.

(7) In this section—

“**contain**” includes record and store.

### **110 Registered employees to notify chief executive of changes in circumstances**

(1) A registered employee must give written notice to the chief executive of a prescribed change in the employee's circumstances within 14 days after the change.

Maximum penalty—100 penalty units.

(2) In this section—

“**prescribed change**” means a change prescribed under a regulation.

## **CHAPTER 4—RESTRICTED LETTING AGENTS**

### **PART 1—RESTRICTED LETTING AGENT'S LICENCE**

#### **111 What a restricted letting agent's licence authorises**

(1) A restricted letting agent's licence authorises the holder of the licence (“**restricted letting agent**”) to perform the following activities as an agent for others for reward—

- (a) letting lots in a building complex;
- (b) collecting rents for lots in a building complex.

(2) A restricted letting agent may perform the activities in the carrying on of a business, either alone or with others, or as an employee of someone else.

(3) The chief executive must, by condition of the licence, limit the performance of the activities by the restricted letting agent to 1 or more stated building complexes.

(4) The chief executive may authorise the restricted letting agent to perform the activities in more than 1 building complex if—

- (a) the chief executive is satisfied—
  - (i) each building complex is on land contiguous to land on which another building complex in relation to which the letting agent is, or is to be, authorised to perform the activities is situated; and

- (ii) the restricted letting agent has the approval of each appropriate body corporate to carry on a business of letting lots, and collecting rent for lots, in the complex; or
- (b) both of the following apply—
  - (i) immediately before the commencement of section 607,<sup>39</sup> a person held a restricted real estate agent's licence or corporation licence (with a director holding a restricted real estate agent's licence) in relation to all the building complexes;
  - (ii) since the commencement, a person has been authorised under a licence to perform the activities of a restricted letting agent for 1 or more of the building complexes.

(5) For subsection (4)(a), land is “**contiguous**” with other land only if the parcels of land have a common boundary that is not separated by a public road.

## **PART 2—CONDUCT PROVISIONS**

### *Division 1—Carrying on business*

#### **112 Carrying on of business under restricted letting agent's licence**

(1) An individual who carries on the business of a restricted letting agent with others is not required to hold a restricted letting agent's licence or real estate agent's licence if—

- (a) at least 1 of the persons with whom the individual carries on business is a restricted letting agent or real estate agent; and
- (b) the individual does not perform the activities of a restricted letting agent; and
- (c) the individual is a suitable person to hold a licence.

(2) A restricted letting agent who is an individual must reside permanently in the building complex or, if the letting agent is authorised to

---

39 Section 607 (Existing licences)

perform activities in relation to more than 1 building complex, 1 of the building complexes for which the letting agent is authorised to perform activities.

Maximum penalty—200 penalty units.

(3) A restricted letting agent that is a corporation must ensure that an individual who performs the activities of a restricted letting agent for the corporation resides permanently in the building complex or, if the letting agent is authorised to perform activities for more than 1 building complex, 1 of the building complexes for which the letting agent is authorised to perform activities.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>40</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

(4) Subsections (2) and (3) do not apply to a restricted letting agent whose licence is deactivated.

### **113 Licensee to be in charge of a restricted letting agent's business at a place**

(1) A restricted letting agent who is an individual and a principal licensee must be in charge of the agent's business at the agent's registered office.<sup>41</sup>

Maximum penalty—200 penalty units.

(2) A restricted letting agent that is a corporation must ensure that the individual in charge of the agent's business at the agent's registered office is a restricted letting agent or real estate agent.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>42</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

---

40 Section 591 (Executive officers must ensure corporation complies with Act)

41 See section 121 (Registered office).

42 Section 591 (Executive officers must ensure corporation complies with Act)

(3) If a restricted letting agent who is a principal licensee—

- (a) is authorised under the letting agent’s licence to carry on a business of letting lots in more than 1 building complex; and
- (b) has a place of business in each building complex;

the restricted letting agent must ensure that another individual who is a restricted letting agent or real estate agent is in charge of the agent’s business at the other place.

Maximum penalty—200 penalty units.

(4) An individual must not be in charge of a restricted letting agent’s business at more than 1 place of business.

Maximum penalty—200 penalty units.

### *Division 2—Appointment*

#### **114 Appointment of restricted letting agent**

(1) A restricted letting agent who is asked by a person (“**client**”) to perform an activity (“**service**”) for the client must not act for the client unless the client first appoints the letting agent in writing under this section.

Maximum penalty—200 penalty units.

(2) The appointment may be for the performance of—

- (a) a particular service (“**single appointment**”); or
- (b) a number of services over a period (“**continuing appointment**”).

(3) The appointment must—

- (a) state the service to be performed by the letting agent and how it is to be performed; and
- (b) state—
  - (i) in the way prescribed under a regulation, that fees, charges and commission payable for the service are negotiable up to any amount that may be prescribed under a regulation; and
  - (ii) for a single appointment, if commission is payable and expressed as a percentage of rent, the amount of



commission expressed in dollars based on the listed rental charge; and

- (c) state—
  - (i) the fees, charges and commission payable for the service; and
  - (ii) the expenses, including advertising and marketing expenses, the letting agent is authorised to incur in connection with the performance of the service; and
  - (iii) the source and the estimated amount of any rebate, discount, commission or benefit that the letting agent may receive in relation to any expenses that the letting agent may incur in connection with the performance of the service; and
  - (iv) any condition, limitation or restriction on the performance of the service; and
- (d) state when the fees, charges and commission for the service become payable; and
- (e) if a service to be performed is the letting of lots or the collecting of rent and commission is payable in relation to the service and expressed as a percentage, state that the commission is worked out only on the actual amount of rent collected.

**(4)** A continuing appointment must state—

- (a) the date the appointment ends; and
- (b) the appointment may be revoked on the giving of 90 days notice, or some lesser period (not less than 30 days) agreed by the parties.

**(5)** The notice revoking a continuing appointment must be by signed writing given to the other party.

**(6)** The revocation of a continuing appointment does not affect existing contracts entered into by the restricted letting agent on behalf of the client.

**(7)** The appointment must be signed and dated by the client and the letting agent or someone authorised or apparently authorised to sign for the letting agent.

**(8)** The letting agent must give a copy of the signed appointment to the client.

Maximum penalty for subsection (8)—200 penalty units.

**115 Form of appointment**

- (1) The appointment must be in the approved form.
- (2) The approved form must include a prominent statement that the client should seek independent legal advice before signing the appointment.
- (3) An appointment that does not comply with subsection (1) is ineffective from the time it is made.

***Division 3—Recovery of reward or expense*****116 Commission may be claimed only in relation to actual amounts**

(1) This section applies to a restricted letting agent who performs, for the payment of a commission, a service of letting lots or collecting rents.

(2) The restricted letting agent must not claim commission worked out on an amount more than the actual amount collected.

Maximum penalty—200 penalty units.

**117 Restriction on remedy for reward or expense**

(1) A person is not entitled to sue for, or recover or retain, a reward or expense for the performance of an activity as a restricted letting agent unless, at the time the activity was performed, the person—

- (a) held a restricted letting agent's licence; and
- (b) was authorised under the person's licence to perform the activity; and
- (c) had been properly appointed under division 2<sup>43</sup> by the person to be charged with the reward or expense.

(2) A person is not entitled to sue for, or recover or retain, a reward for the performance of an activity as a restricted letting agent that is more than the amount of the reward stated in the appointment given under section 114.<sup>44</sup>

---

43 Division 2 (Appointment)

44 Section 114 (Appointment of restricted letting agent)

(3) However, if the reward for the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, a reward more than the amount allowed under a regulation.

(4) A person is not entitled to sue for, or recover or retain, expenses for the performance of an activity as a restricted letting agent that are more than the amount of the expenses stated in the appointment given under section 114.

(5) However, if the amount of expenses that may be incurred in relation to the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, expenses more than the amount allowed under a regulation.

(6) Subsection (3) does not prevent the person suing for, recovering or retaining, in addition to the amount allowed under a regulation for the reward, an amount for GST payable for a supply.

### **118 Excess fees etc. to be repaid**

(1) This section applies if—

- (a) a person is convicted of an offence against section 116(2);<sup>45</sup> and
- (b) the court convicting the person is satisfied on the balance of probabilities that the person, in connection with the offence, has recovered or retained from someone (“**client**”) for whom the person performed an activity an amount to which the person was not entitled.

(2) The court must order the person to pay the amount to the client.

(3) The order must be made whether or not any penalty is imposed for the offence.

(4) The client may file the order in a court having jurisdiction for the recovery of a debt of an equal amount and the order may be enforced as if it were a judgment of that court.

---

<sup>45</sup> Section 116 (Commission may be claimed only in relation to actual amounts)

***Division 4—Code of conduct*****119 Code of conduct**

A regulation may prescribe a code of conduct about restricted letting agent practice that may include the following—

- (a) setting conduct standards for restricted letting agents;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

**120 Complaints about conduct**

(1) A person aggrieved by the conduct of a restricted letting agent may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action about the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was a restricted letting agent even though the person is no longer a restricted letting agent.

**PART 3—GENERAL****121 Registered office**

A restricted letting agent’s “**registered office**” is—

- (a) for a restricted letting agent who is a principal licensee—
  - (i) the place the letting agent specifies in the letting agent’s application for a restricted letting agent’s licence as the letting agent’s principal place of business; or

- (ii) another place notified to the chief executive by the letting agent in the approved form as the letting agent's principal place of business; and
- (b) for a restricted letting agent who is an employed licensee—
  - (i) the place the letting agent specifies in the letting agent's application for a restricted letting agent's licence as the letting agent's business address; or
  - (ii) another place notified to the chief executive by the letting agent in the approved form as the letting agent's business address.

**122 Restricted letting agent to notify chief executive of change in place of business etc.**

- (1) A restricted letting agent who is a principal licensee must—
- (a) notify the chief executive in the approved form of any change in the letting agent's principal place of business within 14 days after the change; and
  - (b) notify the chief executive in the approved form of the closure of any place where the letting agent carries on business within 14 days after the closure; and
  - (c) notify the chief executive in the approved form of the opening of any place where the letting agent carries on business within 14 days after the opening.

Maximum penalty—200 penalty units.

(2) A restricted letting agent who is a principal licensee must notify the chief executive of any change in, or revocation of, the body corporate's approval to the letting agent to carry on the business of letting lots for a building complex within 14 days after the change or revocation.

Maximum penalty—200 penalty units.

(3) A restricted letting agent who is an employed licensee must notify the chief executive in the approved form of any change in the letting agent's business address within 14 days after the change.

Maximum penalty—200 penalty units.

**123 Display and publication of licensee's name**

(1) A restricted letting agent who is a principal licensee must display at each place the restricted letting agent carries on business, in the way that may be prescribed under a regulation—

- (a) the letting agent's name; and
- (b) if the letting agent is not the person in charge of the letting agent's business at the place, the name of the restricted letting agent who is in charge of the letting agent's business at the place; and
- (c) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(2) A restricted letting agent must not publish in a newspaper or elsewhere an advertisement for the letting agent's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

**124 Principal licensee must keep employment register**

(1) A restricted letting agent who is a principal licensee must keep a register (“**employment register**”) at each place where the letting agent carries on business.

Maximum penalty—200 penalty units.

(2) The restricted letting agent must enter, and keep entered, in the employment register the name, and the other particulars that may be prescribed under a regulation, of each person (“**employee**”) who is employed as a restricted letting agent at the place.

Maximum penalty—200 penalty units.

(3) The restricted letting agent must enter the particulars about each employee immediately after the employee is employed at the place.

Maximum penalty—200 penalty units.

- (4) The form of the register may be prescribed under a regulation.

## **PART 4—OFFENCES**

### **125 Acting as restricted letting agent**

(1) A person must not, as an agent for someone else for reward, perform an activity that may be done under the authority of a restricted letting agent's licence unless the person—

- (a) holds a restricted letting agent's licence and the performance of the activity is authorised under the person's licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A lawyer does not act as a restricted letting agent only because the lawyer collects rents in the lawyer's practice for lots in a building complex if the lawyer complies with the requirements of the *Trust Accounts Act 1973* in relation to the rents.

### **126 Restricted letting agent must not act for more than 1 party**

(1) A restricted letting agent must not act for more than 1 party to a transaction.

Maximum penalty—200 penalty units.

(2) If a restricted letting agent acts for more than 1 party to a transaction, an appointment to act for a party to the transaction is ineffective from the time it is made.

### **127 Production of licence**

A restricted letting agent must, if asked by a person with whom the letting agent is dealing, produce the letting agent's licence for inspection by the person.

Maximum penalty—100 penalty units.

## **CHAPTER 5—REAL ESTATE AGENTS**

### **PART 1—REAL ESTATE AGENT’S AUTHORISATION AND RESPONSIBILITY**

#### *Division 1—Real estate agent’s licence*

#### **128 What a real estate agent’s licence authorises**

(1) A real estate agent’s licence authorises the holder of the licence (“**real estate agent**”) to perform the following activities as an agent for others for reward—

- (a) to buy, sell, exchange, or let places of residence or land or interests in places of residence or land;
- (b) to buy, sell, exchange, or let businesses or interests in businesses;
- (c) to collect rents;
- (d) to buy, sell or exchange livestock or an interest in livestock;
- (e) to negotiate for the buying, selling, exchanging, or letting of something mentioned in paragraph (a) or (b);
- (f) to negotiate for the buying, selling or exchanging of something mentioned in paragraph (d).

(2) A real estate agent may perform the activities in the carrying on of a business, either alone or with others, or as an employee of someone else.

#### *Division 2—Responsibilities of persons in charge of a licensee’s business for salespersons*

#### **129 Responsibility for acts and omissions of salespersons**

(1) A real estate agent who is a principal licensee must take reasonable steps to ensure each real estate salesperson employed by the agent is properly supervised, acts only within the scope of the person’s employment authority under section 130 and complies with this Act.

(2) A real estate agent who is an employed licensee in charge of a licensee’s business at a place of business must take reasonable steps to



ensure each real estate salesperson employed at the place is properly supervised, acts only within the scope of the person's employment authority under section 130 and complies with this Act.

(3) A real estate agent who fails to comply with subsection (1) or (2) is liable to disciplinary action under chapter 14, part 3.<sup>46</sup>

### **130 Real estate agent must give salespersons employment authority**

Immediately after a real estate agent starts to employ a real estate salesperson, the real estate agent must give the salesperson a statement (“**employment authority**”) clearly specifying the activities of a real estate agent the agent authorises the salesperson to perform for the agent during the salesperson's employment by the agent.

Maximum penalty—200 penalty units.

## **PART 2—CONDUCT PROVISIONS**

### *Division 1—Carrying on business*

### **131 Carrying on of business under real estate agent's licence**

An individual who carries on the business of a real estate agent with others is not required to hold a real estate agent's licence if—

- (a) at least 1 of the persons with whom the individual carries on business is a real estate agent; and
- (b) the individual does not perform the activities of a real estate agent; and
- (c) the individual is a suitable person to hold a licence.

---

<sup>46</sup> Chapter 14 (Claims against the fund and other proceedings), part 3 (Disciplinary proceedings)

**132 Licensee to be in charge of a real estate agent's business at a place**

(1) A real estate agent who is an individual and a principal licensee must—

- (a) be in charge of the agent's business at the agent's registered office;<sup>47</sup> and
- (b) if the agent has more than 1 place of business, ensure that at each other place of business a real estate agent who is an individual is in charge of the agent's business at the place.

Maximum penalty—200 penalty units.

(2) A real estate agent that is a corporation and a principal licensee ("**corporate agent**") must ensure that—

- (a) the individual in charge of the corporate agent's business at its registered office is a real estate agent; and
- (b) if the corporate agent has more than 1 place of business, at each other place of business an individual who is a real estate agent is in charge of the corporate agent's business at the place.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>48</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

(3) An individual must not be in charge of a real estate agent's business at more than 1 place.

Maximum penalty—200 penalty units.

---

<sup>47</sup> See section 156 (Registered office).

<sup>48</sup> Section 591 (Executive officers must ensure corporation complies with Act)

***Division 2—Appointment*****133 Appointment of real estate agent—general**

(1) A real estate agent who is asked by a person (“**client**”) to perform an activity (“**service**”) for the client must not act for the client unless the client first appoints the agent in writing under this section.

Maximum penalty—200 penalty units.

(2) The appointment may be for the performance of—

- (a) a particular service (“**single appointment**”); or
- (b) a number of services over a period (“**continuing appointment**”).

(3) The appointment must, for each service—

- (a) state the service to be performed by the real estate agent and how it is to be performed; and
- (b) state, in the way prescribed under a regulation, that fees, charges and commission payable for the service are negotiable up to any amount that may be prescribed under a regulation; and
- (c) state—
  - (i) the fees, charges and any commission payable for the service; and
  - (ii) the expenses, including advertising and marketing expenses, the agent is authorised to incur in connection with the performance of each service or category of service; and
  - (iii) the source and the estimated amount or value of any rebate, discount, commission or benefit that the agent may receive in relation to any expenses that the agent may incur in connection with the performance of the service; and
  - (iv) any condition, limitation or restriction on the performance of the service; and
- (d) state when the fees, charges and any commission for the service become payable; and
- (e) if the service to be performed is the sale or letting of property or the collecting of rents and commission is payable in relation to the service and expressed as a percentage of an estimated sale

price or amount to be collected, state that the commission is worked out only on the actual sale price or the amount actually collected; and

- (f) if the appointment is for a sole or exclusive agency, state the date the appointment ends.

*Note—*

For additional requirements for an appointment for a sole or exclusive agency, see section 135.

- (4) A continuing appointment must state—

- (a) the date the appointment ends; and  
(b) that the appointment, other than to the extent it relates to the sale of land or interests in land, may be revoked on the giving of 90 days notice, or some lesser period (not less than 30 days) agreed by the parties.

(5) The notice revoking a continuing appointment must be by signed writing given to the other party.

(6) The revocation of a continuing appointment does not affect existing contracts entered into by the real estate agent on behalf of the client.

(7) The appointment must be signed and dated by the client and the real estate agent or someone authorised or apparently authorised to sign for the agent.

(8) The real estate agent must give a copy of the signed appointment to the client.

Maximum penalty—200 penalty units.

(9) If an appointment under this section authorises a sale by auction, an appointment under section 210<sup>49</sup> is not required.

(10) This section does not apply if the service to be performed is the sale of livestock.

### **134 Form of appointment**

- (1) The appointment must be in the approved form.

---

49 Section 210 (Appointment of auctioneer—general)

(2) The approved form must include a prominent statement that the client should seek independent legal advice before signing the appointment.

(3) An appointment that does not comply with subsection (1) is ineffective from the time it is made.

### **135 Appointment of real estate agent—sole and exclusive agencies**

(1) If the appointment is for a sole or exclusive agency, before the appointment is signed, the real estate agent must give the client a notice in the approved form stating the following—

- (a) the proposed term of the appointment;
- (b) for the sale of residential property, the term is negotiable up to a maximum term of 60 days;
- (c) whether the appointment is under a sole agency or an exclusive agency;
- (d) the difference between sole agency and exclusive agency;<sup>50</sup>
- (e) the consequences for the client if the property is sold by someone other than the agent during the term of the sole or exclusive agency.

Maximum penalty—200 penalty units.

(2) The appointment may include provision that, at the end of the term of a sole or exclusive agency, the appointment of the agent continues under an open listing<sup>51</sup> that may be ended at any time by the agent or the client.

(3) The agent's requirement to give the notice under this section is in addition to the agent's requirement to obtain an appointment under section 133.

### **136 Restriction on reappointment of real estate agents for sales of residential property**

(1) A real estate agent may be reappointed for a sole or exclusive agency for the sale of residential property for 1 or more terms of not more than 60 days.

---

50 See section 19 (Difference between “exclusive agency” and “sole agency”).

51 See section 16 (Meaning of “open listing”).

(2) The reappointment must not be made earlier than 14 days before the term of the sole or exclusive agency ends.

Maximum penalty for subsection (2)—200 penalty units.

### **137 Avoidance of appointments**

(1) The appointment of a real estate agent for a sole or exclusive agency is ineffective from the time it is made if—

- (a) the notice mentioned in section 135(1)<sup>52</sup> is not given before the appointment is signed; or
- (b) for the sale of residential property, the term of the appointment is more than 60 days.

(2) The reappointment of an agent for a further term of sole or exclusive agency for the sale of residential property is ineffective from the time it is made if it is made contrary to section 136(2).

### *Division 3—Disclosure of interest*

### **138 Disclosures to prospective buyer**

(1) A residential property agent for the sale of residential property must disclose the following to any prospective buyer of the property—

- (a) any relationship, and the nature of the relationship (whether personal or commercial), the agent has with anyone to whom the agent refers the buyer for professional services associated with the sale;

*Examples of relationships for paragraph (a)—*

1. A family relationship.
2. A business relationship, other than a casual business relationship.
3. A fiduciary relationship.
4. A relationship in which 1 person is accustomed, or obliged, to act in accordance with the directions, instructions, or wishes of the other.

---

52 Section 135 (Appointment of real estate agent—sole and exclusive agencies)

- (b) whether the agent derives or expects to derive any benefit from a person to whom the agent has referred the buyer and, if so, the amount or value of the benefit;
- (c) the amount, value or nature of any benefit any person has received, receives, or expects to receive in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property.

*Examples for paragraph (c) of persons who may receive a benefit—*

- seller
- finance broker
- financial adviser
- financier
- property valuer
- solicitor
- residential property agent.

Maximum penalty—200 penalty units.

(2) The disclosure is effective for subsection (1) only if it is—

- (a) given to the prospective buyer in the approved form; and
- (b) acknowledged by the prospective buyer in writing on the approved form; and
- (c) given and acknowledged before a contract for the sale of the residential property is entered into.

(3) Also, for subsection (1)(c), disclosure in compliance with the approved form is sufficient.

(4) In this section—

“**benefit**” means monetary or other benefit.

“**residential property agent**” means—

- (a) a real estate agent; or
- (b) a real estate salesperson acting for the real estate agent; or
- (c) a person acting as a real estate agent in contravention of section 160;<sup>53</sup> or

---

53 Section 160 (Acting as real estate agent)

- (d) a person acting as a real estate salesperson in contravention of section 161.<sup>54</sup>

*Division 4—Recovery of reward or expense*

**139 Commission may be claimed only in relation to actual amounts**

(1) This section applies to a real estate agent who performs, for the payment of a commission, a service of selling or letting property or collecting rents.

(2) The real estate agent must not claim commission worked out on an amount more than the actual sale price of the property or the amount collected.

Maximum penalty—200 penalty units.

**140 Restriction on recovery of reward or expense—no proper authorisation etc.**

A person is not entitled to sue for, or recover or retain, a reward or expense for the performance of an activity as a real estate agent unless, at the time the activity was performed, the person—

- (a) held a real estate agent's licence; and
- (b) was authorised under the person's licence to perform the activity; and
- (c) had been properly appointed under division 2<sup>55</sup> by the person to be charged with the reward or expense.

**141 Restriction on recovery of reward or expense above amount allowed**

(1) A person is not entitled to sue for, or recover or retain, a reward for the performance of an activity as a real estate agent that is more than the amount of the reward stated in the appointment given under section 133.<sup>56</sup>

---

54 Section 161 (Pretending to be real estate salesperson)

55 Division 2 (Appointment)

56 Section 133 (Appointment of real estate agent—general)



(2) However, if the reward for the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, a reward more than the amount allowed under the regulation.

(3) A person is not entitled to sue for, or recover or retain, expenses for the performance of an activity as a real estate agent that are more than the amount of the expenses stated in the appointment given under section 133 and actually expended.

(4) However, if the amount of expenses that may be incurred in relation to the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, an amount more than the amount allowed under the regulation.

(5) Subsection (2) does not prevent the person suing for, recovering or retaining, in addition to the amount allowed under a regulation for the reward, an amount for GST payable for a supply.

#### **142 Excess commission etc. to be repaid**

(1) This section applies if—

- (a) a person is convicted of an offence against section 139(2);<sup>57</sup> and
- (b) the court convicting the person is satisfied on the balance of probabilities that the person, in connection with the offence, has recovered or retained from someone (“**client**”) for whom the person performed an activity an amount to which the person was not entitled.

(2) The court must order the person to pay the amount to the client.

(3) The order must be made whether or not any penalty is imposed on the conviction.

(4) The client may file the order in a court having jurisdiction for the recovery of a debt of an equal amount and the order may be enforced as if it were a judgment of that court.

---

<sup>57</sup> Section 139 (Commission may be claimed only in relation to actual amounts)

***Division 5—Interests in property*****143 Definition for div 5**

In this division—

“**obtain**” includes being in any way concerned in obtaining.

**144 Beneficial interest—options**

(1) This section applies to property placed by a person (“**client**”) with a real estate agent for sale.

(2) The real estate agent commits an offence if the agent obtains from the client an option to purchase the property in which the agent has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) A real estate salesperson employed by the real estate agent commits an offence if the salesperson obtains from the client an option to purchase the property in which the salesperson has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(4) The real estate agent must not sell the property if the agent obtains a beneficial interest in an option to purchase the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

**145 Beneficial interest—other than options**

(1) This section applies to property placed by a person (“**client**”) with a real estate agent for sale, but does not apply if section 144 applies.

(2) The real estate agent commits an offence if the agent obtains a beneficial interest in the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) A real estate salesperson employed by the real estate agent commits an offence if the salesperson obtains a beneficial interest in the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

- (4) A person does not contravene subsection (2) or (3) if—
- (a) the person—
    - (i) before a contract for the sale of the property is entered into, obtains the client’s written acknowledgment in the approved form that the client—
      - (A) is aware that the person is interested in obtaining a beneficial interest in the property; and
      - (B) consents to the person obtaining the interest; and
    - (ii) acts fairly and honestly in relation to the sale; and
  - (b) no commission or other reward is payable in relation to the sale; and
  - (c) the client is in substantially as good a position as the client would be if the property were sold at fair market value.

#### **146 Non-application of s 145 for particular livestock sales**

Section 145 does not apply in relation to livestock sales if the real estate agent obtains the client’s written acknowledgment that the client—

- (a) is aware that the real estate agent or a real estate salesperson is interested in obtaining a beneficial interest in the livestock; and
- (b) consents to the real estate agent or a real estate salesperson obtaining the interest.

#### ***Division 6—Lands not lawfully useable for residential purposes***

#### **147 Definition for div 6**

In this division—

“**vacant land**” means land on which there are no structural improvements, other than fencing.

#### **148 Application of div 6**

This division applies to a sale or proposed sale of vacant land if—

- (a) the sale is by a real estate agent either as agent for another or as principal; and
- (b) the land is within—
  - (i) the City of Brisbane area; or
  - (ii) a local government area or joint local government area under the *Local Government Act 1993*; and
- (c) the land can not, as at the day of sale, be lawfully used for residential purposes.

### **149 Notice to be given about vacant land**

(1) The real estate agent must give to a proposed buyer a written statement under this section.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) The real estate agent must give the statement to the proposed buyer before the buyer signs any contract in relation to the sale.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) The statement must include the following particulars—

- (a) the land, clearly identified (including by lot-on-plan, or similar, description), to which the statement relates;
- (b) the names and addresses of the seller of the land and the proposed buyer;
- (c) a clear statement that the use of the land for residential purposes is unlawful;
- (d) a clear statement that if the buyer erects on the land a place of residence or otherwise uses the land for residential purposes contrary to law—
  - (i) the buyer may commit an offence; and
  - (ii) a named local government may be lawfully empowered to demolish the place of residence or other residential structure;
- (e) the date on which the statement is given.

(4) The statement must be signed and dated by the real estate agent and the proposed buyer.

(5) The real estate agent must—

- (a) keep a copy of the signed statement at the real estate agent's registered office; and
- (b) make it available for immediate inspection by an inspector who asks to see it.

Maximum penalty for subsection (5)—200 penalty units or 2 years imprisonment.

### **150 Buyer's rights if notice not given or materially defective**

(1) A buyer of land, by written notice (“**avoidance notice**”) given to the seller of the land or the real estate agent, may avoid a contract for the sale of the land if—

- (a) the buyer has not been given the notice under section 149; or
- (b) the notice has been given to the buyer, but the notice is defective in a material way.

(2) The avoidance notice must be given to the seller or real estate agent within 6 months after the day the buyer entered into the contract.

(3) If the contract is avoided by the buyer under subsection (1), the seller and the real estate agent are liable at law to the buyer for all amounts paid by the buyer—

- (a) under the contract; and
- (b) for legal and other expenses in relation to the contract after the contract was signed.

(4) A real estate agent who is liable at law under subsection (3) for the repayment to the buyer of an amount paid by the buyer under, or in relation to, the contract must repay the amount within 14 days after becoming liable.

Maximum penalty—200 penalty units.

(5) The buyer may recover an amount mentioned in subsection (3) as a debt.

(6) Judgment recovered against either person liable under subsection (3) for an amount repayable under that subsection does not bar an action against the other person.

(7) However, if separate actions are brought—

- (a) the amounts recoverable under the judgments given in the actions must not be more, taken together, than the amount repayable to the buyer; and
- (b) in the later of the 2 actions, the plaintiff is not entitled to costs, unless the court decides there were reasonable grounds for bringing the action.

(8) If the buyer avoids the contract under this section after the contract is completed, the buyer must, after repayment of all amounts recoverable by the buyer under subsection (3)—

- (a) sign the documents presented to the buyer necessary to convey title to the land to the person lawfully entitled to the land or the person's nominee; and
- (b) deliver to the person lawfully entitled to the land or the person's nominee any instrument of title in the buyer's possession or under the buyer's control.

(9) The buyer—

- (a) is not liable for any costs associated with a conveyance under subsection (8); and
- (b) may recover from the seller and the real estate agent as a debt the buyer's reasonable costs associated with the conveyance.

(10) The liability of the seller and the real estate agent under subsections (3) and (9) is joint and several.

### **151 Liability to punishment under s 149 or 150 additional to other liabilities at law**

Liability to punishment under section 149 or 150 is in addition to other liabilities at law imposed under section 150.

### *Division 7—Sales of particular businesses*

### **152 Application of div 7**

This division applies to the sale of a business for which a restricted letting agent's licence is required (“**restricted letting agent's business**”).

**153 Notice to be given about sale of restricted letting agent's business**

(1) A real estate agent who is authorised to sell a restricted letting agent's business by the seller of the business must give to a proposed buyer of the business a written statement under this section.

Maximum penalty—200 penalty units.

(2) The real estate agent must give the statement to the proposed buyer before the buyer signs any contract in relation to the sale.

(3) The statement must include the following particulars—

- (a) the business, clearly identified, to which the statement relates;
- (b) the names and addresses of the seller of the business and the proposed buyer;
- (c) a clear statement that, to carry on the business, the proposed buyer must have the approval of the body corporate of the building complex in which the activities of a restricted letting agent are to be performed;
- (d) a clear statement that a person who performs the activities of a restricted letting agent must—
  - (i) hold a restricted letting agent's licence under this Act; or
  - (ii) otherwise be permitted under this or another Act to perform the activities;
- (e) the date on which the statement is given.

(4) The statement must be signed and dated by the real estate agent.

(5) The real estate agent must keep a copy of the signed statement at the real estate agent's registered office and make it available for the immediate inspection of an inspector who asks to see it.

Maximum penalty for subsection (5)—200 penalty units.

***Division 8—Code of conduct*****154 Code of conduct**

A regulation may prescribe a code of conduct about real estate agency practice that may include the following—

- (a) setting conduct standards for real estate agents, employed licensees and real estate salespersons;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

### **155 Complaints about conduct**

(1) A person aggrieved by the conduct of a real estate agent or real estate salesperson may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action about the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was a real estate agent or real estate salesperson even though the person is no longer a real estate agent or real estate salesperson.

## **PART 3—GENERAL**

### **156 Registered office**

A real estate agent's "**registered office**" is—

- (a) for a real estate agent who is a principal licensee—
  - (i) the place the agent specifies in the agent's application for a real estate agent's licence as the agent's principal place of business; or
  - (ii) another place notified to the chief executive by the agent in the approved form as the agent's principal place of business; and
- (b) for a real estate agent who is an employed licensee—



- (i) the place the agent specifies in the licensee's application for a real estate agent's licence as the agent's business address; or
- (ii) another place notified to the chief executive by the agent in the approved form as the agent's business address.

### **157 Real estate agent must notify chief executive of change in place of business etc.**

(1) A real estate agent who is a principal licensee must—

- (a) notify the chief executive in the approved form of any change in the agent's principal place of business within 14 days after the change; and
- (b) notify the chief executive in the approved form of the closure of any place where the agent carries on business within 14 days after the closure; and
- (c) notify the chief executive in the approved form of the opening of any place where the agent carries on business within 14 days after the opening.

Maximum penalty—200 penalty units.

(2) A real estate agent who is an employed licensee must notify the chief executive in the approved form of any change in the agent's business address within 14 days after the change.

Maximum penalty—200 penalty units.

### **158 Display and publication of licensee's name**

(1) A real estate agent who is a principal licensee must display at each place the agent carries on business, in the way that may be prescribed under a regulation—

- (a) the agent's name; and
- (b) if the agent is not the person in charge of the agent's business at the place, the name of the real estate agent who is in charge at the place; and
- (c) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(2) A real estate agent who is a principal licensee must not publish, or permit to be published, in a newspaper or elsewhere an advertisement for the agent's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

### **159 Principal licensee must keep employment register**

(1) A real estate agent who is a principal licensee must keep a register (“**employment register**”) at each place where the agent carries on business.

Maximum penalty—200 penalty units.

(2) The real estate agent must enter, and keep entered, in the employment register—

- (a) the name, and the other particulars that may be prescribed under a regulation, of each person (“**employee**”) who is employed as an employed licensee, real estate salesperson or trainee auctioneer at the place; and
- (b) if the employee is a real estate salesperson or trainee auctioneer, the activities the salesperson is authorised to perform for the agent or the trainee is authorised to perform under the supervision of an auctioneer during the employee's employment by the agent.

Maximum penalty—200 penalty units.

Note—

The real estate agent must give the employee a statement under section 130 (Real estate agent must give salespersons employment authority) clearly specifying the employee's activities.

(3) The real estate agent must—

- (a) enter the particulars about each employee, and for each real estate salesperson or trainee auctioneer, the activities the salesperson or trainee is authorised to perform, immediately after the employee is employed at the place; and

- (b) if there is a change in an employee's particulars or activities, correct the entry in the way prescribed under a regulation immediately after the change.

Maximum penalty—200 penalty units.

- (4) The form of the register may be prescribed under a regulation.

## **PART 4—OFFENCES**

### **160 Acting as real estate agent**

(1) A person must not, as an agent for someone else for reward, perform an activity that may be done under the authority of a real estate agent's licence unless the person—

- (a) holds a real estate agent's licence and the performance of the activity is authorised under the person's licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A person must not act as a real estate agent unless—

- (a) the person holds a real estate agent's licence and the act is done under the authority of the person's licence; or
- (b) the act is otherwise permitted under this or another Act.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) Without limiting the ways a person may act as a real estate agent, a person acts as a real estate agent if the person—

- (a) performs an activity mentioned in section 128(1);<sup>58</sup> or
- (b) advertises or notifies or states that the person—
  - (i) performs an activity mentioned in section 128(1); or
  - (ii) is willing to perform an activity mentioned in section 128(1); or

---

58 Section 128 (What a real estate agent's licence authorises)

- (c) in any way holds out as being ready to perform an activity mentioned in section 128(1).

**(4) However—**

- (a) a person does not act as a real estate agent only because the person collects rents for a real estate agent as an employee of the agent; and
- (b) a lawyer does not act as a real estate agent only because the lawyer collects rents in the lawyer's practice if the lawyer complies with the requirements of the *Trust Accounts Act 1973* in relation to the rents.

### **161 Pretending to be real estate salesperson**

**(1)** A person must not hold out that the person is a real estate salesperson unless the person holds a registration certificate (real estate salesperson).

Maximum penalty—200 penalty units.

**(2)** A person does not act as a real estate salesperson only because the person collects rents for a real estate agent as an employee of the agent.

### **162 Real estate agent must not act for more than 1 party**

**(1)** A real estate agent must not act for more than 1 party to a transaction.

Maximum penalty—200 penalty units.

**(2)** If a real estate agent acts for more than 1 party to a transaction, an appointment to act for a party to the transaction is ineffective from the time it is made.

**(3)** A real estate agent does not contravene subsection (1) and subsection (2) does not apply if the transaction is a livestock sale.

**(4)** Also, if the transaction is an exchange of property, a real estate agent does not contravene subsection (1) and subsection (2) does not apply to the extent that the agent acts for each of the parties to the transaction.

### **163 Production of licence**

A real estate agent must, if asked by a person with whom the agent is dealing, produce the agent's licence for inspection by the person.

Maximum penalty—100 penalty units.

**164 Employment of persons in real estate business**

(1) A real estate agent must not employ, as a real estate salesperson, a person the agent knows, or ought to know, does not hold a registration certificate as a real estate salesperson.

Maximum penalty—200 penalty units.

(2) A principal licensee who is an individual and carries on the business of a real estate agent must not employ, as a real estate salesperson for the business, himself or herself or another individual with whom the principal licensee carries on business as a real estate agent.

Maximum penalty—200 penalty units.

(3) A principal licensee that is a corporation and carries on business as a real estate agent must not employ an executive officer of the corporation as a real estate salesperson for the business.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>59</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

**CHAPTER 6—PASTORAL HOUSES****PART 1—PASTORAL HOUSE'S AUTHORISATION AND RESPONSIBILITIES***Division 1—Pastoral house licences***165 What a pastoral house licence authorises**

(1) A pastoral house licence authorises the holder of the licence (“**pastoral house**”) to perform the following activities as an agent for others for reward—

---

<sup>59</sup> Section 591 (Executive officers must ensure corporation complies with Act)

- (a) the activities of a real estate agent restricted to the sale of rural land and livestock;
- (b) the activities of an auctioneer restricted to—
  - (i) auctioning rural land, livestock and wool; and
  - (ii) conducting not more than 4 auctions each year of land, that is not rural land, for each place of business of the pastoral house in each year; and
  - (iii) auctioning plant, machinery, furniture and other items situated on rural land.

(2) A pastoral house may perform the activities in the carrying on of a business alone or with another pastoral house, real estate agent or auctioneer.

(3) However, if the pastoral house is carrying on business with a real estate agent or auctioneer, chapter 12<sup>60</sup> applies to a transaction entered into for the business as if the transaction had been entered into by a real estate agent or auctioneer acting alone.

### **166 What a pastoral house director’s licence authorises**

(1) A pastoral house director’s licence authorises the holder of the licence (“**pastoral house director**”) to act for a pastoral house in its performance of the activities of a real estate agent restricted to the sale of rural land and livestock.

(2) The chief executive must, by condition of the licence, limit the performance of the pastoral house director’s activities to a stated pastoral house.

### **167 What a pastoral house manager’s licence authorises**

(1) A pastoral house manager’s licence authorises the holder of the licence (“**pastoral house manager**”)—

- (a) to manage a pastoral house’s business at a place, other than its principal place of business;
- (b) to act for a pastoral house in its performance of the activities of a real estate agent restricted to the sale of rural land and livestock.

(2) The chief executive must, by condition of the licence, limit the pastoral house manager's activities to a stated pastoral house.

### **168 What a pastoral house auctioneer's licence authorises**

(1) A pastoral house auctioneer's licence authorises the holder of the licence ("**pastoral house auctioneer**") to act for a pastoral house in its performance of the activities of an auctioneer for a pastoral house.

(2) The chief executive must, by condition of the licence, limit the pastoral house auctioneer's activities to a stated pastoral house.

### *Division 2—Responsibility of persons in charge of a licensee's business for salespersons*

### **169 Responsibility for acts and omissions of pastoral house salespersons**

(1) A pastoral house must take reasonable steps to ensure each pastoral house salesperson employed by the pastoral house is properly supervised, acts only within the scope of the salesperson's employment authority under section 170 and complies with this Act.

(2) A pastoral house manager in charge of a pastoral house's business at a place must take reasonable steps to ensure each pastoral house salesperson employed at the place is properly supervised, acts only within the scope of the salesperson's employment authority under section 170 and complies with this Act.

(3) A pastoral house or pastoral house manager who fails to comply with subsection (1) or (2) is liable to disciplinary action under chapter 14, part 3.<sup>61</sup>

### **170 Pastoral house must give salespersons employment authority**

Immediately after a pastoral house starts to employ a pastoral house salesperson, the pastoral house must give the salesperson a statement ("**employment authority**") clearly specifying the activities of a pastoral

---

61 Chapter 14 (Claims against the fund and other proceedings), part 3 (Disciplinary proceedings)

house the pastoral house authorises the salesperson to perform for the pastoral house during the salesperson's employment by the pastoral house.

Maximum penalty—200 penalty units.

## **PART 2—CONDUCT PROVISIONS**

### *Division 1—Carrying on business*

#### **171 Carrying on of business under pastoral house licence**

A pastoral house must not carry on the business of a pastoral house with another person unless the person is—

- (a) another pastoral house; or
- (b) a real estate agent; or
- (c) an auctioneer.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>62</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

#### **172 Licensee to be in charge of pastoral house's business at a place**

(1) A pastoral house must ensure that—

- (a) the individual in charge of the pastoral house's business at the pastoral house's registered office<sup>63</sup> is a pastoral house director; and
- (b) if the pastoral house has more than 1 place of business, at each other place of business an individual who is a pastoral house director, pastoral house manager or real estate agent is in charge of the pastoral house's business at the place.

---

62 Section 591 (Executive officers must ensure corporation complies with Act)

63 See section 193(1) (Registered offices).



Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>64</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

(2) An individual must not be in charge of a pastoral house’s business at more than 1 place.

Maximum penalty—200 penalty units.

### *Division 2—Appointment*

#### **173 Appointment of pastoral house—general**

(1) A pastoral house that is asked by a person (“**client**”) to perform an activity (“**service**”) for the client must not act for the client unless the client first appoints the pastoral house in writing under this section.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>65</sup>—200 penalty units; or
  - (b) for a pastoral house—1 000 penalty units.
- (2) The appointment may be for the performance of—
- (a) a particular service (“**single appointment**”); or
  - (b) a number of services over a period (“**continuing appointment**”).
- (3) The appointment must, for each service—
- (a) state the service to be performed by the pastoral house and how it is to be performed; and
  - (b) state, in the way prescribed under a regulation, that fees, charges and commission payable for the service are negotiable up to any amount that may be prescribed under a regulation; and

---

64 Section 591 (Executive officers must ensure corporation complies with Act)

65 Section 591 (Executive officers must ensure corporation complies with Act)

- (c) state—
    - (i) the fees, charges and any commission payable for the service; and
    - (ii) the expenses, including advertising and travelling expenses, the pastoral house is authorised to incur in connection with the performance of each service or category of service; and
    - (iii) the source and the estimated amount or value of any rebate, discount, commission or benefit that the pastoral house may receive in relation to any expenses the pastoral house is authorised to incur in connection with the performance of the service; and
    - (iv) any condition, limitation or restriction on the performance of the service; and
  - (d) state when the fees, charges and any commission for the service become payable; and
  - (e) if the service to be performed is the sale of property and commission is payable in relation to the service and expressed as a percentage of an estimated sale price, state that the commission is worked out only on the actual sale price; and
  - (f) if the appointment is for a sole or exclusive agency, state the date the appointment ends.
- (4)** A continuing appointment must state—
- (a) the date the appointment ends; and
  - (b) that the appointment, other than to the extent it relates to the sale of land or interests in land, may be revoked on the giving of 90 days notice, or some lesser period (not less than 30 days) agreed by the parties.
- (5)** The notice revoking a continuing appointment must be by signed writing given to the other party.
- (6)** The appointment must be signed and dated by the client and the pastoral house or someone authorised or apparently authorised to sign for the pastoral house.
- (7)** The pastoral house must give a copy of the signed appointment to the client.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

(8) If an appointment under this section authorises a sale by auction, an appointment under section 210<sup>66</sup> is not required.

(9) This section does not apply if the service to be performed is the sale of livestock.

### **174 Form of appointment**

(1) The appointment must be in the approved form.

(2) The approved form must include a prominent statement that the client should seek independent legal advice before signing the appointment.

(3) An appointment that does not comply with subsection (1) is ineffective from the time it is made.

### **175 Appointment of pastoral house—sole and exclusive agencies**

(1) If the appointment is for a sole or exclusive agency for the sale of land, before the appointment is signed, the pastoral house must give the client a notice in the approved form stating—

- (a) the proposed term of the appointment; and
- (b) for the sale of residential property, the term is negotiable up to a maximum term of 60 days; and
- (c) whether the appointment is under a sole agency or an exclusive agency; and
- (d) the difference between sole agency and exclusive agency;<sup>67</sup> and
- (e) the consequences for the client if the property is sold by someone other than the pastoral house during the term of the sole or exclusive agency.

---

66 Section 210 (Appointment of auctioneer—general)

67 See section 19 (Difference between “exclusive agency” and “sole agency”).

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>68</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

(2) The appointment may include provision that, at the end of the term of a sole or exclusive agency, the appointment of the pastoral house continues under an open listing<sup>69</sup> that may be ended at any time by either party.

(3) The pastoral house's requirement to give the notice under this section is in addition to the pastoral house's requirement to obtain an appointment under section 173.

### **176 Restriction on reappointment of pastoral house for sales of residential property**

(1) A pastoral house may be reappointed for a sole or exclusive agency for the sale of residential property for 1 or more terms of not more than 60 days.

(2) The reappointment must not be made earlier than 14 days before the term of the sole or exclusive agency ends.

Maximum penalty for subsection (2)—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>70</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

### **177 Avoidance of appointments**

(1) The appointment of a pastoral house for a sole or exclusive agency is ineffective from the time it is made if—

- (a) the notice mentioned in section 175<sup>71</sup> is not given before the appointment is signed; or

---

68 Section 591 (Executive officers must ensure corporation complies with Act)

69 See section 16 (Meaning of “open listing”).

70 Section 591 (Executive officers must ensure corporation complies with Act)

71 Section 175 (Appointment of pastoral house—sole and exclusive agencies)

- (b) for the sale of residential property, the term of the appointment is more than 60 days.

(2) The reappointment of a pastoral house for a further term of sole or exclusive agency for the sale of residential property is ineffective from the time it is made if it is made contrary to section 176(2).

### *Division 3—Recovery of reward or expense*

#### **178 Commission may be claimed only in relation to actual amounts**

(1) This section applies to a pastoral house that performs, for the payment of a commission, a service of selling property.

(2) The pastoral house must not claim commission worked out on an amount more than the actual sale price of the property.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

#### **179 Restriction on recovery of reward or expense—no proper authorisation etc.**

A person is not entitled to sue for, or recover or retain, a reward or expense for the performance of an activity as a pastoral house unless, at the time the activity was performed, the person—

- (a) held a pastoral house licence; and
- (b) was authorised under the person's licence to perform the activity; and
- (c) had been properly appointed under division 2<sup>72</sup> by the person to be charged with the reward or expense.

**180 Restriction on recovery of reward or expense above amount allowed**

(1) A person is not entitled to sue for, or recover or retain, a reward for the performance of an activity as a pastoral house that is more than the amount of the reward stated in the appointment given under section 173.<sup>73</sup>

(2) However, if the reward for the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, a reward more than the amount allowed under the regulation.

(3) A person is not entitled to sue for, or recover or retain, expenses for the performance of an activity as a pastoral house that are more than the amount of the expenses stated in the appointment given under section 173 and actually expended.

(4) However, if the amount of expenses that may be incurred in relation to the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, an amount more than the amount allowed under the regulation.

(5) Subsection (2) does not prevent the person suing for, recovering or retaining, in addition to the amount allowed under a regulation for the reward, an amount for GST payable for a supply.

**181 Excess commission etc. to be repaid**

(1) This section applies if—

- (a) a person is convicted of an offence against section 178(2);<sup>74</sup> and
- (b) the court before whom the person is convicted is satisfied on the balance of probabilities the person, in connection with the offence, has recovered or retained from someone (“**client**”) for whom the person performed an activity an amount to which the person was not entitled.

(2) The court must order the person to pay the amount to the client.

(3) The order must be made whether or not any penalty is imposed on the conviction.

---

73 Section 173 (Appointment of pastoral house—general)

74 Section 178 (Commission may be claimed only in relation to actual amounts)

(4) The client may file the order in a court having jurisdiction for the recovery of a debt of an equal amount and the order may be enforced as a judgment of that court.

#### *Division 4—Interests in property*

### **182 Definition for div 4**

In this division—

“**obtain**” includes being in any way concerned in obtaining.

### **183 Beneficial interest—options**

(1) This section applies to property placed by a person (“**client**”) with a pastoral house for sale.

(2) The pastoral house commits an offence if the pastoral house obtains from the client an option to purchase the property in which the pastoral house has a beneficial interest.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>75</sup>—200 penalty units or 3 years imprisonment; or
- (b) for a pastoral house—1 000 penalty units.

(3) A pastoral house officer of the pastoral house commits an offence if the officer obtains from the client an option to purchase the property in which the officer has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(4) A pastoral house must not sell the property if the pastoral house obtains a beneficial interest in an option to purchase the property.

Maximum penalty—

---

75 Section 591 (Executive officers must ensure corporation complies with Act)

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units or 3 years imprisonment; or
- (b) for a pastoral house—1 000 penalty units.

### **184 Beneficial interest—other than options**

(1) This section applies to property placed by a person (“**client**”) with a pastoral house for sale, but does not apply if section 183 applies.

(2) The pastoral house commits an offence if the pastoral house obtains a beneficial interest in the property.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>76</sup>—200 penalty units or 3 years imprisonment; or
- (b) for a pastoral house—1 000 penalty units.

(3) A pastoral house officer of the pastoral house commits an offence if the officer obtains a beneficial interest in the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

(4) A person does not contravene subsection (2) or (3) if—

- (a) the person—
  - (i) before a contract for the sale of the property is entered into, obtains the client’s written acknowledgment in the approved form that the client—
    - (A) is aware that the person is interested in obtaining a beneficial interest in the property; and
    - (B) consents to the person obtaining the interest; and
  - (ii) acts fairly and honestly in relation to the sale; and
- (b) no commission or other reward is payable in relation to the sale; and
- (c) the client is in substantially as good a position as the client would be if the property were sold at fair market value.

---

76 Section 591 (Executive officers must ensure corporation complies with Act)



**185 Non-application of s 184 for particular livestock sales**

Section 184 does not apply in relation to livestock sales if the pastoral house obtains the client's written acknowledgment that the client—

- (a) is aware that the pastoral house or pastoral house officer is interested in obtaining a beneficial interest in the livestock; and
- (b) consents to the pastoral house, pastoral house officer or associate of the officer obtaining the interest.

***Division 5—Lands not lawfully useable for residential purposes*****186 Definition for div 5**

In this division—

“**vacant land**” means land on which there are no structural improvements, other than fencing.

**187 Application of div 5**

This division applies to a sale or proposed sale of vacant land if—

- (a) the sale is by a pastoral house either as agent for another or as principal; and
- (b) the land is within—
  - (i) the City of Brisbane area; or
  - (ii) a local government area or joint local government area under the *Local Government Act 1993*; and
- (c) the land can not, as at the day of sale, be lawfully used for residential purposes.

**188 Notice to be given about vacant land**

(1) The pastoral house must give to a proposed buyer a written statement under this section.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>77</sup>—200 penalty units or 2 years imprisonment; or
- (b) for a pastoral house—1 000 penalty units.

(2) The pastoral house must give the statement to the proposed buyer before the buyer signs any contract for the sale.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>78</sup>—200 penalty units or 2 years imprisonment; or
- (b) for a pastoral house—1 000 penalty units.

(3) The statement must include the following particulars—

- (a) the land, clearly identified (including by lot-on-plan, or similar, description), to which the statement relates;
- (b) the names and addresses of the seller of the land and the proposed buyer;
- (c) a clear statement that the use of the land for residential purposes is unlawful;
- (d) a clear statement that if the buyer erects on the land a place of residence or otherwise uses the land for residential purposes contrary to law—
  - (i) the buyer may commit an offence; and
  - (ii) a named local government may be lawfully empowered to demolish the place of residence or other residential structure;
- (e) the date on which the statement is given.

(4) The statement must be signed and dated by someone authorised by the pastoral house to sign the statement and the proposed buyer.

---

77 Section 591 (Executive officers must ensure corporation complies with Act)

78 Section 591 (Executive officers must ensure corporation complies with Act)

(5) The pastoral house must—

- (a) keep a copy of the signed statement at the place of business of the pastoral house where dealings with the proposed buyer were conducted; and
- (b) make it available for immediate inspection by an inspector who asks to see it.

Maximum penalty for subsection (5)—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units or 2 years imprisonment; or
- (b) for a pastoral house—1 000 penalty units.

### **189 Buyer’s rights if notice not given or materially defective**

(1) A buyer of land, by written notice (“**avoidance notice**”) given to the seller or pastoral house, may avoid a contract for the sale of the land if—

- (a) the buyer has not been given the notice under section 188; or
- (b) the notice has been given to the buyer, but the notice is defective in a material way.

(2) The avoidance notice must be given to the seller or pastoral house within 6 months after the day the buyer entered into the contract.

(3) If the contract is avoided by the buyer under subsection (1), the seller and the pastoral house are liable at law to the buyer for all amounts paid by the buyer—

- (a) under the contract; and
- (b) for legal and other expenses in relation to the contract after the contract was signed.

(4) A pastoral house that is liable at law under subsection (3) for the repayment to the buyer of an amount paid by the buyer under the contract must repay the amount within 14 days after becoming liable.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

(5) The buyer may recover an amount mentioned in subsection (3) as a debt.

(6) Judgment recovered against either person liable under subsection (3) for an amount repayable under that subsection does not bar an action against the other person.

(7) However, if separate actions are brought—

- (a) the amounts recoverable under the judgments given in the actions must not be more, taken together, than the amount repayable to the buyer; and
- (b) in the later of the 2 actions, the plaintiff is not entitled to costs unless the court decides there were reasonable grounds for bringing the action.

(8) If the buyer avoids the contract under this section after the contract is completed, the buyer must, after repayment of all amounts recoverable by the buyer under subsection (3)—

- (a) sign the documents presented to the buyer necessary to convey title to the land to the person lawfully entitled to the land or the person's nominee; and
- (b) deliver to the person lawfully entitled to the land or the person's nominee any instrument of title in the buyer's possession or under the buyer's control.

(9) The buyer—

- (a) is not liable for any costs associated with a conveyance under subsection (8); and
- (b) may recover from the seller and the pastoral house as a debt the buyer's reasonable costs associated with the conveyance.

(10) The liability of the seller and the pastoral house under subsections (3) and (9) is joint and several.

### **190 Liability to punishment under s 188 or 189 additional to other liabilities at law**

Liability to punishment under section 188 or 189 is in addition to other liabilities at law imposed under section 189.

***Division 6—Code of conduct*****191 Code of conduct**

A regulation may prescribe a code of conduct for pastoral houses that may include the following—

- (a) setting conduct standards for pastoral houses, employed licensees and pastoral house officers;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

**192 Complaints about conduct**

(1) A person aggrieved by the conduct of a pastoral house or pastoral house officer may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action in relation to the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was a pastoral house officer even though the person is no longer a pastoral house officer.

**PART 3—GENERAL****193 Registered offices**

(1) A pastoral house's "**registered office**" is—

- (a) the place the pastoral house specifies in its application for a pastoral house licence as its principal place of business; or
- (b) another place notified to the chief executive by the pastoral house in the approved form as its principal place of business.

- (2) A pastoral house director's "**registered office**" is—
- (a) the place the pastoral house director specifies in the director's application for a pastoral house director's licence as the director's business address; or
  - (b) another place notified to the chief executive by the pastoral house director in the approved form as the director's business address.
- (3) A pastoral house manager's "**registered office**" is—
- (a) the place the pastoral house manager specifies in the manager's application for a pastoral house manager's licence as the manager's business address; or
  - (b) another place notified to the chief executive by the pastoral house manager in the approved form as the manager's business address.
- (4) A pastoral house auctioneer's "**registered office**" is—
- (a) the place the pastoral house auctioneer specifies in the auctioneer's application for a pastoral house auctioneer's licence as the auctioneer's business address; or
  - (b) another place notified to the chief executive by the pastoral house auctioneer in the approved form as the auctioneer's business address.

#### **194 Pastoral house etc. must notify chief executive of particular changes**

- (1) A pastoral house must—
- (a) notify the chief executive in the approved form of any change in the pastoral house's principal place of business within 14 days after the change; and
  - (b) notify the chief executive in the approved form of the closure of any place where the pastoral house carries on business within 14 days after the closure; and
  - (c) notify the chief executive in the approved form of the opening of any place where the pastoral house carries on business within 14 days after the opening.

#### **Maximum penalty—**

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or

(b) for a pastoral house—1 000 penalty units.

(2) A pastoral house director, manager or auctioneer must notify the chief executive in the approved form of any change in the director's, manager's or auctioneer's business address within 14 days after the change.

Maximum penalty—200 penalty units.

(3) A pastoral house must notify the chief executive in the approved form of the name of a pastoral house director who stops being a director of the pastoral house within 14 days after the person stops being a director.

Maximum penalty—

(a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or

(b) for a pastoral house—1 000 penalty units.

(4) A pastoral house must notify the chief executive in the approved form of the name of a pastoral house manager or auctioneer who stops being an employee of the pastoral house within 14 days after the person stops being an employee.

Maximum penalty—

(a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or

(b) for a pastoral house—1 000 penalty units.

### **195 Display and publication of licensee's name**

(1) A pastoral house must display at each place the pastoral house carries on business, in the way that may be prescribed under a regulation—

(a) the pastoral house's name; and

(b) the name of the individual in charge of the pastoral house's business at the place; and

(c) the other particulars that may be prescribed under a regulation.

Maximum penalty—

(a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>79</sup>—100 penalty units; or

(b) for a pastoral house—500 penalty units.

(2) A pastoral house must not publish in a newspaper or elsewhere an advertisement for the pastoral house's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—100 penalty units; or
- (b) for a pastoral house—500 penalty units.

### **196 Pastoral house to keep employment register**

(1) A pastoral house must keep a register (“**employment register**”) at each place where the pastoral house carries on business.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

(2) The pastoral house must enter, and keep entered, in the employment register—

- (a) the name, and the other particulars that may be prescribed under a regulation, of each person (“**employee**”) who is employed as an employed licensee or pastoral house salesperson at the place; and
- (b) if the employee is a pastoral house salesperson, the activities the salesperson is authorised to perform for the pastoral house during the salesperson's employment by the pastoral house.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

Note—

The pastoral house must give the salesperson a statement under section 170 (Pastoral house must give salespersons employment authority) clearly specifying the salesperson's activities.



(3) The pastoral house must—

- (a) enter the particulars about each employee, and for each pastoral house salesperson, the activities the salesperson is authorised to perform, immediately after the employee is employed at the place; and
- (b) if there is a change in an employee's particulars or activities, correct the entry in the way prescribed under a regulation immediately after the change.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
  - (b) for a pastoral house—1 000 penalty units.
- (4) The form of the register may be prescribed under a regulation.

## **PART 4—OFFENCES**

### **197 Acting as pastoral house**

(1) A person must not, as an agent for someone else for reward, perform an activity that may be done under the authority of a pastoral house licence unless the person—

- (a) holds a pastoral house licence and the performance of the activity is authorised under the person's licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A person must not act as a pastoral house unless—

- (a) the person holds a pastoral house licence and the act is done under the authority of the person's licence; or
- (b) the act is otherwise permitted under this or another Act.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) Without limiting the ways a person may act as a pastoral house, a person “acts” as a pastoral house if the person—

- (a) performs an activity mentioned in section 165(1);<sup>80</sup> or
- (b) advertises, notifies or states that the person—
  - (i) performs an activity mentioned in section 165(1); or
  - (ii) is willing to perform an activity mentioned in section 165(1); or
- (c) in any way holds out as being ready to perform an activity mentioned in section 165(1).

### **198 Acting as pastoral house director**

A person must not, as an agent for someone else for reward, perform an activity that may be done under the authority of a pastoral house director’s licence unless the person—

- (a) holds a pastoral house director’s licence and the performance of the activity is authorised under the person’s licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

### **199 Acting as pastoral house manager**

A person must not, as an agent for someone else for reward, perform an activity that may be done under the authority of a pastoral house manager’s licence unless the person—

- (a) holds a pastoral house manager’s licence and the performance of the activity is authorised under the person’s licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

---

80 Section 165 (What a pastoral house licence authorises)

**200 Acting as pastoral house auctioneer**

A person must not perform an activity that may be done under the authority of a pastoral house auctioneer's licence unless the person—

- (a) holds a pastoral house auctioneer's licence and the performance of the activity is authorised under the person's licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

**201 Pretending to be pastoral house salesperson**

A person must not hold out that the person is a pastoral house salesperson unless the person holds a registration certificate as a pastoral house salesperson.

Maximum penalty—200 penalty units.

**202 Pastoral house must not act for more than 1 party**

- (1) A pastoral house must not act for more than 1 party to a transaction.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>81</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

(2) If a pastoral house acts for more than 1 party to a transaction, an appointment to act for a party to the transaction is ineffective from the time it is made.

(3) A pastoral house does not contravene subsection (1) and subsection (2) does not apply if the transaction is a livestock sale.

**203 Production of licence**

(1) A pastoral house officer must, if asked by a person with whom the officer is dealing, produce the officer's licence for inspection by the person.

---

81 Section 591 (Executive officers must ensure corporation complies with Act)

Maximum penalty—100 penalty units.

(2) In this section—

“**pastoral house officer**” does not include a pastoral house salesperson.

## **204 Employment of persons in pastoral house business**

(1) A pastoral house must not employ, as a pastoral house salesperson, a person the pastoral house knows, or ought to know, does not hold a registration certificate as a pastoral house salesperson.

Maximum penalty—200 penalty units.

(2) A pastoral house must not employ an executive officer of the pastoral house as a pastoral house salesperson for the pastoral house.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

# **CHAPTER 7—AUCTIONEERS**

## **PART 1—AUCTIONEER’S AUTHORISATION AND RESPONSIBILITIES**

### *Division 1—What an auctioneer’s licence authorises*

#### **205 What an auctioneer’s licence authorises**

(1) An auctioneer’s licence authorises the holder of the licence (“**auctioneer**”) to perform the activity of selling or attempting to sell or offering for sale or resale any property by way of auction.

(2) An auctioneer’s licence also authorises the auctioneer to sell the property by any means during the auction period.

(3) An auctioneer may perform the activity—

- (a) in the carrying on of a business, either alone or with others; or
- (b) as an employee of—
  - (i) an auctioneer; or
  - (ii) a real estate agent; or
  - (iii) a pastoral house; or
  - (iv) a motor dealer.

(4) In this section—

**“auction period”**, for an auctioneer for the sale of property, means a period for which the auctioneer is appointed under section 210 or 212<sup>82</sup> or otherwise authorised or permitted under this or another Act to sell the property.

### *Division 2—Responsibilities of auctioneers for trainee auctioneers*

#### **206 Responsibility for acts and omissions of trainee auctioneers**

(1) An auctioneer must take reasonable steps to ensure each trainee auctioneer under the auctioneer’s supervision and instruction is properly supervised and instructed, acts only within the scope of the trainee’s employment authority under section 207 and complies with this Act.

(2) An auctioneer who fails to comply with subsection (1) is liable to disciplinary action under chapter 14, part 3.<sup>83</sup>

#### **207 Auctioneer must give trainee auctioneer employment authority**

Immediately after an auctioneer starts to supervise and instruct a trainee auctioneer, the auctioneer supervising and instructing the trainee must give the trainee a statement (**“employment authority”**) clearly specifying the activities of an auctioneer the trainee is authorised by the auctioneer to

---

82 Section 210 (Appointment of auctioneer—general) or 212 (Appointment of auctioneer—sole and exclusive agencies)

83 Chapter 14 (Claims against the fund and other proceedings), part 3 (Disciplinary proceedings)

perform for the auctioneer during the trainee's period of training with the auctioneer.

Maximum penalty—200 penalty units.

## **PART 2—CONDUCT PROVISIONS**

### *Division 1—Carrying on business*

#### **208 Carrying on of business under auctioneer's licence**

An individual who carries on the business of an auctioneer with others is not required to hold an auctioneer's licence if—

- (a) at least 1 of the persons with whom the individual carries on business is an auctioneer; and
- (b) the individual does not perform the activity of an auctioneer; and
- (c) the individual is a suitable person to hold a licence.

#### **209 Licensee to be in charge of auctioneer's business at a place**

(1) An auctioneer who is an individual and a principal licensee must—

- (a) be in charge of the auctioneer's business at the auctioneer's registered office;<sup>84</sup> and
- (b) if the auctioneer has more than 1 place of business, ensure that at each other place of business an individual who is an auctioneer is in charge of the auctioneer's business at the place.

Maximum penalty—200 penalty units.

(2) An auctioneer that is a corporation and a principal licensee (“**corporate auctioneer**”) must ensure that—

- (a) the individual in charge of the corporate auctioneer's business at its registered office is an auctioneer; and

---

84 See section 250 (Registered office).

- (b) if the corporate auctioneer has more than 1 place of business, at each other place of business an individual who is an auctioneer is in charge of the corporate auctioneer's business at the place.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>85</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

(3) An individual must not be in charge of an auctioneer's business at more than 1 place of business.

Maximum penalty—200 penalty units.

### *Division 2—Appointment*

#### **210 Appointment of auctioneer—general**

(1) An auctioneer who is asked by a person (“**client**”) to perform an activity (“**service**”) for the client must not act for the client unless the client first appoints the auctioneer in writing under this section.

Maximum penalty—200 penalty units.

- (2) The appointment may be for the performance of—
  - (a) a particular service (“**single appointment**”); or
  - (b) a number of services over a period (“**continuing appointment**”).
- (3) The appointment must, for each service—
  - (a) state the service to be performed by the auctioneer and how it is to be performed; and
  - (b) state the day set for the auction; and
  - (c) state, in the way prescribed under a regulation, that fees, charges and commission payable for the service are negotiable up to any amount that may be prescribed under a regulation; and
  - (d) state—

---

85 Section 591 (Executive officers must ensure corporation complies with Act)

- (i) the fees, charges and any commission payable for the service; and
  - (ii) the expenses, including advertising, marketing and travelling expenses, the auctioneer is authorised to incur in connection with the performance of each service or category of service; and
  - (iii) the source and the estimated amount or value of any rebate, discount, commission or benefit that the auctioneer may receive in relation to any expenses the auctioneer is authorised to incur in connection with the performance of the service; and
  - (iv) any condition, limitation or restriction on the performance of the service; and
- (e) state when the fees, charges and any commission for the service become payable; and
- (f) if the service to be performed is the sale of property and commission is payable in relation to the service and expressed as a percentage of an estimated sale price, state that the commission is worked out only on the actual sale price; and
- (g) if the appointment is for a sole or exclusive agency, state the date the appointment ends.

**(4)** A continuing appointment must state—

- (a) the date the appointment ends; and
- (b) that the appointment, other than to the extent it relates to the sale of land or interests in land, may be revoked on the giving of 90 days notice, or some lesser period (not less than 30 days) agreed by the parties.

**(5)** The notice revoking a continuing appointment must be by signed writing given to the other party.

**(6)** The appointment must be signed and dated by the client and the auctioneer or someone authorised or apparently authorised to sign for the auctioneer.

**(7)** The auctioneer must give a copy of the signed appointment to the client.

Maximum penalty—200 penalty units.



(8) This section does not apply if the service to be performed is the sale of livestock.

### **211 Form of appointment**

(1) The appointment must be in the approved form.

(2) The approved form must include a prominent statement that the client should seek independent legal advice before signing the appointment.

(3) An appointment that does not comply with subsection (1) is ineffective from the time it is made.

### **212 Appointment of auctioneer—sole and exclusive agencies**

(1) If the appointment is for a sole or exclusive agency, before the appointment is signed, the auctioneer must give the client a notice in the approved form stating the following—

- (a) the proposed term of the appointment;
- (b) for the sale of residential property, the term is negotiable up to a maximum term of 60 days;
- (c) whether the appointment is under a sole agency or an exclusive agency;
- (d) the difference between sole agency and exclusive agency;<sup>86</sup>
- (e) the consequences for the client if the property is sold by someone other than the auctioneer during the term of the sole or exclusive agency.

Maximum penalty—200 penalty units.

(2) The auctioneer's requirement to give the notice under this section is in addition to the auctioneer's requirement to obtain an appointment under section 210.

---

<sup>86</sup> See section 19 (Difference between “exclusive agency” and “sole agency”).

**213 Restriction on reappointment of auctioneers for sales of residential property**

(1) An auctioneer may be reappointed for a sole or exclusive agency for the sale of residential property for 1 or more terms of not more than 60 days.

(2) The reappointment must not be made earlier than 14 days before the initial term of the sole or exclusive agency ends.

Maximum penalty for subsection (2)—200 penalty units.

**214 Avoidance of appointments**

(1) The appointment of an auctioneer for a sole or exclusive agency is ineffective from the time it is made if—

- (a) the notice mentioned in section 212<sup>87</sup> is not given before the appointment is signed; or
- (b) for the sale of residential property, the term of the appointment is more than 60 days.

(2) The appointment of an auctioneer for a further term of sole or exclusive agency for the sale of residential property is ineffective from the time it is made if it is made contrary to section 213(2).

*Division 3—Chattel auctions***215 Buyer's premium**

(1) This section applies to an auction of chattels.

(2) An auctioneer must not charge the buyer of a chattel a buyer's premium unless—

- (a) the auctioneer—
  - (i) before the auction, obtains the written consent of the owner of the chattel; and

---

87 Section 212 (Appointment of auctioneer—sole and exclusive agencies)

- (ii) discloses, in the way prescribed under a regulation, that a buyer's premium is payable on the purchase of the chattel; and
- (b) the premium is not more than the amount prescribed or worked out under a regulation.

Maximum penalty—200 penalty units.

(3) The auctioneer does not act for the buyer of the chattel only because the auctioneer accepts a buyer's premium from the buyer.

(4) In this section—

**“buyer's premium”** means an amount, not more than an amount prescribed or worked out under a regulation, payable to the auctioneer by a buyer on the purchase of a chattel.

**“chattel”** does not include a leasehold interest in land.

**“owner”**, of a chattel, includes a person who is lawfully entitled to sell the chattel.

#### *Division 4—Recovery of reward or expense*

### **216 Commission may be claimed only in relation to actual amounts**

(1) This section applies to an auctioneer who performs, for the payment of a commission, a service of selling property.

(2) The auctioneer must not claim commission worked out on an amount more than the actual sale price of the property.

Maximum penalty—200 penalty units.

### **217 Restriction on recovery of reward or expense—no proper authorisation etc.**

A person is not entitled to sue for, or recover or retain, a reward or expense for the performance of an activity as an auctioneer unless, at the time the activity was performed, the person—

- (a) held an auctioneer's licence; and
- (b) was authorised under the person's licence to perform the activity; and

- (c) had been properly appointed under division 2<sup>88</sup> by the person to be charged with the reward or expense.

### **218 Restriction on recovery of reward or expense above amount allowed**

(1) A person is not entitled to sue for, or recover or retain, a reward for the performance of an activity as an auctioneer that is more than the amount of the reward stated in the appointment given under section 210.<sup>89</sup>

(2) However, if the reward for the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, a reward more than the amount allowed under the regulation.

(3) A person is not entitled to sue for, or recover or retain, expenses for the performance of an activity as an auctioneer that are more than the amount of the expenses stated in the appointment given under section 210 and actually expended.

(4) However, if the amount of expenses that may be incurred in relation to the performance of the activity is limited under a regulation, the person is not entitled to sue for, or recover or retain, an amount more than the amount allowed under the regulation.

(5) Subsection (2) does not prevent the person suing for, recovering or retaining, in addition to the amount allowed under a regulation for the reward, an amount for GST payable for a supply.

### **219 Excess commission etc. to be repaid**

(1) This section applies if—

- (a) a person is convicted of an offence against section 216(2);<sup>90</sup> and
- (b) the court convicting the person is satisfied on the balance of probabilities that the person, in connection with the offence, has recovered or retained from someone (“**client**”) for whom the person performed an activity an amount to which the person was not entitled.

(2) The court must order the person to pay the amount to the client.

---

88 Division 2 (Appointment)

89 Section 210 (Appointment of auctioneer—general)

90 Section 216 (Commission may be claimed only in relation to actual amounts)

(3) The order must be made whether or not any penalty is imposed on the conviction.

(4) The client may file the order in a court having jurisdiction for the recovery of a debt of an equal amount and the order may be enforced as if it were a judgment of that court.

### *Division 5—Interests in property*

#### **220 Definition for div 5**

In this division—

“**obtain**” includes being in any way concerned in obtaining.

#### **221 Beneficial interest—options**

(1) This section applies to property placed by a person (“**client**”) with an auctioneer for sale.

(2) The auctioneer commits an offence if the auctioneer obtains from the client an option to purchase the property in which the auctioneer has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) A trainee auctioneer employed by the auctioneer or under the supervision and instruction of the auctioneer commits an offence if the trainee obtains from the client an option to purchase the property in which the trainee has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(4) An auctioneer must not sell property if the auctioneer obtains a beneficial interest in an option to purchase the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

#### **222 Beneficial interest—other than options**

(1) This section applies to property placed by a person (“**client**”) with an auctioneer for sale, but does not apply if section 221 applies.

(2) The auctioneer commits an offence if the auctioneer obtains a beneficial interest in the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) A trainee auctioneer employed by the auctioneer or under the supervision and instruction of the auctioneer commits an offence if the trainee obtains a beneficial interest in the property.

Maximum penalty—200 penalty units or 3 years imprisonment.

(4) A person does not contravene subsection (2) or (3) if—

(a) the person—

(i) before the earlier of the auction of the property or a contract for the sale of the property is entered into, obtains the client's written acknowledgment in the approved form that the client—

(A) is aware that the person is interested in obtaining a beneficial interest in the property; and

(B) consents to the person obtaining the interest; and

(ii) acts fairly and honestly in relation to the sale; and

(b) no commission or other reward is payable in relation to the sale; and

(c) the client is in substantially as good a position as the client would be if the property were sold for fair market value.

(5) If the auctioneer or trainee auctioneer has not obtained the acknowledgment mentioned in subsection (4)(a)(i) and the auctioneer or trainee knows, or ought to know, an associate of the auctioneer or trainee intends bidding at the auction, the auctioneer or trainee must, immediately before the auction—

(a) identify the associate to those present at the auction; and

(b) announce to those present that the person is an associate of the auctioneer or trainee and intends bidding at the auction.

(6) If the auctioneer or trainee auctioneer complies with subsection (5), the auctioneer or trainee is taken to have satisfied subsection (4)(a)(i).

**223 Non-application of s 222 for particular livestock sales**

Section 222 does not apply in relation to livestock sales if the auctioneer obtains the client's written acknowledgment that the client—

- (a) is aware that the auctioneer or trainee auctioneer is interested in obtaining a beneficial interest in the livestock; and
- (b) consents to the auctioneer or trainee obtaining the interest.

***Division 6—Lands not lawfully useable for residential purposes*****224 Definition for div 6**

In this division—

“**vacant land**” means land on which there are no structural improvements, other than fencing.

**225 Application of div 6**

This division applies to a sale or proposed sale of vacant land if—

- (a) the sale is by an auctioneer either as agent for another or as principal; and
- (b) the land is within—
  - (i) the City of Brisbane area; or
  - (ii) a local government area or joint local government area under the *Local Government Act 1993*; and
- (c) the land can not, as at the day of sale, be lawfully used for residential purposes.

**226 Notice to be given about vacant land**

(1) The auctioneer must, immediately before the auction, announce that the land can not, as at the day of auction, be lawfully used for residential purposes.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) The auctioneer must give to a proposed buyer a written statement under this section before the buyer signs any contract in relation to the sale.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) The statement must include the following particulars—

- (a) the land, clearly identified (including by lot-on-plan, or similar, description), to which the statement relates;
- (b) the names and addresses of the seller of the land and the proposed buyer;
- (c) a clear statement that the use of the land for residential purposes is unlawful;
- (d) a clear statement that if the buyer erects on the land a place of residence or otherwise uses the land for residential purposes contrary to law—
  - (i) the buyer may commit an offence; and
  - (ii) a named local government may be lawfully empowered to demolish the place of residence or other residential structure; and
- (e) the date on which the statement is given.

(4) The statement must be signed and dated by the auctioneer and the proposed buyer.

(5) The auctioneer must—

- (a) keep a copy of the signed statement at the auctioneer's place of business; and
- (b) make it available for immediate inspection by an inspector who asks to see it.

Maximum penalty for subsection (5)—200 penalty units or 2 years imprisonment.

## **227 Buyer's rights if notice not given or materially defective**

(1) A buyer of land, by written notice (“**avoidance notice**”) given to the seller of the land or the auctioneer, may avoid a contract for the sale of the land if—

- (a) the buyer has not been given the notice under section 226; or



*Property Agents and Motor Dealers Act 2000*

---

- (b) the notice has been given to the buyer, but the notice is defective in a material way.

(2) The avoidance notice must be given to the seller or auctioneer within 6 months after the day the buyer entered into the contract.

(3) If the contract is avoided by the buyer under subsection (1), the seller and the auctioneer are liable at law to the buyer for all amounts paid by the buyer—

- (a) under the contract; and
- (b) for legal and other expenses in relation to the contract after the contract was signed.

(4) An auctioneer who is liable at law under subsection (3) for the repayment to the buyer of an amount paid by the buyer under the contract must repay the amount within 14 days after becoming liable.

Maximum penalty—200 penalty units.

(5) The buyer may recover an amount mentioned in subsection (3) as a debt.

(6) Judgment recovered against either person liable under subsection (3) for an amount repayable under that subsection does not bar an action against the other person.

(7) However, if separate actions are brought—

- (a) the amounts recoverable under the judgments given in the actions must not be more, taken together, than the amount repayable to the buyer; and
- (b) in the later of the 2 actions, the plaintiff is not entitled to costs unless the court decides there were reasonable grounds for bringing the action.

(8) If the buyer avoids the contract under this section after the contract is completed, the buyer must, after repayment of all amounts recoverable by the buyer under subsection (3)—

- (a) sign the documents presented to the buyer necessary to convey title to the land to the person lawfully entitled to the land or the person's nominee; and
- (b) deliver to the person lawfully entitled to the land or the person's nominee any instrument of title in the buyer's possession or under the buyer's control.

(9) The buyer—

- (a) is not liable for any costs associated with a conveyance under subsection (8); and
- (b) may recover from the seller and the auctioneer as a debt the buyer's reasonable costs associated with the conveyance.

(10) The liability of the seller and the auctioneer under subsections (3) and (9) is joint and several.

### **228 Liability to punishment under s 226 or 227 additional to other liabilities at law**

Liability to punishment under section 226 or 227 is in addition to other liabilities at law imposed under section 227.

### *Division 7—Sales of livestock*

### **229 Sales of livestock**

(1) This section applies to sales of livestock by an auctioneer.

(2) The auctioneer may pay over the proceeds from the sale to the person (“**client**”) appointing the auctioneer to conduct the auction only if—

- (a) the auctioneer—
  - (i) has known the client for at least 1 year; and
  - (ii) in the auctioneer's opinion, the client is a person of good repute; and
  - (iii) has no reason to believe the client is not lawfully entitled to sell the livestock; or
- (b) the auctioneer receives a certificate for the client from a referee.

(3) A referee may give a certificate for the client only if the referee—

- (a) has known the client for at least 1 year; and
- (b) in the referee's opinion, the client is a person of good repute; and
- (c) has no reason to believe the client is not lawfully entitled to sell the livestock.

(4) In this section—

“**referee**” means a person the auctioneer has known for at least 1 year who, in the auctioneer’s opinion, is a person of good repute.

### **230 Protection for auctioneer**

(1) This section applies if a court finds, in relation to livestock sold by an auctioneer, that the client was not lawfully entitled to sell the livestock.

(2) An auctioneer who, acting in good faith and without negligence, complies with section 229 is not liable to the owner of the livestock only because the auctioneer took possession or gave delivery of the livestock.

## *Division 8—Code of conduct*

### **231 Code of conduct**

A regulation may prescribe a code of conduct about auctioneering practice that may include the following—

- (a) setting conduct standards for auctioneers, employed licensees and trainee auctioneers;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

### **232 Complaints about conduct**

(1) A person aggrieved by the conduct of an auctioneer or trainee auctioneer may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action in relation to the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was an auctioneer or trainee auctioneer even though the person is no longer an auctioneer or trainee auctioneer.

*Division 9—Sales of water damaged motor vehicles***232A Announcements before auction**

An auctioneer must announce, immediately before the auction of a water damaged motor vehicle, that the vehicle is a water damaged motor vehicle.  
Maximum penalty—100 penalty units.

**PART 3—GUARANTEE OF TITLE FOR MOTOR VEHICLES****233 Guarantee of title for motor vehicles**

(1) This section applies if a used motor vehicle is to be sold by an auctioneer (“**selling agent**”) at auction to someone else (“**buyer**”).

(2) The following person must ensure the buyer gains clear title to the motor vehicle at the time property in the vehicle passes to the buyer—

- (a) if the selling agent owns the vehicle or is auctioning the vehicle for someone other than a motor dealer or another auctioneer—the selling agent;
- (b) if the selling agent is auctioning the vehicle for a motor dealer or another auctioneer—the motor dealer or other auctioneer for whom the selling agent is auctioning the vehicle.

Maximum penalty—200 penalty units.

(3) In a proceeding for an offence against subsection (2), it is a defence for the defendant to prove that the defendant took all reasonable steps to ensure subsection (2) was complied with.

(4) The selling agent must, immediately after property in the vehicle passes to the buyer, give the buyer an approved form stating—

- (a) particulars about the vehicle, including its odometer reading at the time property passes; and
- (b) the responsible licensee guarantees the buyer gains clear title to the vehicle at the time property passes; and

(c) any other particulars that may be prescribed under a regulation.

Maximum penalty—200 penalty units.

(5) The selling agent must, within 48 hours after property in the vehicle passes to the buyer, give the buyer a security interest certificate for the vehicle issued after property in the vehicle passes.

Maximum penalty—200 penalty units.

(6) If the security interest certificate for the vehicle shows that a security interest is registered for the vehicle—

- (a) the sale is ineffective from the time it is made; and
- (b) the responsible licensee must do everything in the licensee's power to return the buyer to the position the buyer was in before the vehicle was purchased including, for example, by paying to the buyer—
  - (i) the amount the buyer paid for the vehicle; and
  - (ii) any amount the buyer paid for vehicle inspection, auctioneer's charges or stamp duty.

(7) An amount payable to the buyer under subsection (6)(b) may be recovered as a debt.

(8) The selling agent must ask the buyer to sign an approved form acknowledging receipt of the documents mentioned in subsection (4) and (5).

(9) The selling agent must—

- (a) give the original of the form mentioned in subsection (4) to the buyer; and
- (b) keep a copy of the form; and
- (c) make the copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

(10) The selling agent may charge the buyer an amount for the provision of the security interest certificate not greater than the amount prescribed under a regulation.

(11) A selling agent who charges a buyer an amount for providing the security interest certificate that is more than the amount prescribed commits an offence.

Maximum penalty—200 penalty units.

(12) A proceeding against an auctioneer or motor dealer for an offence against this section does not affect any civil liability of any person, including the auctioneer or dealer, arising out of the same facts that constitute the offence.

(13) In this section—

**“responsible licensee”** means the licensee who, under subsection (2), must ensure that the buyer of a motor vehicle gains clear title to the vehicle.

## **PART 4—STATUTORY WARRANTY**

### **234 Definitions for pt 4**

In this part—

**“auctioneer”** includes a person performing the activities of an auctioneer without a licence.

**“defect”** see section 235.

**“defect notice”** see section 244(1).

**“repair period”** see section 247(2).

**“statutory warranty”** means the warranty under section 242.

**“warrantor”**, of a warranted vehicle, see section 240.

**“warranty advice”** see section 246(2).

**“warranty period”** see section 236.

### **235 Meaning of “defect”**

A warranted vehicle has a **“defect”** for this part if—

- (a) a part of the vehicle does not perform its intended function; or

- (b) a part of the vehicle has deteriorated to an extent where it can not be reasonably relied on to perform its intended function.

### **236 Meaning of “warranty period”**

(1) The “**warranty period**” of a warranted vehicle starts on the day the vehicle is sold and ends—

- (a) for a class A warranted vehicle—
  - (i) at 5 p.m. on the first day, other than a Sunday or public holiday, 3 months after the day the vehicle is sold when the place of business of the warrantor of the vehicle is open for business; or
  - (ii) at the time the vehicle travels 5 000 km after it is sold; whichever happens first; or
- (b) for a class B warranted vehicle—
  - (i) at 5 p.m. on the first day, other than a Sunday or public holiday, 1 month after the day the vehicle is sold when the place of business of the warrantor of the vehicle is open for business; or
  - (ii) at the time the vehicle travels 1 000 km after it is sold; whichever happens first.

(2) The period mentioned in subsection (1)(a) or (b) is extended by 1 day for each day or part of a day a warranted vehicle is not in the possession of the buyer of the vehicle if—

- (a) the buyer of the vehicle has complied with section 244(1);<sup>91</sup> and
- (b) a defect in the vehicle is being repaired by, or at the direction of, the warrantor of the vehicle under the statutory warranty.

(3) For this section, a warranted vehicle is “**sold**” when property in the vehicle passes from the seller of the vehicle to the buyer of the vehicle.

---

91 Section 244 (Buyer’s obligations under statutory warranty)

**237 Application of pt 4**

(1) This part applies to each warranted vehicle sold by an auctioneer as owner of the vehicle or on consignment for another auctioneer or a motor dealer.

(2) This part, other than sections 238 and 239, does not apply to the sale of a motor vehicle by the auctioneer—

- (a) to another auctioneer or a motor dealer; or
- (b) on consignment for a person who is not an auctioneer or motor dealer.

**238 Particular vehicles without statutory warranty to be identified when offered for sale**

An auctioneer may advertise or display for sale an unwarranted vehicle only if it is advertised or displayed for sale, in the way provided under a regulation, as a vehicle that does not have a statutory warranty.

Maximum penalty—100 penalty units.

**239 Announcements before auction**

(1) An auctioneer must announce, immediately before the auction of any unwarranted vehicle, that the vehicle does not have a statutory warranty.

Maximum penalty—100 penalty units.

(2) An auctioneer does not contravene subsection (1) if—

- (a) 2 or more vehicles that do not have a statutory warranty are to be auctioned in consecutive lots; and
- (b) immediately before the first vehicle is to be auctioned, the auctioneer identifies the vehicles and announces that the identified vehicles do not have a statutory warranty.

*Example—*

Lots 10 to 25 are vehicles that do not have a statutory warranty. The auctioneer does not contravene subsection (1) if, immediately before the auction of lot 10, the auctioneer announces lots 10 to 25 are vehicles that do not have a statutory warranty.



## **240 Warrantor**

(1) For this part, the “**warrantor**” of a warranted vehicle is the auctioneer or motor dealer who owns the vehicle immediately before it is sold.

*Examples—*

1. A, an auctioneer, sells a warranted vehicle owned by A at auction. A is the warrantor of the vehicle.
2. A, an auctioneer, sells a warranted vehicle owned by D, a motor dealer, at auction. D is the warrantor of the vehicle.

(2) For this section, a warranted vehicle is “**sold**” when property in the vehicle passes from the seller of the vehicle to the buyer of the vehicle.

## **241 Buyer to be given notice about statutory warranty**

(1) An auctioneer must, immediately after the sale of a warranted vehicle, give the buyer of the vehicle a notice in the approved form stating—

- (a) the name, business address and hours of business of the warrantor of the vehicle; and
- (b) the length of the warranty period for the vehicle; and
- (c) the defects to which the statutory warranty does not apply.

Maximum penalty—100 penalty units.

(2) An auctioneer must, immediately after the sale of an unwarranted vehicle, give the buyer of the vehicle notice in the approved form that the vehicle does not have a statutory warranty.

Maximum penalty—100 penalty units.

(3) The buyer must acknowledge receipt of a notice given under subsection (1) or (2) by signing a copy of it.

(4) For this section, a warranted vehicle is “**sold**” when property in the vehicle passes from the seller of the vehicle to the buyer of the vehicle.

## **242 Statutory warranty**

(1) The warrantor of a warranted vehicle warrants that—

- (a) the vehicle is free from defects at the time of sale and for the warranty period; and

- (b) defects in the vehicle reported during the warranty period will be repaired by the warrantor free of charge.

(2) In this section—

“**defects**” does not include defects not covered by the statutory warranty.

### **243 Defects not covered by statutory warranty**

The following defects in a warranted vehicle are not covered by the statutory warranty—

- (a) a defect in—
  - (i) a tyre; or
  - (ii) a battery; or
  - (iii) a light; or
  - (iv) a radiator hose; or
  - (v) a vehicle accessory prescribed under a regulation; or
  - (vi) something else prescribed under a regulation;
- (b) a defect in the vehicle’s paintwork or upholstery that should have been apparent on any reasonable inspection of the vehicle before the buyer took delivery;
- (c) a defect after the buyer takes delivery—
  - (i) arising from or incidental to any accidental damage to the vehicle; or
  - (ii) arising from the buyer’s misuse or negligence; or
  - (iii) in an accessory to the vehicle not fitted to the vehicle when sold to the buyer.

### **244 Buyer’s obligations under statutory warranty**

(1) If the buyer of a warranted vehicle believes the vehicle has a defect the warrantor of the vehicle is obliged to repair under this part, the buyer must—

- (a) give the warrantor written notice of the defect (“**defect notice**”) before the end of the warranty period; and
- (b) deliver the warranted vehicle—

- (i) to the warrantor to repair the defect; or
- (ii) to someone else nominated by the warrantor by signed writing given to the buyer to repair the defect.

(2) The buyer is taken to deliver the vehicle and the warrantor is taken to have possession of the vehicle if the buyer makes reasonable efforts to deliver the vehicle under this section but is unable to do so because the warrantor, or the person nominated by the warrantor, refuses to accept delivery of the vehicle.

(3) The place of delivery under subsection (1)(b)(ii) must not be more than 20 km from the warrantor's place of business, unless the warrantor and the buyer otherwise agree.

(4) In this section—

“**warrantor**” includes someone apparently working for the warrantor at the warrantor's place of business.

#### **245 Warrantor to record particulars of extension of warranty period**

The warrantor must keep a record, in the way prescribed under a regulation, of the day the warranted vehicle is delivered under section 244(1)(b) and the day the vehicle is returned to the buyer.

Maximum penalty—100 penalty units.

#### **246 Warrantor to advise whether defect covered by statutory warranty**

(1) This section applies if a defect notice is given, and the vehicle is delivered, under section 244.

(2) The warrantor must advise the buyer in writing (“**warranty advice**”) whether the warrantor accepts or refuses to accept that the defect is covered by the statutory warranty.

(3) If the warrantor fails to give the warranty advice within 5 business days after receiving the defect notice and delivery of the vehicle, the warrantor is taken to have given a warranty advice accepting that the defect is covered by the statutory warranty.

(4) In this section—

“**business day**”, in relation to the giving of a warranty advice by a warrantor, means a day, other than Sunday or a public holiday, when the warrantor’s place of business is open for business.

### **247 Warrantor’s obligation to repair defects**

(1) If the warrantor accepts that the defect is covered by the statutory warranty, the warrantor must repair the defect at the warrantor’s expense.

(2) The warrantor must ensure that the defect is repaired within 14 days after the warrantor accepts that the defect is covered by the statutory warranty (the “**repair period**”), unless the warrantor has a reasonable excuse.

Maximum penalty—200 penalty units.

(3) If the warrantor nominates someone else to repair the vehicle, the warrantor must advise the buyer of the other person’s name and the address where the defect is to be repaired.

(4) The warrantor is taken to have repaired the defect if the part of the vehicle affected by the defect is repaired so that it can be reasonably relied on to perform its intended function.

(5) The warrantor’s obligation to repair the defect under this section continues even though the warrantor is no longer performing the activities of a licensee.

### **248 Warrantor’s failure to repair**

(1) This section applies if the warrantor has by warranty advice or otherwise—

- (a) refused to accept that the defect is covered by the statutory warranty; or
- (b) accepted that the defect is covered by the statutory warranty but—
  - (i) failed to repair a defect within the repair period; or
  - (ii) failed to repair the defect so that the defective part can be reasonably relied on to perform its intended function.

(2) The buyer may apply to a small claims tribunal for an order under this section.

(3) A small claims tribunal may, in addition to the orders it is empowered to make under the *Small Claims Tribunals Act 1973*, section 20,<sup>92</sup> make the following orders—

- (a) an order that the defect is or is not a defect covered by the statutory warranty;
- (b) an order extending the warranty period for the warranted vehicle to a specified date;
- (c) an order declaring the warranted vehicle is covered by the statutory warranty until a specified date.

(4) Also, the tribunal may make an order that the warrantor pay to the buyer a stated amount the tribunal decides is the reasonable cost of having a defect repaired if—

- (a) the warrantor has, by warranty advice or otherwise, refused to accept that the defect is covered by the statutory warranty; and
- (b) the buyer has had the defect repaired by another person; and
- (c) the tribunal decides that the defect was one to which the statutory warranty applied.

(5) The small claims tribunal may make an order under subsection (3)(b) or (c) only if it is satisfied—

- (a) the vehicle was not able to be used by the buyer for a period during the warranty period; and
- (b) the period from which the order is to be effective to the date the warranty period is to end, and the period during which the vehicle was able to be used by the buyer, taken together, are not more than—
  - (i) for a class A warranted vehicle—3 months; or
  - (ii) for a class B warranted vehicle—1 month.

(6) If, after the matter is heard by a small claims tribunal, an order is made by the tribunal in the buyer's favour and the warrantor contravenes the order, the contravention is a ground for starting disciplinary proceedings under section 496.<sup>93</sup>

---

92 *Small Claims Tribunals Act 1973*, section 20 (Orders of tribunals)

(7) Subsection (6) does not limit any right the buyer may have to enforce the order.

## **249 Applications for more than prescribed amount**

(1) This section applies to an application if—

- (a) an application under section 248 may be made to a small claims tribunal; and
- (b) the application seeks the payment of an amount (“**application amount**”) greater than the prescribed amount.

(2) In a provision of this part about the application—

- (a) a reference to a small claims tribunal is taken to be a reference to a court having jurisdiction for the recovery of a debt equal to the application amount; and
- (b) the provision applies with necessary changes as if the small claims tribunal were the court.

(3) In this section—

“**prescribed amount**” has the meaning given by the *Small Claims Tribunals Act 1973*, section 4.

## **PART 5—GENERAL**

### **250 Registered office**

An auctioneer’s “**registered office**” is—

- (a) for an auctioneer who is a principal licensee—
  - (i) the place the auctioneer specifies in the auctioneer’s application for an auctioneer’s licence as the auctioneer’s principal place of business; or

- (ii) another place notified to the chief executive by the auctioneer in the approved form as the auctioneer's principal place of business; and
- (b) for an auctioneer who is an employed licensee—
  - (i) the place the auctioneer specifies in the auctioneer's application for an auctioneer's licence as the auctioneer's business address; or
  - (ii) another place notified to the chief executive by the auctioneer in the approved form as the auctioneer's business address.

### **251 Auctioneer must notify chief executive of change in place of business etc.**

- (1) An auctioneer who is a principal licensee must—
- (a) notify the chief executive in the approved form of any change in the auctioneer's principal place of business within 14 days after the change; and
  - (b) notify the chief executive in the approved form of the closure of any place where the auctioneer carries on business within 14 days after the closure; and
  - (c) notify the chief executive in the approved form of the opening of any place where the auctioneer carries on business within 14 days after the opening.

Maximum penalty—200 penalty units.

(2) An auctioneer who is an employed licensee must notify the chief executive in the approved form of any change in the auctioneer's business address within 14 days after the change.

Maximum penalty—200 penalty units.

### **252 Display and publication of licensee's name**

(1) An auctioneer who is a principal licensee must display at each place the auctioneer carries on business, in the way that may be prescribed under a regulation—

- (a) the auctioneer's name; and

- (b) if the auctioneer is not the person in charge of the auctioneer's business at the place, the name of the auctioneer who is in charge at the place; and
- (c) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(2) An auctioneer who conducts an auction must display at the auction, in the way and for the period prescribed under a regulation—

- (a) the auctioneer's name; and
- (b) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(3) An auctioneer who is a principal licensee must not publish, or permit to be published, in a newspaper or elsewhere an advertisement for the auctioneer's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

### **253 Principal licensee must keep employment register**

(1) An auctioneer who is a principal licensee must keep a register (“**employment register**”) at each place where the auctioneer carries on business.

Maximum penalty—200 penalty units.

(2) The auctioneer must enter, and keep entered, in the employment register—

- (a) the name, and the other particulars that may be prescribed under a regulation, of each of the following persons—
  - (i) a person who is employed by the auctioneer as an employed licensee;
  - (ii) a trainee auctioneer who is under the supervision and instruction of the auctioneer at the place; and
- (b) the activities the trainee auctioneer is authorised to perform for the auctioneer while the trainee is under the supervision and instruction of the auctioneer.

Maximum penalty—200 penalty units.



Note—

The auctioneer must give the trainee auctioneer a statement under section 207 (Auctioneer must give trainee auctioneer employment authority) clearly specifying the trainee's activities.

(3) The auctioneer must—

- (a) enter the particulars about each employed licensee or trainee auctioneer, and the activities the employed licensee or trainee is authorised to perform, immediately after the auctioneer starts to employ the employed licensee or supervise and instruct the trainee auctioneer at the place; and
- (b) if there is a change in an employed licensee's or trainee's particulars or activities, correct the entry in the way prescribed under a regulation immediately after the change.

Maximum penalty—200 penalty units.

(4) The form of the register may be prescribed under a regulation.

### **254 Auctioneer to obtain statement from seller of vehicle**

(1) An auctioneer must, when buying a motor vehicle or accepting a motor vehicle for sale on consignment from a person (“**seller**”) in the course of carrying on the auctioneer's business, obtain from the seller a statement, signed by the seller, stating the particulars about the seller and the vehicle that may be prescribed under a regulation.

Maximum penalty—200 penalty units.

(2) The auctioneer must—

- (a) keep a copy of the statement at the auctioneer's registered office; and
- (b) give a copy to the seller; and
- (c) make a copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

(3) This section does not apply if the seller is—

- (a) a financier of the business of the auctioneer; or
- (b) another auctioneer or motor dealer.

**255 Auctioneer to give statement to buyer of vehicle**

(1) An auctioneer must, immediately after the sale of a motor vehicle to a person (“**buyer**”) in the course of carrying on the auctioneer’s business, give to the buyer a statement, signed by the auctioneer, stating the particulars about the vehicle’s owner immediately before the sale and the vehicle that may be prescribed under a regulation.

Maximum penalty—200 penalty units.

(2) The auctioneer must—

- (a) keep a copy of the statement at the auctioneer’s registered office; and
- (b) make a copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

(3) Nothing in this section prevents the statement being contained in the contract for sale of the vehicle.

**PART 6—OFFENCES****256 Acting as auctioneer**

(1) A person must not perform an activity that may be done under the authority of an auctioneer’s licence unless the person—

- (a) holds an auctioneer’s licence and the performance of the activity is authorised under the person’s licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A person must not act as an auctioneer unless—

- (a) the person holds an auctioneer’s licence and the act is done under the authority of the person’s licence; or
- (b) the act is otherwise permitted under this or another Act.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) Without limiting the ways a person may act as an auctioneer, a person “acts” as an auctioneer if the person—

- (a) performs an auction; or
- (b) advertises or notifies or states that the person performs auctions or is willing to perform auctions; or
- (c) in any way holds out as being ready to perform auctions.

### **257 Pretending to be trainee auctioneer**

A person must not hold out that the person is a trainee auctioneer unless the person holds a registration certificate as a trainee auctioneer.

Maximum penalty—200 penalty units.

### **258 Auctioneer must not act for more than 1 party**

(1) An auctioneer must not act for more than 1 party to a transaction.

Maximum penalty—200 penalty units.

(2) If an auctioneer acts for more than 1 party to a transaction, an appointment to act for a party to the transaction is ineffective from the time it is made.

(3) An auctioneer does not contravene subsection (1) and subsection (2) does not apply if the transaction is a livestock sale.

### **259 Production of licence**

An auctioneer must, if asked by a person with whom the auctioneer is dealing, produce the auctioneer’s licence for inspection by the person.

Maximum penalty—100 penalty units.

### **260 Employment of persons in auctioneer’s business**

An auctioneer must not employ, as a trainee auctioneer, a person the auctioneer knows, or ought to know, does not hold a registration certificate as a trainee auctioneer.

Maximum penalty—200 penalty units.

## CHAPTER 8—PROPERTY DEVELOPERS

### PART 1—PROPERTY DEVELOPER’S AUTHORISATION AND RESPONSIBILITIES

#### *Division 1—Interpretation*

#### **261 Meaning of “complete a residential property sale”**

(1) A person “**completes a residential property sale**” if a residential property in which the person has an interest is sold.

(2) However, the person is not to be taken to have completed a residential property sale if—

- (a) the person appointed a real estate agent, pastoral house or auctioneer (the “**agent**”) to sell the interest in the residential property on the person’s behalf and the agent is the effective cause of the sale; or
- (b) the person held the interest in the residential property as—
  - (i) a personal representative; or
  - (ii) an administrator under the *Guardianship and Administration Act 2000*; or
  - (iii) a beneficiary in, or a trustee of, a deceased person’s estate; or
  - (iv) a mortgagee; or
- (c) the person is a corporation and the corporation sold the corporation’s interest in the residential property to a related body corporate; or
- (d) the interest in the residential property is sold under a court order.

(3) In this section—

“**related body corporate**” means a related body corporate under the Corporations Act.<sup>94</sup>

---

<sup>94</sup> See Corporations Act, section 1274AA (Register of disqualified company directors and other officers).

*Division 2—Licences***262 What a property developer’s licence authorises**

(1) A property developer’s licence authorises the holder of the licence (“**property developer**”) to perform the following activities—

- (a) to complete more than 6 residential property sales in any 12 month period;
- (b) to market residential property in which the property developer has an interest of at least 15%.

(2) A person who completes more than 6 residential property sales in any 12 month period is taken to conduct the business of a property developer.

(3) A property developer may conduct the business of a property developer, either alone or with others.

(4) A property developer who is an individual may be the person in charge of the business of a property developer that is a corporation at the corporation’s registered office or at another place where the corporation conducts its business.

**263 What a property developer director’s licence authorises**

A property developer director’s licence authorises the holder of the licence (“**property developer director**”) to conduct the business of a stated property developer that is a corporation at a stated place.

*Division 3—Responsibilities of persons in charge of a licensee’s business for salespersons***264 Responsibility for acts and omissions of salespersons**

(1) A property developer must take reasonable steps to ensure each property developer salesperson employed by the developer is properly supervised, acts only within the scope of the salesperson’s employment authority under section 265 and complies with this Act.

(2) A property developer who fails to comply with subsection (1) is liable to disciplinary action under chapter 14, part 3.<sup>95</sup>

**265 Property developer must give salespersons employment authority**

Immediately after a property developer starts to employ a property developer salesperson, the developer must give the salesperson a statement (“**employment authority**”) clearly specifying the activities of a property developer the salesperson is authorised by the developer to perform for the developer during the salesperson’s employment by the developer.

Maximum penalty—200 penalty units.

**PART 2—CONDUCT PROVISIONS***Division 1—Carrying on business***266 Carrying on business under property developer’s licence**

An individual who conducts the business of a property developer with others is not required to hold a property developer’s licence if—

- (a) at least 1 of the persons with whom the individual conducts the business is a property developer; and
- (b) the individual does not perform the activities of a property developer; and
- (c) the individual is a suitable person to hold a licence.

**267 Licensee or salesperson to be in charge of a property developer’s business at a place**

(1) A property developer who is an individual must—

- (a) be in charge of the developer’s business at the developer’s registered office;<sup>96</sup> and

---

95 Chapter 14 (Claims against the fund and other proceedings), part 3 (Disciplinary proceedings)

96 See section 271 (Registered office).

- (b) if the developer has more than 1 place of business, ensure that at each other place of business a property developer salesperson is in charge of the developer's business at the place.

Maximum penalty—200 penalty units.

(2) A property developer that is a corporation (“**corporate developer**”) must ensure that—

- (a) the person in charge of the corporate developer's business at its registered office is a property developer director of the corporate developer or another property developer; and
- (b) if the corporate developer has more than 1 place of business, at each other place of business a property developer director, or a property developer who is an individual or a property developer salesperson is in charge of the corporate developer's business.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>97</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

(3) An individual must not be in charge of a property developer's business at more than 1 place.

Maximum penalty—200 penalty units.

### *Division 2—Disclosure of interest*

#### **268 Disclosures to prospective buyer**

(1) A residential property developer marketing residential property must disclose the following to any prospective buyer of the property—

- (a) that the residential property developer holds an interest of at least 15% in the property;
- (b) any relationship, and the nature of the relationship (whether personal or commercial), the residential property developer has with anyone to whom the developer refers the buyer for professional services associated with the sale;

---

97 Section 591 (Executive officers must ensure corporation complies with Act)

*Property Agents and Motor Dealers Act 2000*

---

*Examples of relationships for paragraph (b)—*

1. A family relationship.
  2. A business relationship, other than a casual business relationship.
  3. A fiduciary relationship.
  4. A relationship in which 1 person is accustomed, or obliged, to act in accordance with the directions, instructions, or wishes of the other.
- (c) whether the residential property developer derives or expects to derive any consideration or benefit, whether monetary or otherwise, from a person to whom the developer has referred the buyer and, if so, the amount, value or nature of the consideration or benefit;
- (d) the amount, value or nature of any benefit any person has received, receives, or expects to receive in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property.

*Examples for paragraph (d) of persons who may receive a benefit—*

- seller
- finance broker.
- financial adviser.
- financier.
- property valuer.
- solicitor.
- residential property developer.

Maximum penalty—200 penalty units.

(2) The disclosure is effective for subsection (1) only if it is—

- (a) given to the prospective buyer in the approved form; and
- (b) acknowledged by the prospective buyer in writing on the approved form; and
- (c) given and acknowledged before a contract for the sale of the residential property is entered into.

(3) Also, for subsection (1)(d), disclosure in compliance with the approved form is sufficient.

(4) In this section—

**“benefit”** means monetary or other benefit.



**“residential property developer”** means—

- (a) a property developer; or
- (b) a person acting as a property developer in contravention of section 275.<sup>98</sup>

### *Division 3—Code of conduct*

#### **269 Code of conduct**

A regulation may prescribe a code of conduct about property developer practice that may include the following—

- (a) setting conduct standards for property developers and property developer salespersons;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

#### **270 Complaints about conduct**

(1) A person aggrieved by the conduct of a property developer or property developer salesperson may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action about the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was a property developer or property developer salesperson even though the person is no longer a property developer or property developer salesperson.

---

98 Section 275 (Acting and marketing offences)

## **PART 3—GENERAL**

### **271 Registered office**

A property developer's "**registered office**" is—

- (a) the place the developer specifies in the developer's application for a property developer's licence as the developer's principal place of business; or
- (b) another place notified to the chief executive by the developer in the approved form as the developer's principal place of business.

### **272 Property developer must notify chief executive of change in place of business etc.**

A property developer who is a principal licensee must—

- (a) notify the chief executive in the approved form of any change in the developer's principal place of business within 14 days after the change; and
- (b) notify the chief executive in the approved form of the closure of any place where the developer carries on business within 14 days after the closure; and
- (c) notify the chief executive in the approved form of the opening of any place where the developer carries on business within 14 days after the opening.

Maximum penalty—200 penalty units.

### **273 Display and publication of licensee's name**

(1) A property developer must display at each place the developer carries on business, in the way that may be prescribed under a regulation—

- (a) the developer's name; and
- (b) if the developer is not the person in charge of the developer's business at the place, the name of the property developer director or property developer salesperson who is in charge at the place; and

- (c) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(2) A property developer must not publish, or permit to be published, in a newspaper or elsewhere an advertisement for the developer's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

### **274 Principal licensee must keep employment register**

(1) A property developer must keep a register (“**employment register**”) at the developer's registered office.

Maximum penalty—200 penalty units.

(2) The property developer must enter, and keep entered, in the employment register—

- (a) the name, and the other particulars that may be prescribed under a regulation, of each person who is employed by the property developer as a property developer salesperson; and
- (b) the activities the salesperson is authorised to perform for the developer during the salesperson's employment by the developer.

Maximum penalty—200 penalty units.

Note—

The property developer must give the salesperson a statement under section 265 (Property developer must give salespersons employment authority) clearly specifying the salesperson's activities.

(3) The property developer must—

- (a) enter the particulars about each salesperson, and the activities the salesperson is authorised to perform, immediately after the salesperson is employed by the property developer; and
- (b) if there is a change in an salesperson's particulars or activities, correct the entry in the way prescribed under a regulation immediately after the change.

Maximum penalty—200 penalty units.

(4) The form of the register may be prescribed under a regulation.

## **PART 4—OFFENCES**

### **275 Acting and marketing offences**

(1) A person must not complete more than 6 residential property sales within any 12 month period unless the person holds a property developer's licence.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A property developer who markets residential property in which the property developer has an interest of less than 15% commits an offence.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) A property developer does not contravene subsection (2) if the property developer's interest in the property—

(a) is held as—

(i) a personal representative; or

(ii) an administrator under the *Guardianship and Administration Act 2000*; or

(iii) a beneficiary in, or a trustee of, a deceased person's estate; or

(iv) a mortgagee; or

(b) is sold under a court order.

### **276 Pretending to be property developer salesperson**

A person must not hold out that the person is a property developer salesperson unless the person holds a registration certificate as a property developer salesperson.

Maximum penalty—200 penalty units.

### **277 Production of licence**

A property developer must, if asked by a person with whom the developer is dealing, produce the developer's licence for inspection by the person.

Maximum penalty—100 penalty units.

**278 Employment of persons in property developer's business**

(1) A property developer must not employ, as a property developer salesperson, a person the property developer knows, or ought to know, does not hold a registration certificate as a property developer salesperson.

Maximum penalty—200 penalty units.

(2) An individual property developer must not employ, as a property developer salesperson for the business, himself or herself or another individual with whom the property developer carries on business as a property developer.

Maximum penalty—200 penalty units.

(3) A property developer that is a corporation and carries on business as a property developer must not employ an executive officer of the corporation as a property developer salesperson for the business.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>99</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

**CHAPTER 9—MOTOR DEALERS****PART 1—MOTOR DEALER'S AUTHORISATION AND RESPONSIBILITIES***Division 1—Motor dealer's licence***279 What a motor dealer's licence authorises**

(1) A motor dealer's licence authorises the holder of the licence (“**motor dealer**”) to perform the following activities in the carrying on of a business of motor dealing—

---

<sup>99</sup> Section 591 (Executive officers must ensure corporation complies with Act)

- (a) to acquire, primarily for resale, used motor vehicles;
- (b) to sell used motor vehicles;
- (c) to sell used motor vehicles on consignment as an agent for others for reward;
- (d) to sell a leased motor vehicle to the lessee under the terms of the lease;
- (e) to acquire used motor vehicles, whether or not as complete units, primarily to break-up for sale as parts or to assemble for sale as complete units or as parts;
- (f) to sell used motor vehicles mentioned in paragraph (e) as complete units or as parts;
- (g) to negotiate, under a consultancy arrangement, for a person who is not a motor dealer or auctioneer for the purchase or sale of a used motor vehicle for the person.

(2) A motor dealer may perform the activities as an employee of another motor dealer who carries on the business of motor dealing.

(3) In this section—

**“business of motor dealing”** does not include the business of a financier.

**“consultancy arrangement”**, for the purchase or sale of a used motor vehicle, means an arrangement under which a person advises someone else—

- (a) where or from whom the other person can buy a used motor vehicle; or
- (b) where or to whom the other person can sell a used motor vehicle.

### *Division 2—Responsibilities of persons in charge of a licensee’s business for motor salespersons*

#### **280 Responsibility for acts and omissions of motor salespersons**

(1) A motor dealer who is a principal licensee must take reasonable steps to ensure each motor salesperson employed by the dealer is properly supervised, acts only within the scope of the salesperson’s employment authority under section 281 and complies with this Act.

(2) A motor dealer who is an employed licensee in charge of a licensee's business at a place of business must take reasonable steps to ensure each motor salesperson employed at the place is properly supervised, acts only within the scope of the salesperson's employment authority under section 281 and complies with this Act.

(3) A motor dealer who fails to comply with subsection (1) or (2) is liable to disciplinary action under chapter 14, part 3.<sup>100</sup>

### **281 Motor dealer must give salespersons employment authority**

Immediately after a motor dealer starts to employ a motor salesperson, the dealer must give the salesperson a statement ("**employment authority**") clearly specifying the activities of a motor dealer the salesperson is authorised by the dealer to perform for the dealer during the salesperson's employment by the dealer.

Maximum penalty—200 penalty units.

## **PART 2—CONDUCT PROVISIONS**

### *Division 1—Carrying on business*

### **282 Carrying on of business under motor dealer's licence**

An individual who carries on the business of a motor dealer with others is not required to hold a motor dealer's licence if—

- (a) at least 1 of the persons with whom the individual carries on business is a motor dealer; and
- (b) the individual does not perform the activities of a motor dealer; and
- (c) the individual is a suitable person to hold a licence.

---

<sup>100</sup> Chapter 14 (Claims against the fund and other proceedings), part 3 (Disciplinary proceedings)

**283 Licensee to be in charge of motor dealer's business at a place**

- (1) A motor dealer who is an individual and a principal licensee must—
- (a) be in charge of the motor dealer's business at the dealer's registered office;<sup>101</sup> and
  - (b) if the motor dealer has more than 1 place of business, ensure that at each other place of business a motor dealer who is an individual is in charge of the dealer's business at the place.

Maximum penalty—200 penalty units.

(2) A motor dealer that is a corporation and a principal licensee (“**corporate dealer**”) must ensure that—

- (a) the individual in charge of the corporate dealer's business at its registered office is a motor dealer; and
- (b) if the corporate dealer has more than 1 place of business, at each other place of business an individual who is a motor dealer is in charge of the corporate dealer's business at the place.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>102</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

(3) An individual must not be in charge of a motor dealer's business at more than 1 place.

Maximum penalty—200 penalty units.

*Division 2—Consignment selling***284 Appointment—sale on consignment**

(1) A motor dealer who is asked by a person (“**client**”) to sell the client's motor vehicle on consignment must not act for the client unless the client first appoints the motor dealer in writing under this section.

Maximum penalty—200 penalty units.

---

101 See section 326 (Registered office).

102 Section 591 (Executive officers must ensure corporation complies with Act)



- (2) The appointment may be for the performance of—
- (a) a particular service (“**single appointment**”); or
  - (b) a number of services over a period (“**continuing appointment**”).
- (3) The appointment must—
- (a) state the term of the appointment; and
  - (b) state the service to be performed by the motor dealer and how it is to be performed; and
  - (c) state—
    - (i) the fees, charges and any commission payable for the service; and
    - (ii) the expenses, including advertising expenses and the costs of preparing the vehicle for sale, the motor dealer is authorised to incur in connection with—
      - (A) for a single appointment—the performance of the service; or
      - (B) for a continuing appointment—the performance of each service or category of service; and
    - (iii) the source and the estimated amount or value of any rebate, discount, commission or benefit that the motor dealer may receive in relation to any expenses the motor dealer is authorised to incur in connection with the performance of the service; and
    - (iv) any condition, limitation or restriction on the performance of the service; and
  - (d) state when the fees, charges and any commission for the service become payable.
- (4) A continuing appointment must state—
- (a) the date the appointment ends; and
  - (b) the appointment may be revoked on the giving of 90 days notice, or some lesser period (not less than 30 days) agreed by the parties.
- (5) The notice revoking a continuing appointment must be by signed writing given to the other party.

(6) The appointment must be signed and dated by the client and the motor dealer or someone authorised or apparently authorised to sign for the dealer.

(7) The motor dealer must give a copy of the signed appointment to the client.

Maximum penalty—200 penalty units.

(8) If an appointment under this section authorises a sale by auction, an appointment under section 210<sup>103</sup> is not required.

### **285 Form of appointment**

(1) The appointment must be in the approved form.

(2) The approved form must include a prominent statement that the client should seek independent legal advice before signing the appointment.

(3) An appointment that does not comply with subsection (1) is ineffective from the time it is made.

### **286 Trade-ins**

(1) A motor dealer must not accept a trade-in from the buyer of a motor vehicle being sold on consignment.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) However, the motor dealer does not contravene subsection (1) if the dealer purchases the property offered as a trade-in as part of a separate transaction between the dealer and the buyer.

## *Division 3—Recovery of reward or expense*

### **287 Commission may be claimed only in relation to actual amounts**

(1) This section applies to a motor dealer who sells a motor vehicle on consignment for the payment of a commission.

---

103 Section 210 (Appointment of auctioneer—general)

(2) The motor dealer must not claim commission worked out on an amount that is more than the actual sale price of the vehicle.

Maximum penalty—200 penalty units.

### **288 Restriction on remedy for reward or expense**

A person is not entitled to sue for, or recover or retain, a reward or expense for a sale of a motor vehicle on consignment unless, at the time the sale happened, the person—

- (a) held a motor dealer’s licence; and
- (b) was authorised under the person’s licence to sell motor vehicles on consignment; and
- (c) had been properly appointed under division 2<sup>104</sup> by the person to be charged with the reward or expense.

### **289 Excess commission etc. to be repaid**

(1) This section applies if—

- (a) a person is convicted of an offence against section 287(2);<sup>105</sup> and
- (b) the court convicting the person is satisfied on the balance of probabilities that the person, in connection with the offence, has recovered or retained from someone (“**client**”) for whom the person performed an activity an amount to which the person was not entitled.

(2) The court must order the person to pay the amount to the client.

(3) The order must be made whether or not any penalty is imposed on the conviction.

(4) The client may file the order in a court having jurisdiction for the recovery of a debt of an equal amount and the order may be enforced as if it were a judgment of that court.

---

104 Division 2 (Consignment selling)

105 Section 287 (Commission may be claimed only in relation to actual amounts)

***Division 4—Interests in property*****290 Definition for div 4**

In this division—

“**obtain**” includes being in any way concerned in obtaining.

**291 Beneficial interest—options**

(1) A motor dealer commits an offence if the dealer obtains from the owner of a used motor vehicle, other than another motor dealer, an option to purchase the vehicle in which the dealer has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(2) A motor salesperson commits an offence if the salesperson obtains from the owner of a used motor vehicle, other than a motor dealer, an option to purchase the vehicle in which the salesperson has a beneficial interest.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) A motor dealer must not sell a motor vehicle if the motor dealer has a beneficial interest in an option to purchase the vehicle, other than an option to purchase given by another motor dealer.

Maximum penalty—200 penalty units or 3 years imprisonment.

**292 Beneficial interest—other than options**

(1) This section applies to a motor vehicle placed by a person (“**client**”) with a motor dealer for sale on consignment, but does not apply if section 291 applies.

(2) The motor dealer commits an offence if the motor dealer obtains a beneficial interest in the vehicle.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) A motor salesperson employed by the motor dealer commits an offence if the salesperson obtains a beneficial interest in the vehicle.

Maximum penalty—200 penalty units or 3 years imprisonment.

(4) A person does not contravene subsection (2) or (3) if—

- (a) the person—
  - (i) before a contract for the sale of the motor vehicle is entered into, obtains the client's written acknowledgment in the approved form that the client—
    - (A) is aware that the person is interested in obtaining a beneficial interest in the motor vehicle; and
    - (B) consents to the person obtaining the interest; and
  - (ii) acts fairly and honestly in relation to the sale; and
- (b) no commission or other reward is payable in relation to the sale; and
- (c) the client is in substantially as good a position as the client would be if the motor vehicle were sold at fair market value.

### *Division 5—Code of conduct*

#### **293 Code of conduct**

A regulation may prescribe a code of conduct about motor dealing practice that may include the following—

- (a) setting conduct standards for motor dealers, employed licensees and motor salespersons;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

#### **294 Complaints about conduct**

(1) A person aggrieved by the conduct of a motor dealer or motor salesperson may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action in relation to the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was a motor dealer or motor salesperson even though the person complained about is no longer a motor dealer or motor salesperson.

***Division 6—Sales of used motor vehicles that are water damaged motor vehicles***

**294A Notice to be given about used motor vehicle—water damaged motor vehicle**

(1) This section applies if a used motor vehicle that is a water damaged motor vehicle is to be sold by a motor dealer, other than by auction, to a prospective buyer (“**buyer**”).

(2) Before the motor dealer sells the vehicle to the buyer, the motor dealer must ask the buyer to sign a written acknowledgement, printed in type no smaller than 12 point, that the used motor vehicle is a water damaged motor vehicle.

Maximum penalty—200 penalty units.

(3) The motor dealer must—

- (a) give the original of the acknowledgement to the buyer; and
- (b) keep a copy of the acknowledgement; and
- (c) make a copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

**PART 3—GUARANTEE OF TITLE FOR MOTOR VEHICLES**

**295 Guarantee of title for motor vehicles**

(1) This section applies if a used motor vehicle is to be sold by or for a motor dealer (“**selling agent**”) to someone else (“**buyer**”), other than by auction.

Note—

If the sale is by auction, section 233 (Guarantee of title for motor vehicles) applies.

(2) The following person (the **“responsible motor dealer”**) must ensure the buyer gains clear title to the motor vehicle at the time property in the vehicle passes to the buyer—

- (a) if the selling agent owns the motor vehicle or is appointed to sell the vehicle on consignment for someone other than another motor dealer or auctioneer—the selling agent;
- (b) if the selling agent is selling the motor vehicle for another motor dealer or auctioneer—the other motor dealer or auctioneer for whom the selling agent is selling the vehicle.

Maximum penalty—200 penalty units.

(3) In a proceeding for an offence against subsection (2), it is a defence for the defendant to prove that the defendant took all reasonable steps to ensure subsection (2) was complied with.

(4) The selling agent must, immediately after property in the vehicle passes to the buyer—

- (a) give the buyer a security interest certificate for the vehicle issued on the day property passes; and
- (b) give the buyer an approved form stating—
  - (i) particulars about the vehicle, including its odometer reading at the time property passes; and
  - (ii) the responsible motor dealer guarantees the buyer gains clear title to the vehicle at the time property passes; and
  - (iii) any other particulars prescribed under a regulation; and
- (c) ask the buyer to sign an approved form acknowledging receipt of the documents mentioned in paragraphs (a) and (b); and
- (d) give the original of the form mentioned in paragraph (b) to the buyer and keep a copy of the form.

Maximum penalty—200 penalty units.

(5) The selling agent may charge the buyer an amount for the provision of the security interest certificate not greater than the amount prescribed under a regulation.

(6) A selling agent who charges a buyer an amount for providing the security interest certificate that is more than the amount prescribed commits an offence.

Maximum penalty—200 penalty units.

(7) A proceeding against a motor dealer or auctioneer for an offence against this section does not affect any civil liability of any person, including the motor dealer or auctioneer, arising out of the same facts that constitute the offence.

(8) In this section—

“**sold**” includes sold on consignment.

## PART 4—COOLING-OFF PERIOD

### 296 Definitions for pt 4

In this part—

“**business day**”, for a motor dealer, means a day, other than a Sunday or public holiday, when the motor dealer’s place of business is open for business.

“**cooling-off period**” see section 297.

“**non-refundable deposit**” see sections 304(1) and 305(1).

“**used motor vehicle**” does not include—

- (a) an unregistered motor vehicle—
  - (i) that is incapable of being registered in Queensland because of its design; or
  - (ii) intended to be used for wrecking or dismantling; or
- (b) a commercial vehicle; or
- (c) a caravan.



**297 Meaning of “cooling-off period”**

(1) The **“cooling-off period”** for the purchase of a used motor vehicle from a motor dealer starts on the day a contract for the purchase of the vehicle is enforceable against the motor dealer.

(2) The **“cooling-off period”** for the purchase of a used motor vehicle ends—

- (a) if the motor dealer’s actual close of business on the motor dealer’s next business day is 5 p.m. or later—at the time of the motor dealer’s actual close of business on that business day; or

*Example 1—*

Assume the contract is entered into on Friday and is immediately enforceable. Assume also the cooling-off period is not affected by public holidays and that, on each day the motor dealer is open for business, the motor dealer’s actual close of business is not before 5 p.m. The cooling-off period ends at the time of the motor dealer’s actual close of business on the following Saturday.

*Example 2—*

Assume the contract is entered into on Friday afternoon, but is conditional on a prior contract to purchase the vehicle not being proceeded with by 5 p.m. Saturday. Assume that the prior contract is avoided at 4 p.m. Saturday. Assume also the cooling-off period is not affected by public holidays and that, on each day the motor dealer is open for business, the motor dealer’s actual close of business is not before 5 p.m. The cooling-off period ends at the time of the motor dealer’s actual close of business on the following Monday.

- (b) if the motor dealer’s actual close of business on the motor dealer’s next business day is earlier than 5 p.m.—at the time of the motor dealer’s usual close of business on the business day immediately following the next business day; or

*Example—*

Assume the contract is entered into on Tuesday and the motor dealer closes for business on Wednesday at 1 p.m. Assume also the cooling-off period is not affected by public holidays and that the contract is immediately enforceable. The cooling-off period ends at the time of the motor dealer’s usual close of business on the following Thursday.

- (c) at any earlier time the person contracting for the purchase of the vehicle (**“buyer”**) takes physical possession of the vehicle for a purpose other than—

- (i) a vehicle inspection; or
- (ii) a test drive.

### **298 Application of pt 4**

(1) This part applies to sales of used motor vehicles by motor dealers.

(2) However, this part does not apply to any of the following sales of used motor vehicles by a motor dealer—

- (a) a sale by auction;
- (b) a sale on consignment, unless the owner of the vehicle is a motor dealer or auctioneer;
- (c) a sale to another motor dealer.

### **299 Particular vehicles for sale on consignment to be identified as not being subject to cooling-off period**

(1) A motor dealer must not advertise or display for sale a motor vehicle for sale on consignment unless it is advertised or displayed for sale as a vehicle that is not subject to a cooling-off period in the way provided under a regulation.

Maximum penalty—100 penalty units.

(2) Subsection (1) does not apply to a sale on consignment of a motor vehicle owned by a motor dealer or auctioneer.

### **300 Notice to be given about used motor vehicle—no prior contract**

(1) This section applies if a used motor vehicle is not subject to any prior contract with a prospective buyer for its sale.

(2) A motor dealer must give to the prospective buyer of the vehicle a written statement in the approved form under this section.

Maximum penalty—200 penalty units.

(3) The statement must include the following—

- (a) the motor vehicle, clearly identified, to which the statement relates;
- (b) the names and addresses of the motor dealer and prospective buyer;

- (c) a clear statement, in the way prescribed under a regulation, that the prospective buyer may avoid any contract for the purchase of the vehicle from the motor dealer during the cooling-off period;
- (d) the day and time when the statement is given;
- (e) the day and time the cooling-off period ends;
- (f) the amount of non-refundable deposit forfeited by the prospective buyer if the buyer avoids the contract;
- (g) any other thing prescribed under a regulation.

(4) The statement must be signed and dated by the prospective buyer and the motor dealer or someone authorised or apparently authorised to sign for the motor dealer.

(5) The motor dealer or authorised person must give the original of the statement to the prospective buyer immediately before the buyer signs any contract for the purchase of the vehicle.

Maximum penalty—200 penalty units.

(6) The motor dealer must keep a copy of the statement and make it available for immediate inspection by an inspector who asks to see it.

Maximum penalty—100 penalty units.

### **301 Option to purchase during cooling-off period**

(1) This section applies if a used motor vehicle is subject to a prior contract with a prospective buyer that is not immediately enforceable.

(2) The motor dealer may give not more than 1 other person (“**option holder**”) an option to purchase the vehicle even though the vehicle is subject to a prior contract.

(3) If the motor dealer gives an option to purchase the motor vehicle to someone else while an option to purchase is still current, the dealer commits an offence.

Maximum penalty—100 penalty units.

(4) The motor dealer must give the option holder a written statement in the approved form under this section.

Maximum penalty—200 penalty units.

(5) The statement must include the following—

- (a) the motor vehicle, clearly identified, to which the statement relates;
- (b) the names and addresses of the motor dealer and option holder;
- (c) the option to purchase is conditional on a prior contract for the sale of the vehicle being avoided by the buyer under the prior contract;
- (d) the option holder has no legally enforceable rights under the option to purchase the vehicle, unless the prior contract is avoided;
- (e) when the option holder may exercise the holder's rights under the option;
- (f) the day and time when the statement is given;
- (g) the amount of non-refundable deposit forfeited by the option holder if the holder declines to enter into a contract for the purchase of the vehicle for any reason other than because the prior contract was not avoided;
- (h) any other thing prescribed under a regulation.

(6) The statement must be signed and dated by the option holder and the motor dealer or someone authorised or apparently authorised to sign for the motor dealer.

(7) The motor dealer or authorised person must give the statement to the option holder immediately before the option holder signs the option to purchase the vehicle.

Maximum penalty—200 penalty units.

(8) The motor dealer must keep a copy of the statement and make it available for immediate inspection by an inspector who asks to see it.

Maximum penalty—100 penalty units.

### **302 Buyer's rights if notice not given or materially defective**

(1) This section applies if a person (“**buyer**”) has purchased a used motor vehicle and—

- (a) the buyer has not been given the statement under section 300; or

- (b) the statement has been given to the buyer, but the statement is defective in a material particular.

(2) The buyer, by written notice given to the motor dealer, may avoid the contract for the sale of the used motor vehicle.

(3) The notice must be given to the motor dealer within 7 days after the day property in the vehicle passes to the buyer.

(4) If the contract is avoided under this section, the motor dealer—

- (a) must do everything in the motor dealer's power to return the buyer to the position the buyer was in before the vehicle was purchased; or
- (b) if the buyer can not be returned to that position, is liable for any financial loss suffered by the buyer because the buyer can not be returned to that position.

### **303 Contract must contain cooling-off clause**

(1) A contract for the sale of a used motor vehicle by a motor dealer must contain a clause clearly headed 'COOLING-OFF PERIOD' stating the following—

- (a) the day and time the cooling-off period starts;
- (b) the day and time the cooling-off period ends;
- (c) property in the motor vehicle does not pass to the buyer until the end of the cooling-off period, unless the buyer takes physical possession of the vehicle for a purpose other than—
  - (i) a vehicle inspection; or
  - (ii) a test drive;
- (d) the buyer or the buyer's agent may possess the vehicle during the cooling-off period, but only for the purpose of having the vehicle independently inspected or test driving the vehicle;
- (e) the buyer may avoid the contract at any time during the cooling-off period by giving written notice to that effect to the dealer in accordance with this Act;
- (f) the amount of any non-refundable deposit paid by the buyer if the contract is avoided during the cooling-off period;

- (g) if the contract is avoided during the cooling-off period, the motor dealer must return to the buyer—
  - (i) any trade-in vehicle offered by the buyer that the motor dealer has taken possession of; and
  - (ii) any deposit paid by the buyer, less the amount of non-refundable deposit.

(2) If the contract does not comply with subsection (1), the buyer, by written notice given to the motor dealer, may avoid the contract for the sale of the used motor vehicle.

(3) The notice must be given to the motor dealer within 7 days after the day property in the vehicle passes to the buyer.

### **304 Consideration for cooling-off period**

(1) The consideration payable for the cooling-off period for the purchase of a used motor vehicle (the “**non-refundable deposit**”) is the amount prescribed or worked out under a regulation.

(2) The non-refundable deposit may be paid as the deposit or part of the deposit for the vehicle.

(3) If the contract is not avoided during the cooling-off period, the non-refundable deposit must be deducted from the purchase price of the vehicle.

(4) If a deposit is paid in relation to the vehicle—

- (a) if the amount of the deposit is more than the amount of the non-refundable deposit—the deposit is taken to include the non-refundable deposit; or
- (b) if the amount of the deposit is equal to or less than the amount of the non-refundable deposit—the deposit is taken to be the non-refundable deposit.

(5) If no deposit is paid in relation to the vehicle, the motor dealer is taken to have waived the payment of the non-refundable deposit.

### **305 Consideration for option**

(1) The consideration payable for an option for the purchase of a used motor vehicle (also a “**non-refundable deposit**”) under section 301 is the amount prescribed or worked out under a regulation.

(2) If the option holder declines to enter into a contract for the purchase of the vehicle for any reason other than because the prior contract was not avoided, the amount of non-refundable deposit is forfeited by the option holder.

(3) If the option holder enters into a contract for the purchase of the vehicle, the amount of non-refundable deposit paid for the option is taken to be the non-refundable deposit for the cooling-off period.

(4) If no consideration is paid in relation to the option—

- (a) the motor dealer is taken to have waived the payment of the non-refundable deposit for the option; and
- (b) the option is enforceable by the option holder against the motor dealer despite the absence of consideration.

### **306 Harassment or coercion**

A motor dealer or other person must not harass or coerce a person for the purpose of dissuading or preventing the person from exercising a right conferred on the person by this part.

Maximum penalty—200 penalty units or 2 years imprisonment.

### **307 Property does not pass during cooling-off period**

(1) Property in a used motor vehicle subject to a cooling-off period does not pass to the buyer of the vehicle until the end of the cooling-off period.

(2) Property in a motor vehicle offered to the motor dealer as a trade-in does not pass to the dealer until the end of the cooling-off period.

(3) A deposit, other than a non-refundable deposit, given to a motor dealer by a buyer of a used motor vehicle from the dealer remains the property of the buyer until the end of the cooling-off period.

### **308 Buyer may avoid contract during cooling-off period**

The buyer of a used motor vehicle may avoid the contract to purchase the vehicle during the cooling-off period.

**309 Procedure for avoidance**

(1) A buyer of a used motor vehicle who wishes to avoid the contract to purchase the vehicle must give the motor dealer or a person apparently working for the motor dealer at the motor dealer's place of business a written notice indicating that the buyer terminates the contract.

(2) The notice must be given before the cooling-off period ends.

(3) Subsection (1) does not limit the *Acts Interpretation Act 1954*, part 10.<sup>106</sup>

**310 What happens when contract avoided**

(1) Notice given under section 309 brings the contract, and any related contract, to an end.

(2) If the motor dealer to whom notice is given has given an option to purchase the motor vehicle to an option holder under section 301,<sup>107</sup> the motor dealer must immediately advise the option holder that—

- (a) the prior contract has been avoided; and
- (b) a contract to purchase the vehicle must be entered into before the end of the motor dealer's next business day or any non-refundable deposit is forfeited.

(3) In this section—

“**related contract**” includes—

- (a) a contract about the provision of finance to purchase the vehicle; and
- (b) a contract of insurance for the vehicle.

**311 Consideration for used motor vehicle during cooling-off period**

(1) A motor dealer may accept a trade-in or other consideration from a buyer of a used motor vehicle before the end of the cooling-off period.

---

<sup>106</sup> *Acts Interpretation Act 1954*, part 10 (Service of documents)

<sup>107</sup> Section 301 (Option to purchase during cooling-off period)



(2) However, the motor dealer must not deal in the trade-in or other consideration during the cooling-off period.

Maximum penalty—200 penalty units or 1 year’s imprisonment.

(3) The motor dealer must return the trade-in or other consideration immediately to the buyer, at no cost to the buyer, if the buyer avoids the contract under section 309.<sup>108</sup>

Maximum penalty—200 penalty units or 1 year’s imprisonment.

(4) Subsection (3) does not require the return to the buyer of any non-refundable deposit paid as consideration for the cooling-off period.

## **PART 5—STATUTORY WARRANTY**

### **312 Definitions for pt 5**

In this part—

“**defect**” see section 313.

“**defect notice**” see section 320(1).

“**motor dealer**”, for the sale of used motor vehicles, includes a person carrying on the business of a motor dealer without a licence.

“**repair period**” see section 323(2).

“**statutory warranty**” means the warranty under section 318.

“**warrantor**”, of a warranted vehicle, means the motor dealer who owns the vehicle immediately before property in the vehicle passes to the buyer of the vehicle.

“**warranty advice**” see section 322(2).

“**warranty period**” see section 314.

### **313 Meaning of “defect”**

A warranted vehicle has a “**defect**” for this part if—

---

108 Section 309 (Procedure for avoidance)

- (a) a part of the vehicle does not perform its intended function; or
- (b) a part of the vehicle has deteriorated to an extent where it can not reasonably be relied on to perform its intended function.

### **314 Meaning of “warranty period”**

**(1)** The “**warranty period**” of a warranted vehicle starts on the day the vehicle is sold by a motor dealer and ends—

- (a) for a class A warranted vehicle—
  - (i) at 5 p.m. on the first day, other than a Sunday or public holiday, 3 months after the day the vehicle is sold when the motor dealer’s place of business is open for business; or
  - (ii) at the time the vehicle travels 5 000 km after it is sold;whichever happens first; or
- (b) for a class B warranted vehicle—
  - (i) at 5 p.m. on the first day, other than a Sunday or public holiday, 1 month after the day the vehicle is sold when the motor dealer’s place of business is open for business; or
  - (ii) at the time the vehicle travels 1 000 km after it is sold;whichever happens first.

**(2)** The period mentioned in subsection (1)(a) or (b) is extended by 1 day for each day or part of a day a warranted vehicle is not in the possession of the buyer of the vehicle if—

- (a) the buyer has complied with section 320(1);<sup>109</sup> and
- (b) a defect in the vehicle is being repaired by, or at the direction of, the warrantor of the vehicle under the statutory warranty.

**(3)** For this section, a warranted vehicle is “**sold**” when property in the vehicle passes from the seller of the vehicle to the buyer of the vehicle.

---

109 Section 320 (Buyer’s obligations under statutory warranty)

**315 Application of pt 5**

(1) This part applies to each warranted vehicle sold by a motor dealer as owner of the vehicle or on consignment for another motor dealer or auctioneer.

(2) This part does not apply to the sale of a motor vehicle by a motor dealer—

- (a) to another motor dealer or an auctioneer; or
- (b) on consignment for a person who is not an auctioneer or motor dealer.

**316 Particular vehicles without statutory warranty to be identified when offered for sale**

A motor dealer may advertise or display for sale an unwarranted vehicle only if it is advertised or displayed for sale, in the way provided under a regulation, as a vehicle that does not have a statutory warranty.

Maximum penalty—100 penalty units.

**317 Buyer to be given notice about statutory warranty**

(1) A motor dealer must, immediately before the sale of a warranted vehicle, give the buyer of the vehicle a notice in the approved form stating—

- (a) the name, business address and hours of business of the warrantor of the vehicle; and
- (b) the length of the warranty period for the vehicle; and
- (c) defects to which the statutory warranty does not apply.

Maximum penalty—100 penalty units.

(2) A motor dealer must, immediately before the sale of an unwarranted vehicle, give the buyer of the vehicle notice in the approved form that the vehicle does not have a statutory warranty.

Maximum penalty—100 penalty units.

(3) The buyer must acknowledge receipt of a notice given under subsection (1) or (2) by signing a copy of it.

(4) For this section, a warranted vehicle is “**sold**” when property in the vehicle passes from the seller of the vehicle to the buyer of the vehicle.

### **318 Statutory warranty**

(1) The warrantor of a warranted vehicle warrants that—

- (a) the vehicle is free from defects at the time of sale and for the warranty period; and
- (b) defects in the vehicle reported during the warranty period will be repaired by the warrantor free of charge.

(2) In this section—

“**defects**” does not include defects not covered by the statutory warranty.

### **319 Defects not covered by statutory warranty**

The following defects in a warranted vehicle are not covered by the statutory warranty—

- (a) a defect in—
  - (i) a tyre; or
  - (ii) a battery; or
  - (iii) a light; or
  - (iv) a radiator hose; or
  - (v) a vehicle accessory prescribed under a regulation; or
  - (vi) something else prescribed under a regulation;
- (b) a defect in the vehicle’s paintwork or upholstery that should have been apparent on any reasonable inspection of the vehicle before the buyer took delivery;
- (c) a defect after the buyer takes delivery—
  - (i) arising from or incidental to any accidental damage to the vehicle; or
  - (ii) arising from the buyer’s misuse or negligence; or
  - (iii) in an accessory to the vehicle not fitted to the vehicle when sold to the buyer.

**320 Buyer's obligations under statutory warranty**

(1) If the buyer of a warranted vehicle believes the vehicle has a defect the warrantor of the vehicle is obliged to repair under this part, the buyer must—

- (a) give the warrantor written notice of the defect (“**defect notice**”) before the end of the warranty period; and
- (b) deliver the warranted vehicle—
  - (i) to the warrantor to repair the defect; or
  - (ii) to someone else nominated by the warrantor by signed writing given to the buyer to repair the defect.

(2) The buyer is taken to deliver the vehicle and the warrantor is taken to have possession of the vehicle if the buyer makes reasonable efforts to deliver the vehicle under this section but is unable to do so because the warrantor, or the person nominated by the warrantor, refuses to accept delivery of the vehicle.

(3) The place of delivery under subsection (1)(b)(ii) must not be more than 20 km from the warrantor's place of business, unless the warrantor and the buyer otherwise agree.

(4) In this section—

“**warrantor**” includes someone apparently working for the warrantor at the warrantor's place of business.

**321 Warrantor to record particulars of extension of warranty period**

The warrantor must keep a record, in the way prescribed under a regulation, of the day the warranted vehicle is delivered under section 320(1)(b) and the day the vehicle is returned to the buyer.

Maximum penalty—100 penalty units.

**322 Warrantor to advise whether defect covered by statutory warranty**

(1) This section applies if a defect notice is given, and the vehicle is delivered, under section 320.

(2) The warrantor must advise the buyer in writing (“**warranty advice**”) whether the warrantor accepts or refuses to accept that the defect is covered by the statutory warranty.

(3) If the warrantor fails to give the warranty advice within 5 business days after receiving the defect notice and delivery of the vehicle, the warrantor is taken to have given a warranty advice accepting that the defect is covered by the statutory warranty.

(4) In this section—

“**business day**”, in relation to the giving of a warranty advice by a warrantor, means a day, other than Sunday or a public holiday, when the warrantor’s place of business is open for business.

### **323 Warrantor’s obligation to repair defects**

(1) If the warrantor accepts that the defect is covered by the statutory warranty, the warrantor must repair the defect at the warrantor’s expense.

(2) The warrantor must ensure that the defect is repaired within 14 days after the warrantor accepts that the defect is covered by the statutory warranty (the “**repair period**”), unless the warrantor has a reasonable excuse.

Maximum penalty—200 penalty units.

(3) If the warrantor nominates someone else to repair the vehicle, the warrantor must advise the buyer of the other person’s name and the address where the defect is to be repaired.

(4) The warrantor is taken to have repaired the defect if the part of the vehicle affected by the defect is repaired so that it can be reasonably relied on to perform its intended function.

(5) The warrantor’s obligation to repair the defect under this section continues even though the warrantor is no longer carrying on the business, or performing the activities, of a motor dealer or auctioneer.

### **324 Warrantor’s failure to repair**

(1) This section applies if the warrantor has by warranty advice or otherwise—

- (a) refused to accept that the defect is covered by the statutory warranty; or

- (b) accepted that the defect is covered by the statutory warranty but—
  - (i) failed to repair a defect within the repair period; or
  - (ii) failed to repair the defect so that the defective part can be reasonably relied on to perform its intended function.

(2) The buyer may apply to a small claims tribunal for an order under this section.

(3) A small claims tribunal may, in addition to the orders it is empowered to make under the *Small Claims Tribunals Act 1973*, section 20,<sup>110</sup> make the following orders—

- (a) an order that the defect is or is not a defect covered by the statutory warranty;
- (b) an order extending the warranty period for the warranted vehicle to a specified date;
- (c) an order declaring the warranted vehicle is covered by the statutory warranty until a specified date.

(4) Also, the tribunal may make an order that the warrantor pay to the buyer a stated amount the tribunal decides is the reasonable cost of having a defect repaired if—

- (a) the warrantor has, by warranty advice or otherwise, refused to accept that the defect is covered by the statutory warranty; and
- (b) the buyer has had the defect repaired by another person; and
- (c) the tribunal decides that the defect was one to which the statutory warranty applied.

(5) The small claims tribunal may make an order under subsection (3)(b) or (c) only if it is satisfied—

- (a) the vehicle was not able to be used by the buyer for a period during the warranty period; and
- (b) the period from which the order is to be effective to the date the warranty period is to end, and the period during which the vehicle was able to be used by the buyer, taken together, are not more than—

---

110 *Small Claims Tribunals Act 1973*, section 20 (Orders of tribunals)

- (i) for a class A warranted vehicle—3 months; or
- (ii) for a class B warranted vehicle—1 month.

(6) If, after the matter is heard by a small claims tribunal, an order is made by the tribunal in the buyer’s favour and the warrantor contravenes the order, the contravention is a ground for starting disciplinary proceedings under section 496.<sup>111</sup>

(7) Subsection (6) does not limit any right the buyer may have to enforce the order.

### **325 Applications for more than prescribed amount**

(1) This section applies if—

- (a) an application under section 324 may be made to a small claims tribunal; and
- (b) the application seeks the payment of an amount (“**application amount**”) greater than the prescribed amount.

(2) In a provision of this part about the application—

- (a) a reference to a small claims tribunal is taken to be a reference to a court having jurisdiction for the recovery of a debt equal to the application amount; and
- (b) the provision applies with necessary changes as if the small claims tribunal were the court.

(3) In this section—

“**prescribed amount**” has the meaning given by the *Small Claims Tribunals Act 1973*, section 4.

## **PART 6—GENERAL**

### **326 Registered office**

A motor dealer’s “**registered office**” is—

---

<sup>111</sup> Section 496 (Grounds for starting disciplinary proceedings)



- (a) for a motor dealer who is a principal licensee—
  - (i) the place the dealer specifies in the dealer’s application for a motor dealer’s licence as the dealer’s principal place of business; or
  - (ii) another place notified to the chief executive by the motor dealer in the approved form as the dealer’s principal place of business; and
- (b) for a motor dealer who is an employed licensee—
  - (i) the place the dealer specifies in the dealer’s application for a motor dealer’s licence as the dealer’s business address; or
  - (ii) another place notified to the chief executive by the dealer in the approved form as the dealer’s business address.

**327 Motor dealer must notify chief executive of change in place of business etc.**

- (1) A motor dealer who is a principal licensee must—
- (a) notify the chief executive in the approved form of any change in the dealer’s principal place of business within 14 days after the change; and
  - (b) notify the chief executive in the approved form of the closure of any place where the dealer carries on business within 14 days after the closure; and
  - (c) notify the chief executive in the approved form of the opening of any place where the dealer carries on business within 14 days after the opening.

Maximum penalty—200 penalty units.

(2) A motor dealer who is an employed licensee must notify the chief executive in the approved form of any change in the dealer’s business address within 14 days after the change.

Maximum penalty—200 penalty units.

**328 Display and publication of licensee's name**

(1) A motor dealer who is a principal licensee must display at each place the motor dealer carries on business, in the way that may be prescribed under a regulation—

- (a) the dealer's name; and
- (b) if the dealer is not the person in charge of the dealer's business at the place, the name of the motor dealer who is in charge at the place; and
- (c) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(2) A motor dealer must not publish in a newspaper or elsewhere an advertisement for the dealer's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

**329 Principal licensee to keep employment register**

(1) A motor dealer who is a principal licensee must keep a register of employees ("**employment register**") at each place where the licensee carries on business.

Maximum penalty—200 penalty units.

(2) The motor dealer must enter, and keep entered, in the employment register—

- (a) the name, and the other particulars that may be prescribed under a regulation, of each person ("**employee**") who is employed as an employed licensee or motor salesperson at the place; and
- (b) if the employee is a motor salesperson, the activities the salesperson is authorised to perform for the dealer during the salesperson's employment by the motor dealer.

Maximum penalty—200 penalty units.

Note—

The motor dealer must give the salesperson a statement clearly specifying the salesperson's activities under section 281 (Motor dealer must give salespersons employment authority).

(3) The motor dealer must—

- (a) enter the particulars about each employee, and for each motor salesperson, the activities the salesperson is authorised to perform, immediately after the employee is employed at the place; and
- (b) if there is a change in an employee's particulars or activities, correct the entry in the way prescribed under a regulation immediately after the change.

Maximum penalty—200 penalty units.

(4) The form of the register may be prescribed under a regulation.

### **330 Motor dealer to keep transactions register**

(1) A motor dealer must keep, at each place the motor dealer carries on business, a register of transactions (“**transactions register**”).

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) The motor dealer must enter, and keep entered, in the transactions register the particulars that may be prescribed under a regulation for each transaction entered into in the course of business within 24 hours after the transaction is completed.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(3) The form of the register may be prescribed under a regulation.

(4) If the register is kept in electronic form, the motor dealer is taken to comply with subsection (1) if information in the register can be accessed electronically and as hard copy from the place of business.

(5) In this section—

**“motor dealer”**—

- (a) means a motor dealer who is a principal licensee or a person in charge of a licensee's business at a place; but
- (b) does not include a motor dealer whose licence is conditioned to allow the dealer to perform only the activity of negotiating, under a consultancy arrangement, for a person who is not a motor dealer or auctioneer for the purchase of a motor vehicle for the person.

**“transaction”** means any of the following—

- (a) a sale;
- (b) a purchase;
- (c) accepting a deposit;
- (d) giving an option to purchase;
- (e) accepting a trade-in;
- (f) accepting a motor vehicle for sale on consignment;
- (g) a transfer of a motor vehicle from 1 place of business to another place of business.

### **331 Motor dealer to obtain statement from seller of vehicle**

(1) A motor dealer must, when buying a motor vehicle or accepting a motor vehicle for sale on consignment from a person (**“seller”**) in the course of carrying on the motor dealer’s business, obtain from the seller a statement, signed by the seller, stating the particulars about the seller and the vehicle that may be prescribed under a regulation.

Maximum penalty—200 penalty units.

(2) The motor dealer must—

- (a) keep a copy of the statement at the motor dealer’s place of business; and
- (b) give a copy to the seller; and
- (c) make a copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

(3) This section does not apply if the seller is—

- (a) a financier of the business of the motor dealer; or
- (b) another motor dealer or auctioneer.

### **332 Motor dealer to give statement to buyer of vehicle**

(1) A motor dealer must, when selling a motor vehicle, including when selling on consignment, to a person (**“buyer”**), give to the buyer a statement, signed by the motor dealer, stating the particulars about the

vehicle's owner immediately before the sale and the vehicle that may be prescribed under a regulation.

Maximum penalty—200 penalty units.

(2) The motor dealer must—

- (a) keep a copy of the statement at the motor dealer's place of business; and
- (b) give a copy of the statement to the buyer immediately after it is signed; and
- (c) make a copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

(3) Nothing in this section prevents the statement being contained in the contract for sale of the vehicle.

### **333 Contract of sale**

(1) A motor dealer must ensure that a contract for the sale of a motor vehicle by the motor dealer—

- (a) is in writing; and
- (b) contains the particulars that may be prescribed under a regulation in the way prescribed under the regulation.

Maximum penalty—200 penalty units.

(2) The motor dealer must—

- (a) give 1 copy of the contract to each other person signing the contract immediately after it is signed; and
- (b) make a copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

(3) A contract for the sale of a motor vehicle by a motor dealer that is not in writing is not enforceable against the buyer of the motor vehicle.

## **PART 7—OFFENCES**

### **334 Acting as motor dealer**

(1) A person must not carry on the business of a motor dealer unless—

- (a) the person holds a motor dealer’s licence; and
- (b) the activities performed in the carrying on of business as a motor dealer are authorised under the person’s licence.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) Without limiting the ways a person may carry on the business of a motor dealer, a person “**carries on business**” as a motor dealer if the person—

- (a) advertises or notifies or states that the person carries on the business of motor dealing, either generally or in relation to a single transaction; or
- (b) in any way holds out as being ready to carry on the business of motor dealing, either generally or in relation to a single transaction.

(3) This section does not apply to a person who carries on a business that is primarily concerned with the hiring out or leasing of motor vehicles.

### **335 Pretending to be motor salesperson**

A person must not hold out that the person is a motor salesperson unless the person holds a registration certificate as a motor salesperson.

Maximum penalty—200 penalty units.

### **336 Motor dealer must not act for more than 1 party**

(1) A motor dealer must not act for more than 1 party to a transaction.

Maximum penalty—200 penalty units.

(2) If the motor dealer acts for more than 1 party to a transaction, an appointment to act for a party to the transaction is ineffective from the time it is made.

**337 Production of licence**

A motor dealer must, if asked by a person with whom the dealer is dealing, produce the dealer's licence for inspection by the person.

Maximum penalty—100 penalty units.

**338 Employment of persons in motor dealer business**

(1) A motor dealer must not employ, as a motor salesperson, a person the motor dealer knows, or ought to know, does not hold a registration certificate as a motor salesperson.

Maximum penalty—200 penalty units.

(2) A principal licensee who is an individual and carries on the business of a motor dealer must not employ, as a registered employee for the business, himself or herself or another individual with whom the principal licensee carries on business as a motor dealer.

Maximum penalty—200 penalty units.

(3) A principal licensee that is a corporation and carries on business as a motor dealer must not employ an executive officer of the corporation as a motor salesperson for the business.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>112</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

---

112 Section 591 (Executive officers must ensure corporation complies with Act)

## CHAPTER 10—COMMERCIAL AGENTS

### PART 1—COMMERCIAL AGENT'S AUTHORISATION AND RESPONSIBILITIES

#### *Division 1—Commercial agent's licence*

#### **339 What a commercial agent's licence authorises**

(1) A commercial agent's licence authorises the holder of the licence (“**commercial agent**”) to perform the following activities as an agent for others for reward—

- (a) to find, or repossess, for a person any goods or chattels that the person is entitled to repossess under an agreement;
- (b) to collect, or request payment of, debts;
- (c) to serve any writ, claim, application, summons or other process.

(2) A commercial agent may perform the activities in the carrying on of a business, either alone or with others, or as an employee of someone else.

#### *Division 2—Responsibilities of persons in charge of a licensee's business for commercial subagents*

#### **340 Responsibility for acts and omissions of commercial subagent**

(1) A commercial agent who is a principal licensee must take reasonable steps to ensure each commercial subagent employed by the agent is properly supervised, acts only within the scope of the subagent's employment authority under section 341 and complies with this Act.

(2) A commercial agent who is an employed licensee in charge of a commercial agent's business at a place must take reasonable steps to ensure each commercial subagent employed at the place is properly supervised, acts only within the scope of the subagent's employment authority under section 341 and complies with this Act.



(3) A commercial agent who fails to comply with subsection (1) or (2) is liable to disciplinary action under chapter 14, part 3.<sup>113</sup>

### **341 Commercial agent must give commercial subagents employment authority**

Immediately after a commercial agent starts to employ a commercial subagent, the agent must give the subagent a statement (“**employment authority**”) clearly specifying the activities of a commercial agent the subagent is authorised by the agent to perform for the agent during the subagent’s employment by the agent.

Maximum penalty—200 penalty units.

## **PART 2—CONDUCT PROVISIONS**

### *Division 1—Carrying on business*

### **342 Carrying on of business under commercial agent’s licence**

An individual who carries on the business of a commercial agent with others is not required to hold a commercial agent’s licence if—

- (a) at least 1 of the persons with whom the individual carries on business is a commercial agent; and
- (b) the individual does not perform the activities of a commercial agent; and
- (c) the individual is a suitable person to hold a licence.

### **343 Licensee to be in charge of commercial agent’s business at a place**

(1) A commercial agent who is an individual and a principal licensee must—

---

113 Chapter 14 (Claims against the fund and other proceedings), part 3 (Disciplinary proceedings)

- (a) be in charge of the agent's business at the agent's registered office;<sup>114</sup> and
- (b) if the commercial agent has more than 1 place of business, ensure that at each other place of business a commercial agent who is an individual is in charge of the agent's business at the place.

Maximum penalty—200 penalty units.

(2) A commercial agent that is a corporation and a principal licensee (“**corporate agent**”) must ensure that—

- (a) the individual in charge of the corporate agent's business at its registered office is a commercial agent; and
- (b) if the corporate agent has more than 1 place of business, at each other place of business an individual who is a commercial agent is in charge of the corporate agent's business at the place.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>115</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

(3) An individual must not be in charge of a commercial agent's business at more than 1 place.

Maximum penalty—200 penalty units.

### *Division 2—Appointment*

#### **344 Appointment of commercial agent**

(1) A commercial agent who is asked by a person (“**client**”) to perform an activity (“**service**”) for the client must not act for the client unless the client appoints the agent in writing under this section.

Maximum penalty—200 penalty units.

(2) The appointment may be for the performance of—

- (a) a particular service (“**single appointment**”); or

---

<sup>114</sup> See section 350 (Registered office).

<sup>115</sup> Section 591 (Executive officers must ensure corporation complies with Act)

(b) a number of services over a period (“**continuing appointment**”).

(3) The appointment must—

(a) state the service to be performed by the commercial agent and how it is to be performed; and

(b) state—

(i) the fees, charges and any commission payable for the services; and

(ii) the expenses, including travelling expenses, the commercial agent is authorised to incur in connection with—

(A) for a single appointment—the performance of the service; or

(B) for a continuing appointment—the performance of each service or category of service; and

(iii) the source and the estimated amount or value of any rebate, discount, commission or benefit that the commercial agent may receive in relation to any expenses the commercial agent is authorised to incur in connection with the performance of the service; and

(iv) any condition, limitation or restriction on the performance of the service; and

(c) state when the fees, charges and any commission for the service become payable.

(4) A continuing appointment must state—

(a) the date the appointment ends; and

(b) the appointment may be revoked on the giving of 90 days notice, or some lesser period (not less than 30 days) agreed by the parties.

(5) The notice revoking a continuing appointment must be by signed writing given to the other party.

(6) The appointment must be signed and dated by the client and the commercial agent or someone authorised or apparently authorised to sign for the agent.

(7) The commercial agent must give a copy of the signed appointment to the client.

Maximum penalty for subsection (7)—200 penalty units.

### **345 Form of appointment**

(1) The appointment must be in writing and contain any particulars that may be prescribed under a regulation.

(2) An appointment that does not comply with subsection (1) is ineffective from the time it is made.

### *Division 3—Recovery of expenses and costs*

### **346 Restriction on remedy for reward or expense**

A person is not entitled to sue for, or recover or retain, a reward or expense for the performance of an activity as a commercial agent unless, at the time the activity was performed, the person—

- (a) held a commercial agent's licence; and
- (b) was authorised under the person's licence to perform the activity; and
- (c) had been properly appointed under division 2<sup>116</sup> by the person to be charged with the reward or expense.

### **347 Recovery of costs of commercial agent**

(1) A person must not recover or attempt to recover from a debtor the costs or expenses of a commercial agent for—

- (a) collecting or attempting to collect a debt owed by the debtor; or
- (b) repossessing or attempting to repossess goods or chattels from the debtor.

Maximum penalty—200 penalty units.

(2) Subsection (1)(b) does not apply to prevent a person who appoints a commercial agent to repossess goods or chattels from a debtor from

recovering the commercial agent's costs and expenses if the person has a right under an agreement with the debtor or otherwise to recover the costs or expenses.

(3) Costs or expenses recovered in contravention of subsection (1) may be recovered by the debtor as a debt.

(4) This section applies subject to the Consumer Credit Code.

(5) In this section—

“costs” do not include—

- (a) stamp duty; or
- (b) legal costs fixed by, or payable under, rules of court or a court order.

“debtor” includes a person from whom goods or chattels may be lawfully repossessed.

#### *Division 4—Code of conduct*

### **348 Code of conduct**

A regulation may prescribe a code of conduct about commercial agency practice that may include the following—

- (a) setting conduct standards for commercial agents and commercial subagents;
- (b) establishing principles for fair trading;
- (c) providing for a system of complaint resolution.

### **349 Complaints about conduct**

(1) A person aggrieved by the conduct of a commercial agent or commercial subagent may complain in writing to the chief executive about the conduct.

(2) The chief executive may investigate the complaint and, if satisfied that the code of conduct has been breached, take the action in relation to the conduct allowed under this Act.

Note—

Breach of a code of conduct is a ground for starting disciplinary proceedings under section 496 (Grounds for starting disciplinary proceedings).

(3) The investigation may take place and action may be taken against a person who was a commercial agent or commercial subagent even though the person complained about is no longer a commercial agent or commercial subagent.

## **PART 3—GENERAL**

### **350 Registered office**

A commercial agent's "**registered office**" is—

- (a) for a commercial agent who is a principal licensee—
  - (i) the place the agent specifies in the agent's application for a commercial agent's licence as the agent's principal place of business; or
  - (ii) another place notified to the chief executive by the agent in the approved form as the agent's principal place of business; and
- (b) for a commercial agent who is an employed licensee—
  - (i) the place the agent specifies in the agent's application for a commercial agent's licence as the agent's business address; or
  - (ii) another place notified to the chief executive by the agent in the approved form as the agent's business address.

### **351 Commercial agent must notify chief executive of change in place of business etc.**

(1) A commercial agent who is a principal licensee must—

- (a) notify the chief executive in the approved form of any change in the agent's principal place of business within 14 days after the change; and

- (b) notify the chief executive in the approved form of the closure of any place where the agent carries on business within 14 days after the closure; and
- (c) notify the chief executive in the approved form of the opening of any place where the agent carries on business within 14 days after the opening.

Maximum penalty—200 penalty units.

(2) A commercial agent who is an employed licensee must notify the chief executive in the approved form of any change in the agent's business address within 14 days after the change.

Maximum penalty—200 penalty units.

### **352 Display and publication of licensee's name**

(1) A commercial agent who is a principal licensee must display at each place the commercial agent carries on business, in the way that may be prescribed under a regulation—

- (a) the agent's name; and
- (b) if the agent is not the person in charge of the agent's business at the place, the name of the commercial agent who is in charge of the agent's business at the place; and
- (c) the other particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

(2) A commercial agent must not publish in a newspaper or elsewhere an advertisement for the agent's business without stating in the advertisement the particulars that may be prescribed under a regulation.

Maximum penalty—100 penalty units.

### **353 Principal licensee must keep employment register**

(1) A commercial agent who is a principal licensee must keep a register ("**employment register**") at each place where the licensee carries on business.

Maximum penalty—200 penalty units.

(2) The commercial agent must enter, and keep entered, in the employment register—

- (a) the name, and the other particulars that may be prescribed under a regulation, of each person (“**employee**”) who is employed as a commercial agent or commercial subagent at the place; and
- (b) if the employee is a commercial subagent, the activities the subagent is authorised to perform for the agent during the subagent’s employment by the agent.

Maximum penalty—200 penalty units.

Note—

The commercial agent must give the employee a statement clearly specifying the employee’s activities under section 341 (Commercial agent must give commercial subagents employment authority).

**(3)** The commercial agent must—

- (a) enter the particulars about each employee, and for each commercial subagent, the activities the subagent is authorised to perform, immediately after the employee is employed at the place; and
- (b) if there is a change in an employee’s particulars or activities, correct the entry in the way prescribed under a regulation immediately after the change.

Maximum penalty—200 penalty units.

**(4)** The form of the register may be prescribed under a regulation.

## **PART 4—OFFENCES**

### **354 Acting as commercial agent**

**(1)** A person must not, as an agent for someone else for reward, perform an activity that may be done under the authority of a commercial agent’s licence unless the person—

- (a) holds a commercial agent’s licence and the performance of the activity is authorised under the person’s licence; or
- (b) is otherwise permitted under this or another Act to perform the activity.

Maximum penalty—200 penalty units or 2 years imprisonment.



(2) A person must not act as a commercial agent unless—

- (a) the person holds a commercial agent’s licence and the act is done under the authority of the person’s licence; or
- (b) the act is otherwise permitted under this or another Act.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) Without limiting the ways a person may act as a commercial agent, a person “acts” as a commercial agent if the person—

- (a) performs an activity mentioned in section 339(1);<sup>117</sup> or
- (b) advertises, notifies or states that the person—
  - (i) performs an activity mentioned in section 339(1); or
  - (ii) is willing to perform an activity mentioned in section 339(1); or
- (c) in any way holds out as being ready to perform an activity mentioned in section 339(1).

(4) However—

- (a) a person does not act as a commercial agent only because the person requests, by telephone, payment of a debt for a commercial agent as an employee of the agent if the request is made under the supervision of the agent; and
- (b) a lawyer does not act as a commercial agent only because the lawyer collects debts in the lawyer’s practice if the lawyer complies with the requirements of the *Trust Accounts Act 1973* in relation to the debts.

### **355 Pretending to be commercial subagent**

(1) A person must not hold out that the person is a commercial subagent unless the person holds a registration certificate as a commercial subagent.

Maximum penalty—200 penalty units.

(2) A person does not act as a commercial subagent only because the persons requests, by telephone, payment of a debt for a commercial agent as an employee of the agent if the request is made under the supervision of the agent.

---

117 Section 339 (What a commercial agent’s licence authorises)

**356 Commercial agent must not act for more than 1 party**

(1) A commercial agent who is appointed to perform an activity for a person (“**client**”) in relation to another person must not accept appointment from the other person to perform an activity while the agent continues to act for the client in relation to the other person.

Maximum penalty—200 penalty units.

(2) Subsection (1) does not apply if the commercial agent acts for more than 1 party in relation to a debt agreement under the *Bankruptcy Act 1966* (Cwlth), part IX.

**357 Production of licence**

A commercial agent must, if asked by a person with whom the agent is dealing, produce the agent’s licence for inspection by the person.

Maximum penalty—100 penalty units.

**358 Employment of persons in commercial agent’s business**

(1) A commercial agent must not employ, as a commercial subagent, a person the commercial agent knows, or ought to know, does not hold a registration certificate as a commercial subagent.

Maximum penalty—200 penalty units.

(2) A principal licensee who is an individual and carries on the business of a commercial agent must not employ, as a commercial subagent for the business, himself or herself or another individual with whom the principal licensee carries on business as a commercial agent.

Maximum penalty—200 penalty units.

(3) A principal licensee that is a corporation and carries on business as a commercial agent must not employ an executive officer of the corporation as a commercial subagent for the business.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>118</sup>—200 penalty units; or
- (b) for a corporation—1 000 penalty units.

---

118 Section 591 (Executive officers must ensure corporation complies with Act)

**359 Licence not to be used improperly**

(1) A commercial agent or subagent must not—

- (a) represent that the person's commercial agent's licence or registration certificate entitles the person to exercise a power the person may not lawfully exercise; or
- (b) use the person's licence or certificate to exercise a power the person may not lawfully exercise.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) In this section—

**“represent”** includes suggest and imply.

**“use”** includes attempt to use.

**360 Unlawful entry**

A commercial agent or subagent must not, when performing the activities of a commercial agent, enter any premises without lawful authority.

Maximum penalty—200 penalty units or 1 year's imprisonment.

**361 Misrepresentation**

(1) A commercial agent or subagent must not by any false or misleading representation induce a person to enter into an arrangement for the payment of a debt.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) In this section—

**“false or misleading”**, in relation to a representation, includes the wilful concealment of a material fact in the representation.

**“induce”** includes attempt to induce.

**362 Impersonating commercial agents**

(1) A creditor, when dealing with a person for payment of a debt, must not use any name, description, document or device intended to make the

person believe that the person is not dealing directly with the creditor, but with a commercial agent acting on the creditor's behalf.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A commercial agent must not give any document to a creditor to enable the creditor to make a third person believe that the third person is dealing directly with the commercial agent.

Maximum penalty—200 penalty units or 2 years imprisonment.

*Example for subsection (2)—*

Commercial agent's letterhead or stationery.

## CHAPTER 11—RESIDENTIAL PROPERTY SALES

### PART 1—PRELIMINARY

#### 363 Purposes of ch 11

The purposes of this chapter are—

- (a) to give persons who enter into relevant contracts a cooling-off period; and
- (b) to require all relevant contracts for the sale of residential property in Queensland to include consumer protection information, including a statement that the contract is subject to a cooling-off period; and
- (c) to enhance consumer protection for buyers of residential property by ensuring, as far as practicable, the independence of lawyers acting for buyers.

#### 364 Definitions for ch 11

In this chapter—

**“business day”** means a day other than a Saturday, Sunday or public holiday.

**“cooling-off period”**, for a relevant contract, means a period of 5 business days—

- (a) starting on the day the buyer under the contract is bound by the contract or, if the buyer is bound by the contract on a day other than a business day, the first business day after the day the buyer is bound by the contract; and
- (b) ending at 5 p.m. on the fifth business day.

**“formed on a sale by auction”** means formed on sale by auction—

- (a) directly on the fall of the hammer, by outcry; or
- (b) directly at the end of another similar type of competition for purchase.

*Examples—*

- 1. A contract for the sale of property is formed on a sale by auction when the auctioneer declares the property sold on the fall of the hammer.
- 2. A contract for the sale of property is not formed on a sale by auction when the property is passed in at auction and a bidder subsequently negotiates and purchases the property.

**“relevant contract”** means a contract for the sale of residential property in Queensland, other than a contract formed on a sale by auction.

**“termination penalty”**, in relation to a relevant contract, means an amount equal to 0.25% of the purchase price under the contract.

**“warning statement”** see section 366(1).

### **365 When parties are bound under a relevant contract**

(1) The buyer and the seller under a relevant contract are bound for all purposes by the contract when the buyer or the buyer’s agent receives a copy of the contract signed by the buyer and the seller.

(2) For subsection (1) and without limiting how the buyer or the buyer’s agent may receive a copy of the signed contract, the buyer or the buyer’s agent may receive the copy by fax.

(3) Without limiting how the buyer may withdraw the offer to purchase made in the contract form, the buyer may withdraw the offer at any time before being bound by the contract under subsection (1) by giving written notice of withdrawal, including notice by fax, to the seller or the seller’s agent.

(4) For this section, a thing sent by fax is taken to be received by the person to whom it is sent if the sender's fax machine indicates that transmission has been successful.

(5) If a dispute arises about when the buyer and the seller are bound by the contract, the onus is on the seller to prove when the parties were bound by the contract.

(6) In this section—

“**buyer's agent**” includes a lawyer or licensee acting for the buyer and a person authorised by the buyer or by law to sign the contract on the buyer's behalf.

### **365A Buyer to receive copy of property valuation buyer pays for**

(1) This section applies if, for a relevant contract—

- (a) it is a term of the contract that the buyer must pay for a valuation of the property that, under the contract, is not required to have been given to the buyer before the relevant contract is entered into; or
- (b) the seller or the seller's agent otherwise requires that the buyer must pay for a valuation of the property that is not required to be given or to have been given to the buyer before the relevant contract is entered into.

(2) Despite the term or requirement, the seller or agent commits an offence if the seller or agent fails to give the buyer a copy of the valuation before the relevant contract is entered into.

Maximum penalty—200 penalty units.

(3) The term or requirement is effective only if, before the relevant contract is entered into by the buyer, the buyer receives the valuation and, in writing, acknowledges the receipt.

(4) Subsection (3) does not affect subsection (2).

(5) A contravention of subsection (2) does not affect the validity of the relevant contract.

**365B Lawyer's disclosure to buyer about independence**

(1) This section applies if a buyer or prospective buyer (“**buyer**”) engages a lawyer in relation to the purchase or proposed purchase of a residential property under a relevant contract.

(2) The lawyer must give the buyer a lawyer's certificate in the approved form and explain to the buyer the purpose and nature of the certificate.

(3) The lawyer's certificate must be signed and dated by the lawyer and must state—

- (a) whether the lawyer is independent of the seller, the seller's agents and anyone else involved in the sale, or promotion of the sale, or provision of a service in connection with the sale, of the property and whether the lawyer has a business, family or other relationship with any of those persons; and
- (b) whether the lawyer has received, is receiving, or expects to receive a benefit in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property, other than professional costs and disbursements payable by the buyer; and
- (c) the lawyer has explained to the buyer the purpose and nature of the certificate.

(4) In this section—

“**benefit**” means monetary or other benefit.

**PART 2—WARNING STATEMENTS****366 Warning statement to be attached to relevant contract**

(1) A relevant contract must have attached, as its first or top sheet, a statement in the approved form (“**warning statement**”) containing the information mentioned in subsection (3).

(2) The seller of the property or a person acting for the seller who prepares a relevant contract commits an offence if the seller or person prepares a contract that does not comply with subsection (1).

Maximum penalty—200 penalty units.

(3) The warning statement for a relevant contract must state the following information—

- (a) the contract is subject to a cooling-off period;
- (b) when the cooling-off period starts and ends;
- (c) a recommendation that the buyer seek independent legal advice about the contract before the cooling-off period ends;
- (d) what will happen if the buyer terminates the contract before the cooling-off period ends;
- (e) the amount or the percentage of the purchase price that will not be refunded from the deposit if the contract is terminated before the cooling-off period ends;
- (f) a recommendation that the buyer seek an independent valuation of the property before the cooling-off period ends;
- (g) if the seller under the contract is a property developer, that a person who suffers financial loss because of, or arising out of, the person's dealings with a property developer or the property developer's employees can not make a claim against the claim fund.

(4) A statement purporting to be a warning statement is of no effect unless—

- (a) before the contract is signed by the buyer, the statement is signed and dated before a witness by the buyer; and
- (b) the words on the statement are presented in substantially the same way as the words are presented on the approved form.

*Example for paragraph (b)—*

If words on the approved form are presented in 14 point font, the words on the warning statement must also be presented in 14 point font.

### **367 Buyer's rights if warning statement not given**

(1) This section applies to a contract to which a warning statement must be attached.

(2) If a warning statement is not attached to the contract or is of no effect under section 366(4), the buyer under the contract may terminate the contract at any time before the contract settles by giving signed, dated notice of termination to the seller or the seller's agent.



(3) The notice of termination must state that the contract is terminated under this section.

(4) If the contract is terminated, the seller must, within 14 days after the termination, refund any deposit paid under the contract to the buyer.

Maximum penalty—200 penalty units.

(5) If the seller, acting under subsection (4), instructs a licensee acting for the seller to refund the deposit paid under the contract to the buyer, the licensee must immediately refund the deposit to the buyer.

Maximum penalty—200 penalty units.

(6) If the contract is terminated, the seller and the person acting for the seller who prepared the contract are liable to the buyer for the buyer's reasonable legal and other expenses incurred by the buyer in relation to the contract after the buyer signed the contract.

(7) If more than 1 person is liable to reimburse the buyer, the liability of the persons is joint and several.

(8) An amount payable to the buyer under this section is recoverable as a debt.

## **PART 3—COOLING-OFF PERIOD**

### **368 Terminating contract during cooling-off period**

(1) A buyer under a relevant contract who has not waived the cooling-off period for the contract may terminate the contract at any time before the cooling-off period ends by giving a signed, dated notice to the seller or the seller's agent indicating that the buyer terminates the contract.

(2) If notice of termination is given under subsection (1), the contract is at an end.

(3) The seller must, within 14 days after the contract is terminated, refund any deposit paid under the contract to the buyer less the amount of the termination penalty.

Maximum penalty—200 penalty units.

(4) An amount payable to the buyer under subsection (3) is recoverable as a debt.

**369 Waiving cooling-off period**

(1) A buyer who proposes to enter into a relevant contract may waive the cooling-off period for the contract by giving the seller under the proposed contract or the seller's agent a lawyer's certificate in the approved form.

(2) The buyer may waive the cooling-off period only if the certificate is given to the seller or the seller's agent before the buyer is bound by the contract.

(3) The lawyer's certificate must be signed and dated by the lawyer giving the certificate and confirm the following by stating—

- (a) the lawyer is independent of the seller, the seller's agents and anyone else involved in the sale, or promotion of the sale, or provision of a service in connection with the sale, of the property and has no business, family or other relationship with any of those persons;
- (b) the lawyer has not received, is not receiving, or does not expect to receive a benefit in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property, other than professional costs and disbursements payable by the buyer;
- (c) the lawyer has explained to the buyer—
  - (i) the effect of the contract; and
  - (ii) the purpose and nature of the certificate; and
  - (iii) the legal effect of the buyer giving the certificate to the seller or the seller's agent.

(4) In this section—

“**benefit**” means monetary or other benefit.

**370 Shortening cooling-off period**

(1) A buyer under a relevant contract may shorten the cooling-off period for the contract by giving the seller under the contract or the seller's agent a lawyer's certificate in the approved form.

(2) The lawyer's certificate must be signed and dated by the lawyer giving the certificate and confirm the following by stating—

- (a) the lawyer is independent of the seller, the seller's agents and anyone else involved in the sale, or promotion of the sale, or

provision of a service in connection with the sale, of the property and has no business, family or other relationship with any of those persons;

- (b) the lawyer has not received, is not receiving, or does not expect to receive a benefit in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property, other than professional costs and disbursements payable by the buyer;
- (c) the lawyer has explained to the buyer—
  - (i) the effect of the contract; and
  - (ii) the purpose and nature of the certificate; and
  - (iii) the legal effect of the buyer giving the certificate to the seller or the seller's agent.

(3) The giving of a lawyer's certificate under this section is effective to shorten the period to 5 p.m. (or another stated time) on the day stated in the certificate.

(4) In this section—

“**benefit**” means monetary or other benefit.

## **PART 4—ACCOUNTING REQUIREMENTS FOR RELEVANT CONTRACTS**

### **371 Application of pt 4**

This part applies if—

- (a) the seller under a relevant contract is a property developer; and
- (b) a relevant contract provides for the payment by the buyer under the contract of an amount (“**part payment**”) for the purchase of property; and
- (c) the buyer is not entitled under the contract to receive a registrable instrument of transfer of the property in exchange for the part payment.

*Example of part payment—*

A deposit payable under the contract.

*Note—*

A real estate agent is required to deal with part payments under chapter 12, part 1.<sup>119</sup>

### **372 Part payments must be paid to particular persons**

(1) The part payment must be paid directly to—

- (a) the public trustee; or
- (b) a solicitor whose name is on the roll of solicitors of the Supreme Court and who practises as a solicitor in Queensland; or
- (c) a real estate agent;

within 3 business days after the amount is paid by the buyer.

(2) If the property developer or a property developer director conducting the business of the property developer receives a part payment and fails to comply with subsection (1), the developer or director commits an offence.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(3) A provision of the relevant contract is void if it provides for payment of the part payment other than in accordance with subsection (1).

(4) A provision of an instrument made in connection with the relevant contract is void if it provides for payment of the part payment other than in accordance with subsection (1).

### **373 Part payment to be held in trust**

(1) The part payment must be held—

- (a) if the part payment is paid to the public trustee, by the public trustee in a trust account kept for the purposes of this Act by the public trustee; or
- (b) if the part payment is paid to an individual, by the individual in a trust account kept for the purposes of this Act by—

---

<sup>119</sup> Chapter 12 (Accounts and funds), part 1 (Trust accounts)

- (i) the individual; or
- (ii) if the individual is a member of a firm or partnership, the firm or partnership of which the individual is a member.

(2) The part payment must be dealt with by the public trustee, individual, firm or partnership in accordance with the law governing the operation of the public trustee's, individual's, firm's or partnership's trust account.

## CHAPTER 12—ACCOUNTS AND FUNDS

### PART 1—TRUST ACCOUNTS

#### *Division 1—Application of pt 1*

#### **374 Pt 1 applies only to principal licensees**

This part applies to principal licensees, other than a principal licensee who is a property developer.

#### *Division 2—Opening trust accounts*

#### **375 Notice before opening account**

(1) Before opening a general trust account or special trust account, a licensee must give the chief executive written notice stating—

- (a) the licensee's intention to open the account; and
- (b) for a general trust account, the office or branch of an approved financial institution within the State where the licensee proposes to open the account; and
- (c) for a special trust account, the office or branch of a financial institution within the State where the licensee proposes to open the account; and

- (d) whether the account is to be a general trust account or special trust account.

Maximum penalty—200 penalty units.

Note—

A special trust account is a trust account created under section 380 in which an amount is held for investment at the direction of both parties to the sale.

(2) The chief executive must give the licensee a written acknowledgment of the notice.

(3) Before opening the account, the licensee must give the manager or other officer in charge of the institution's office or branch a copy of the chief executive's acknowledgment.

Maximum penalty for subsection (3)—200 penalty units.

### **376 Account's name**

(1) The licensee opening a general trust account must ensure that the account's name includes the words 'trust account'.

Maximum penalty—200 penalty units.

(2) The licensee opening a special trust account must ensure that the account's name includes the words 'special trust account'.

Maximum penalty—200 penalty units.

### **377 Notice of account's opening, closing or name change**

(1) A licensee must immediately give the chief executive written notice if the licensee—

- (a) opens a general trust account or special trust account; or
- (b) changes the name of a general trust account or special trust account; or
- (c) closes a general trust account or special trust account.

Maximum penalty—200 penalty units.

(2) The written notice must include—

- (a) the name of the financial institution where the account is or was kept; and
- (b) the account name; and

- (c) the identifying number of the financial institution;<sup>120</sup> and
- (d) the trust account number.

### *Division 3—Dealing with trust money*

#### *Subdivision 1—Payments to trust accounts*

### **378 Application**

- (1) Sections 379 and 380 apply if an amount is received by a licensee—
- (a) for a transaction; or
  - (b) with a written direction for its use.

*Example of paragraph (b)—*

An amount received by a real estate agent with a written direction to use it for advertising or marketing by the agent or another person.

- (2) In this section—

**“amount”**, received by a licensee for a transaction—

- (a) includes deposit and purchase monies for the transaction; but
- (b) does not include an amount payable to the licensee in relation to the transaction in refund of an expense the licensee was authorised to incur and did incur and for which the licensee holds a receipt.

### **379 Dealing with amount on receipt**

A licensee must, immediately on receiving the amount—

- (a) pay it to the licensee’s general trust account; or
- (b) if section 380(1) applies, invest it under section 380(2).

---

<sup>120</sup> This is commonly referred to as the bank state branch number.

*Example of paragraph (a)—*

A licensee who collects an amount of rent for a property owner must pay the amount to the licensee's general trust account before the money can be paid to the owner.

Maximum penalty—200 penalty units or 3 years imprisonment.

**380 Investments**

(1) A licensee may invest the amount under subsection (2) if—

- (a) the licensee receives the amount for a sale; and
- (b) the sale is to be completed on a day that is—
  - (i) stated in the contract or ascertainable on the day the contract is entered into; and
  - (ii) more than 60 days after the amount is received; and
- (c) the amount is received with a direction from all parties to the sale that it be invested.

(2) The licensee must pay the amount as required by the direction to a special trust account with a branch of a financial institution within the State operated for the investment of the amount.

Maximum penalty for subsection (2)—200 penalty units or 3 years imprisonment.

**381 No other payments to trust account**

(1) A licensee must not pay to a trust account an amount other than an amount that must be paid to the account under section 379 or 380.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) However, if the licensee receives an amount consisting of trust money and other money ("**non-trust money**") that can not be divided, the licensee must—

- (a) pay the whole amount to the licensee's general trust account; and
- (b) draw the non-trust money from the account within 14 days after the money becomes available for drawing.



*Example of amount consisting of trust money and non-trust money—*

A real estate agent receives a single cheque for rent and services provided by the licensee, including, for example, television rental.

Maximum penalty—200 penalty units or 1 year's imprisonment.

### **382 Multiple licence holders**

A licensee who holds more than 1 licence is not required to keep a general trust account for each licence.

### **383 Trust money not available to licensee's creditors**

An amount paid, or required to be paid, to a trust account under this division can not be—

- (a) used for payment of the debt of a creditor of a licensee; or
- (b) attached or taken in execution under a court order or process by a creditor.

#### *Subdivision 2—Payments from trust accounts*

### **384 When payments may be made from trust accounts**

(1) An amount paid to a trust account must be kept in the account until it is paid out under this Act.

Maximum penalty—200 penalty units or 3 years imprisonment.

(2) An amount may be paid from a trust account only in a way permitted under this Act.

Maximum penalty—200 penalty units or 3 years imprisonment.

### **385 Permitted drawings from trust accounts**

(1) A licensee may draw an amount from the licensee's trust account to pay the licensee's transaction fee or transaction expenses in relation to a transaction only if—

- (a) the amount is drawn against the transaction fund for the transaction; and

(b) the licensee is authorised to draw the amount under this section.

Maximum penalty—200 penalty units or 3 years imprisonment.

(2) The licensee is authorised—

- (a) to draw an amount from the transaction fund to pay a transaction expense when the expense becomes payable; and
- (b) when the transaction is finalised, to draw an amount from the transaction fund that is equal to the difference between—

- (i) the balance of the transaction fund; and

- (ii) the total of the licensee’s transaction fee and any outstanding transaction expense;

to pay the person entitled to the amount or in accordance with the person’s written direction; and

- (c) to draw the licensee’s transaction fee from the transaction fund when the amount, if any, mentioned in paragraph (b) has been paid and when the transaction is finalised.

(3) For subsection (2)(b) or (c), if a dispute about the transaction fund arises, the transaction is not taken to be finalised until the licensee is authorised to pay out the transaction fund under section 388.<sup>121</sup>

(4) The licensee must pay an amount mentioned in subsection (2)(b) to the person entitled to it or in accordance with the person’s written direction—

- (a) if the person asks, in writing, for the balance—within 14 days after receiving the request; or

- (b) if the person has not asked, in writing, for the balance—within 42 days after the person first had the right to the balance.

Maximum penalty—200 penalty units or 3 years imprisonment.

(5) In this section—

**“transaction expenses”** means the expenses the licensee is authorised to incur in connection with the performance of the licensee’s activities for a transaction.

**“transaction fee”** means the fees, charges and commission payable for the performance of the licensee’s activities for a transaction.

---

<sup>121</sup> Section 388 (When amount in dispute may be paid)

**“transaction fund”** means the amount held in a licensee’s trust account for the transaction.

### *Subdivision 3—Other trust account obligations*

#### **386 Accounting to clients**

(1) A licensee must account as required under this section to the person (“**client**”) who appoints the licensee to perform an activity for all amounts received in relation to a transaction, including an amount mentioned in subsection (2)(c).

Maximum penalty—200 penalty units or 3 years imprisonment.

(2) The account must be in writing and state—

- (a) the amounts received in relation to the transaction; and
- (b) how the amounts were or are to be paid out; and
- (c) the source and the amount of any rebate, discount, commission or benefit that the licensee received—
  - (i) in relation to any expenses that the licensee incurred for the person in connection with the performance of a service; or
  - (ii) for referring the person to someone else for services in connection with the transaction.

(3) The licensee must give the client the account—

- (a) if the client asks, in writing, for the account—within 14 days after receiving the request; or
- (b) if the client has not asked, in writing, for the account—within 42 days after the transaction is finalised.

### *Division 4—Disputes about trust money*

#### **387 Application of div 4**

(1) This division applies if—

- (a) a licensee holds a transaction fund for a transaction under section 385;<sup>122</sup> and

- (b) before the transaction fund is paid out under section 385, the licensee receives written notice from a party to the transaction that ownership of the fund or part of the fund is in dispute (the **“amount in dispute”**).

(2) In subsection (1)—

**“party”**, to a transaction, does not include a licensee acting for a party to the transaction.

### **388 When amount in dispute may be paid**

The licensee must not pay out the amount in dispute unless the licensee—

- (a) receives written notice—
- (i) from all parties to the transaction stating the person who is entitled to the amount in dispute; or
  - (ii) a legal proceeding has been started in a court to decide who is entitled to the amount in dispute; or
- (b) pays the amount under section 390(3).<sup>123</sup>

Maximum penalty—200 penalty units or 3 years imprisonment.

### **389 Where amount must be paid if notice given**

The licensee must pay the amount in dispute immediately—

- (a) if notice under 388(a)(i) is received—to the person stated to be entitled to the amount or in accordance with the person’s direction; or
- (b) if notice under section 388(a)(ii) is received—to the court in which the proceeding was started.

Maximum penalty—200 penalty units or 3 years imprisonment.

---

122 Section 385 (Permitted drawings from trust accounts)

123 Section 390 (Dealing with amount if no notice)

**390 Dealing with amount if no notice**

(1) This section applies if the licensee does not receive a notice under section 388<sup>124</sup> within 30 days after receiving notice of the dispute.

(2) The licensee must, within 7 days after the end of the 30 day period, give all parties to the transaction a written notice that—

- (a) 30 days after the notice is given, the licensee will pay the amount in dispute to a stated person who the licensee believes is entitled to receive it if the licensee has not received a notice under section 388; or
- (b) the licensee can not decide who is entitled to the amount and is keeping it in the licensee's trust account until the licensee receives notice under section 388.

Maximum penalty—200 penalty units or 3 years imprisonment.

(3) If the licensee gives a notice under subsection (2)(a), the licensee may pay the amount to the person stated in the notice if the licensee does not receive a notice under section 388 within 30 days after the notice under subsection (2)(a) is given.

**PART 2—AUDIT REQUIREMENTS***Division 1—Preliminary***391 Definitions for pt 2**

In this part—

**“approved auditor”** means a person who is approved by the chief executive under section 394<sup>125</sup> to audit the licensee's trust accounts.

**“auditor”** means an approved auditor or a qualified auditor.

---

124 Section 388 (When amount in dispute may be paid)

125 Section 394 (Chief executive to consider application)

**“qualified auditor”** means a person who is—

- (a) registered as an auditor under the Corporations Act;<sup>126</sup> or
- (b) a member of CPA Australia or the Institute of Chartered Accountants in Australia; or
- (c) a member of the National Institute of Accountants who has satisfactorily completed an auditing component of a course of study in accountancy of at least 3 years duration at a tertiary level conducted by a prescribed university or other prescribed institution under the Corporations Act, section 1280(2)(a)(ii).

### *Division 2—Provisions about auditors*

#### **392 Principal licensee must appoint auditor**

(1) A principal licensee who is required under this Act to keep a trust account must appoint an auditor to audit the trust accounts kept or to be kept by the licensee under this Act.

Maximum penalty—200 penalty units or 1 year’s imprisonment.

(2) If the licensee is unable to appoint a qualified auditor to audit the licensee’s trust accounts, the chief executive, if asked by the licensee, may approve another person to audit the licensee’s trust accounts.

#### **393 Application for approval as auditor**

(1) A person may apply to the chief executive to be an approved auditor for a stated licensee.

(2) The application must—

- (a) be made in the approved form to the chief executive; and
- (b) establish the person’s qualifications to be an approved auditor; and
- (c) be accompanied by—
  - (i) a request by the stated licensee that the person be approved as the auditor to audit the licensee’s trust accounts; and

---

<sup>126</sup> See Corporations Act, section 1274AA (Register of disqualified company directors and other officers).

- (ii) evidence that the person holds current professional indemnity insurance in an amount not less than the amount prescribed under a regulation.

### **394 Chief executive to consider application**

(1) The chief executive must consider the application and approve, or refuse to approve, the person as an approved auditor for a stated licensee.

(2) The chief executive may approve the person as an approved auditor if the chief executive is satisfied the person—

- (a) is a suitable person to be an approved auditor; and
- (b) has at least a diploma level tertiary qualification in accounting with an auditing component; and
- (c) holds current professional indemnity insurance in an amount not less than the amount prescribed under a regulation.

(3) The chief executive may approve a person who meets the requirements of subsections (2)(a) and (c) but does not have the minimum qualification mentioned in subsection (2)(b) if the chief executive is satisfied—

- (a) the person resides in a remote locality; and
- (b) the person has the necessary skills or experience and a sufficient knowledge of this Act to perform the functions of an approved auditor; and
- (c) there is no qualified auditor available to serve the needs of the locality.

(4) If the chief executive decides to refuse to approve the person as an approved auditor, the chief executive must give the person an information notice within 14 days after the decision is made.

(5) A person is not a “**suitable person**” for this section if the person—

- (a) is affected by bankruptcy action; or
- (b) is a person who has been convicted of an indictable offence involving dishonesty; or
- (c) has been found guilty of professional misconduct or unprofessional conduct by CPA Australia, the Institute of Chartered Accountants in Australia or the National Institute of Accountants.

**395 When approval of person as approved auditor ends**

The approval of a person as an approved auditor ends if—

- (a) the person's appointment to audit the trust accounts of the licensee for whom the person is the approved auditor ends; or
- (b) the person is no longer a suitable person under section 394; or
- (c) the person no longer holds current professional indemnity insurance in an amount not less than the amount prescribed under a regulation; or
- (d) the chief executive withdraws approval of the person as the approved auditor for the licensee under section 398.<sup>127</sup>

**396 Notice and evidence of auditor's appointment**

(1) This section applies if—

- (a) a principal licensee appoints an auditor; and
- (b) the licensee has not already advised the chief executive of the auditor's name and address under section 25.<sup>128</sup>

(2) The licensee must, within 1 month after the appointment, give the chief executive—

- (a) written notice of the auditor's name and address; and
- (b) evidence that the auditor has accepted the appointment.

Maximum penalty—200 penalty units.

**397 Steps to be taken if auditor's appointment ends**

(1) If a licensee's auditor resigns or the licensee ends the auditor's appointment, both the auditor and the licensee must immediately notify the chief executive of—

- (a) the resignation or ending of the appointment; and
- (b) the reasons for it.

---

127 Section 398 (Chief executive may withdraw approval as approved auditor)

128 Section 25 (Applicant intending to carry on business to advise name of auditor)



(2) An auditor or licensee who is required to give the chief executive notice under subsection (1) and fails to give the notice commits an offence.

Maximum penalty—200 penalty units.

(3) The licensee must appoint another auditor and, unless the licensee has a reasonable excuse, within 1 month after the resignation or ending of the appointment mentioned in subsection (1) takes effect, give the chief executive—

- (a) written notice of the auditor's name and address; and
- (b) evidence that the auditor has accepted the appointment.

Maximum penalty—200 penalty units.

(4) If a licensee's auditor dies, the licensee must—

- (a) as soon as the licensee becomes aware of the death, notify the chief executive of the death; and
- (b) unless the licensee has a reasonable excuse, within 1 month after becoming aware of the death, appoint another auditor and give the chief executive—
  - (i) written notice of the auditor's name and address; and
  - (ii) evidence that the auditor has accepted the appointment.

Maximum penalty—200 penalty units.

### **398 Chief executive may withdraw approval as approved auditor**

(1) The chief executive may withdraw the approval of a person as an approved auditor if the chief executive is satisfied that the person—

- (a) has not audited the licensee's trust accounts in accordance with generally accepted standards of professional competency; or
- (b) has failed to detect or report material irregularities in the operation of the licensee's trust accounts; or
- (c) has not properly performed the person's functions under this Act.

(2) The chief executive must give the person written notice—

- (a) stating that the chief executive proposes to withdraw the person's approval as an approved auditor for a stated licensee on a ground mentioned in subsection (1); and

- (b) outlining the facts and circumstances forming the basis for the ground; and
- (c) inviting the person to show, within a stated time of at least 21 days, why the approval should not be withdrawn.

(3) If the chief executive decides the ground still exists after considering any written representations within the stated time, the chief executive must—

- (a) withdraw the person's approval; and
- (b) give an information notice to the person and the licensee for whom the person is the approved auditor within 14 days after the decision is made.

### **399 Chief executive may make information available to supervisory bodies**

(1) The chief executive may report a matter about a qualified auditor to the Australian Securities and Investment Commission or a prescribed entity of which the auditor is a member if the chief executive believes, on reasonable grounds, that the auditor—

- (a) has not audited a licensee's trust accounts in accordance with generally accepted standards of professional competency; or
- (b) has failed to detect or report material irregularities in the operation of a licensee's trust accounts; or
- (c) has not properly performed the auditor's functions under this Act.

(2) The chief executive may make any information in the chief executive's possession available to the commission or entity for the purposes of any investigation conducted by the commission or entity.

(3) In this section—

**“prescribed entity”** means CPA Australia, the Institute of Chartered Accountants in Australia or the National Institute of Accountants.

### *Division 3—Audit of trust accounts*

#### **400 Definitions for div 3**

In this division—

**“audit month”**, for a licensee’s licence, means—

- (a) the eighth month after the month in which the licence was first issued to the licensee and the same month in each subsequent year; or
- (b) another month specified by the chief executive by written notice given to the licensee.

*Example of paragraph (a)—*

If a licensee’s licence was first issued to the licensee in January, the audit month for the licensee’s licence is September.

**“audit period”** means—

- (a) the 12 month period in each year ending on the last day of the audit month; or
- (b) another period decided by the chief executive, either generally, by gazette notice, or by written notice given to a licensee.

**“audit report”**, for a licensee, means a report from the licensee’s auditor under section 407.<sup>129</sup>

**“trust account”** means a general trust account or a special trust account.

#### **401 What trust accounts must be audited**

(1) A licensee’s trust accounts must be audited for each audit period for which the licensee carried on business as a licensee and operated a trust account.

(2) A licensee’s trust accounts need not be audited for an audit period if the licensee gives the chief executive a statutory declaration that the licensee did not operate a trust account during the period.

#### **402 Time for audit**

(1) This section applies to each audit period for which a licensee’s trust accounts must be audited.

(2) The licensee must, within 4 months after the last day of the audit month in each year or the extended period allowed by the chief executive under subsection (3)—

---

129 Section 407 (Audit reports)

- (a) have the licensee's trust accounts for the last audit period audited by the licensee's auditor; and
- (b) file the auditor's signed original audit report with the chief executive.

Maximum penalty—200 penalty units or 2 years imprisonment.

Note—

The auditor must give the licensee a signed original audit report under section 407 (Audit reports).

(3) The chief executive may extend the time mentioned in subsection (2) if an auditor or licensee applies in writing to the chief executive for the extension.

(4) The application must state the grounds on which the extension is sought.

(5) If a licensee is charged with an offence relating to a failure to file an audit report, it does not matter that the contravention happened without the licensee's authority or contrary to the licensee's instructions.

### **403 Auditors—functions**

(1) An auditor has the following functions under this division—

- (a) to inspect and audit, in each audit period, the trust accounts of each licensee by whom the auditor is engaged;
- (b) to make an audit report for the licensee for the audit period;
- (c) if the licensee is a licensee for the whole of the audit period—to make 2 unannounced examinations of the licensee's trust accounts during the audit period;
- (d) if the licensee is a licensee for less than the whole audit period, but more than 6 months of the period—to make 1 unannounced examination of the licensee's trust accounts during the audit period.

(2) An auditor must not make an unannounced examination of a licensee's trust accounts within 2 months after the last day of the audit period or another unannounced examination.

**404 Auditor's advice to chief executive**

An auditor must immediately give written notice to the chief executive if the auditor—

- (a) can not report that a trust account has been satisfactorily kept under this Act; or
- (b) finds, on an unannounced examination of a licensee's trust accounts, an irregularity in relation to an account that ought to be brought to the chief executive's notice.

Maximum penalty—200 penalty units or 1 year's imprisonment.

**405 Auditor may ask licensee to produce other accounts**

(1) This section applies if an auditor considers, to enable the auditor to decide whether a licensee's trust accounts have been satisfactorily kept under this Act, it is necessary—

- (a) to examine a general account of the licensee; or
- (b) to be given information about the accounts.

(2) The auditor may ask the licensee to produce the general account or give the information.

(3) If the licensee refuses, the auditor must immediately give written notice to the chief executive.

Maximum penalty for subsection (3)—200 penalty units or 1 year's imprisonment.

**406 Audit on ceasing to be licensee or carrying on business**

(1) This section applies if—

- (a) a licensee must keep trust accounts; and
- (b) the licensee stops being a principal licensee.

(2) The licensee must, within 2 months after the licensee stops being a principal licensee—

- (a) have the licensee's trust accounts audited by the licensee's auditor for the period—
  - (i) starting on the day immediately after the end of the period covered by the last audit of the trust accounts or, if the trust

accounts have not previously been audited, the day on which the licensee was first required to keep trust accounts; and

- (ii) ending on the day the licensee stops being a principal licensee; and
- (b) file the auditor's signed original audit report with the chief executive.

Maximum penalty—200 penalty units or 2 years imprisonment.

#### **407 Audit reports**

(1) An auditor who audits a licensee's trust accounts must give the licensee an original signed audit report.

Maximum penalty—200 penalty units or 1 year's imprisonment.

- (2) The auditor must include the following in the report—
- (a) the audit period for which the report is made;
  - (b) the name and number of each trust account audited;
  - (c) the name of the financial institution, the office or branch of the institution where each trust account was kept and the identifying number of the office or branch;
  - (d) the licensee's name and—
    - (i) if the licensee is a corporation—the name of each of its licensed directors during the audit period; and
    - (ii) if the licensee carried on business under a registered business name—the business name and the names of any persons with whom the licensee carried on the business;
  - (e) each place where the licensee carried on business as a licensee;
  - (f) a statement about whether each trust account has been satisfactorily kept under this Act;

- (g) a statement specifying the day and result of each unannounced examination for the audit period under section 403(1);<sup>130</sup>
- (h) a statement about whether the auditor has audited the licensee's general account;
- (i) a statement about whether any trust account has been overdrawn;
- (j) a statement about whether a trust creditor's ledger account has been overdrawn;
- (k) a statement about whether, for each month during the audit period—
  - (i) each trust account cash book was reconciled with the bank balance and trust ledger; and
  - (ii) an analysis was made showing the name of each person for whom an amount was held and the amount held for each person;
- (l) the serial numbers of the trust receipts used during the audit period and the unused trust receipts produced to the auditor;
- (m) particulars of the amounts held in trust for more than 3 months by the licensee at the last day of the audit period;
- (n) a statement that each trust account cash book has been reconciled with the bank balance of the trust account at the last day of the audit period;
- (o) a copy of the reconciliation of the trust account cash book and the bank balance of the trust account at the last day of the audit period;
- (p) a statement about anything else about any trust account audited that the auditor considers should be reported to the chief executive.

---

130 Section 403 (Auditors—functions)

## **PART 3—CLAIM FUND**

### **408 Claim fund**

(1) The claim fund is established.

(2) The fund consists of—

- (a) the amount standing to the credit of the auctioneers and agents fidelity guarantee fund established under the repealed Act immediately before the commencement of section 602;<sup>131</sup> and
- (b) amounts payable to the fund under this Act; and
- (c) other amounts transferred to the fund by the Treasurer.

(3) The Treasurer must transfer amounts to the fund, appropriated from time to time, to meet claims against the fund for any particular financial year.

(4) Accounts for the fund must be kept as part of the departmental accounts of the department.

(5) Amounts transferred to the fund must be deposited in a departmental financial-institution account of the department, but may be deposited in an account used for depositing other amounts of the department.

### **409 How fund may be applied**

(1) The fund must be used to pay the amount of all claims allowed against the fund.

(2) The Treasurer may transfer an amount from the fund to the consolidated fund.

### **410 Agreements with financial institutions**

(1) The chief executive may enter into an agreement for the State with a financial institution about the keeping of general trust accounts by licensees.

(2) The chief executive may enter into an agreement only if—

---

131 Section 602 (Act repealed)



- (a) the Minister approves the chief executive entering into the agreement; and
  - (b) the financial institution is prescribed under a regulation as a financial institution to which this section applies.
- (3) The agreement may provide for the following things—
- (a) payment of interest on the whole or part of amounts held in licensees' general trust accounts to the consolidated fund;
  - (b) informing the chief executive of amounts held in licensees' general trust accounts;
  - (c) auditing licensees' general trust accounts;
  - (d) other things concerning licensees' general trust accounts.
- (4) A financial institution may pay interest to the consolidated fund under an agreement.

## **PART 4—FREEZING TRUST ACCOUNTS AND APPOINTING RECEIVERS AND SPECIAL INVESTIGATORS**

### *Division 1—Definitions*

#### **411 Definitions for pt 4**

In this part—

**“account”** means—

- (a) a trust account in a licensee's name with a financial institution; or
- (b) an account in the licensee's name or in which the licensee has an interest with a financial institution; or
- (c) another account to which trust money is deposited.

**“defalcation”** means stealing, embezzlement, omitting to account, misappropriation or misapplication, or other act about property punishable by imprisonment.

**“holder”**, of an account, means the licensee or other person authorised to operate on the account.

**“licensee”** includes a former licensee and the personal representative of a deceased licensee.

**“money”** includes—

- (a) an instrument for the payment of an amount if the instrument may be paid to a financial institution; and
- (b) security for money if title to the security is transferable by delivery.

**“receivership property”**, for a receiver, has the meaning given by section 420(2).<sup>132</sup>

**“trust money”** includes an amount that was, or ought, under this Act, to have been, deposited in a trust account required to be kept by a licensee.

**“trust property”**, for a licensee—

- (a) means—
  - (i) property received by the licensee in trust that has not been given to the person entitled to it or someone else under the person’s direction or according to law; or
  - (ii) property that, except for the appointment of a receiver, would be receivable for another person by the licensee in trust after the receiver’s appointment; or
  - (iii) trust money; and
- (b) includes computer hardware, software and discs, ledgers, books of account, vouchers, records, deeds, files and other documents used in connection with something mentioned in paragraph (a).

### *Division 2—Freezing licensees’ accounts*

#### **412 Chief executive may freeze licensee’s accounts in particular cases**

(1) The chief executive may decide to give a direction under subsection (2) if it appears to the chief executive that any of the following

---

132 Section 420 (How receivers are appointed)

persons has, or may have, stolen or misappropriated or misapplied trust money—

- (a) a licensee;
- (b) the person in charge of a licensee's business at a place;
- (c) an employee of a licensee.

(2) The chief executive may direct, by signed writing, that—

- (a) if a claim has been made against the fund concerning the trust money, all or part of the amount to the credit of a stated account be paid to the chief executive; or
- (b) an amount must not be drawn from a stated account other than with the chief executive's written approval; or
- (c) a stated account may be operated only under stated conditions.

(3) The direction must—

- (a) be given to each holder of the account and the financial institution where the account is kept; and
- (b) state the account to which it relates; and
- (c) if it includes a direction under subsection (2)(c), state the conditions under which the account may be operated.

(4) If an amount is paid to the chief executive under subsection (2)(a), the chief executive must pay the amount to the fund.

### **413 Financial institution must comply with direction**

(1) After the direction has been given to a financial institution, and until it is withdrawn, the financial institution must not—

- (a) pay a cheque or other instrument drawn on the account stated in the direction unless the cheque or instrument is also signed by the chief executive; or
- (b) give effect to another transaction on the account that is not authorised because of the direction.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence—200 penalty units or 1 year's imprisonment; or
- (b) for a corporation—1 000 penalty units.

(2) Subsection (1) applies whether or not a copy of the direction has been given to anyone else.

(3) For section 412(2)(b), the chief executive's signature on the cheque or other instrument is sufficient evidence of the chief executive's approval to draw an amount from the account to honour the cheque or other instrument.

(4) A manager or principal officer in charge of an office or branch of the financial institution where the account is kept, or another officer of the financial institution, must not knowingly contravene this section.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(5) A person to whom a direction is given does not incur a civil liability to another only because the person complies with the direction.

#### **414 Account not to be operated unless chief executive allows**

After the direction has been given to the holder of an account, and until it is withdrawn, the holder must not sign a cheque or other instrument drawn on an account stated in the direction unless the cheque or other instrument has first been signed by the chief executive or a person authorised by the chief executive to sign the cheque or instrument.

Maximum penalty—200 penalty units or 2 years imprisonment.

#### **415 Chief executive may operate account**

(1) This section applies if a holder of an account is unwilling to operate an account stated in a direction under section 412.<sup>133</sup>

(2) The chief executive or a person authorised in writing by the chief executive (“**authorised person**”) may operate on the account.

(3) A statutory declaration made by the chief executive or authorised person to the effect that the account holder is unwilling to operate on the account is sufficient evidence to the licensee's financial institution of that fact.

---

133 Section 412 (Chief executive may freeze licensee's accounts in particular cases)

**416 Withdrawal of direction**

(1) The chief executive may withdraw a direction given under section 412 at any time.

(2) If the direction is withdrawn, the chief executive must immediately give all persons who were given the direction a notice that the direction has been withdrawn.

(3) A direction stops having effect when it is withdrawn.

***Division 3—Receivers******Subdivision 1—Appointment*****417 When receiver may be appointed**

(1) If the chief executive believes, on reasonable grounds, a defalcation has, or may have, been committed in relation to a licensee's trust account, the chief executive may appoint a receiver if—

- (a) the licensee consents to the appointment; or
- (b) the chief executive—
  - (i) gives the licensee written notice—
    - (A) stating that the chief executive proposes to appoint a receiver on the ground that a defalcation has, or may have, been committed in relation to the licensee's trust account; and
    - (B) outlining the facts and circumstances forming the basis for the ground; and
    - (C) inviting the licensee to show, within a stated time of at least 21 days, why the appointment should not be made; and
  - (ii) after considering any written representations given within the stated time, still considers the ground exists.

Note—

Under the *Judicial Review Act 1991*, part 4, a person aggrieved by an administrative decision of the chief executive can ask the chief executive to give a written statement of reasons for the decision, if they are not given. See the *Acts Interpretation Act 1954*,

section 27B (Content of statement of reasons for decision) for what the chief executive must set out in the reasons.

(2) The chief executive may immediately appoint a receiver if the chief executive believes, on reasonable grounds, a person can not obtain payment or delivery of trust property held for the person by a licensee because of—

- (a) the licensee's mental or physical infirmity; or
- (b) the licensee's death; or
- (c) the abandonment of the licensee's business; or
- (d) the licensee's disqualification from holding a licence; or
- (e) the cancellation of the licensee's licence; or
- (f) a refusal to renew the licensee's licence; or
- (g) the expiry of the licensee's licence.

#### **418 Trust property over which receiver may be appointed**

A receiver may be appointed over trust property—

- (a) held by a licensee; or
- (b) held by another person for a licensee; or
- (c) recoverable by a licensee; or
- (d) if a licensee is dead, that may be recoverable by the licensee's personal representative.

#### **419 Who may be appointed**

(1) The chief executive may appoint a person as a receiver only if satisfied the person is appropriately qualified to perform a receiver's functions.

(2) A person may be appointed as a receiver and a special investigator<sup>134</sup> over the same trust property.

---

134 See section 440 (Appointment of special investigator)

**420 How receivers are appointed**

- (1) The chief executive must appoint a receiver by signed notice.
- (2) The notice must state the trust property (“**receivership property**”) over which the receiver is appointed.
- (3) The appointment takes effect when the notice is signed.
- (4) The chief executive must give a copy of the notice to the licensee and the receiver as soon as practicable after the signing of the notice.
- (5) If the licensee is a corporation, the licensee must give notice of the appointment to each person who was an executive officer of the corporation at the time the event giving rise to the appointment happened, unless the licensee has a reasonable excuse.

Maximum penalty for subsection (5)—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—100 penalty units; or
- (b) for a corporation—500 penalty units.

***Subdivision 2—Receiver’s functions and powers*****421 Receivers—functions**

A receiver appointed under this division has the following functions—

- (a) to take possession of receivership property;
- (b) to manage receivership property;
- (c) to receive claims against receivership property;
- (d) if the licensee held receivership property in trust—
  - (i) to identify the person or persons who have the right to it; and
  - (ii) to distribute it under this division;
- (e) to identify any defalcation that has, or may have, been committed;
- (f) to report to the chief executive about a receivership.

**422 Requiring information**

(1) A receiver may ask a person to give the receiver information the receiver reasonably requires about receivership property.

(2) A person must give the receiver the information, unless the person has a reasonable excuse.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(3) It is a reasonable excuse for a person not to give information to a receiver if doing so might tend to incriminate the person.

**423 Possession of receivership property**

(1) A receiver may take or enter into possession of receivership property.

(2) As soon as practicable after taking or entering into possession of receivership property, the receiver must give a receipt for it to the person from whom the property was taken or who held possession of the property.

(3) The receiver must allow a person who would be entitled to the receivership property if it were not in the receiver's possession—

- (a) to inspect it; or
- (b) if it is a document, to take a copy of it.

(4) The receiver must return receivership property that the receiver is satisfied is not required for the receivership to the licensee or other person who has the right to it.

(5) The receiver may take or enter into possession of receivership property under subsection (1) despite a lien or other security over it claimed by any person.

(6) However, the taking or entry into possession does not affect the person's claim to the lien or other security against a person other than the receiver.

**424 Orders for possession of receivership property**

(1) This section applies if—

- (a) a receiver requires a person in possession of receivership property to give possession of it to the receiver; and



(b) the person does not comply with the requirement.

(2) The receiver may apply to a court having jurisdiction for the recovery of debts up to the amount or value of the receivership property concerned for an order for possession of the property.

(3) On the application, the court may make any order it considers appropriate.

#### **425 Enforcing orders**

(1) This section applies if—

- (a) a court makes an order under section 424 for possession of receivership property against a person; and
- (b) the person has been given a copy of the order; and
- (c) the person has not complied with the order.

(2) The court may make an order authorising a police officer, or the receiver or another person and a police officer—

- (a) to enter stated premises or another place occupied by the person and search for the receivership property; and
- (b) to seize the receivership property and move it to a place the receiver considers appropriate.

(3) The court may also make another order it considers appropriate.

#### **426 Improperly withdrawing, destroying or concealing receivership property**

A person must not—

- (a) withdraw an amount or make a payment from an account with intent to defeat a receiver's functions; or
- (b) destroy, conceal, move from 1 place to another place, give to another or place under another's control receivership property over which a receiver has been appointed.

Maximum penalty—200 penalty units or 2 years imprisonment.

**427 Dealing with receivership property**

(1) A receiver may deal with receivership property in the same way as the licensee may have lawfully dealt with the property.

(2) Without limiting subsection (1), the receiver may do the following—

- (a) if the licensee had no general trust account, open a general trust account;
- (b) claim or receive a debt owing to the licensee in connection with the receivership property;
- (c) start or defend a proceeding concerning the receivership property for the licensee;
- (d) engage a legal representative or other agent to give advice;
- (e) engage employees or agents to help the receiver carry out the receiver's functions;
- (f) if the licensee had power to sell or require the sale of the receivership property, sell or require the sale of the property.

**428 Obstructing receivers**

A person must not obstruct a receiver in the performance of the receiver's functions or the exercise of the receiver's powers under this subdivision.

Maximum penalty—200 penalty units or 1 year's imprisonment.

***Subdivision 3—Distributing receivership property*****429 Notice to claimants against receivership property**

(1) The receiver must give notice to persons who may have a claim against receivership property.

(2) The notice may be given—

- (a) by post; or
- (b) by newspaper advertisement; or
- (c) in another way the receiver reasonably thinks will bring the notice to the attention of persons who may have a claim to the receivership property.

(3) A notice must state a time, at least 1 month after the notice is given, for particulars and grounds of a claim against the receivership property to be given to the receiver.

(4) The claim must state—

- (a) the event alleged to give rise to the claim; and
- (b) when the event happened; and
- (c) if the claimant was not immediately aware that the claimant suffered financial loss because of the event, when the claimant became aware of the financial loss; and
- (d) all relevant particulars about the event and the financial loss; and
- (e) the claimant's estimated financial loss.

(5) A claim is taken to have been made on the day the claim is given to the receiver even though the claimant is unable to state all of the particulars mentioned in subsection (4).

(6) The receiver may require the claimant to verify the claim, or part of the claim.

*Example of verification—*

Statutory declaration.

### **430 Access to documents**

(1) The receiver must give a person who wishes to claim against receivership property reasonable access to documents held by the receiver to allow particulars and grounds of the claim to be given.

(2) The receiver must give the access free of charge.

### **431 Deciding claims**

(1) The receiver must consider all claims against receivership property and decide whether each claim is allowable.

(2) The receiver may refuse to allow the person's claim against the receivership property if—

- (a) the person was given notice under section 429;<sup>135</sup> and

---

135 Section 429 (Notice to claimants against receivership property)

- (b) particulars and grounds of the claim were not given within the time stated in the notice.

(3) The receiver must refuse to allow a person's claim against the receivership property if the receiver is satisfied that the person does not have a lawful claim against the property.

(4) If the receiver refuses a claim under subsection (2) or (3), the receiver must give the person written notice of the refusal.

### **432 Payment of claims**

(1) This section applies if—

- (a) a receiver has given notice under section 429(1); and
- (b) the time for giving particulars and grounds of claims has ended; and
- (c) the receiver has considered the claims against receivership property.

(2) The receiver may pay a claim allowed by the receiver only if the receivership property is enough to pay all claims allowed by the receiver.

(3) If the receivership property is not enough to pay all of the allowed claims, the receiver—

- (a) may pay any part of the property that consists of money to the chief executive; and
- (b) must give the claims the receiver has allowed and any documents in relation to the claims to the chief executive; and
- (c) must give a report to the chief executive—
  - (i) stating that the receiver can not pay all of the claims allowed by the receiver; and
  - (ii) identifying the claims against the property that the receiver considers should be paid from the fund.

(4) Money paid to the chief executive under subsection (3) must be—

- (a) paid to the fund; and
- (b) paid from the fund under section 433(3)(b).

(5) In this section—

**“claim”** does not include a claim by the licensee.

**433 Money not dealt with by receiver**

(1) This section applies to receivership property consisting of money in the receiver's possession.

(2) The receiver must give the money to the chief executive if—

- (a) the receiver has not dealt with it under this division; and
- (b) the chief executive asks for it.

(3) Money given to the chief executive under subsection (2) must be paid to the fund and be paid from the fund in the following order—

- (a) to reimburse claims paid from the fund in relation to the licensee;
- (b) to pay unsatisfied claims against the fund in relation to the licensee;
- (c) to pay claims by the licensee against the money.

***Subdivision 4—Recovery of receivers' remuneration and costs*****434 Recovery of remuneration and costs**

(1) The following persons are liable to reimburse the chief executive for an amount paid to the receiver for the receiver's remuneration and costs—

- (a) the licensee;
- (b) if the licensee is a corporation, the executive officers of the corporation when the event in relation to which the chief executive appointed the receiver happened.

(2) If more than 1 person is liable to reimburse the chief executive, the liability of the persons is joint and several.

(3) The chief executive may recover an amount liable to be reimbursed under subsection (1) as a debt.

***Subdivision 5—Ending receivership*****435 Ending receiver's appointment**

A receiver's appointment ends if—

- (a) the receiver resigns by signed notice given to the chief executive; or
- (b) the receiver or licensee applies to the chief executive to end the appointment and the chief executive approves the application; or
- (c) the receiver dies; or
- (d) the chief executive ends the appointment by signed notice given to the receiver.

### **436 Dealing with receivership property when appointment ends**

(1) This section applies to receivership property if—

- (a) the receiver's appointment ends; and
- (b) the chief executive has not asked for the property under section 433.<sup>136</sup>

(2) If, within 14 days after the end of the receiver's appointment, the chief executive appoints another person (“**new receiver**”) to be the receiver in the former receiver's place, the former receiver must—

- (a) give the receivership property to the new receiver as soon as reasonably practicable; or
- (b) if the chief executive gives the former receiver a direction about how to deal with the receivership property, comply with the direction.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(3) If a new receiver is not appointed within the 14 days, the former receiver must give the receivership property to the licensee or other person who has the right to it.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(4) However, the chief executive may direct the former receiver to destroy or give to the chief executive any part of the receivership property consisting of documents if the documents have not been given to the person entitled to them.

(5) The former receiver must comply with a direction under subsection (4).

---

<sup>136</sup> Section 433 (Money not dealt with by receiver)

Maximum penalty for subsection (5)—200 penalty units or 1 year's imprisonment.

### **437 Returns by receiver**

(1) A receiver must give the chief executive a report about the receivership when the chief executive directs.

(2) The receiver must also give the chief executive a report when the receiver's appointment ends.

(3) The report must contain the information reasonably required by the chief executive.

(4) The receiver is not entitled to be paid for the receivership until reports required to be given under this section are given to the chief executive.

### *Subdivision 6—Miscellaneous*

### **438 Receiver not personal representative**

To prevent any doubt, a receiver of a deceased licensee, in performing the receiver's functions, is not to be taken to be the licensee's personal representative.

### **439 Receivership property free from execution or attachment**

Receivership property can not be levied on or taken or attached under a judgment.

### *Division 4—Special investigators*

### **440 Appointment of special investigator**

(1) The chief executive may by written notice appoint a special investigator over a licensee's trust account if the chief executive considers the trust account has not been kept as required under this Act.

(2) The notice must state—

(a) the licensee's name and the trust account; and

- (b) the terms on which the special investigator is appointed; and
- (c) the special investigator's functions and powers.

(3) A copy of the notice must be given to the licensee.

(4) The chief executive may appoint a person as a special investigator only if the chief executive is satisfied the person is appropriately qualified to perform a special investigator's functions.

(5) An inspector may be appointed as a special investigator.

#### **441 Special investigators—functions**

A special investigator appointed under this division may perform any of the following functions stated in the investigator's notice of appointment—

- (a) inspecting the licensee's trust accounts and records that relate to the trust accounts;
- (b) preparing or constructing incomplete trust account records;
- (c) performing other accounting tasks to establish the state of the trust account;
- (d) reporting to the chief executive under section 444.<sup>137</sup>

#### **442 Special investigators—powers**

(1) The chief executive may, by signed notice, give a special investigator any or all of an inspector's powers under chapter 15, part 2.<sup>138</sup>

(2) A special investigator's powers under subsection (1) end when the special investigator's appointment ends.

#### **443 Licensee must comply with special investigator's lawful requests**

(1) The licensee over whose trust account the special investigator is appointed must comply with a special investigator's lawful requests, unless the licensee has a reasonable excuse.

Maximum penalty—200 penalty units or 1 year's imprisonment.

---

<sup>137</sup> Section 444 (Reports to chief executive)

<sup>138</sup> Chapter 15 (Enforcement), part 2 (Inspectors' powers)



(2) The special investigator must advise the chief executive of any failure by the licensee to comply with a request.

#### **444 Reports to chief executive**

(1) A special investigator must report to the chief executive at the time, and in the way, required by the chief executive.

(2) However, if the special investigator considers sufficient grounds exist to appoint a receiver, the special investigator must advise the chief executive immediately of the grounds.

#### **445 Recovery of remuneration, costs or liabilities**

(1) The following persons are liable to reimburse the chief executive for any amount paid to the special investigator for the investigator's remuneration and costs—

- (a) the licensee over whose trust account the special investigator is appointed;
- (b) if the licensee over whose trust account the special investigator is appointed is a corporation, the executive officers of the corporation when the event in relation to which the chief executive appointed the special investigator happened.

(2) If more than 1 person is liable to reimburse the chief executive, the liability of the persons is joint and several.

(3) The chief executive may recover an amount liable to be reimbursed under subsection (1) as a debt.

#### **446 Ending special investigator's appointment**

A special investigator's appointment ends if—

- (a) the investigator resigns by signed notice given to the chief executive; or
- (b) the investigator dies; or
- (c) the investigator's notice of appointment states the appointment ends when an event happens and the event happens; or
- (d) the chief executive ends the appointment by signed notice given to the investigator.

## **CHAPTER 13—PROPERTY AGENTS AND MOTOR DEALERS TRIBUNAL**

### **PART 1—DEFINITIONS**

#### **447 Definitions for ch 13**

In this chapter—

**“former licensee”** means a person who held a licence under this or the repealed Act at any time within 3 years before a proceeding under this chapter is started involving the person.

**“former registered employee”** means a person who was a registered employee, or the holder of a certificate of registration under the repealed Act, at any time within 1 year before a proceeding under this chapter is started involving the person.

**“licensee”** includes a former licensee.

**“registered employee”** includes a former registered employee.

### **PART 2—ESTABLISHMENT, JURISDICTION AND POWERS**

#### *Division 1—Establishment*

#### **448 Establishment**

(1) The Property Agents and Motor Dealers Tribunal is established.

(2) The tribunal consists of the chairperson of the tribunal and at least 6 other members.

#### **449 Tribunal’s seal**

(1) The tribunal must have a seal.

- (2) The registrar is to have custody of the seal.
- (3) The seal must be judicially noticed.

### *Division 2—Jurisdiction and powers*

#### **450 Jurisdiction**

The tribunal has the following jurisdiction—

- (a) to hear and decide disciplinary matters involving licensees and registered employees;
- (b) to hear and decide claims, other than minor claims, against the fund;
- (c) to hear and decide applications under this Act relating to marketeers;
- (d) to review decisions of the chief executive in relation to minor claims;
- (e) to review decisions of the chief executive in relation to licensing and registration.

#### **451 Powers**

(1) The tribunal may do all things necessary or convenient to be done for, or in relation to, exercising its jurisdiction.

(2) Without limiting subsection (1), the tribunal has the powers conferred on it by this Act.

## **PART 3—TRIBUNAL MEMBERS**

#### **452 Appointment of members**

(1) The chairperson of the tribunal is to be appointed by the Governor in Council on a full-time basis.

(2) The other members of the tribunal are to be appointed by the Governor in Council and may be appointed on a full-time or part-time basis.

(3) A person is eligible for appointment as the chairperson of the tribunal only if the person is a lawyer of at least 5 years standing.

(4) A person is eligible for appointment as another member only if the person—

- (a) is a lawyer of at least 5 years standing; or
- (b) has experience in business in—
  - (i) the sale, letting, exchange or marketing of property or businesses; or
  - (ii) the sale of motor vehicles; or
  - (iii) the finding or repossessing of goods or chattels, the collection of debts or the service of process; or
- (c) has qualifications and experience in business or the finance industry; or
- (d) has qualifications or experience that make the person suitable to represent community interests.

(5) A person is not eligible for appointment if the person is a licensee or an executive officer of a corporation that is a licensee.

(6) In recommending persons for appointment as members, the Minister must take into account—

- (a) the need for a balanced gender representation in the membership of the tribunal; and
- (b) the range and experience of members of the tribunal; and
- (c) the need for the membership of the tribunal to reflect the social and cultural diversity of the general community.

(7) Members are to be appointed under this Act, and not under the *Public Service Act 1996*.

(8) The chairperson may hold, or act in, and perform the functions of, another public office in addition to the office of chairperson if the chairperson is appointed to, or appointed to act in, the other office by the Governor in Council.

**453 Duration of appointment**

A member of the tribunal holds office for a term of not longer than 7 years stated in the instrument of appointment.

**454 Terms and conditions of member's appointment**

(1) A member of the tribunal is entitled to be paid the remuneration and allowances decided by the Governor in Council.

(2) To the extent that the terms and conditions are not provided for by this Act, a member of the tribunal holds office on the terms and conditions decided by the Governor in Council.

**455 Resignation**

A member of the tribunal may resign office by signed notice given to the Minister.

**456 Termination of appointment**

(1) The Governor in Council may terminate the appointment of a member of the tribunal if the member—

- (a) becomes incapable of performing the duties of a member because of physical or mental incapacity; or
- (b) commits misconduct of a kind that could justify dismissal from the public service if the member were a public service officer; or
- (c) is affected by bankruptcy action.

(2) The Governor in Council must terminate the appointment of a member of the tribunal if the member—

- (a) ceases to be eligible for appointment as a member; or
- (b) is convicted of an indictable offence; or
- (c) is absent from 3 consecutive hearings to which the member was appointed by the chairperson, without notice and without reasonable excuse.

**457 Acting appointment**

(1) The Governor in Council may appoint a person, who is eligible for appointment as the chairperson of the tribunal, to act as chairperson—

- (a) for any period the office is vacant; or
- (b) for any period, or all periods, when the chairperson is absent from duty or the State or can not, for another reason, perform the duties of the office.

(2) If the office of a member of the tribunal, other than the chairperson, is vacant, the Governor in Council may appoint a person who is eligible for appointment as a member of the tribunal to act as the member during the vacancy.

**458 Chairperson's role**

(1) To ensure that the tribunal exercises its jurisdiction in an appropriate way, the chairperson's role includes the following—

- (a) being responsible for the standards of practice of the tribunal and the constitution of the tribunal for hearings;
- (b) being responsible for the issuing of practice directions of general application to proceedings before the tribunal;
- (c) being responsible for the professional development and training of members of the tribunal.

(2) The chairperson may do all things necessary or convenient to be done in relation to the performance of the chairperson's role.

(3) Without limiting subsection (2), the chairperson has the powers conferred on the chairperson by this Act.

**PART 4—REGISTRAR AND OTHER STAFF****459 Registrar of tribunal**

- (1) There is to be a registrar of the tribunal.
- (2) The registrar is a member of the staff of the tribunal.

(3) A person is eligible for appointment as the registrar only if the person has particular knowledge and experience of—

- (a) public administration; and
- (b) something else with substantial relevance to the functions of the registrar.

#### **460 Registrar's functions and powers**

(1) Subject to the chairperson, the registrar is to be responsible for managing the administrative affairs of the tribunal.

(2) Without limiting subsection (1), the registrar must—

- (a) keep a register containing details of all applications made to the tribunal; and
- (b) ensure the register is available for inspection by a person paying any fee that may be prescribed under a regulation; and
- (c) supply a certificate as to the correctness of a matter in the register to a person paying any fee that may be prescribed under a regulation; and
- (d) sign and issue attendance notices under section 485 or 497;<sup>139</sup> and
- (e) keep the tribunal's records and decisions; and
- (f) notify the parties to a proceeding of the tribunal's decision in the proceeding and the reasons for the decision; and
- (g) keep account of fees paid and payable to the tribunal.

(3) Also, the registrar is responsible for the collection of statistical data and other information relevant to the administration of this Act for inclusion in the tribunal's annual report.

(4) The registrar may exercise the powers given to the registrar under this Act.

---

139 Section 485 (Registrar to fix hearing date and issue attendance notices) or 497 (How to start disciplinary proceedings)

**461 Chairperson may direct registrar**

The chairperson may give the registrar a direction about the exercise of the registrar's powers, other than to the extent the direction would be inconsistent with the provisions of this Act about the registrar's powers.

**462 Engagement of consultants**

(1) The registrar may engage persons having suitable qualifications and experience as consultants to perform services for the tribunal.

(2) Without limiting subsection (1), the services a consultant may be engaged to perform include conducting research for the tribunal.

(3) An engagement under subsection (1) must be made for the State under a written agreement.

**463 Appointment of acting registrar**

(1) The chief executive may appoint an appropriately qualified person to act as registrar.

(2) The appointee is to act as registrar if—

- (a) the registrar is not available to carry out the registrar's duties; or
- (b) there is a vacancy in the office of registrar.

(3) In this section—

**“appropriately qualified”** includes having particular knowledge and experience of—

- (a) public administration; and
- (b) something else with substantial relevance to the functions of the registrar.

**464 Delegation by registrar**

(1) The registrar may delegate the registrar's powers under this Act or another Act to an appropriately qualified member of the staff of the tribunal.



(2) In this section—

“**appropriately qualified**”, for a person to whom a power is delegated, includes having the qualifications, experience or standing appropriate to exercise the delegated power.

*Example of ‘standing’—*

A person’s seniority level as a member of the staff of the tribunal.

### **465 Appointment of tribunal staff**

(1) The registrar and other staff of the tribunal are to be appointed and employed under the *Public Service Act 1996*.

(2) The registrar may hold, or act in, and perform the functions of, another public office in addition to the office of registrar.

## **PART 5—GENERAL**

### **466 Protection of members etc.**

(1) A tribunal member has, in the performance of the member’s duties as a member, the same protection and immunity as a Supreme Court judge carrying out the functions of a judge.

(2) A person representing a person before the tribunal has the same protection and immunity as a barrister appearing for a party in a proceeding before the Supreme Court.

(3) A person appearing before the tribunal as a witness has the same protection as a witness in a proceeding before the Supreme Court.

(4) A document produced at, or used for, a hearing has the same protection it would have if produced before the Supreme Court.

### **467 Rule-making power**

(1) The Governor in Council may make rules under this Act.

(2) Rules may be made about the following matters—

- (a) regulating the practice and procedure to be followed and used in or for proceedings in the tribunal;
  - (b) fees and expenses payable to witnesses;
  - (c) service of process, notices, orders or other things on parties and other persons.
- (3) Rules made under this section are rules of court.

### **468 Annual report**

(1) As soon as practicable each year, but not later than 30 September, the chairperson must give the Minister a report containing—

- (a) a review of the operation of the tribunal during the 12 months ending on the preceding 30 June; and
- (b) proposals for improving the operation of, and forecasts of the workload of, the tribunal in the 12 months following that 30 June.

(2) The Minister must cause a copy of the report to be laid before the Parliament within 14 sitting days after its receipt by the Minister.

## **CHAPTER 14—CLAIMS AGAINST THE FUND AND OTHER PROCEEDINGS**

### **PART 1—PRELIMINARY**

#### **469 Definitions for ch 14**

In this chapter—

“**claimant**” means a person who makes a claim against the fund.

“**claim notice**” see section 474(1).

“**complaint**”—

- (a) for a disciplinary proceeding—see section 497(1);<sup>140</sup>

(b) for a marketeer proceeding—see section 500B(1).<sup>141</sup>

“**financial loss**”, suffered by a person, if evidenced by a judgment of a court, does not include interest awarded on the judgment.

“**licensee**” includes a former licensee and a person who is not licensed, but who acts as a licensee.

“**relevant person**” means—

- (a) a licensee; or
- (b) a licensee’s employee or agent, or a person carrying on business with the licensee; or
- (c) a person having charge or control, or apparent charge or control, of a licensee’s registered office or business.

“**respondent**” see section 474(1).

## **PART 2—CLAIMS AGAINST THE FUND**

### *Division 1—Who can claim*

#### **470 Claims**

(1) A person may make a claim against the fund if the person suffers financial loss because of the happening of any of the following events—

- (a) the contravention of any of the following provisions by a relevant person—
  - section 144, 145 or 149(1)<sup>142</sup>
  - section 183, 184 or 188(1)<sup>143</sup>

---

140 Section 497 (How to start disciplinary proceedings)

141 Section 500B (How to start a proceeding)

142 Section 144 (Beneficial interest—options), 145 (Beneficial interest—other than options) or 149 (Notice to be given about vacant land)

143 Section 183 (Beneficial interest—options), 184 (Beneficial interest—other than options) or 188 (Notice to be given about vacant land)

- section 221, 222 or 226(1)<sup>144</sup>
  - section 233(2)<sup>145</sup>
  - section 291 or 292<sup>146</sup>
  - section 295(2)<sup>147</sup>
  - section 302(4)<sup>148</sup>
  - section 311<sup>149</sup>
  - chapter 12, part 1<sup>150</sup>
  - section 573<sup>151</sup>
  - section 573A<sup>152</sup>
  - section 573B<sup>153</sup>
  - section 573C<sup>154</sup>
  - section 574;<sup>155</sup>
- (b) a failure of an auctioneer to ensure a person who has bought a motor vehicle sold by the auctioneer (other than a motor vehicle sold for another auctioneer or a motor dealer) gains clear title to the vehicle at the time property in the vehicle passes to the buyer, whether or not the auctioneer contravenes section 233;
- (c) a failure of a motor dealer to ensure a person who has bought a motor vehicle sold by or for the dealer gains clear title to the

---

144 Section 221 (Beneficial interest—options), 222 (Beneficial interest—other than options) or 226 (Notice to be given about vacant land)

145 Section 233 (Guarantee of title for motor vehicles)

146 Section 291 (Beneficial interest—options) or 292 (Beneficial interest—other than options)

147 Section 295 (Guarantee of title for motor vehicles)

148 Section 302 (Buyer's rights if notice not given or materially defective)

149 Section 311 (Consideration for used motor vehicle during cooling-off period)

150 Chapter 12 (Accounts and funds), part 1 (Trust accounts)

151 Section 573 (Wrongful conversion and false accounts)

152 Section 573A (Misleading conduct)

153 Section 573B (Unconscionable conduct)

154 Section 573C (False representations and other misleading conduct in relation to residential property)

155 Section 574 (False representations about property)

vehicle at the time property in the vehicle passes to the buyer, whether or not the motor dealer contravenes section 233 or 295;

- (d) a contravention of any of the following provisions of the *Land Sales Act 1984* by a licensee appointed by the owner of land to which that Act applies or a relevant person employed by the licensee—
- section 9<sup>156</sup>
  - section 11<sup>157</sup>
  - section 12<sup>158</sup>
  - section 21<sup>159</sup>
  - section 23<sup>160</sup>
  - section 24;<sup>161</sup>
- (e) a stealing, misappropriation or misapplication by a relevant person of property entrusted to the person as agent for someone else in the person's capacity as a relevant person.

(2) A person may make a claim against the fund even if the person has made another claim for the loss against a receiver and the receiver has not considered or has refused the other claim.

#### **471 Persons who can not claim**

(1) A person who suffers financial loss because of, or arising out of, the stealing, misappropriation or misapplication of an amount that a relevant person was directed to invest under section 380<sup>162</sup> can not make a claim against the fund.

(2) The following persons can not make a claim against the fund for any of the following financial losses—

---

156 *Land Sales Act 1984*, section 9 (Identification of land)

157 *Land Sales Act 1984*, section 11 (Contractual requirement re holding of money)

158 *Land Sales Act 1984*, section 12 (Trustee's duty)

159 *Land Sales Act 1984*, section 21 (Statement identifying proposed lot etc.)

160 *Land Sales Act 1984*, section 23 (Contractual requirement re holding of money)

161 *Land Sales Act 1984*, section 24 (Trustee's duty)

162 Section 380 (Investments)

- (a) a seller of livestock who suffers financial loss in relation to the sale of the livestock if—
  - (i) the livestock are received by a relevant person from the seller; and
  - (ii) the relevant person and the seller agree in writing that the relevant person guarantees payment to the seller of the livestock's purchase price;<sup>163</sup>
- (b) a relevant person who suffers financial loss in the course of performing an activity, or carrying on business, as a relevant person;
- (c) a person holding a licence, however described, under a corresponding law that is similar to a licence under this Act who suffers financial loss in the course of performing an activity, or carrying on business, under the person's licence;
- (d) a financier of a motor dealer's business who suffers financial loss because of financing the motor dealer's business;
- (e) a person who suffers financial loss because the person guaranteed a motor dealer's obligations under a financial arrangement made by the motor dealer;
- (f) a person who suffers financial loss because of a failure to disclose or make effective disclosure under section 138 or 268;<sup>164</sup>
- (g) a person who suffers financial loss because of, or arising out of, the person's dealings with a property developer or the property developer's employees.

### *Division 2—Making and dealing with claims*

#### **472 Claims—time limit**

- (1) A person may make a claim against the fund—
  - (a) only if the person makes the claim within the earlier of the following—

---

<sup>163</sup> The practice in section 471(2)(a)(ii) is commonly referred to as 'del credere'.

<sup>164</sup> Section 138 (Disclosures to prospective buyer) or 268 (Disclosures to prospective buyer)

- (i) 1 year after the person becomes aware that the person has suffered financial loss because of the happening of an event mentioned in section 470(1);<sup>165</sup>
  - (ii) 3 years after the happening of the event that caused the person's financial loss; or
- (b) if the person has started a proceeding in a court to recover the person's financial loss, only if the person makes the claim within 3 months after the proceeding in the court ends.

(2) Despite subsection (1), the tribunal, on application under section 510,<sup>166</sup> may extend the time within which a person may make a claim against the fund.

#### **473 How to make a claim**

(1) A claim must be made to the chief executive in the approved form.

(2) The claim must state—

- (a) the event alleged to give rise to the claim; and
- (b) when the event happened; and
- (c) if the claimant was not immediately aware that the claimant suffered financial loss because of the happening of the event, when the claimant became aware of the financial loss; and
- (d) all relevant particulars about the event and the financial loss; and
- (e) the claimant's estimated financial loss.

(3) A claim is taken to have been made on the day the claim is given to the chief executive even though the claimant is unable to state all of the particulars mentioned in subsection (2).

(4) The chief executive may require the claimant to verify the claim, or part of the claim.

*Example of verification—*

Statutory declaration.

---

165 Section 470 (Claims)

166 Section 510 (Application to extend time to file claim or review decision)

(5) If the claim is not made within the time allowed under section 472, the chief executive must give the person a notice in the approved form stating that—

- (a) the claim is out of time; and
- (b) the person may apply to the tribunal, within 14 days after being given the notice, for an extension of time within which to make the claim.

(6) A claim given to the chief executive by a receiver under section 432(3)(b)<sup>167</sup> is taken to have been made to the chief executive under this section within the time allowed under section 472.

#### **474 Chief executive to give respondent notice of claim**

(1) The chief executive must give notice of the claim (“**claim notice**”) to the person or persons (“**respondent**”) whose actions are alleged to have given rise to the claim.

(2) The claim notice must be accompanied by a copy of the claim.

(3) The respondent may—

- (a) give the chief executive any information relevant to the claim; or
- (b) attempt to settle the claim with the claimant.

(4) The respondent must give the chief executive any information relevant to the claim within 14 days after the claim notice is received by the respondent.

(5) If the respondent and claimant settle the claim, the respondent must immediately advise the chief executive in writing and provide evidence of the settlement.

(6) If the chief executive is satisfied that the claim has settled, the chief executive may treat the claim as having been withdrawn.

(7) In this section—

“**claim**” does not include a claim given to the chief executive by a receiver under section 432(3)(b).

---

167 Section 432 (Payment of claims)



**475 Corporation to give notices in relation to claim**

(1) This section applies if the respondent is a corporation.

(2) The respondent must give written notice of the claim, within 14 days after the claim notice is received by the respondent, to each person who was an executive officer of the corporation at the time the event alleged to give rise to the claim happened, unless the respondent has a reasonable excuse.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—100 penalty units; or
- (b) for a corporation—500 penalty units.

(3) An executive officer mentioned in subsection (2) is taken to be a respondent to the claim.

(4) The respondent is taken to have given the notice to an executive officer if the notice is sent to the residential and business address of the officer last known to the respondent.

(5) The respondent must give the chief executive, within 21 days after the claim notice is given to the respondent—

- (a) written notice of the name and last known residential and business address of each person who was an executive officer of the corporation at the time the event alleged to give rise to the claim happened; and
- (b) a copy of the notice to the former executive officer given under subsection (2) and information about when the notice was given.

Maximum penalty for subsection (5)—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591—100 penalty units; or
- (b) for a corporation—500 penalty units.

**476 Dealing with claims that have not settled**

If the claim has not settled within 28 days after the claim notice is given to the respondent, the claimant may apply to the chief executive in the approved form—

- (a) if the claim is a minor claim—to have the claim decided by the chief executive; or
- (b) if the claim is other than a minor claim—to refer the claim to the tribunal for decision.

### **477 Inspector may investigate claims and prepare report**

(1) The chief executive may direct an inspector to investigate a claim that has not settled.

(2) If an inspector investigates a claim, the inspector must prepare a report about the claim and give a copy of the report to the chief executive.

(3) The chief executive must give a copy of the report to the claimant and the respondent and, if the report is about a claim to be decided by the tribunal, to the chairperson of the tribunal.

Note—

The claimant or respondent may apply to the tribunal under section 513 (Attendance notice) for an attendance notice requiring the attendance of the inspector at the hearing of the claim before the tribunal.

### ***Division 3—Minor claims***

### **478 Procedure for deciding minor claims**

(1) This division applies to a minor claim the chief executive must decide.

(2) The chief executive, by written notice, must invite the claimant and the respondent (the “**parties**”) to give the chief executive written comments in relation to the inspector’s report prepared under section 477 within the time, not less than 7 days, stated in the notice.

(3) If the chief executive receives comments from 1 or both parties, the chief executive must provide the other party with a copy of the comments and invite that party to give the chief executive any further comments within the time, not less than 7 days, stated in the notice.

(4) The chief executive, by written notice, may ask the claimant or respondent for the further information or documents the chief executive reasonably requires to decide the claim.

(5) The chief executive must have regard to any report prepared by an inspector under section 477 and the parties' comments when deciding the claim.

(6) The chief executive must decide the claim without a hearing.

#### **479 Amendment of claim**

(1) The chief executive may, at any time before deciding the claim, amend the particulars of the claim in the way the chief executive considers appropriate—

- (a) on application, if the chief executive is satisfied the amendment is of a formal or minor nature and no party is unfairly prejudiced by the amendment; or
- (b) on the chief executive's own initiative, if all the parties agree.

(2) The amended claim is taken to be the claim.

#### **480 Respondent fails to respond to claim**

(1) This section applies if the chief executive is satisfied that the respondent—

- (a) has been given notice of the claim, but has not responded to the claim; or
- (b) can not be located after the making of reasonable inquiries into the respondent's whereabouts.

(2) The chief executive may consider and decide the claim in the absence of any comments or submissions made by the respondent.

#### **481 Deciding minor claims**

(1) The chief executive may allow the claim, wholly or partly, or reject the claim.

(2) However, the chief executive may allow the claim only if satisfied, on the balance of probabilities, that—

- (a) an event mentioned in section 470(1)<sup>168</sup> happened; and
- (b) the claimant suffered financial loss because of the happening of the event.

(3) If the chief executive allows the claim, wholly or partly, the chief executive must—

- (a) take into account any amount the claimant might reasonably have received or recovered if not for the claimant's neglect or default; and
- (b) decide the amount of the claimant's financial loss; and
- (c) name the person who is liable for the claimant's financial loss.

(4) The chief executive's decision must be signed and dated and must state clearly—

- (a) the decision; and
- (b) the chief executive's findings in relation to the facts of the case; and
- (c) the reasons for the decision; and
- (d) if the decision is that an amount be paid to the claimant from the fund—
  - (i) that the respondent named in the decision is liable to reimburse the fund to the extent of the amount paid to the claimant from the fund; and
  - (ii) if more than 1 person is named as being liable to reimburse the fund, that the liability of the persons named is joint and several.

## **482 Notifying decision**

(1) The chief executive must give the parties written notice of the chief executive's decision, a copy of the decision and a review notice within 14 days after making the decision.

(2) In this section—

**“review notice”** means a notice stating the following—

- (a) that a party dissatisfied with the chief executive's decision may apply to the registrar to have the decision reviewed by the tribunal within 28 days after receiving the notice;
- (b) how the application to have the decision reviewed is to be made;
- (c) that if no application is made to have the decision reviewed within the time allowed—
  - (i) the decision is binding on the parties; and
  - (ii) if the decision is to allow the claim and authorise payment from the fund, the respondent named in the decision as liable to reimburse the fund is liable to reimburse the fund to the extent of the amount paid to the claimant from the fund.

#### **483 Party may ask tribunal to review chief executive's decision**

(1) A party who is dissatisfied with the chief executive's decision under section 481 may apply to the registrar within 28 days after receiving the review notice to have the decision reviewed by the tribunal.

(2) An application under subsection (1) must be—

- (a) made in the approved form; and
- (b) accompanied by the fee prescribed under a regulation.

(3) The party must give a copy of the application to the other party and the chief executive.

#### **484 Chief executive's decision binds the parties**

If no application for review of the chief executive's decision is made within the time allowed under section 483(1)—

- (a) the chief executive's decision is binding on the claimant and the respondent; and
- (b) the amount paid to the claimant from the fund in accordance with the decision may be recovered by the chief executive as a debt owing to the chief executive by the respondent named in the decision; and
- (c) the respondent may not subsequently challenge the correctness of the decision or the amount payable.

**Division 4—Claims other than minor claims****485 Registrar to fix hearing date and issue attendance notices**

(1) On referral of a claim, other than a minor claim, to the tribunal, the registrar must fix a day for the hearing of the claim (“**hearing date**”) and issue a notice in the approved form (“**attendance notice**”) to the claimant requiring the claimant and the respondent to attend before the tribunal.

(2) The hearing date must be a day at least 14 days after the claim is referred to the tribunal, unless the parties agree on an earlier day.

(3) The claimant must give a copy of the attendance notice to the respondent at least 7 days before the day fixed for the hearing.

**486 Amendment of claim**

(1) The tribunal may at any stage of the proceeding amend the particulars of the claim in the way it considers appropriate—

- (a) on application, if the tribunal is satisfied the amendment is of a formal or minor nature and no party is unfairly prejudiced by the amendment; or
- (b) on its own initiative, if all the parties agree.

(2) The amended claim is taken to be the claim.

**487 Non-appearance of respondent**

(1) This section applies if the tribunal is satisfied that the respondent—

- (a) has been given an attendance notice for the hearing and does not appear at the hearing; or
- (b) can not be located after the making of reasonable inquiries into the respondent’s whereabouts.

(2) The tribunal may hear and decide the matter in the respondent’s absence.

**488 Deciding claims other than minor claims**

(1) The tribunal may allow the claim, wholly or partly, or reject the claim.

(2) However, the tribunal may allow the claim only if satisfied, on the balance of probabilities, that—

- (a) an event mentioned in section 470(1)<sup>169</sup> happened; and
- (b) the claimant suffered financial loss because of the happening of the event.

(3) If the tribunal allows the claim, wholly or partly, the tribunal must—

- (a) take into account—
  - (i) any amount the claimant might reasonably have received or recovered if not for the claimant's neglect or default; and
  - (ii) any amount ordered to be paid to the claimant as compensation under section 530A, 572D or 592A;<sup>170</sup> and
- (b) decide the amount of the claimant's financial loss; and
- (c) name the person who is liable for the claimant's financial loss.

***Division 5—Payment of claims and liability of persons for payments from the fund***

### **489 Payment of claims**

(1) If a claim is allowed under section 481 or 488<sup>171</sup> or on a review of the chief executive's decision, the chief executive must authorise payment from the fund in the amount decided by the chief executive or the tribunal.

(2) A payment under subsection (1)—

- (a) must not be made—
  - (i) for a minor claim—until the end of the period allowed for review of the chief executive's decision and, if a review is applied for, until the review and any appeal is finally decided; or

---

169 Section 470 (Claims)

170 Section 530A (Orders tribunal may make in a marketeer proceeding), 572D (Orders District Court may make) or 592A (Power of court for particular offences)

171 Section 481 (Deciding minor claims) or 488 (Deciding claims other than minor claims)

- (ii) otherwise—until the end of the period allowed for appeal and, if an appeal is made, until the appeal is finally decided; and
- (b) is taken to be in full settlement of the claim against the fund.

#### **490 Liability for payment from the fund**

(1) On payment of the amount, the person named in the chief executive's decision or the tribunal's order as being liable for the claimant's financial loss is liable to reimburse the fund to the extent of the amount paid to the claimant from the fund.

(2) If more than 1 person is named as being liable to reimburse the fund, the liability of the persons named is joint and several.

#### **491 Chief executive to give respondent letter of demand**

(1) On payment of the amount, the chief executive must give a letter of demand to the person or persons named as being liable to reimburse the fund.

(2) The demand must require the person or persons to pay the amount to the chief executive within 28 days after receiving the demand.

#### **492 Limits on recovery from fund**

(1) A claimant can not recover from the fund an amount more than the balance of the claimant's financial loss after deducting from the claimant's loss—

- (a) the amount, including the value of all benefits, received or recovered by the claimant from a source other than the fund in reduction of the loss; and
- (b) the amount, including the value of all benefits, the chief executive or the tribunal considers the claimant might reasonably have received or recovered if not for the claimant's neglect or default.

*Examples of paragraph (a)—*

1. Compensation received from the licensee for the loss.
2. A payment from a receiver for the loss.



(2) A claimant may not recover from the fund for a single claim an amount more than the amount prescribed under a regulation.

(3) A regulation may prescribe the total amount that may be paid from the fund because of, or arising out of, a contravention, failure to ensure clear title to a vehicle, stealing, misappropriation or misapplication (a “**wrong**”) by a single person.

(4) If the amount of claims against the fund because of, or arising out of, a wrong is more than the amount prescribed under subsection (3), the total amount that may be paid from the fund is to be distributed proportionally among the claimants.

(5) Interest is not payable from the fund in relation to a claim allowed against the fund.

#### **493 Notice of other recovery**

A claimant must give the chief executive written notice of an amount or benefit, other than an amount from the fund, received by the claimant in relation to the claimant’s financial loss, whether before or after the claim is paid.

Maximum penalty—200 penalty units or 3 years imprisonment.

### *Division 6—Reimbursements to fund*

#### **494 Recovery of payments—general**

The chief executive must pay to the fund any amount recovered by the chief executive in satisfaction of an amount paid from the fund.

#### **495 Recovery of overpayments**

(1) This section applies if a claimant who has received a payment from the fund recovers—

- (a) an amount more than the claimant is entitled to recover under section 492<sup>172</sup> (“**overpayment**”); or

---

172 Section 492 (Limits on recovery from fund)

- (b) a thing capable of physical delivery in relation to which the claimant received a payment from the fund.

(2) The claimant must—

- (a) reimburse the overpayment to the fund; or
- (b) for a thing capable of physical delivery—
- (i) deliver the thing to the chief executive in accordance with the chief executive's direction; or
- (ii) reimburse to the fund the amount of the payment from the fund the person received in relation to the thing.

Maximum penalty—200 penalty units.

(3) The chief executive may recover the overpayment or the amount of the payment from the fund the person received in relation to the thing as a debt owing to the chief executive by the person.

(4) If the chief executive receives a thing, the chief executive may sell the thing in the way the chief executive decides.

## **PART 3—DISCIPLINARY PROCEEDINGS**

### **496 Grounds for starting disciplinary proceedings**

(1) The following are grounds for starting a disciplinary proceeding against a licensee or registered employee—

- (a) the licensee or employee has been convicted of an indictable offence or an offence against this Act;
- (b) the licensee or employee has contravened or breached—
- (i) this Act, including a code of conduct; or
- (ii) an undertaking given under chapter 16, part 2;<sup>173</sup> or
- (iii) a corresponding law;

---

<sup>173</sup> Chapter 16 (Injunctions, undertakings, preservation of assets and civil penalties), part 2 (Undertakings)

- (c) the licensee or employee has been disqualified from holding a licence under a corresponding law;
- (d) an amount has been paid from the fund because the licensee or employee did, or omitted to do, something that gave rise to a claim against the fund;
- (e) the licensee or employee fraudulently or improperly obtained, or helped someone else to fraudulently or improperly obtain, a licence;
- (f) the licensee or employee has failed to comply with an order made by the small claims tribunal, a court or the tribunal;
- (g) for a licensee—
  - (i) the licensee is not a suitable person to hold a licence; or
  - (ii) the licensee has carried on, or is carrying on, business under a licence with someone who is not a suitable person to hold a licence; or
  - (iii) the licensee has, in carrying on a business or performing an activity, been incompetent or acted in an unprofessional way; or
  - (iv) the licensee has failed to ensure that the licensee's employed licensees or registered employees, or employees under the licensee's supervision—
    - (A) are properly supervised in the performance of their duties; or
    - (B) comply with this Act; or
  - (v) the licensee has failed to comply with a condition of the licensee's licence; or
  - (vi) the licensee is an executive officer of a corporation that the tribunal finds guilty of a disciplinary charge under section 529;<sup>174</sup> or
  - (vii) if the licensee is a corporation—
    - (A) an executive officer of the corporation is not a suitable person to be an executive officer of a corporation; or

---

174 Section 529 (Orders tribunal may make on disciplinary charge hearing)

- (B) an executive officer of the corporation is disqualified under this Act from being an executive officer of a corporation;
- (h) for a registered employee—
  - (i) the employee is not eligible to be employed as a registered employee; or
  - (ii) the employee has—
    - (A) in performing an activity of a licensee, been incompetent or acted in an unprofessional way; or
    - (B) performed an activity not authorised under the employee’s employment authority.

(2) The chief executive must not start a disciplinary proceeding against an executive officer under subsection (1)(g)(vi) if the chief executive is satisfied—

- (a) the act or omission relevant to the proceeding against the corporation was done or made without the officer’s knowledge; and
- (b) the officer could not, with reasonable diligence, have prevented the doing of the act or the making of the omission.

### **497 How to start disciplinary proceedings**

(1) A disciplinary proceeding against a person is started by the chief executive filing with the registrar a notice in the approved form (“**complaint**”) stating—

- (a) the grounds on which a disciplinary charge is to be brought against the person; and
- (b) the nature of the matter being referred to the tribunal for decision.

(2) The registrar must fix a day for the hearing of the complaint (“**hearing date**”) and issue a notice in the approved form (“**attendance notice**”) requiring the person to attend before the tribunal.

(3) The chief executive must give a copy of the complaint and attendance notice to the person at least 7 days before the day fixed for the hearing.

(4) The complaint and attendance notice may be combined in 1 notice.

**498 When proceeding is taken to start**

A disciplinary proceeding is taken to have started on the day the person is given a complaint and attendance notice under section 497.

**499 Hearing date must be at least 14 days after attendance notice is given**

The hearing date must be a day at least 14 days after the proceeding starts.

**500 Amendment of complaint**

(1) The tribunal may at any stage of the proceeding amend the particulars of the complaint in the way it considers appropriate—

- (a) on application, if the tribunal is satisfied the amendment is of a formal or minor nature and no party is unfairly prejudiced by the amendment; or
- (b) on its own initiative, if all the parties agree.

(2) The amended complaint is taken to be the complaint.

**PART 3A—MARKETEER PROCEEDINGS****500A Grounds for starting marketeer proceeding**

The following are grounds for starting a proceeding against a marketeer for orders under section 530A (“**marketeer proceeding**”)—

- (a) the marketeer has contravened or is contravening section 573A, 573B or 573C;<sup>175</sup>
- (b) the marketeer is likely or proposing to engage in conduct that would contravene section 573A, 573B or 573C;

---

<sup>175</sup> Section 573A (Misleading conduct), 573B (Unconscionable conduct) or 573C (False representations and other misleading conduct in relation to residential property)

- (c) the marketeer is reasonably suspected of anything mentioned in paragraph (a) or (b).

### **500B How to start a proceeding**

(1) A marketeer proceeding is started by the chief executive filing with the registrar a statement in the approved form (“**complaint**”) stating—

- (a) the grounds for starting the proceeding; and
- (b) the conduct constituting the grounds; and
- (c) that an application will be made for orders under section 530A.

(2) The registrar must fix a day for the hearing of the complaint (“**hearing date**”) and issue a notice in the approved form (“**attendance notice**”) requiring the marketeer to attend before the tribunal.

(3) The chief executive must give a copy of the complaint and attendance notice to the marketeer at least 7 days before the day fixed for the hearing.

(4) The complaint and attendance notice may be combined in 1 notice.

### **500C When proceeding is taken to start**

A marketeer proceeding is taken to start on the day the marketeer is given the complaint and attendance notice.

### **500D Fourteen days must pass before hearing date**

The hearing date must be a day at least 14 days after the proceeding starts.

### **500E Amendment of complaint**

(1) The tribunal may at any stage of the proceeding amend the particulars of the complaint if the tribunal considers the amendment is appropriate in all the circumstances.

(2) The particulars of the complaint may be amended—

- (a) on the chief executive’s application; or
- (b) on the tribunal’s own initiative.

(3) The amended complaint is taken to be the complaint.

## **PART 4—REVIEW PROCEEDINGS**

### **501 Person dissatisfied with chief executive’s decision may seek review**

A person who is dissatisfied with a decision of the chief executive made under a provision specified in schedule 1 may apply to the tribunal to have the decision reviewed (“**application for review**”).

### **502 How to start review proceeding**

(1) An application for review must be—

- (a) made in the approved form; and
- (b) filed with the registrar within 28 days after the person receives notice of the decision to be reviewed; and
- (c) accompanied by the fee prescribed under a regulation.

(2) The applicant must give a copy of the application to the chief executive.

### **503 Amendment of application for review**

(1) The tribunal may at any stage of the proceeding amend the particulars of the application for review in the way it considers appropriate—

- (a) on application, if the tribunal is satisfied the amendment is of a formal or minor nature and no party is unfairly prejudiced by the amendment; or
- (b) on its own initiative, if all the parties agree.

(2) The amended application for review is taken to be the application for review.

### **504 Considering application**

(1) The tribunal must convene a hearing to consider the application.

(2) However, if the application is to review a decision of the chief executive under section 481,<sup>176</sup> the tribunal may review the decision in any way it considers appropriate, including, for example, by—

- (a) reconsidering the material before the chief executive and having regard to the application; or
- (b) convening a hearing to consider the claim afresh.

### **505 Stay of operation of decisions**

(1) A decision of the chief executive, other than a decision made under section 74, 104 or 412,<sup>177</sup> being reviewed is stayed for the purpose of securing the effectiveness of the review.

(2) However, the period of a stay does not extend past the time when the tribunal decides the application.

## **PART 5—PROCEEDINGS GENERALLY**

### *Division 1—Constitution of tribunal*

### **506 Constitution of tribunal for hearing**

(1) The tribunal must be constituted by 3 members for a hearing.

(2) However, the tribunal may be constituted by the chairperson sitting alone for the following purposes—

- (a) conducting a preliminary hearing;
- (b) reviewing a decision of the chief executive in relation to a minor claim;
- (c) considering an application by the chief executive for a summary order;

---

176 Section 481 (Deciding minor claims)

177 Section 74 (Immediate suspension), 104 (Immediate suspension) or 412 (Chief executive may freeze licensee's accounts in particular cases)



- (d) deciding a claim, other than a minor claim, against the fund of not more than \$10 000;
- (e) considering an application for the extension of time made under section 509(4) or 510;<sup>178</sup>
- (f) considering an application for joinder under section 512.<sup>179</sup>

(3) Also, the tribunal must be constituted by the chairperson sitting alone, or another member who is a lawyer sitting alone, for the following proceedings—

- (a) a marketeer proceeding;<sup>180</sup>
- (b) a public examination under section 528A.<sup>181</sup>

### *Division 2—Disclosure of interests*

#### **507 Disclosure of interests**

(1) If a member of the tribunal becomes aware that the member has a conflict of interest in relation to a proceeding in the tribunal, the member must disclose the issue giving rise to the conflict—

- (a) if the member is the chairperson—to the parties to the proceeding; or
- (b) otherwise—to the chairperson and the parties to the proceeding.

(2) After making the disclosure, the member may disqualify himself or herself.

(3) However, the member may take part in the proceeding, or exercise a power for the proceeding—

- (a) if the member is the chairperson—if the parties agree; or
- (b) otherwise—if the chairperson and the parties agree.

---

178 Section 509 (Directions and orders) or 510 (Application to extend time to file claim or review decision)

179 Section 512 (Joinder of parties)

180 See chapter 14 (Claims against the fund and other proceedings), part 3A (Marketeer proceedings).

181 Section 528A (Tribunal may conduct public examination)

(4) A member of the tribunal has a conflict of interest in relation to a proceeding if the member—

- (a) has a direct or indirect interest in the subject matter of the hearing that may prevent the member from acting impartially; or
- (b) may reasonably be perceived as having a direct or indirect interest in the subject matter of the hearing that may prevent the member from acting impartially; or
- (c) constitutes or constituted the tribunal for a related hearing or is or was a member of the tribunal as constituted for a related hearing.

(5) For this section, a hearing is a “**related hearing**” for another hearing if the hearing deals with the same issues or parties as the other hearing.

### *Division 3—Management of proceedings*

#### **508 Way tribunal is to conduct proceedings**

(1) The procedure for a proceeding is at the discretion of the tribunal, subject to this Act and the rules of natural justice.

(2) The proceeding is to be conducted with as little formality and technicality and with as much speed as the requirements of this Act and a proper consideration of the matters before the tribunal permit.

(3) The tribunal is not bound by the rules of evidence, but may inform itself in any way it considers appropriate.

(4) To remove doubt, it is declared that the tribunal’s decisions are to be made on the balance of probabilities.

(5) The tribunal may, if appropriate, conduct the proceeding by means of telephone conferencing, video conferencing or another form of communication that allows reasonably contemporaneous and continuous communication between persons taking part in the proceeding.

#### **509 Directions and orders**

(1) The tribunal may make orders, give directions and do whatever is necessary for the expeditious, just, fair and cost effective resolution of a proceeding.

(2) The power to give directions under subsection (1) is subject to practice directions issued under section 458.<sup>182</sup>

(3) Without limiting subsection (1), the tribunal may at any time—

- (a) set time limits for the completion of anything to be done in relation to the proceeding; and
- (b) require a party to the proceeding to give the tribunal either or both of the following if the tribunal considers it may be relevant to the proceeding—
  - (i) a document in the party's possession or control;
  - (ii) any other information or evidence.

(4) A party must comply with an order or direction within the time stated in the order or direction, unless the party—

- (a) applies to the tribunal for, and is granted, an extension of time to comply with the order or direction; or
- (b) has a reasonable excuse for not complying.

(5) The tribunal, on application of a party or on its own initiative, may at any time vary or revoke an order or direction given by it.

### **510 Application to extend time to file claim or review decision**

(1) A person may apply to the tribunal to extend the time within which a claim may be made against the fund or an application to review a decision of the chief executive may be made.

(2) The application must—

- (a) be made in the approved form; and
- (b) be filed with the registrar; and
- (c) be accompanied by the fee prescribed under a regulation; and
- (d) state clearly and briefly the reasons supporting the application for an extension of time; and
- (e) include copies of any documents supporting the claim.

(3) The registrar must fix a day and time for the hearing of the application.

---

182 Section 458 (Chairperson's role)

(4) The applicant must give a copy of the application and any supporting documents and a notice in approved form of the time fixed for the hearing—

- (a) if the application is made in relation to a claim—to the respondent to the claim; or
- (b) if the application is made in relation to a decision of the chief executive—to the chief executive.

(5) The applicant must give the copy of the documents mentioned in subsection (4) to the respondent or the chief executive at least 7 days before the hearing.

### **511 Tribunal may extend time**

(1) The tribunal may extend the time within which to file the claim or seek review of a decision of the chief executive if the tribunal is satisfied—

- (a) the application is made—
  - (i) for a claim—within the time mentioned in the notice given under section 473(5)(b);<sup>183</sup> or
  - (ii) for a review of a decision of the chief executive—within 42 days after the person receives notice of the decision to be reviewed; and
- (b) it is appropriate to extend time having regard to—
  - (i) the reasons for not making the claim or seeking the review within the time allowed; and
  - (ii) the application generally; and
  - (iii) for a claim, the relative hardship that an extension of time or a refusal to extend time would place on the claimant or respondent; and
  - (iv) the justice of the matter generally.

(2) No appeal lies against the tribunal's decision under this section.

---

183 Section 473 (How to make a claim)

**512 Joinder of parties**

(1) For a proceeding, the tribunal may order that a person be joined as a party to a proceeding if the tribunal considers that—

- (a) the person ought to be bound by, or have the benefit of, an order of the tribunal in the proceeding; or
- (b) the person's interests are affected by the proceeding; or
- (c) for another reason it is desirable the person be joined as a party.

(2) The tribunal may make an order under subsection (1) on the application of any person or on its own initiative.

**513 Attendance notice**

(1) The tribunal may, on the application of a party to a proceeding or on the tribunal's own initiative, issue a notice in the approved form ("**attendance notice**") requiring a person to appear before the tribunal at a stated time and place to give evidence or to produce a stated document or thing.

(2) An attendance notice must be served personally on the person.

(3) The person must attend as required by the notice and continue to attend as required by the presiding member until excused from further attendance, unless the person has a reasonable excuse.

Maximum penalty for subsection (3)—200 penalty units.

**514 Establishment of tribunal for hearing**

(1) The chairperson must select the members of the tribunal for a hearing, one of whom must be a lawyer (who may be the chairperson).

(2) The lawyer is to be the presiding member of the tribunal for the hearing.

(3) The registrar must keep a record of the name of the members constituting the tribunal for each hearing and the purpose for which the hearing was held.

**515 Preliminary hearing**

(1) The tribunal may conduct a preliminary hearing if asked by a party to the proceeding or on its own initiative.

(2) At a preliminary hearing, the tribunal may make orders and give directions under section 509, 511 or 512<sup>184</sup> or amend the particulars of a claim, complaint or application for review under section 486, 500 or 503.<sup>185</sup>

### **516 Frivolous or vexatious claims**

(1) The tribunal may dismiss a claim or an application for review if it is satisfied that the claim or application is frivolous, vexatious or oppressive.

(2) The tribunal may make an order dismissing the claim or application at any hearing, including a preliminary hearing.

### **517 Venues**

(1) The tribunal may sit at the times and places decided by the chairperson.

(2) Subsection (1) does not affect the tribunal's power under section 522<sup>186</sup> to adjourn a hearing of a disciplinary charge to a day fixed by the tribunal.

## ***Division 4—Representation***

### **518 Right of appearance and representation**

(1) The following persons are entitled to appear before the tribunal at a hearing—

- (a) a party to the proceeding;
- (b) the party's lawyer;
- (c) the chief executive;
- (d) the chief executive's representative;

---

184 Section 509 (Directions and orders), 511 (Tribunal may extend time) or 512 (Joinder of parties)

185 Section 486 (Amendment of claim), 500 (Amendment of complaint) or 503 (Amendment of application for review)

186 Section 522 (Power to adjourn hearings)

- (e) another person to whom the tribunal gives leave to appear.
- (2) Subsection (1) is subject to section 504(2).<sup>187</sup>

### *Division 5—Other provisions about proceedings*

#### **519 Powers of tribunal relating to taking of evidence**

- (1) For the hearing, the tribunal may—
- (a) take evidence on oath; or
  - (b) require a person appearing before the tribunal to give evidence to take an oath; or
  - (c) administer an oath to a person appearing before the tribunal.
- (2) A person appearing as a witness at the tribunal hearing must not, without reasonable excuse—
- (a) fail to be sworn; or
  - (b) fail to answer a question that the person is required to answer by the tribunal; or
  - (c) fail to produce a document that the person was required to produce by an attendance notice served on the person.

Maximum penalty—200 penalty units.

(3) It is a reasonable excuse for a person to fail to answer a question or produce a document, other than a document the person is required to keep under this Act, if giving the answer or producing the document might tend to incriminate the person.

#### **520 Inspection of documents**

- (1) If a document or thing is produced to the tribunal at a hearing, the tribunal may—
- (a) inspect the document or thing; and
  - (b) make copies of, photograph, or take extracts from, the document or thing if it is relevant to the hearing.

---

<sup>187</sup> Section 504 (Considering application)

(2) The tribunal may also take possession of the document or thing, and keep it while it is necessary for the hearing.

(3) While it keeps a document or thing, the tribunal must permit a person otherwise entitled to possession of the document or thing to inspect, make copies of, photograph, or take extracts from, the document or thing, at the reasonable time, date and place the tribunal decides.

### **521 Power to refer matter for expert assessment or opinion**

(1) The tribunal may refer a matter of a technical nature arising in the course of a hearing for investigation by an appropriate expert.

(2) In carrying out an investigation under this section, the expert has the same protection and immunity as a member of the tribunal in the performance of the member's duties as a member.

(3) The expert must report the results of the investigation in writing to the tribunal and provide each of the parties to the proceeding with a copy of the report.

(4) The tribunal may adopt the findings of the expert, wholly or partly.

### **522 Power to adjourn hearings**

The tribunal may adjourn the hearing from time to time.

### **523 Questions of law to be decided by presiding member**

A question of law arising in a proceeding in the tribunal is to be decided according to the presiding member's opinion.

### **524 Contempt of tribunal**

(1) A person is in contempt of the tribunal if the person—

- (a) insults a member of the tribunal at a hearing, or in going to or returning from the hearing; or
- (b) deliberately interrupts a hearing, or otherwise misbehaves at a hearing; or
- (c) creates or continues, or joins in creating or continuing, a disturbance in or near a place where a hearing is being conducted; or



- (d) obstructs or assaults a person attending a hearing; or
- (e) without lawful excuse, disobeys a lawful order or direction of the tribunal made or given at a hearing; or
- (f) does anything at a hearing or otherwise that would be contempt of court if the tribunal were a court of record.

(2) The tribunal may order that a person who is in contempt under subsection (1) at a hearing be excluded from the place where the hearing is being conducted.

(3) A person acting under the tribunal's order may, using necessary and reasonable help and force, exclude the person from the place.

### **525 Punishment of contempt**

(1) Without limiting the tribunal's power to punish for contempt under section 524, a person's contempt of the tribunal may be punished under this section.

(2) The chairperson may certify the contempt in writing to the Supreme Court (the "**court**").

(3) For subsection (2), it is enough for the chairperson to be satisfied there is evidence of contempt.

(4) The chairperson may issue a warrant directed to a police officer or all police officers for the arrest of the person to be brought before the court to be dealt with according to law.

(5) The *Bail Act 1980* applies to the proceeding for the contempt started by the certification in the same way it applies to a charge of an offence.

(6) The court must inquire into the alleged contempt.

(7) The court must hear—

- (a) witnesses and evidence that may be produced against or for the person whose contempt was certified; and
- (b) any statement given by the person in defence.

(8) If the court is satisfied the person has committed the contempt, the court may punish the person as if the person had committed the contempt in relation to proceedings in the court.

(9) The *Uniform Civil Procedure Rules 1999*, so far as they relate to the enforcement of non-money orders, apply with necessary changes to the court's investigation, hearing and power to punish.

(10) The chairperson's certificate of contempt is evidence of the matters contained in the certificate.

## **526 Conduct that is contempt and offence**

If conduct of a person is both contempt of the tribunal and an offence, the person may be proceeded against for the contempt or for the offence, but the person is not liable to be punished twice for the same conduct.

### *Division 6—Applications for summary orders*

## **527 Application for summary order**

(1) The chief executive may apply to the tribunal in the approved form for a summary order under this section.

(2) The application must be filed with the registrar and accompanied by the following documents—

- (a) a copy of the claim against the fund in relation to which the application is made;
- (b) copies of the written notice of the chief executive's decision, the decision and the review notice given under section 482;
- (c) a copy of the letter of demand given under section 491;
- (d) a statutory declaration by the chief executive stating—
  - (i) the amount paid from the fund in settlement of the claim; and
  - (ii) the amount of any payment received from the respondent in satisfaction of the claim.

## **528 Respondent to be advised of application for summary order**

(1) On receiving the application, the registrar must—

- (a) fix a date for consideration of the application by the tribunal; and

- (b) give a copy of the application and the accompanying documents to the respondent; and
- (c) advise the respondent that the tribunal will make a summary order if satisfied that—
  - (i) the chief executive has made a decision in relation to the claim against the fund; and
  - (ii) under the chief executive's decision the respondent is liable to reimburse the fund in a stated amount; and
  - (iii) written notice of the chief executive's decision, a copy of the decision and a review notice under section 482 were sent to the respondent; and
  - (iv) the respondent did not apply for review of the chief executive's decision under section 483; and
  - (v) a letter of demand was sent to the respondent under section 491; and
  - (vi) the respondent has not paid the stated amount within the time allowed under the letter of demand.

(2) The registrar must invite the respondent to make written submissions for the tribunal's consideration about when and in what way the respondent intends to satisfy the amount paid from the fund in settlement of the claim.

(3) Submissions made under subsection (2) must be given to the registrar by a date notified to the respondent being a day at least 7 days before the day fixed for consideration of the application.

***Division 6A—Public examinations*****528A Tribunal may conduct public examination**

(1) The tribunal may, on the chief executive's application, conduct a public examination that investigates the conduct of a marketeer to find out whether the marketeer has contravened section 573A, 573B or 573C.<sup>188</sup>

(2) The application may be made whether or not a marketeer proceeding has been started.

(3) This part applies to a public examination as if it were a hearing before the tribunal.

**528B Procedure before public examination starts**

(1) Before the start of a public examination, the tribunal must be satisfied each person to be examined has received in writing—

- (a) the grounds for the public examination; and
- (b) if the application is based on a submission made to the chief executive—a statement of the submission's substance.

(2) On being satisfied under subsection (1), the tribunal must decide a time and place for the public examination.

(3) If a person to be examined is a corporation, for the purposes of the public examination, the tribunal may give an attendance notice under section 513 to an executive officer of the corporation to attend the tribunal for examination.<sup>189</sup>

(4) The tribunal must give an attendance notice under section 513 to each person to be examined and the chief executive stating—

- (a) the time and place for the public examination decided by the tribunal; and
- (b) the person may make oral and written submissions at the public examination.

---

188 Section 573A (Misleading conduct), 573B (Unconscionable conduct) or 573C (False representations and other misleading conduct in relation to residential property)

189 Section 513 (Attendance notice)

***Division 6B—Stopping particular conduct*****528C Stopping particular conduct**

(1) This section applies if a marketeer proceeding has been started against a marketeer and, on the chief executive's application, the tribunal is satisfied, or is satisfied there is a reasonable suspicion, that the marketeer—

- (a) has contravened or is contravening section 573A, 573B or 573C; or
- (b) is likely or proposing to engage in conduct that would contravene section 573A, 573B or 573C.

(2) The tribunal may, by order, prohibit the marketeer from engaging in conduct that, alone or together with other conduct, is a contravention of section 573A, 573B or 573C, until the end of the marketeer proceeding.

(3) The tribunal may make an order under this section on the chief executive's application made without notice to the marketeer but, in that case, the tribunal must allow the marketeer a reasonable opportunity to show cause why the order should not be confirmed.

(4) If the tribunal, after considering the marketeer's evidence and representations, if any, and any further evidence or representations of the chief executive, is not satisfied the order should continue in force, the tribunal must cancel the order.

(5) A person must not contravene an order under this section.

Maximum penalty—540 penalty units.

(6) In a proceeding against a person under this Act, the making of an order under this section is evidence of the facts or circumstances giving rise to the making of the order.

(7) An order under this section has effect on the giving of a copy of the order to the marketeer.

***Division 7—Tribunal's orders*****529 Orders tribunal may make on disciplinary charge hearing**

(1) The tribunal may make 1 or more of the following orders against a person the tribunal finds guilty of a disciplinary charge brought under this Act—

- (a) an order reprimanding the person;
- (b) an order that the person pay to the chief executive, within the time stated in the order, a fine of not more than 200 penalty units;
- (c) an order that the person's licence or registration certificate be suspended for the period stated in the order;
- (d) an order—
  - (i) if the person is the holder of a licence or registration certificate at the time the order is made—that the licence or registration certificate be cancelled; or
  - (ii) whether or not the person is the holder of a licence or registration certificate at the time the order is made—that the person be disqualified permanently, or for the period stated in the order, from holding a licence or registration certificate;
- (e) an order, for a licensed individual who is an executive officer of a corporation, that the individual be disqualified permanently, or for the period stated in the order, from being an executive officer of a corporation that holds a licence;
- (f) an order imposing conditions on, or amending or revoking the conditions of, the person's licence or registration certificate;
- (g) another order the tribunal considers appropriate to ensure the person complies with this Act.

(2) The tribunal may not make an order under subsection (1)(d)(ii) disqualifying the person from holding a licence or registration certificate if the tribunal is satisfied that a court has, in relation to the matter giving rise to the disciplinary charge—

- (a) been asked to make an order under section 592(2)<sup>190</sup> disqualifying the person from holding a licence or registration certificate; and
- (b) declined to do so.

### **530 Orders tribunal may make on claim hearing**

The tribunal may make the following orders in relation to a claim against the fund—

- (a) an order allowing the claim, wholly or partly, or rejecting the claim;
- (b) an order stating that a named person is liable for a claimant's financial loss and the amount of the loss;
- (c) an order about recovery of an amount payable in relation to a claim;
- (d) an order that no amount is recoverable in relation to a claim.

### **530A Orders tribunal may make in a marketeer proceeding**

(1) This section applies if, in a marketeer proceeding, the tribunal is satisfied a marketeer has contravened section 573A, 573B or 573C.

(2) The tribunal may make 1 or more of the following orders against the marketeer—

- (a) an order that the person pay to the chief executive, within the time stated in the order, an amount of not more than the money value of—
  - (i) for an individual—200 penalty units; or
  - (ii) for a corporation—1 000 penalty units;
- (b) an order that the person's licence or registration certificate, if any, be suspended for the period stated in the order;

---

190 Section 592 (Power of court)

- (c) an order—
  - (i) if the person is the holder of a licence or registration certificate when the order is made—that the licence or registration certificate be cancelled; or
  - (ii) whether or not the person is the holder of a licence or registration certificate when the order is made—that the person be disqualified, for the period stated in the order, of not more than 5 years, from holding a licence or registration certificate;
- (d) an order that an individual be disqualified, for the period stated in the order, of not more than 5 years, from being an executive officer of any corporation that holds a licence;
- (e) an order imposing conditions on, or amending or revoking the conditions of, the person's licence or registration certificate, if any;
- (f) an order prohibiting a person from being involved in any way in the business of the sale, or promotion of the sale, or provision of a service in connection with the sale, of residential property in Queensland for the period stated in the order, of not more than 5 years;
- (g) an order restricting the way the person conducts the business of the sale, or promotion of the sale, or provision of a service in connection with the sale, of residential property in Queensland for the period stated in the order, of not more than 5 years;
- (h) an order to pay to a person who has suffered financial loss, as compensation, an amount, decided by the tribunal, up to the limit of a Magistrates Court's civil jurisdiction;
- (i) another order the tribunal considers appropriate to ensure the person complies with this Act.

(3) However, the tribunal may make an order under subsection (2)(a) or (h) against a person who is not licensed or a registered employee only on the basis of evidence, submissions and other information received in accordance with the evidentiary law and practice applicable to a civil proceeding in a Magistrates Court.



**(4)** If—

- (a) the tribunal proposes to order a marketeer to pay an amount to the chief executive under subsection (2)(a)(i) and compensation under subsection (2)(h); and
- (b) the marketeer does not have enough financial resources to pay both;

the tribunal must prefer to make an order for compensation.

**(5)** If—

- (a) the tribunal orders a corporation to pay an amount to the chief executive under subsection (2)(a)(ii) or compensation under subsection (2)(h); and
- (b) the corporation does not have enough financial resources to pay either or both;

the executive officers of the corporation are jointly and severally liable to pay any amount not paid by the corporation.

**(6)** It is a defence to a liability under subsection (5) for an executive officer to prove that—

- (a) if the officer was in a position to influence the conduct of the corporation in relation to the conduct in question—the officer took all reasonable steps to ensure the corporation did not contravene section 573A, 573B or 573C; or
- (b) the officer was not in a position to influence the conduct of the corporation in relation to the conduct in question.

**(7)** For subsection (6)(a), it is sufficient for the executive officer to prove that the act or omission that was the conduct in question was done or made without the officer's knowledge despite the officer having taken all reasonable steps to ensure the corporation did not contravene section 573A, 573B or 573C.

**530B Criteria for deciding amount to be ordered**

To decide the amount a person may be ordered to pay under section 530A, the tribunal must consider—

- (a) the person's conduct before and after the contravention; and
- (b) whether the conduct was deliberate; and

- (c) the period over which the conduct happened; and
- (d) the amount of financial loss caused by the contravention; and
- (e) any similar past conduct of the person, including conduct happening before the commencement of this section; and
- (f) the person's financial position; and
- (g) whether the conduct could have been prevented; and
- (h) if the person is a corporation—the extent to which the executive officers of the corporation knew or should have known of the contravention; and
- (i) any action the person took to remedy the contravention including, for example, compensating persons who suffered financial loss because of it; and
- (j) the extent to which the person cooperated with the chief executive to remedy the contravention and prevent future contraventions; and
- (k) any other relevant factor.

### **531 Orders tribunal may make on review hearing**

(1) In deciding an application for review of a decision of the chief executive, the tribunal may—

- (a) confirm the decision being reviewed; or
- (b) set aside the decision and substitute another decision; or
- (c) set aside the decision and return the matter to the chief executive with directions that the tribunal considers appropriate.

(2) In substituting another decision, the tribunal has the same powers as the chief executive.

*Example—*

The tribunal may decide that an unsuccessful applicant for a licence be granted the licence either unconditionally or on particular conditions.

(3) If the tribunal substitutes another decision, the substituted decision is taken to be the decision of the chief executive.

**532 Summary orders**

(1) The tribunal must consider an application for a summary order and any written submissions made by the respondent for the application.

(2) The tribunal must make a summary order if satisfied that—

- (a) the chief executive has made a decision in relation to a claim against the fund; and
- (b) under the chief executive's decision the respondent is liable to reimburse the fund in a stated amount; and
- (c) written notice of the chief executive's decision, a copy of the decision and a review notice under section 482 were sent to the respondent; and
- (d) the respondent did not apply for review of the chief executive's decision under section 483; and
- (e) a letter of demand was sent to the respondent under section 491; and
- (f) the respondent has not paid the stated amount within the time allowed under the letter of demand.

(3) If the tribunal makes a summary order, the order must state that the respondent is liable to pay to the chief executive a stated amount within a stated period.

**533 Form of order**

A tribunal order must—

- (a) be signed by the presiding member; and
- (b) for an order other than a summary order, state the tribunal's findings in relation to the facts of the case.

**534 Order must be supported by reasons**

The tribunal must provide written reasons for its decision when making an order, other than a summary order.

**535 Service of order**

The registrar must give a copy of a tribunal order for a proceeding to each of the parties to the proceeding.

**536 Publication of tribunal decisions**

The tribunal may publish its decisions in any way it considers appropriate.

*Division 8—Costs***537 Costs**

(1) In a proceeding, the tribunal may award the costs it considers appropriate on—

- (a) the application of a party to the proceeding; or
- (b) its own initiative.

(2) The costs the tribunal may award may be awarded at any stage of the proceeding or after the proceeding has ended.

(3) If the tribunal awards costs during a proceeding, the tribunal may order that the costs not be assessed until the proceeding ends.

(4) In deciding whether to award costs, and the amount of the costs, the tribunal may have regard to the following—

- (a) the outcome of the proceeding;
- (b) the conduct of the parties to the proceeding before and during the proceeding;
- (c) the nature and complexity of the proceeding;
- (d) the relative strengths of the claims made by each of the parties to the proceeding;
- (e) any contravention of the Act by a party to the proceeding;
- (f) for a proceeding to which the chief executive is a party, whether the other party to the proceeding was afforded natural justice by the chief executive;
- (g) anything else the tribunal considers relevant.

- (5) A party to a proceeding is not entitled to costs only because—
- (a) the party was the beneficiary of an order of the tribunal; or
  - (b) the party was legally represented at the proceeding.

### *Division 9—Recovery of amounts*

#### **538 Recovery of fines**

(1) An order of the tribunal requiring a person to pay to the chief executive an amount as a fine may be filed in the registry of a court having jurisdiction for recovery of debts up to the amount of the fine.

(2) When filing the order, the chief executive must also file an affidavit deposing to noncompliance, or the extent of noncompliance, with the order by the person.

(3) On being filed, the order is taken to be an order of the court and may be enforced against the named person as a penalty imposed by that court.

#### **539 Recovery of amounts other than fines**

(1) The chief executive may file an order of the tribunal stating that a named person (the “**respondent**”) is liable for the payment of an amount other than a fine in the registry of a court having jurisdiction for the recovery of debts up to the amount.

(2) When filing the order, the chief executive must also file an affidavit deposing to noncompliance, or the extent of noncompliance, with the order by the respondent.

(3) On being filed, the order is taken to be an order of the court and may be enforced by the chief executive against the respondent as a debt.

(4) If more than 1 person is named as being liable for the payment of the amount, the persons are jointly and severally liable for the payment.

***Division 10—Appeal*****540 Appeal to District Court on questions of law only**

(1) The chief executive or a party dissatisfied with the decision of the tribunal may appeal to the District Court, but only on a question of law.

(2) The party appealing must serve a copy of the appeal and supporting documents on the registrar within 7 days of filing the appeal in the District Court.

(3) On hearing the appeal, the court may make the order for costs it considers appropriate.

(4) The District Court registrar must give the registrar of the tribunal a copy of the court's judgment and reasons.

**CHAPTER 15—ENFORCEMENT****PART 1—INSPECTORS****541 Appointment**

(1) The chief executive is an inspector.

(2) The chief executive may appoint a person as an inspector.

(3) The chief executive may appoint a person as an inspector only if the chief executive is satisfied the person has the necessary expertise or experience to be an inspector.

**542 Limitation of inspector's powers**

The powers of an inspector may be limited—

- (a) under a regulation; or
- (b) under a condition of appointment; or
- (c) by written notice of the chief executive given to the inspector.

**543 Appointment conditions**

(1) An inspector holds office on the conditions stated in the instrument of appointment.

(2) An inspector ceases holding office—

- (a) if the appointment provides for a term of appointment—at the end of the term; or
- (b) if the conditions of appointment provide—on ceasing to hold another office (the “**main office**”) stated in the appointment conditions.

(3) An inspector may resign by signed notice of resignation given to the chief executive.

(4) However, an inspector may not resign from the office of inspector (the “**secondary office**”) if a condition of the inspector’s employment to the main office requires the inspector to hold the secondary office.

**544 Identity cards**

(1) The chief executive must give each inspector an identity card.

(2) The identity card must—

- (a) contain a recent photo of the inspector; and
- (b) be signed by the inspector; and
- (c) identify the person as an inspector; and
- (d) include an expiry date on the card.

(3) This section does not prevent the issue of a single identity card to a person for this and other Acts.

**545 Failure to return identity card**

A person who stops being an inspector must return the person’s identity card to the chief executive as soon as practicable, but within 21 days, after the person stops being an inspector, unless the person has a reasonable excuse.

Maximum penalty—10 penalty units.

**546 Production or display of identity cards**

(1) An inspector may exercise a power under this Act in relation to a person only if the inspector—

- (a) first produces the inspector's identity card for the other person's inspection; or
- (b) has the identity card displayed so it is clearly visible to the other person.

(2) However, if for any reason it is not practicable to comply with subsection (1) before exercising the power, the inspector must produce the identity card for the other person's inspection at the first reasonable opportunity.

**PART 2—INSPECTORS' POWERS***Division 1—Entry to places***547 Entry to places**

(1) An inspector may enter a place if—

- (a) its occupier consents to the entry; or
- (b) it is a public place and the entry is made when it is open to the public; or
- (c) the entry is authorised by a warrant; or
- (d) it is a licensee's place of business and is—
  - (i) open for carrying on business; or
  - (ii) otherwise open for entry; or
  - (iii) required to be open for inspection under, or as a condition of, the licensee's licence; or
- (e) it is a marketeer's place of business and is—
  - (i) open for carrying on business; or
  - (ii) otherwise open for entry.



(2) For the purpose of asking the occupier of a place for consent to enter, an inspector may, without the occupier's consent or a warrant—

- (a) enter land around premises at the place to an extent that is reasonable to contact the occupier; or
- (b) enter part of the place the inspector reasonably considers members of the public ordinarily are allowed to enter when they wish to contact the occupier.

(3) For subsection (1)(d) and (e), a place of business does not include a part of the place where a person resides.

### *Division 2—Procedure for entry*

#### **548 Entry with consent**

(1) This section applies if an inspector intends to ask an occupier of a place to consent to the inspector or another inspector entering the place under section 547(1)(a).

(2) Before asking for the consent, the inspector must tell the occupier—

- (a) the purpose of the entry; and
- (b) that the occupier is not required to consent.

(3) If the consent is given, the inspector may ask the occupier to sign an acknowledgment of the consent.

(4) The acknowledgment must state—

- (a) the occupier has been told—
  - (i) the purpose of the entry; and
  - (ii) that the occupier is not required to consent; and
- (b) the purpose of the entry; and
- (c) the occupier gives the inspector consent to enter the place and exercise powers under this part; and
- (d) the time and date the consent was given.

(5) If the occupier signs the acknowledgment, the inspector must immediately give a copy to the occupier.

(6) A court must find the occupier of a place did not consent to an inspector entering the place under this part if—

- (a) an issue arises in a proceeding in the court whether the occupier of the place consented to the entry under section 547(1)(a); and
- (b) an acknowledgment mentioned in subsection (4) is not produced in evidence for the entry; and
- (c) it is not proved by the person relying on the lawfulness of the entry that the occupier consented to the entry.

### **549 Application for warrant**

(1) An inspector may apply to a magistrate for a warrant for a place.

(2) The application must be sworn and state the grounds on which the warrant is sought.

(3) The magistrate may refuse to consider the application until the inspector gives the magistrate all the information the magistrate requires about the application in the way the magistrate requires.

*Example—*

The magistrate may require that additional information supporting the application be given by a statutory declaration.

### **550 Issue of warrant**

(1) The magistrate may issue a warrant only if satisfied there are reasonable grounds for suspecting—

- (a) there is a particular thing or activity (the “**evidence**”) that may provide evidence of an offence against this Act; and
- (b) the evidence is at the place, or, within the next 72 hours, may be at the place.

(2) The warrant must state—

- (a) that an inspector may, with necessary and reasonable help and force—
  - (i) enter the place and any other place necessary for entry; and
  - (ii) exercise the inspector’s powers under this Act; and
- (b) the offence for which the warrant is sought; and
- (c) the evidence that may be seized under the warrant; and

- (d) the hours of the day or night when the place may be entered; and
- (e) the date, within 7 days after the warrant's issue, the warrant ends.

### **551 Special warrants**

(1) An inspector may apply for a warrant ("**special warrant**") by phone, fax, radio or another form of communication if the inspector considers it necessary because of—

- (a) urgent circumstances; or
- (b) other special circumstances, including for example, the inspector's remote location.

(2) Before applying for the special warrant, the inspector must prepare an application stating the grounds on which the warrant is sought.

(3) The inspector may apply for the special warrant before the application is sworn.

(4) After issuing the special warrant, the magistrate must immediately fax a copy ("**facsimile warrant**") to the inspector if it is reasonably practicable to fax the copy.

(5) If it is not reasonably practicable to fax a copy to the inspector—

- (a) the magistrate must tell the inspector—
  - (i) what the terms of the special warrant are; and
  - (ii) the date and time the special warrant is signed; and
- (b) the inspector must complete a form of warrant ("**warrant form**") and write on it—
  - (i) the magistrate's name; and
  - (ii) the date and time the magistrate issued the special warrant; and
  - (iii) the terms of the special warrant.

(6) The facsimile warrant, or the warrant form properly completed by the inspector, authorises the entry and the exercise of the other powers stated in the special warrant issued.

(7) The inspector must, at the first reasonable opportunity, send to the magistrate—

- (a) the sworn application; and

- (b) if the inspector completed a warrant form—the completed warrant form.

(8) On receiving the documents, the magistrate must attach them to the special warrant.

(9) A court must find the exercise of the power by an inspector was not authorised by a special warrant if—

- (a) an issue arises in a proceeding in the court whether the exercise of the power was authorised by a special warrant mentioned in subsection (1); and
- (b) the special warrant is not produced in evidence; and
- (c) it is not proved by the person relying on the lawfulness of the entry that the inspector obtained the special warrant.

### **552 Warrants—procedure before entry**

(1) This section applies if an inspector named in a warrant issued under this part for a place is intending to enter the place under the warrant.

(2) Before entering the place, the inspector must do or make a reasonable attempt to do the following things—

- (a) identify himself or herself to a person present at the place who is an occupier of the place by producing a copy of the inspector's identity card or other document evidencing the inspector's appointment;
- (b) give the person a copy of the warrant or, if the entry is authorised by a facsimile warrant or warrant form mentioned in section 551(6), a copy of the facsimile warrant or warrant form;
- (c) tell the person the inspector is permitted by the warrant to enter the place;
- (d) give the person an opportunity to allow the inspector immediate entry to the place without using force.

(3) However, the inspector need not comply with subsection (2) if the inspector believes on reasonable grounds that immediate entry to the place is required to ensure the effective execution of the warrant is not frustrated.

***Division 3—Powers after entry*****553 Inspector's powers in a place under a warrant**

(1) This section applies to an inspector who enters a place under a warrant.

(2) The inspector may—

- (a) search any part of the place; or
- (b) seize the evidence for which the warrant was issued; or
- (c) seize a thing if the inspector believes, on reasonable grounds—
  - (i) the thing is evidence of an offence against this Act; and
  - (ii) the seizure is necessary to prevent—
    - (A) the thing being hidden, lost or destroyed; or
    - (B) the thing being used to commit, continue or repeat an offence against this Act; or
- (d) inspect, photograph or film the place or anything in the place; or
- (e) copy a document in the place; or
- (f) take into the place the persons, equipment and materials the inspector reasonably requires for exercising a power under this Act; or
- (g) require a person in the place to give the inspector reasonable help to exercise the powers mentioned in paragraphs (a) to (f).

(3) A person must comply with a requirement under subsection (2)(g), unless the person has a reasonable excuse.

Maximum penalty for subsection (3)—200 penalty units or 1 year's imprisonment.

**554 Procedure after thing seized**

(1) As soon as practicable after a thing is seized by an inspector under section 553, the inspector must give a receipt for it to the person from whom it was seized.

(2) The inspector must allow a person who would be entitled to the seized thing if it were not in the inspector's possession—

- (a) to inspect it; or
- (b) if it is a document—to copy it.

(3) The inspector must return the seized thing to the person at the end of—

- (a) 1 year; or
- (b) if a proceeding for an offence involving it is started within 1 year—the proceeding and any appeal from the proceeding.

(4) Despite subsection (3), the inspector must return the seized thing to the person if the inspector is satisfied that—

- (a) its retention as evidence is no longer necessary; and
- (b) its return is not likely to result in its use in repeating the offence.

(5) Copying under subsection (2)(b) must be allowed within 7 days after it is requested.

#### *Division 4—Other powers*

### **555 Power to require name and address**

(1) An inspector may require a person to state the person's name and address if the inspector—

- (a) finds the person committing an offence against this Act; or
- (b) finds the person in circumstances that lead, or has information that leads, the inspector to reasonably suspect that the person has committed, or assisted in the commission of, an offence against this Act.

(2) When making the requirement, the inspector must warn the person that it is an offence to fail to state the person's name and address, unless the person has a reasonable excuse.

(3) The inspector may require the person to give evidence of the correctness of the person's name or address if the inspector reasonably suspects the name or address given is false.

(4) A person must comply with an inspector's requirement under subsection (1) or (3), unless the person has a reasonable excuse.

Maximum penalty—20 penalty units.

- (5) A person does not commit an offence against subsection (4) if—
- (a) the inspector required the person to state the person's name and address on suspicion of the person having committed an offence against this Act; and
  - (b) the person is not proved to have committed the offence.

### **556 Power to require documents to be produced—licensees**

- (1) An inspector may require—
- (a) a licensee to produce—
    - (i) the licensee's licence; or
    - (ii) documents relating to the licensee's trust account; or
  - (b) a licensee or other person who has possession, custody, or control of documents or things relating to the licensee's business to produce the documents or things; or
  - (c) a licensee or other person to give the inspector information about a produced document.

*Examples of paragraph (b)—*

1. Contracts relating to a transaction by or with the licensee in connection with the licensee's business as licensee.
2. Motor vehicle compliance plates.

(2) The inspector may require the licensee or other person to give the inspector the document, thing or information immediately or at a stated reasonable place at a stated reasonable time.

(3) The licensee or other person must comply with a requirement under subsection (1) or (2), unless the person has a reasonable excuse.

Maximum penalty—200 penalty units.

(4) It is a reasonable excuse for an individual to fail to give information if giving the information might tend to incriminate the individual.

- (5) The inspector may—
- (a) inspect a produced document or thing; or
  - (b) audit or copy a produced document; or
  - (c) seize a produced document or thing if the inspector believes, on reasonable grounds—

*Property Agents and Motor Dealers Act 2000*

---

- (i) the document or thing is evidence of an offence against this Act; and
- (ii) the seizure is necessary to prevent—
  - (A) the document or thing being hidden, lost or destroyed; or
  - (B) the document or thing being used to commit, continue or repeat an offence against this Act.

(6) In this section—

**“licensee”** includes the following—

- (a) a person who was a licensee but whose licence is no longer current;
- (b) a person who is not licensed, but who acts as a licensee;
- (c) a partner of a licensee;
- (d) a person employed, or apparently employed, by a licensee.

**“trust account”** includes any account relating to money received in trust by a licensee as a licensee.

### **556A Power to require documents to be produced—marketeers**

(1) An inspector may require a marketeer, or another person having possession, custody, or control of relevant documents on behalf of the marketeer, to produce any document relating to—

- (a) the sale, or promotion of the sale, or provision of a service in connection with the sale, of residential property in which the marketeer has or had an interest; or
- (b) the employment of a person by the marketeer in the sale, or promotion of the sale, or provision of a service in connection with the sale, of residential property in which the marketeer has or had an interest.

(2) The inspector may require the marketeer or other person to produce a document immediately or at a stated reasonable place at a stated reasonable time.

(3) The marketeer or other person must comply with a requirement under subsection (1) or (2), unless the person has a reasonable excuse.

Maximum penalty—200 penalty units.



(4) It is a reasonable excuse for an individual to fail to produce a document if producing the document might tend to incriminate the individual.

(5) The inspector may—

- (a) inspect a produced document; or
- (b) audit or copy a produced document; or
- (c) seize a produced document if the inspector believes, on reasonable grounds—
  - (i) the document is evidence of an offence against this Act; and
  - (ii) the seizure is necessary to prevent—
    - (A) the document being hidden, lost or destroyed; or
    - (B) the document being used to commit, continue or repeat an offence against this Act.

### **557 Power to require information**

(1) This section applies if an inspector believes, on reasonable grounds—

- (a) an offence against this Act has been committed; and
- (b) a person may be able to give information about the offence.

(2) The inspector may require the person to give information about the offence.

(3) The inspector may require the person to give the inspector the information at a stated reasonable place at a stated reasonable time.

(4) The person must comply with a requirement under subsection (2) or (3), unless the person has a reasonable excuse.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(5) It is a reasonable excuse for an individual to fail to give information if giving the information might tend to incriminate the individual.

## **PART 3—OTHER PROVISIONS ABOUT ENFORCEMENT**

### **558 Duties of financial institution managers**

(1) The manager or principal officer of an office or branch of a financial institution where trust money has been deposited, whether to a trust account or another account, must—

- (a) allow an inspector, on written demand signed by the inspector, to inspect and copy any documents relating to the account; and
- (b) immediately a licensee's trust account is overdrawn, inform the chief executive of that fact; and
- (c) immediately there is insufficient money in a licensee's trust account to meet a cheque drawn on the account, inform the chief executive of—
  - (i) the amount for which the cheque is drawn; and
  - (ii) the amount in the account.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) In this section—

**“licensee”** includes—

- (a) a former licensee; and
- (b) a person who is not licensed, but who acts as a licensee.

**“trust money”** includes—

- (a) an amount that, under section 379,<sup>191</sup> is required to be deposited to a licensee's trust account; and
- (b) an instrument for the payment of an amount mentioned in paragraph (a) if the instrument may be paid into a financial institution; and
- (c) a security for an amount mentioned in paragraph (a) if title to the security is transferable by delivery.

---

191 Section 379 (Dealing with amount on receipt)

**559 Notice of damage**

(1) This section applies if—

- (a) an inspector damages property when exercising or purporting to exercise a power; or
- (b) a person (the **“other person”**) acting under the direction or authority of an inspector damages property.

(2) The inspector must immediately give written notice of particulars of the damage to the person who appears to the inspector to be the owner of the property.

(3) If the inspector believes the damage was caused by a latent defect in the property or circumstances beyond the inspector’s or other person’s control, the inspector may state the belief in the notice.

(4) If, for any reason, it is impracticable to comply with subsection (2), the inspector must leave the notice in a conspicuous position and in a reasonably secure way where the damage happened.

(5) This section does not apply to damage the inspector reasonably believes is trivial.

(6) In this section—

**“owner”**, of property, includes the person in possession or control of it.

**560 Compensation**

(1) A person may claim compensation from the State if the person incurs loss or expense because of the exercise or purported exercise of a power under this chapter.

(2) Payment of compensation may be claimed and ordered in a proceeding for—

- (a) compensation brought in a court of competent jurisdiction; or
- (b) an offence against this Act brought against the person making the claim for compensation.

(3) A court may order the payment of compensation for the loss or expense only if it is satisfied that it is just to make the order in the circumstances of the particular case.

**561 Threatening or obstructing inspectors**

A person must not threaten or obstruct an inspector who is exercising a power under this Act, unless the person has a reasonable excuse.

Maximum penalty—200 penalty units or 1 year’s imprisonment.

**562 Impersonation of inspectors**

A person must not pretend to be an inspector.

Maximum penalty—50 penalty units.

## **CHAPTER 16—INJUNCTIONS, UNDERTAKINGS, PRESERVATION OF ASSETS AND CIVIL PENALTIES**

### **PART 1—INJUNCTIONS**

**563 Injunctions**

An injunction under this part may be granted by the District Court against a person (“**respondent**”) at any time.

**564 Who may apply for injunction**

The following persons may apply to the District Court for an injunction—

- (a) the chief executive;
- (b) a person aggrieved by the respondent’s conduct.

**565 Grounds for injunction**

The District Court may grant an injunction if the court is satisfied that a person has engaged, or is proposing to engage, in conduct that constitutes or would constitute—

- (a) a contravention of this Act or a code of conduct; or

- (b) attempting to contravene this Act or a code of conduct; or
- (c) aiding, abetting, counselling or procuring a person to contravene this Act or a code of conduct; or
- (d) inducing or attempting to induce, whether by threats, promises or otherwise, a person to contravene this Act or a code of conduct; or
- (e) being in any way, directly or indirectly, knowingly concerned in, or party to, the contravention by a person of this Act or a code of conduct; or
- (f) conspiring with others to contravene this Act or a code of conduct.

### **566 Court's powers for injunctions**

(1) The power of the District Court to grant an injunction restraining a person from engaging in conduct may be exercised—

- (a) whether or not it appears to the court that the person intends to engage again, or to continue to engage, in conduct of that kind; and
- (b) whether or not the person has previously engaged in conduct of that kind.

(2) The power of the court to grant an injunction requiring a person to do an act or thing may be exercised—

- (a) whether or not it appears to the court that the person intends to fail again, or to continue to fail, to do the act or thing; and
- (b) whether or not the person has previously failed to do the act or thing.

(3) An interim injunction may be granted under this part until the application is finally decided.

(4) The District Court may rescind or vary an injunction at any time.

### **567 Terms of injunction**

(1) The District Court may grant an injunction in the terms the court considers appropriate.

(2) Without limiting the court's power under subsection (1), an injunction may be granted restraining a person from carrying on a business as a licensee (whether or not the person is licensed or the business is carried on as part of, or incidental to, the carrying on of another business)—

- (a) for a stated period; or
- (b) except on stated terms and conditions.

(3) Also, the court may grant an injunction requiring a person to take stated action, including action to disclose information or publish advertisements, to remedy any adverse consequences of the person's contravention of this Act or a code of conduct.

### **568 Undertakings as to costs**

If the chief executive applies for an injunction under this part, no undertaking as to damages or costs may be required or made.

## **PART 2—UNDERTAKINGS**

### **569 Chief executive may seek undertaking after contravention**

(1) If the chief executive believes, on reasonable grounds, a person has contravened or been involved in a contravention of this Act or a code of conduct, the chief executive may, by written notice given to the person—

- (a) state the act or omission the chief executive believes is the contravention; and
- (b) ask the person to give the chief executive a written undertaking that the person will not continue or repeat the act or omission.

(2) If—

- (a) the person gives the undertaking and, if the contravention is conduct consisting of a series of acts or omissions, the person stops the conduct; and
- (b) the chief executive accepts the undertaking;

the chief executive can not start an offence proceeding against the person for the contravention, unless the chief executive withdraws the undertaking under section 570.

### **570 Variation and withdrawal of undertakings**

(1) If the chief executive accepts the undertaking, it may be varied or withdrawn at any time by—

- (a) the person who gave it, but only if the chief executive agrees to the variation or withdrawal; or
- (b) the chief executive, if the chief executive believes, on reasonable grounds—
  - (i) that, before it was accepted, the person who gave it contravened this Act in a way unknown to the chief executive; and
  - (ii) had the chief executive known about the contravention, the chief executive would not have accepted the undertaking or would not have accepted it unless its terms were changed.

(2) The chief executive may also withdraw the undertaking if the chief executive believes, on reasonable grounds, it is no longer necessary.

(3) If the chief executive varies or withdraws, or agrees to the variation or withdrawal of, the undertaking, the chief executive must give the person who gave it written notice of its variation or withdrawal.

(4) The variation or withdrawal takes effect when written notice of the variation or withdrawal is received by the person.

### **571 Enforcement of undertakings**

(1) If the chief executive believes, on reasonable grounds, a person has contravened a term of an undertaking, the chief executive may apply to the District Court for an order under this section.

(2) If the court is satisfied that the person has contravened the term, the court may make 1 or more of the following orders—

- (a) an order directing the person to comply with the term;
- (b) an order directing the person to pay to the State an amount that is not more than the direct or indirect financial benefit obtained by

the person from, and reasonably attributable to, the contravention;

- (c) an order directing the person to pay compensation to someone else who has suffered loss or damage because of the contravention;
- (d) an order directing the person to give a security bond to the State for a stated period;
- (e) another order the court considers appropriate.

(3) The District Court may order the forfeiture to the State of all or part of a security bond given by a person under subsection (2)(d) if—

- (a) the chief executive applies to the court for the order; and
- (b) the court is satisfied that the person contravened the undertaking during the period for which the bond was given.

### **572 Register of undertakings**

(1) The chief executive must keep a register of each undertaking given to the chief executive by a person under this part.

(2) The register must contain a copy of the undertaking.

(3) A person may, on payment of any fee that may be prescribed under a regulation, inspect, or get a copy of details in, the register—

- (a) at the department's head office when it is open to the public; or
- (b) by using a computer.

(4) A person may pay the fee, in advance or in arrears, under an arrangement approved by the chief executive.

(5) The register may be kept in any way the chief executive considers appropriate.



## **PART 3—PRESERVATION OF ASSETS**

### **572A Powers of court for preservation of assets**

**(1)** This section applies if any of the following proceedings have been started against a marketeer—

- (a) a proceeding before the District Court for the grant of an injunction;
- (b) a proceeding before the District Court about a contravention of an undertaking;
- (c) a marketeer proceeding;
- (d) a proceeding before the District Court under part 4 for a civil penalty.

**(2)** On the chief executive's application, the District Court may make an order mentioned in subsection (3) if satisfied that—

- (a) it is necessary or desirable to preserve property held by or for the marketeer because the marketeer is or may become liable under this Act—
  - (i) to pay an amount to the chief executive; or
  - (ii) to pay compensation; or
  - (iii) to refund an amount; or
  - (iv) to transfer, sell or return other property; and
- (b) it will not unduly prejudice the rights and interests of any other person.

**(3)** The orders the court may make are—

- (a) an order prohibiting a person who owes an amount to the marketeer or an associate of the marketeer from paying all or part of the amount to, or to another person at the request of, the marketeer or associate; and
- (b) an order prohibiting a person holding property for the marketeer or an associate of the marketeer from transferring all or any of the property to, or to another person at the request of, the marketeer or associate; and

*Property Agents and Motor Dealers Act 2000*

---

(c) an order prohibiting the taking by any person of the property of the marketeer or an associate of the marketeer out of the State; and

(d) if the marketeer is an individual—an order appointing, with the powers stated in the order, a receiver or trustee of all or part of the property of the marketeer or an associate of the marketeer.

(4) Subject to subsection (5), the order may be expressed to operate—

(a) for a stated period; or

(b) until proceedings under any other provision of this Act in relation to which the order was made have ended.

(5) An application and an order may be made under this section without notice to, and in the absence of, the marketeer or the associate, but in that case the order must not be made for a period of more than 30 days.

(6) A person to whom an order is directed under this section must comply with the order.

Maximum penalty—540 penalty units.

(7) In this section—

“**associate**”, of a marketeer, means—

(a) a person holding property for the marketeer; or

(b) if the marketeer is a body corporate—a wholly-owned subsidiary of the marketeer.

“**prohibit**” means prohibit absolutely or on conditions.

“**request**” includes direction.

“**take**” includes the following—

(a) send;

(b) transfer.

“**transferring**” means transferring, paying or otherwise parting with possession of.

## **PART 4—CIVIL PENALTIES AND COMPENSATION ORDERS FOR PARTICULAR CONTRAVENTIONS**

### **572B Application of pt 4**

This part applies if a person contravenes section 573A, 573B or 573C.<sup>192</sup>

### **572C Application for order imposing civil penalties**

(1) The chief executive may apply to the District Court (“**court**”) for an order requiring the person—

- (a) to pay to the State a money penalty; or
- (b) to pay to a person who suffered financial loss because of the contravention an amount as compensation.

(2) The application may be made together with any other application the chief executive may make under this chapter.

### **572D Orders District Court may make**

(1) This section applies if the court is satisfied the person has contravened section 573A, 573B or 573C.

(2) The court may order the person to pay to the State, as a money penalty, an amount up to the limit of the court’s civil jurisdiction for each contravention.

(3) If satisfied another person has suffered financial loss because of the contravention, the court may order the person to pay to the other person, as compensation, an amount, decided by the court, up to the limit of the court’s civil jurisdiction.

(4) If—

- (a) the court proposes to order an individual to pay a money penalty under subsection (2) and compensation under subsection (3); and
- (b) the person does not have the resources to pay both;

---

<sup>192</sup> Section 573A (Misleading conduct), 573B (Unconscionable conduct) or 573C (False representations and other misleading conduct in relation to residential property)

the court must prefer to make an order for compensation.

(5) If—

(a) the court orders a corporation to pay a money penalty under subsection (2) or compensation under subsection (3); and

(b) the corporation does not have the resources to pay either or both;

the executive officers of the corporation are jointly and severally liable to pay any amount not paid by the corporation.

(6) It is a defence to a liability under subsection (5) for an executive officer to prove that—

(a) if the officer was in a position to influence the conduct of the corporation in relation to the conduct in question—the officer took all reasonable steps to ensure the corporation did not contravene section 573A, 573B or 573C; or

(b) the officer was not in a position to influence the conduct of the corporation in relation to the conduct in question.

(7) For subsection (6)(a), it is sufficient for the executive officer to prove that the act or omission that was the conduct in question was done or made without the officer's knowledge despite the officer having taken all reasonable steps to ensure the corporation did not contravene section 573A, 573B or 573C.

### **572E Criteria for deciding amount to be ordered**

To decide an amount a person may be ordered to pay under section 572D, the court must consider—

(a) the person's conduct before and after the contravention; and

(b) whether the conduct was deliberate; and

(c) the period over which the conduct happened; and

(d) the amount of financial loss caused by the contravention; and

(e) any similar past conduct of the person, including conduct happening before the commencement of this section; and

(f) the person's financial position; and

(g) whether the conduct could have been prevented; and

- (h) if the person is a corporation—the extent to which the executive officers of the corporation knew or should have known of the contravention; and
- (i) any action the person took to remedy the contravention including, for example, compensating persons who suffered financial loss because of it; and
- (j) the extent to which the person cooperated with the chief executive to remedy the contravention and prevent future contraventions; and
- (k) any other relevant factor.

## **CHAPTER 17—GENERAL CONTRAVENTIONS, EVIDENTIARY MATTERS AND LEGAL PROCEEDINGS**

### **PART 1—GENERAL CONTRAVENTIONS**

#### **573 Wrongful conversion and false accounts**

(1) This section applies if a licensee, in the performance of the activities of a licensee, receives an amount belonging to someone else.

(2) A licensee who—

- (a) dishonestly converts the amount to the licensee's own or someone else's use; or
- (b) dishonestly renders an account of the amount knowing it to be false in a material particular;

commits a crime.

Maximum penalty—1 000 penalty units or 5 years imprisonment.

(3) For a prosecution under subsection (2)(a), it is enough for the prosecution to prove that the licensee dishonestly converted an amount in the licensee's trust account to the licensee's own use or someone else's use without having to prove that the amount belonged to a particular person.

(4) In this section—

“**licensee**” includes a former licensee and a person who is not licensed, but who acts as a licensee.

### **573A Misleading conduct**

A marketeer must not, in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of residential property in Queensland, engage in conduct that is misleading or is likely to mislead.

*Note—*

For remedies for a contravention, see chapter 16 (Injunctions, undertakings, preservation of assets and civil penalties).

### **573B Unconscionable conduct**

(1) A marketeer must not, in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of residential property in Queensland, engage in conduct that is, in all the circumstances, unconscionable.

*Note—*

For remedies for a contravention, see chapter 16 (Injunctions, undertakings, preservation of assets and civil penalties).

(2) Without limiting the matters to which regard may be had to decide whether a marketeer has contravened subsection (1), regard may be had to—

- (a) the relative strengths of the bargaining positions of the marketeer and the buyer of the property; and
- (b) whether, because of conduct engaged in by the marketeer, the buyer was required to comply with conditions that were not reasonably necessary for the protection of the legitimate interests of the marketeer; and
- (c) whether the buyer was able to understand any documents relating to the sale, or promotion of the sale, or provision of a service in connection with the sale, of the property; and
- (d) whether any undue influence or pressure was exerted on, or any unfair tactics were used against, the buyer or the person acting for the buyer by the marketeer in connection with the marketing of the property; and

*Property Agents and Motor Dealers Act 2000*

---

- (e) the amount for which, and the circumstances under which, the buyer could have acquired an equivalent or similar property from another person; and
- (f) the extent to which the marketeer's conduct towards the buyer was consistent with the marketeer's conduct in similar transactions between the marketeer and other like buyers; and
- (g) the requirements of any applicable code of conduct; and
- (h) the extent to which the marketeer unreasonably failed to disclose to the buyer—
  - (i) any intended conduct of the marketeer that might affect the interests of the buyer; and
  - (ii) any risks to the buyer arising from the marketeer's intended conduct, if the risks are risks the marketeer should have foreseen would not be apparent to the buyer; and
- (i) the extent to which the marketeer failed to disclose to the buyer—
  - (i) any relationships of the marketeer to other marketeers in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property; or
  - (ii) anything required to be disclosed under this Act; and
- (j) the extent to which the marketeer was unwilling to negotiate the terms and conditions of any contract for the sale of the property with the buyer; and
- (k) whether or not it was reasonably practicable for the buyer to negotiate for the alteration of, or to reject, any of the provisions of the contract for the property; and
- (l) whether or not the buyer or a person who represented the buyer was reasonably able to protect the interests of the buyer because of the age or physical or mental condition of the buyer or the person who represented the buyer; and
- (m) whether or not, and if so when, the buyer obtained, or an opportunity was made available to the buyer to obtain, independent legal, valuation or other expert advice; and
- (n) the extent to which the provisions of the contract and the contract's legal and practical effect were accurately explained to

the buyer and whether or not the buyer understood those provisions and their effect; and

- (o) whether the marketeer took measures to ensure that the buyer understood the nature and implications of the transaction and, if so, the adequacy of those measures; and
- (p) whether at the time the contract was entered into, the marketeer knew, or could have ascertained by reasonable inquiry of the buyer at the time, that the buyer could not pay in accordance with its terms or not without substantial hardship; and
- (q) the extent to which the marketeer and the buyer acted in good faith; and
- (r) any other relevant factor.

### **573C False representations and other misleading conduct in relation to residential property**

(1) A marketeer must not, in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of residential property in Queensland, represent in any way to someone else anything that is false or misleading.

*Note—*

For remedies for a contravention, see chapter 16 (Injunctions, undertakings, preservation of assets and civil penalties).

(2) Without limiting subsection (1), a marketeer must not, in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of residential property, or the possible sale of residential property in Queensland—

- (a) represent that the person has a sponsorship, approval or affiliation the person does not have; or
- (b) make a false or misleading representation about—
  - (i) the nature of the interest in the property; or
  - (ii) the price payable for the property; or
  - (iii) the location of the property; or
  - (iv) the characteristics of the property; or
  - (v) the use to which the property is capable of being put or may lawfully be put; or



- (vi) the existence or availability of facilities associated with the property; or
  - (vii) the value of the property at the date of the sale; or
  - (viii) the potential income from the leasing of the property; or
  - (ix) if the property has been previously sold, the date of the sale and the consideration for the sale; or
  - (x) how the purchase of the property may affect the incidence of income taxation on the buyer; or
- (c) offer gifts, prizes or other free items with the intention of not providing them or of not providing them as offered.

*Note—*

For remedies for a contravention see chapter 16 (Injunctions, undertakings, preservation of assets and civil penalties).

(3) Without limiting subsection (1) or (2), a representation is taken, for the subsection, to be false or misleading if it would reasonably tend to lead to a belief in the existence of a state of affairs that does not in fact exist, whether or not the representation indicates that state of affairs does exist.

(4) Also, if a person makes a representation in relation to a matter and the person does not have reasonable grounds for making the representation, the representation is taken to be misleading.

(5) The onus of establishing that the person had reasonable grounds for making the representation is on the person.

(6) It is not a defence to a proceeding for a contravention of subsection (1) or (2) for the marketeer to prove that an agreement with the person was terminated or that the person did not enter into an agreement because of the representation.

(7) This section does not limit another Act or law about false or misleading representations.<sup>193</sup>

(8) In this section—

**“false or misleading”**, in relation to a representation, includes the wilful concealment of a material fact in the representation.

---

193 See, for example, *Fair Trading Act 1989*, section 40A (False representations and other misleading or offensive conduct in relation to land—TPA s 53A) and *Trade Practices Act 1974* (Cwlth), section 53A (False representations and other misleading or offensive conduct in relation to land).

**573D Application of ss 573A, 573B and 573C**

(1) Sections 573A, 573B and 573C are in addition to, and do not limit, any other law, written or unwritten, about conduct mentioned in them.

(2) Sections 573A, 573B and 573C apply to conduct, whether happening in or outside Queensland, relating to residential property in Queensland.

**573E Offensive conduct in relation to residential property**

(1) A marketeer must not unduly harass another person in connection with the sale or possible sale of residential property in Queensland.

Maximum penalty—540 penalty units.

(2) In this section—

“**unduly harass**” includes the following—

- (a) the use of any physical force;
- (b) coercion.

**574 False representations about property**

(1) A licensee or registered employee must not represent in any way to someone else anything that is false or misleading in relation to the letting, exchange or sale of property.

Maximum penalty—540 penalty units.

(2) Without limiting subsection (1), a licensee or registered employee must not, in connection with the sale, or the possible sale, of an interest in land or in connection with the promotion in any way of the sale of an interest in land, represent in any way to someone else anything that is false or misleading in relation to—

- (a) the value of the land at the date of sale; or
- (b) the potential income from the leasing of the land; or
- (c) if the land has been previously sold, the date of the sale and the consideration for the sale; or
- (d) how the purchase of the land may affect the incidence of income taxation on the buyer.

Maximum penalty—540 penalty units.

(3) Without limiting subsection (1) or (2), a representation is taken, for the subsection, to be false or misleading if it would reasonably tend to lead to a belief in the existence of a state of affairs that does not in fact exist, whether or not the representation indicates that that state of affairs does exist.

(4) Also, if a person makes a representation in relation to a matter and the person does not have reasonable grounds for making the representation, the representation is taken to be misleading.

(5) The onus of establishing that the person had reasonable grounds for making the representation is on the person.

(6) It is not a defence to a prosecution under subsection (1) or (2) for the defendant to prove that an agreement with the person was terminated or that the person did not enter into an agreement because of the representation.

(7) This section does not limit another Act or law about false or misleading representations.<sup>194</sup>

(8) In this section—

**“false or misleading”**, in relation to a representation includes the wilful concealment of a material fact in the representation.

**“licensee”** includes a person acting as a licensee, but does not include a commercial agent.

**“registered employee”** includes a person acting as a registered employee, but does not include a commercial subagent.

### **575 Chief executive’s power to ask for substantiation of representations made by licensees or registered employees**

(1) This section applies if the chief executive believes, on reasonable grounds, that a licensee or registered employee has made a representation in contravention of section 574(1) or (2).

(2) The chief executive may, by written notice, ask the person to give to the chief executive written proof that supports the representation.

---

<sup>194</sup> See, for example, *Fair Trading Act 1989*, section 40A and *Trade Practices Act 1974* (Cwlth), section 53A.

(3) The notice must—

- (a) state a day, at least 14 days after the day the notice is given to the person, by which the person must give the proof to the chief executive; and
- (b) warn the person it is an offence to fail to respond to the notice by the stated day, unless the person has a reasonable excuse for the failure to respond.

(4) The person must respond to the notice by the stated day, unless the person has a reasonable excuse for the failure to respond.

Maximum penalty—100 penalty units.

(5) It is a reasonable excuse to fail to comply with subsection (4) if complying with the subsection would tend to incriminate the person.

### **575A Chief executive to ask for substantiation of representations made by marketeers**

(1) This section applies if the chief executive believes, on reasonable grounds, that a marketeer has made a representation in contravention of section 573C(1) or (2).

(2) The chief executive may, by written notice, ask the person to give to the chief executive written proof that supports the representation.

(3) The notice must—

- (a) state a day, at least 14 days after the day the notice is given to the person, by which the person must give the proof to the chief executive; and
- (b) warn the person it is an offence to fail to respond to the notice by the stated day, unless the person has a reasonable excuse for the failure to respond.

(4) The person must respond to the notice by the stated day, unless the person has a reasonable excuse for the failure to respond.

Maximum penalty—540 penalty units.

(5) It is a reasonable excuse to fail to comply with subsection (4) if complying with the subsection would tend to incriminate the person.

**576 False representations about mileage**

A person must not wilfully represent in any way to someone else anything that is false or misleading about the total distance travelled by a motor vehicle.

Maximum penalty—540 penalty units.

**577 Tampering with odometers**

(1) A person must not tamper with a motor vehicle's odometer with intent to falsely represent that, at a particular time, the vehicle—

- (a) has travelled a distance less than a specified distance; or
- (b) has travelled a distance more than a specified distance.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) If a court finds a person guilty of an offence against subsection (1), the court may, on its own initiative or on the application of the prosecution or a person who has suffered loss, order the person who committed the offence to compensate the person who suffered loss for loss resulting from the commission of the offence.

(3) In any proceeding, the distance shown at any time on the odometer tampered with is evidence of a false representation by the person who tampered with the odometer that the vehicle—

- (a) has travelled a distance less than a specified distance shown on the odometer; or
- (b) has travelled a distance more than a specified distance shown on the odometer.

(4) Subsection (2) does not limit a court's powers under the *Penalties and Sentences Act 1992* or any other law.

**578 Offence to charge fee for providing documents etc.**

(1) A licensee or a licensee's employee must not charge a fee for the provision, preparation or completion of a document for a transaction relating to, or arising out of, the performance of a licensee's activities.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) Subsection (1) does not limit the *Legal Practitioners Act 1995*, section 19<sup>195</sup> or the *Queensland Law Society Act 1952*, section 39.<sup>196</sup>

(3) This section does not apply to the provision of a security interest certificate under section 233(5) or 295(4).<sup>197</sup>

### **579 Offence to ask for, or receive, excess or improper remuneration**

(1) If an amount is prescribed under a regulation as the maximum amount allowed to a licensee for the performance of a licensee's activities in relation to a stated transaction, a licensee must not ask for, or receive, a commission or reward for the transaction greater than the amount allowed under the regulation.

Maximum penalty—200 penalty units or 1 year's imprisonment.

(2) If, in a proceeding under this section, an amount is alleged to be payable to the licensee for recouping expenditure lawfully incurred by the licensee in connection with the transaction, the licensee must establish to the court's satisfaction, on the balance of probabilities, that the expenditure was lawfully incurred.

(3) If a licensee is convicted of an offence against subsection (1) or fails to satisfy the court under subsection (2) about expenditure incurred, the convicting court must also order the licensee to refund the amount to which the licensee was not entitled to the person from whom it was obtained.

(4) Subsection (1) does not prevent the licensee asking for or receiving an amount more than the maximum amount allowed under the regulation if the amount is for GST payable for a supply in relation to the transaction.

### **580 Offence to deal with trust account**

A person must not operate on a licensee's trust account unless the person is—

- (a) the licensee; or
- (b) a person actually employed by the licensee and authorised by the licensee to operate on the trust account; or

---

195 *Legal Practitioners Act 1995*, section 19 (Conveyancing how prohibited)

196 *Queensland Law Society Act 1952*, section 39 (Persons practising without certificates)

197 Section 233 (Guarantee of title for motor vehicles) or 295 (Guarantee of title for motor vehicles)

- (c) otherwise permitted under this Act to operate on the licensee's trust account.

Maximum penalty—200 penalty units or 3 years imprisonment.

### **581 Offence to lend or borrow licence**

(1) A licensee must not—

- (a) lend or hire out the licensee's licence to someone else; or  
(b) notify or advertise that a licence is available for sale, loan or hire, or on another basis, to someone else, whether licensed or not; or  
(c) permit or allow someone else to hold out that the person is the holder of the licence issued to the licensee.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) A person must not borrow, hire or buy a licensee's licence.

Maximum penalty—200 penalty units or 2 years imprisonment.

(3) If a person who is not the holder of an appropriate licence or the licensee's substitute has the effective or apparent management or control of a licensee's business, the licensee is taken to have lent, and the person is taken to have borrowed, the licensee's licence.

### **582 False or misleading statements**

(1) A person must not, for this Act, state anything to an official the person knows is false or misleading in a material particular.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) In this section—

“**official**” means the chief executive, an inspector or another person in the department in which this Act is administered.

### **583 False or misleading documents**

(1) A person must not, for this Act, give an official a document containing information the person knows is false or misleading in a material particular.

Maximum penalty—200 penalty units or 2 years imprisonment.

(2) Subsection (1) does not apply to a person if the person, when giving the document—

- (a) informs the official, to the best of the person’s ability, how it is false or misleading; and
- (b) if the person has, or can reasonably obtain, the correct information, gives the correct information.

(3) A person must not make an entry in a document required or permitted to be made or kept under this Act knowing the entry to be false or misleading in a material particular.

Maximum penalty—200 penalty units or 2 years imprisonment.

(4) In this section—

“**official**” means the chief executive, an inspector or another person in the department in which this Act is administered.

### **584 Prohibited practices**

(1) A person must not, for reward, supply, or undertake to supply, or advertise, or hold out in any way, that the person will supply to any person addresses or other particulars of—

- (a) places of residence that are to let; or
- (b) places of residence or land or interests in places of residence or land that are for sale.

Maximum penalty—200 penalty units or 1 year’s imprisonment.

(2) Subsection (1) does not apply to a real estate agent or pastoral house that has been appointed by the landlords or sellers of the places of residence or land or interests in the places of residence or land to perform an activity and has the landlord’s or seller’s consent to supply the particulars.

(3) A person must not make an unsolicited invitation to another person to attend a property information session unless the person is a property developer or a real estate agent or someone acting for the developer or agent.

Maximum penalty—200 penalty units or 2 years imprisonment.



## PART 2—EVIDENTIARY MATTERS

### 585 Evidence of tampering by a motor dealer or auctioneer

(1) Evidence that a motor vehicle's odometer reading when the vehicle was in the possession of a motor dealer or auctioneer was less than its reading when the dealer or auctioneer took possession of the vehicle is evidence that—

- (a) the motor vehicle's odometer was tampered with; and
- (b) the dealer or auctioneer contravened section 577(1)(a).<sup>198</sup>

(2) Evidence that a motor vehicle's odometer was tampered with to increase the distance shown on the odometer when the vehicle was in a motor dealer's or auctioneer's possession is evidence that the dealer or auctioneer contravened section 577(1)(b).

(3) In this section—

“**possession**”, of a motor vehicle, includes custody and control of the vehicle.

### 586 Continuing false representation—tampered with odometer

(1) This section applies, in any proceeding, if there is evidence (“**relevant evidence**”) that a person intentionally tampered with the odometer of a motor vehicle so that it showed that the vehicle at that time—

- (a) had not travelled the distance shown on the odometer before it was tampered with; or
- (b) had travelled more than the distance shown on the odometer before it was tampered with.

(2) The distance shown at any time afterwards on the odometer is evidence of a false representation by a person at that later time that—

- (a) if the relevant evidence relates to subsection (1)(a)—the vehicle had not travelled more than the distance shown on the odometer; or

---

198 Section 577 (Tampering with odometers)

- (b) if the relevant evidence relates to subsection (1)(b)—the vehicle had travelled more than the distance shown on the odometer.

### **587 Evidentiary provisions**

(1) This section applies to a proceeding under this Act.

(2) The appointment or power of an inspector must be presumed unless a party, by reasonable notice, requires proof of—

- (a) the appointment; or
- (b) the power to do anything under this Act.

(3) A signature purporting to be the signature of the chief executive, a member of the tribunal or an inspector is evidence of the signature it purports to be.

(4) A certificate purporting to be signed by a person mentioned in subsection (3) and stating any of the following matters is evidence of the matter—

- (a) a stated document is—
  - (i) an order, direction, requirement or decision, or a copy of an order, direction, requirement or decision, given or made under this Act; or
  - (ii) a notice, or a copy of a notice, given under this Act; or
  - (iii) a record, or a copy of a record, kept under this Act; or
  - (iv) a document, or a copy of a document, kept under this Act;
- (b) on a stated day, a stated person—
  - (i) was, or was not, the holder of a stated licence or registration certificate under this Act; or
  - (ii) was given a stated notice, order, requirement or direction under this Act.

### **588 Entries in licensee's documents**

An entry in a document kept by or belonging to a licensee or found in the licensee's premises is evidence that the entry has been made by or with the authority of the licensee.

## PART 3—PROCEEDINGS

### 589 Proceedings for an offence

(1) Subject to subsection (2), a proceeding for an offence against this Act must be taken in a summary way under the *Justices Act 1886* within the later of the following—

- (a) 1 year after the offence is committed;
- (b) 6 months after the commission of the offence comes to the complainant's knowledge, but within 2 years after the commission of the offence.

(2) A proceeding for an indictable offence may be taken, at the prosecution's election—

- (a) by way of summary proceedings under the *Justices Act 1886*; or
- (b) on indictment.

(3) A proceeding against a person for an indictable offence must be before a magistrate if it is a proceeding—

- (a) for the summary conviction of the person; or
- (b) for an examination of witnesses in relation to the charge.

(4) If a proceeding for an indictable offence is brought before a justice who is not a magistrate, jurisdiction is limited to taking or making a procedural action or order within the meaning of the *Justices of the Peace and Commissioners for Declarations Act 1991*.

(5) If—

- (a) a person charged with an indictable offence asks at the start of a summary proceeding for the offence that the charge be prosecuted on indictment; or
- (b) the magistrate hearing a charge of an indictable offence considers the charge should be prosecuted on indictment;

the magistrate—

- (c) must not decide the charge as a summary offence; and
- (d) must proceed by way of a committal proceeding.

(6) If a magistrate acts under subsection (5)—

- (a) any plea of the person charged, made at the start of the proceeding, must be disregarded; and
- (b) any evidence brought in the proceeding before the magistrate decided to act under subsection (5) is taken to be evidence in the proceeding for the committal of the person for trial or sentence; and
- (c) before committing the person for trial or sentence, the magistrate must make a statement to the person under the *Justices Act 1886*, section 104(2)(b).<sup>199</sup>

(7) The maximum penalty that may be imposed on a summary conviction of an indictable offence is 200 penalty units or 1 year's imprisonment.

(8) In this section—

**“indictable offence”** means an offence against this Act for which the maximum penalty of imprisonment is more than 2 years.

### **590 Responsibility for acts or omissions of representatives**

(1) This section applies in a proceeding for an offence against this Act.

(2) If it is relevant to prove a person's state of mind about a particular act or omission, it is enough to show—

- (a) the act was done or omitted to be done by a representative of the person within the scope of the representative's actual or apparent authority; and
- (b) the representative had the state of mind.

(3) An act done or omitted to be done for a person by a representative of the person within the scope of the representative's actual or apparent authority is taken to have been done or omitted to be done also by the person, unless the person proves the person could not, by the exercise of reasonable diligence, have prevented the act or omission.

---

<sup>199</sup> *Justices Act 1886*, section 104 (Proceedings upon an examination of witnesses in relation to an indictable offence)

(4) In this section—

“**offence**” includes a contravention of this Act for which an amount may be ordered by the District Court or the tribunal to be paid as a money penalty.

“**representative**” means—

- (a) of a corporation—an executive officer, employee or agent of the corporation; or
- (b) of an individual—an employee or agent of the individual.

“**state of mind**”, of a person, includes—

- (a) the person’s knowledge, intention, opinion, belief or purpose; and
- (b) the person’s reasons for the intention, opinion, belief or purpose.

### **591 Executive officers must ensure corporation complies with Act**

(1) The executive officers of a corporation must ensure that the corporation complies with this Act.

(2) If a corporation commits an offence against a provision of this Act, each of the executive officers of the corporation also commit an offence, namely, the offence of failing to ensure that the corporation complies with the provision.

Maximum penalty—the penalty for the contravention of the provision by an individual or, if the penalty is expressed to be for this section, the expressed penalty.

(3) Evidence that the corporation has been convicted of an offence against a provision of this Act is evidence that each of the executive officers committed the offence of failing to ensure that the corporation complies with the provision.

(4) However, it is a defence for an executive officer to prove that—

- (a) if the officer was in a position to influence the conduct of the corporation in relation to the offence—the officer took all reasonable steps to ensure the corporation complied with the provision; or
- (b) the officer was not in a position to influence the conduct of the corporation in relation to the offence.

(5) For subsection (4)(a), it is sufficient for the executive officer to prove that the act or omission that was the offence was done or made without the officer's knowledge despite the officer having taken all reasonable steps to ensure the corporation complied with the provision.

### **592 Power of court**

(1) A court may, in addition to any other penalty it may impose, order that a licensee's licence or a registered employee's registration certificate be suspended for a stated period or cancelled if the licensee or registered employee has been convicted of an offence against this Act.

(2) The court may also order that a person convicted of an offence against this Act be disqualified from holding a licence or registration certificate under this Act for a stated period or permanently.

(3) The court may make an order under subsection (1) or (2)—

- (a) on the chief executive's application; or
- (b) on its own initiative.

(4) If an order is made by a court under this section on the court's own initiative, the court must cause a copy of the order to be given to the chief executive.

(5) This section does not apply to an offence against section 572A(6), 573E(1) or 575A(4).<sup>200</sup>

### **592A Power of court for particular offences**

(1) A court may, in addition to any other penalty it may impose on a person convicted of an offence against section 572A(6), 573E(1) or 575A(4), order that—

- (a) if the person is a licensee or a registered employee—
  - (i) the licensee's licence or registered employee's registration certificate be suspended for a stated period or cancelled; or

---

<sup>200</sup> Section 572A (Powers of court for preservation of assets), 573E (Offensive conduct in relation to residential property) or 575A (Chief executive to ask for substantiation of representations made by marketeers)

(ii) the person be disqualified from holding a licence or registration certificate under this Act for a stated period or permanently; or

(b) whether or not the person is a licensee or a registered employee—the person be disqualified from holding a licence or registration certificate under this Act for a stated period or permanently.

(2) The court may also make any other order the tribunal may make in a marketeer proceeding.<sup>201</sup>

(3) However, if the court makes an order for compensation, the court may order the payment of an amount up to the limit of the court's civil jurisdiction.

(4) The court may make an order under this section—

(a) on the chief executive's application; or

(b) on its own initiative.

(5) If an order is made by a court under this section on the court's own initiative, the court must cause a copy of the order to be given to the chief executive.

### **593 Allegations of false or misleading representations or statements etc.**

In any proceeding for an offence against this Act involving a false or misleading statement, representation or entry, or false or misleading information, it is enough for a charge to state that the statement, representation, entry or information was 'false or misleading'.

---

201 For the orders a tribunal may make, see section 530A (Orders tribunal may make in a marketeer proceeding).

## CHAPTER 18—GENERAL

### 594 Public warning statements

(1) The Minister or chief executive may make or issue a public statement identifying and giving warnings or information about any of the following—

- (a) contraventions of a code of conduct that have resulted in disciplinary action and persons who commit the contraventions;
- (b) business practices regulated under this Act that are unfair and persons who engage in the unfair practices;
- (c) the commission of offences against this Act and persons who commit the offences.

(2) The statement may identify particular contraventions, business practices, offences and persons.

(3) The Minister or chief executive must not make or issue a statement under this section unless satisfied that it is in the public interest to do so.

### 595 Civil remedies not affected

Nothing in this Act affects or limits any civil remedy that a person may have against a licensee or another person in relation to any matter.

### 596 Crimes (Confiscation) Act 1989 not limited

Nothing in this Act limits the *Crimes (Confiscation) Act 1989*.

### 597 Delegation—chief executive

(1) The chief executive may delegate the chief executive's powers, other than power under section 594,<sup>202</sup> to an appropriately qualified public service employee.

---

202 Section 594 (Public warning statements)



(2) In subsection (1)—

**“appropriately qualified”** includes having the qualifications, experience or standing appropriate to exercise the power.

*Example of ‘standing’—*

The level at which a person is employed within the department.

### **598 Approved forms**

(1) Forms may be approved for use under this Act.

(2) A form may be approved by—

- (a) if the form is to be used for a proceeding in, or an application to, the tribunal—the chairperson of the tribunal; or
- (b) otherwise—the chief executive.

### **599 Review of Act**

(1) The Minister must ensure the operation of this Act is reviewed.

(2) The review must start within 2 years after the commencement of this section.

(3) The Minister must table in the Legislative Assembly a report on the outcome of the review within 3 months after the review is finished.

### **600 Regulation-making power**

(1) The Governor in Council may make regulations under this Act.

(2) Without limiting subsection (1), a regulation may be made about the following—

- (a) fees, including the refunding of fees;
- (b) the rate of commission that may be charged for transactions by licensees;
- (c) ways in which amounts may be paid from a trust account;
- (d) imposing a penalty for a contravention of a regulation of not more than 20 penalty units;
- (e) the audit of trust accounts and documents;
- (f) the keeping or destruction of motor vehicle identifiers;

- (g) the display at a motor dealer's registered office of the motor dealer's usual hours of business;
- (h) imposing time limits within which a del credere agent must pay the purchase price of livestock the agent is authorised to sell to the seller of the livestock;
- (i) the financial or insurance protection requirements for del credere agents;
- (j) imposing limits on out-of-pocket expenses incurred in the performance of activities under a licence;
- (k) the keeping of records, including the form in which a record is kept;
- (l) the keeping of receipts and evidence of expenditure;
- (m) the length of time a document required to be kept under this Act is to be kept.

### **602 Act repealed**

The *Auctioneers and Agents Act 1971* is repealed.

## **CHAPTER 19—TRANSITIONAL AND SAVINGS PROVISIONS**

### **PART 1—TRANSITIONAL AND SAVINGS PROVISIONS FOR REPEALED ACT**

#### **603 Definitions for pt 1**

In this part—

“**commencement**” means commencement of this section.

“**committee**” means the auctioneers and agents committee established under the repealed Act.

**“former fund”** means the auctioneers and agents fidelity guarantee fund established under the repealed Act.

#### **604 Former fund**

(1) The rights and liabilities of the former fund are taken to be the rights and liabilities of the claim fund.

(2) A claim that has been made against the former fund, and not finished before the commencement, continues as if it were a claim against the claim fund.

(3) If, before the commencement, a person could have made a claim against the former fund but did not make the claim, the person may make the claim against the claim fund.

(4) If, before the commencement, the committee had started a proceeding to recover an amount paid out of the former fund, the proceeding is taken to have been started by the chief executive as if the amount had been paid out of the claim fund.

(5) If, had the repealed Act not been repealed, the committee could start a proceeding to recover an amount paid out of the former fund, the chief executive may start the proceeding as if the amount had been paid out of the claim fund.

(6) The repealed Act applies to a proceeding under subsection (4) or (5), with necessary changes, as if the repealed Act had not been repealed.

#### **605 Subrogation of committee**

(1) This section applies if, immediately before the commencement, the committee was subrogated, to a particular extent, to the rights and remedies of a claimant who claimed against the former fund and whose claim has been settled by payment out of the former fund.

(2) The chief executive is taken to be subrogated, to the same extent, to the claimant’s rights and remedies and the rights and remedies may be pursued in accordance with the repealed Act, with necessary changes, as if the repealed Act had not been repealed.

(3) An agreement entered into or anything else done by the committee under the subrogation is taken to have been entered into or done by the chief executive.

**606 Existing substitute licensees**

(1) This section applies to a substitute licensee whose appointment as a substitute licensee was approved before the commencement.

(2) The appointment is taken to have been made under this Act and to be subject to the same conditions as the conditions on which it was made under the repealed Act.

**607 Existing licences**

(1) This section applies to a person who, immediately before the commencement, held a licence mentioned in column 1 of the following table (a “**column 1 licence**”)—

<b>Table</b>	
<b>column 1</b>	<b>column 2</b>
commercial agent’s licence	property agents and motor dealers licence (commercial agent)
corporation licence (with a director holding a real estate agent’s licence)	property agents and motor dealers licence (real estate)
corporation licence (with a director holding a restricted real estate agent’s licence)	property agents and motor dealers licence (restricted letting agent)
corporation licence (with a director holding a general auctioneer’s licence)	property agents and motor dealers licence (auctioneer)
corporation licence (with a director holding a restricted auctioneer’s licence)	property agents and motor dealers licence (auctioneer)
corporation licence (with a director holding a commercial agent’s licence)	property agents and motor dealers licence (commercial agent)
corporation licence (with a director holding a motor dealer’s licence)	property agents and motor dealers licence (motor dealer)
general auctioneer’s licence	property agents and motor dealers licence (auctioneer)
manager’s (commercial agency) licence	property agents and motor dealers licence (commercial agent)

*Property Agents and Motor Dealers Act 2000*

---

manager's (motor dealing) licence	property agents and motor dealers licence (motor dealer)
manager's (real estate agency) licence	property agents and motor dealers licence (real estate)
motor dealer's licence	property agents and motor dealers licence (motor dealer)
pastoral house auctioneer's licence	property agents and motor dealers licence (pastoral house auctioneer)
pastoral house corporation licence	property agents and motor dealers licence (pastoral house)
pastoral house director's licence	property agents and motor dealers licence (pastoral house director)
pastoral house manager's licence	property agents and motor dealers licence (pastoral house manager)
real estate agent's licence	property agents and motor dealers licence (real estate)
restricted auctioneer's licence	property agents and motor dealers licence (auctioneer)
restricted real estate agent's licence	property agents and motor dealers licence (restricted letting agent)

(2) The person, on the commencement, is taken to be—

- (a) a suitable and eligible person to hold a licence mentioned in column 2 of the table (a “**column 2 licence**”) shown opposite the column 1 licence; and
- (b) the holder of the column 2 licence.

(3) If the licence held by the person immediately before the commencement was subject to a restriction or condition, the licence the person is taken to hold on the commencement is also taken to be subject to a condition in the same terms, so far as practicable, as the restriction or condition.

(4) If, apart from subsection (2)(a), the person would not, on the commencement, have been suitable to hold the column 2 licence because of a matter or event that happened before the person's licence was last granted, renewed or restored, the matter or event may be disregarded for the purposes of renewal or restoration of the licence after the commencement.

**608 Existing certificates of registration**

(1) This section applies to a person who, immediately before the commencement held a certificate of registration mentioned in column 1 of the following table (a “**column 1 certificate**”)—

<b>column 1</b>	<b>column 2</b>
certificate of registration as a commercial subagent	registration certificate as a commercial subagent
certificate of registration as a real estate agent salesperson	registration certificate as a real estate salesperson
provisional auctioneer’s licence	registration certificate as a trainee auctioneer
certificate of registration as a motor salesperson	registration certificate as a motor salesperson

(2) The person, on the commencement, is taken to be—

- (a) a suitable and eligible person to hold a registration certificate mentioned in column 2 of the table (a “**column 2 certificate**”) shown opposite the column 1 certificate; and
- (b) to be the holder of the column 2 certificate.

(3) If the certificate of registration held by the person immediately before the commencement was subject to a restriction or condition, the registration certificate the person is taken to hold on the commencement is also taken to be subject to a condition in the same terms, so far as practicable, as the restriction or condition.

(4) If, apart from subsection (2)(a), the person would not, on the commencement, have been suitable to hold the column 2 certificate because of a matter or event that happened before the person’s certificate was last granted, renewed or restored, the matter or event may be disregarded for the purposes of renewal or restoration of the certificate after the commencement.

**609 Existing applications**

(1) An application made under the repealed Act and not decided on the commencement must be decided under this Act.

(2) If the application is about a column 1 licence or a column 1 certificate, the application is taken to be about a column 2 licence or

column 2 certificate shown opposite the column 1 licence or column 1 certificate.

(3) If the application is about a provisional auctioneer's licence, the application is taken to be about a registration certificate as a trainee auctioneer.

(4) Subject to subsection (5), if the application is about the issue, renewal or restoration of a licence or certificate of registration, the provisions of this Act about issuing, renewing, or restoring licences or registration certificates apply to the application.

*Example—*

Section 22 (Application for licence).

(5) The provisions of this Act dealing with making the application in the approved form and paying the application fee do not apply to the application.

## **610 Existing objections**

(1) This section applies if an objection about the grant, renewal or restoration of a licence or certificate of registration has been made, but not decided, under the repealed Act.

(2) The person making the objection has no right to appear under this Act in relation to the objection, but the chief executive must have regard to the objection when considering the application.

## **611 Existing exemptions**

(1) If, immediately before the commencement, a person was exempted from a provision of the repealed Act for which there is an equivalent provision under this Act, the person is taken to be exempted from the equivalent provision under this Act.

(2) If the exemption under the repealed Act was subject to a condition, the exemption from the equivalent provision under this Act is also taken to be subject to the condition.

**612 Existing approved financial institutions**

A financial institution that was an approved financial institution under the repealed Act immediately before the commencement, is taken to be an approved financial institution under this Act.

**613 Existing agreements with financial institutions**

(1) This section applies to an agreement entered into between the registrar and an approved financial institution under the repealed Act about the keeping of general trust accounts by licensees.

(2) The agreement is taken to be an agreement entered into between the chief executive and a financial institution about the keeping of general trust accounts by licensees under this Act.

(3) References in the agreement to the registrar are taken to be references to the chief executive.

(4) References in the agreement to the former fund are taken to be references to the consolidated fund.

**614 Existing appointments to act as licensee**

(1) An engagement or appointment or an agreement to act as an auctioneer, real estate agent, commercial agent or motor dealer under the repealed Act that is in force immediately before the commencement and complies with the repealed Act continues to be a valid appointment under this Act according to its terms.

(2) However, if the engagement, appointment or agreement is for a sole agency within the meaning of the repealed Act, the engagement, appointment or agreement ends on the earlier of the following days—

- (a) the day it ends according to its terms;
- (b) a day 60 days after the commencement.

(3) Also, if the engagement, appointment or agreement is for an exclusive agency (as defined under this Act), the engagement, appointment or agreement ends on the earlier of the following days—

- (a) the day it ends according to its terms;
- (b) a day 60 days after the commencement of this subsection.



**615 Existing trust accounts**

A general trust account or special trust account opened under the repealed Act is taken to be a general trust account or special trust account under this Act.

**616 Existing agreements entered into by committee**

(1) This section applies to an agreement entered into, under the repealed Act, between the committee and another entity and in force immediately before the commencement.

(2) The agreement is taken to be an agreement entered into between the chief executive and the other entity under this Act.

(3) References in the agreement to the registrar or committee are taken to be references to the chief executive or, if the context permits, to the tribunal.

**617 Existing auditors**

(1) This section applies to an auditor appointed by a licensee or applicant for a licence under the repealed Act whose appointment is in force immediately before the commencement.

(2) The auditor is taken to be appointed by the licensee under this Act on the same conditions as the appointment under the repealed Act.

(3) If the appointment of the auditor was approved by the Minister under the repealed Act, section 109,<sup>203</sup> the auditor is taken to be approved by the chief executive under section 394<sup>204</sup> to audit the principal licensee's trust accounts.

**618 Existing receivers appointed by committee**

(1) A receiver of property appointed by the committee under the repealed Act is taken to be a receiver over the property appointed by the chief executive under this Act.

---

203 *Auctioneers and Agents Act 1971*, section 109 (Remote localities)

204 Section 394 (Chief executive to consider application)

(2) If the receiver appointed by the committee is in possession of the property immediately before the commencement, the receiver is taken to be in possession of the property under this Act.

### **619 Existing inspectors**

A person who held an appointment as an inspector under the repealed Act immediately before the commencement is taken to be appointed as an inspector under this Act.

### **620 Registrar's or deputy registrar's acts and decisions**

(1) This section applies to an act done or decision made by the registrar, or a deputy registrar, of auctioneers and agents under the repealed Act that may be done lawfully by the chief executive under this Act.

(2) The act or decision is taken to have been done or made by the chief executive under this Act.

### **621 Continuation of restriction on licensee's remedy for commission etc.**

(1) If, before the commencement, a licensee under the repealed Act was engaged or appointed for a particular transaction—

- (a) section 76<sup>205</sup> of that Act continues to apply to the licensee in relation to the engagement or appointment; and
- (b) if the licensee wants to sue for, or recover or retain, a fee, charge or commission payable under the engagement or appointment, the licensee must do so under the repealed Act as if it had not been repealed.

(2) However, subsection (1) does not apply if the licensee and the person with whom the licensee entered into the engagement or appointment decide otherwise by written agreement after the commencement.

---

<sup>205</sup> *Auctioneers and Agents Act 1971*, section 76 (Restriction on remedy for commission)

**622 Disciplinary action**

(1) If the committee had started, but not finished, disciplinary action under the repealed Act before the commencement, the action may be finished under that Act as if that Act had not been repealed and the tribunal were the committee.

(2) However, if the committee had started, but not finished, hearing a disciplinary proceeding under the repealed Act before the commencement, the disciplinary proceeding must be reheard under that Act as if that Act had not been repealed and the tribunal were the committee.

**623 Appeals**

(1) If—

(a) a person had appealed to the District Court under the repealed Act before the commencement against a decision of the committee; and

(b) the appeal had not been decided before the commencement;

the District Court may hear, or continue to hear, and decide the appeal under that Act as if it had not been repealed.

(2) If—

(a) a person could have appealed to the District Court under the repealed Act before the commencement against a decision of the committee; and

(b) the person had not appealed before the commencement;

the person may appeal under that Act as if it had not been repealed.

(3) For the purpose of rights of appearance before the court on an appeal mentioned in subsection (1) or (2) and for implementing the court's decision on appeal, a decision of the committee is taken to be—

(a) for a decision of a kind that, under this Act, must be made by the chief executive—a decision of the chief executive; or

(b) for a decision of a kind that, under this Act, must be made by the tribunal—a decision of the tribunal.

**624 Legal proceedings by or against committee**

(1) A legal proceeding by or against the committee that has not been finished before the commencement may be continued and finished by or against the chief executive.

(2) If, because of an event that happened before the commencement, a legal proceeding could have been started by or against the committee, the legal proceeding may be started by or against the chief executive.

**625 Provisions for property developers**

(1) This section applies to a person who, immediately before the commencement, conducts the business of a property developer or property developer director.

(2) The person is taken to hold a property developer's licence or property developer director's licence under this section if—

- (a) the person applies for the licence under chapter 2, part 3;<sup>206</sup> and
- (b) the application is made within 60 days after the commencement.

(3) The person is taken to hold the licence until the person's application and any review or appeal in relation to the application is finally decided.

**626 Provisions for property developer salespersons**

(1) This section applies to a person who, immediately before the commencement, is employed by a property developer and performs an activity that may be performed by the property developer.

(2) The person is taken to hold a registration certificate as a property developer salesperson under this section if—

- (a) the person applies for the registration certificate under chapter 3, part 7;<sup>207</sup> and
- (b) the application is made within 60 days after the commencement.

---

206 Chapter 2 (Licensing), part 3 (Applications for licence)

207 Chapter 3 (Employee registration), part 7 (Activities authorised under registration certificate)

(3) The person is taken to hold the registration certificate until the person's application and any review or appeal in relation to the application is finally decided.

### **627 Provisions for particular motor dealers**

(1) This section applies to a person who, immediately before the commencement, carries on the business of negotiating, under a consultancy arrangement, for a person who is not a motor dealer or auctioneer for the purchase or sale of a motor vehicle for the person (the “**activity**”).

(2) The person is taken to hold a motor dealer's licence under this section, limited to the carrying on of the activity, if—

- (a) the person applies for the licence under chapter 2, part 3;<sup>208</sup> and
- (b) the application is made within 60 days after the commencement.

(3) The person is taken to hold the licence until the person's application and any review or appeal in relation to the application is finally decided.

### **628 Provisions for particular motor salespersons**

(1) This section applies to a person who, immediately before the commencement, is employed by a person mentioned in section 627 and performs an activity that may be performed by that person.

(2) The person is taken to hold a registration certificate as a motor salesperson under this section if—

- (a) the person applies for the registration certificate under chapter 3, part 7;<sup>209</sup> and
- (b) the application is made within 60 days after the commencement.

(3) The person is taken to hold the registration certificate until the person's application and any review or appeal in relation to the application is finally decided.

---

208 Chapter 2 (Licensing), part 3 (Applications for licence)

209 Chapter 3 (Employee registration), part 7 (Activities authorised under registration certificate)

**629 References to repealed Act**

In an Act or document, a reference to the repealed Act may, if the context permits, be taken as a reference to this Act.

**630 References to former fund**

In an Act or document, a reference to the former fund may, if the context permits, be taken as a reference to the claim fund.

**PART 2—TRANSITIONAL PROVISIONS FOR  
TOURISM, RACING AND FAIR TRADING  
(MISCELLANEOUS PROVISIONS) ACT 2002****631 Transitional provision for relevant contracts mentioned  
in repealed s 365**

(1) This section applies to a relevant contract for chapter 11 if, on the commencement—

- (a) the buyer under the contract has the contract, or a copy of the contract, signed by the buyer and the seller; and
- (b) the seller has given the buyer a notice in the approved form for the repealed section 365 signed and dated by the seller and declaring the date on which the seller signed the contract; and
- (c) the buyer has not given the seller or the seller's agent—
  - (i) a copy of the signed contract; and
  - (ii) the notice mentioned in paragraph (b); and
- (d) the contract has not been settled or lawfully terminated.

(2) The buyer is taken to be bound under the contract on the earlier of the following days—

- (a) the day the buyer would be bound under the contract if repealed section 365 were still in force;
- (b) the end of the seventh day after the commencement of this section.

(3) To remove any doubt, it is declared that the cooling-off period for the contract starts on the day the buyer is taken to be bound under the contract.

(4) In this section—

**“commencement”** means the commencement of this section.

**“repealed section 365”** means section 365 as in force immediately before the commencement.

### **632 Transitional provision for warning statements**

(1) This section applies to a relevant contract for chapter 11 entered into on or after 1 July 2001 and before the commencement of this section.

(2) The seller or a person acting for the seller who prepared the contract does not commit an offence against section 366(2) if the warning statement was attached to the contract immediately beneath an information sheet if the information sheet was attached as the first or top sheet of the contract.

(3) Also, if the contract has not been settled or lawfully terminated, the buyer can not terminate the contract because of noncompliance with section 366(1) only because a warning statement was attached to the contract immediately beneath an information sheet if the information sheet was attached as the first or top sheet of the contract.

(4) Subsection (3) has effect despite section 367(2).

(5) In this section—

**“information sheet”** means an information sheet under the *Body Corporate and Community Management Act 1997*, section 170(5).<sup>210</sup>

---

<sup>210</sup> *Body Corporate and Community Management Act 1997*, section 170 (Statement to be given by seller to buyer)

**SCHEDULE 1****DECISIONS SUBJECT TO REVIEW**

section 501

- section 28(2) (Chief executive must consider suitability of applicants and licensees)
- section 49(1) (Chief executive may issue or refuse to issue licence)
- section 53(1) (Licence—conditions)
- section 58(1) (Chief executive may renew or refuse to renew licence)
- section 61(1) (Chief executive may restore or refuse to restore licence)
- section 67(1) (Chief executive may appoint or refuse to appoint substitute licensee)
- section 70(1) (Amendment of licence conditions)
- section 74(2) (Immediate suspension)
- section 86(2) (Chief executive must consider suitability of applicants)
- section 91(1) (Chief executive may issue or refuse to issue registration certificate)
- section 92(1) (Registration certificate—conditions)
- section 95(1) (Chief executive may renew or refuse to renew registration certificate)
- section 98(1) (Chief executive may restore or refuse to restore registration certificate)
- section 101(1) (Amendment of registration certificate conditions)
- section 104(2) (Immediate suspension)
- section 394(1) (Chief executive to consider application)
- section 398(3) (Chief executive may withdraw approval as approved auditor)



## SCHEDULE 1 (continued)

- section 412(1) (Chief executive may freeze licensee's accounts in particular cases)
- section 481(1) (Deciding minor claims)

**SCHEDULE 3****DICTIONARY**

section 11

**“account”**, for chapter 12, part 4, see section 411.

**“affected by bankruptcy action”**, in relation to an individual, means the individual—

- (a) is bankrupt; or
- (b) has compounded with creditors; or
- (c) has otherwise taken, or applied to take, advantage of any law about bankruptcy.

**“application for review”** see section 501.

**“approved auditor”**, for chapter 12, part 2, see section 391.

**“approved financial institution”** means a financial institution that—

- (a) has been prescribed under a regulation to be a financial institution to which section 410 applies; and
- (b) has entered into an agreement under the section.

**“approved form”** see section 598.

**“arrangement”** includes agreement, promise, scheme, transaction (with or without consideration), understanding and undertaking (whether express or implied).

**“associate”**, of a person, means a spouse, de facto spouse, parent, brother, sister, child or stepchild of the person, or a child or stepchild of the person’s spouse or de facto spouse.

**“attendance notice”** means an attendance notice issued under this Act.

**“auctioneer”**—

- (a) generally, see section 205(1); and
- (b) for chapter 7, part 4, see section 234.

## SCHEDULE 3 (continued)

**“auctioneer’s licence”** means a property agents and motor dealers licence (auctioneer).

**“audit month”**, for chapter 12, part 2, division 3, see section 400.

**“auditor”**, for chapter 12, part 2, see section 391.

**“audit period”**, for chapter 12, part 2, division 3, see section 400.

**“audit report”**, for chapter 12, part 2, division 3, see section 400.

**“beneficial interest”** see section 13.

**“body corporate”** means—

- (a) a body corporate under the *Building Units and Group Titles Act 1980*; or
- (b) a body corporate for a leasehold building units plan under the *South Bank Corporation Act 1989*; or
- (c) a body corporate under the *Body Corporate and Community Management Act 1997*.

**“building complex”** means—

- (a) a building on a single building units plan under the *Building Units and Group Titles Act 1980*; or
- (b) a building or buildings on a single group titles plan under the *Building Units and Group Titles Act 1980*; or
- (c) a building or buildings shown on a single leasehold building units plan under the *South Bank Corporation Act 1989*; or
- (d) a building or buildings on scheme land in a single community titles scheme or a layered arrangement of community title schemes under the *Body Corporate and Community Management Act 1997*.

**“business address”**, of a licensee, see section 23(1)(b).

**“business associate”**, of an applicant for a licence or a licensee, means a person with whom the applicant or licensee carries on, or intends carrying on, business under a licence.

## SCHEDULE 3 (continued)

**“business day”**—

- (a) for chapter 9, part 4—see section 296; and
- (b) for chapter 11—see section 364.

**“business of letting”** includes the collecting or receiving of rents by an agent for a principal, whether or not the agent has let the place of residence, land, estate or business concerned.

**“caravan”** means a trailer fitted, equipped, or used principally—

- (a) for camping; or
- (b) as a dwelling; or
- (c) for carrying on any trade or business.

**“civil jurisdiction”**, in relation to an amount that is the limit of a court’s civil jurisdiction, means an amount equal to the maximum amount that may be claimed in a personal action in the civil jurisdiction of the court.

**“claimant”**, for chapter 14, see section 469.

**“claim fund”** means the claim fund established under section 408.

**“claim notice”**, for chapter 14, see section 469.

**“class A warranted vehicle”** means a warranted vehicle that—

- (a) at the day of its sale, has an odometer reading of less than 160 000 km; and
- (b) was manufactured less than 10 years before the day of sale.

**“class B warranted vehicle”** means a warranted vehicle that—

- (a) at the day of its sale, has an odometer reading of 160 000 km or more; or
- (b) was manufactured at least 10 years before the day of sale.

**“commencement”**, for chapter 19, part 1, see section 603.

**“commercial agent”** see section 339(1).

**“commercial agent’s licence”** means a property agents and motor dealers licence (commercial agent).

**“commercial subagent”** means a person who holds a registration certificate as a commercial subagent.

## SCHEDULE 3 (continued)

**“commercial vehicle”** means a motor vehicle—

- (a) built mainly for carrying or hauling goods; or
- (b) designed to carry more than 9 persons;

but does not include a utility with a nominal load carrying capacity of 1 t or less.

**“committee”**, for chapter 19, part 1, see section 603.

**“comparable certificate”**, under the repealed Act, means—

- (a) for a registration certificate as a real estate salesperson—a certificate of registration as a real estate agent salesperson granted under the repealed Act;
- (b) for a registration certificate as a trainee auctioneer—a provisional auctioneer’s licence granted under the repealed Act;
- (c) for a registration certificate as a motor salesperson—a certificate of registration as a motor salesperson granted under the repealed Act;
- (d) for a registration certificate as a commercial subagent—a certificate of registration as a commercial subagent granted under the repealed Act.

**“comparable licence”**, under the repealed Act, means—

- (a) for a restricted letting agent’s licence, any of the following licences granted under the repealed Act—
  - (i) manager’s (real estate agency) licence;
  - (ii) real estate agent’s licence;
  - (iii) restricted real estate agent’s licence; or
- (b) for a real estate agent’s licence, either of the following licences granted under the repealed Act—
  - (i) manager’s (real estate agency) licence;
  - (ii) real estate agent’s licence; or
- (c) for an auctioneer’s licence, either of the following licences granted under the repealed Act—

## SCHEDULE 3 (continued)

- (i) general auctioneer's licence;
- (ii) restricted auctioneer's licence; or
- (d) for a motor dealer's licence, either of the following licences granted under the repealed Act—
  - (i) manager's (motor dealing) licence;
  - (ii) motor dealer's licence; or
- (e) for a commercial agent's licence, either of the following licences granted under the repealed Act—
  - (i) manager's (commercial agency) licence;
  - (ii) commercial agent's licence.

**“complaint”**, for chapter 14, see section 469.

**“completes a residential property sale”** see section 261.

**“computer”** means a mechanical, electronic or other device for the processing of data.

**“consignment”**, for the sale of a motor vehicle, means the delivering of the motor vehicle by a person into the possession of a motor dealer or auctioneer and the appointing of the motor dealer or auctioneer as an agent to sell the vehicle for the vehicle's owner.

**“conviction”** includes a plea of guilty or a finding of guilt by a court, but does not include a plea of guilty or a finding of guilt by a court if no conviction is recorded by the court.

**“cooling-off period”**—

- (a) for chapter 9, part 4, see section 296; and
- (b) for chapter 11, see section 364.

**“corresponding law”** means a law of another State or New Zealand that provides for the same matter as this Act or a provision of this Act.

**“criminal history”**, of a person, means the person's criminal history as defined under the *Criminal Law (Rehabilitation of Offenders) Act 1986*, other than convictions for which the rehabilitation period has expired, and not been revived, under that Act.

## SCHEDULE 3 (continued)

Note—

Because of this definition, sections 6, 8, 9 and 10 of the *Criminal Law (Rehabilitation of Offenders) Act 1986* have no relevant operation for the purposes of a person's criminal history under this Act.

**“defalcation”**, for chapter 12, part 4, see section 411.

**“defect”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“defect notice”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“del credere agent”** means a licensee who—

- (a) is authorised under the licensee's licence to sell livestock; and
- (b) guarantees the payment of the livestock's purchase price to the seller of the livestock.

**“employ”** includes engage on a contract for services or commission and use the services of, whether or not for reward.

**“employed licensee”** means a licensee who performs the activities of a licensee as the employee of someone else.

**“employment authority”**—

- (a) for a real estate salesperson, see section 130;
- (b) for a pastoral house salesperson, see section 170;
- (c) for a trainee auctioneer, see section 207;
- (d) for a property developer salesperson, see section 265;
- (e) for a motor salesperson, see section 281;
- (f) for a commercial subagent, see section 341.

**“employment register”**—

- (a) of a restricted letting agent, see section 124(1);
- (b) of a real estate agent, see section 159(1);
- (c) of a pastoral house, see section 196(1);

## SCHEDULE 3 (continued)

- (d) of an auctioneer, see section 253(1);
- (e) of a property developer, see section 274(1);
- (f) of a motor dealer, see section 329(1);
- (g) of a commercial agent, see section 353(1).

**“exclusive agency”** see section 19.

**“executive officer”**, for a corporation, means any person, by whatever name called and whether or not the person is a director of the corporation, who is concerned, or takes part, in the management of the corporation.

**“financial loss”**, for chapter 14, see section 469.

**“financier”** means a corporation whose ordinary business (whether or not it carries on any other business) is providing credit in relation to motor vehicles and that does not carry on the business of dealing with motor vehicles other than for 1 or more of the following purposes—

- (a) selling motor vehicles on instalment terms;
- (b) hiring motor vehicles under hire-purchase agreements;
- (c) putting in place or enforcing securities over motor vehicles;
- (d) hiring motor vehicles, if no right to purchase the motor vehicle is included in the hiring of any vehicle;
- (e) disposing of motor vehicles acquired by it in connection with a purpose mentioned in paragraphs (a) to (d).

**“former fund”**, for chapter 19, part 1, see section 603.

**“former licensee”**—

- (a) generally, means a person who held a licence under this or the repealed Act; and
- (b) for chapter 13, part 3, see section 447.

**“former registered employee”**, for chapter 13, see section 447.

**“fund”** means the claim fund.

**“hearing date”** means a date fixed for a hearing under this Act.

**“holder”**—

- (a) of an account, for chapter 12, part 4, see section 411; or



## SCHEDULE 3 (continued)

- (b) of a property agents and motor dealers licence, means the person in whose name the licence is issued; or
- (c) of a registration certificate, means the person in whose name the certificate is issued.

**“in charge”** see section 14.

**“information notice”**, for a decision of the chief executive, is a written notice stating—

- (a) the decision; and
- (b) the reasons for the decision; and
- (c) if the decision is a decision made under a provision specified in schedule 1—that the person to whom the notice is given may apply to have the decision reviewed by the tribunal within 21 days after receiving the notice.

**“land”** includes—

- (a) a lot or proposed lot under the *Land Title Act 1994*; and
- (b) a lot shown on a leasehold building units plan registered or to be registered under the *South Bank Corporation Act 1989*; and
- (c) land under the *South Bank Corporation Act 1989*.<sup>211</sup>

**“letting”** includes every form of leasing or letting of places of residence, land, estates, or businesses.

**“licence”** means a property agents and motor dealers licence.

**“licence register”** see section 80(1).

**“licensed”**, in relation to a person, means licensed under this Act.

**“licensee”**—

---

<sup>211</sup> The *South Bank Corporation Act 1989*, section 4 defines land to include—

- (a) any estate in, on, over or under land; and
- (b) the airspace above the surface of land and any estate in the airspace; and
- (c) the subsoil of land and any estate in the subsoil; and
- (d) a building; and
- (e) a stratum lot.

## SCHEDULE 3 (continued)

- (a) generally, means the holder of a property agents and motor dealers licence that is in force; and
- (b) for chapter 12, part 4, see section 411; and
- (c) for chapter 13, see section 447; and
- (d) for chapter 14, see section 469.

**“livestock”** means horses, cattle, sheep or swine.

**“market”**, residential property, means take action to sell the property, other than by appointing a real estate agent, pastoral house or auctioneer to sell the property.

**“marketeer”**—

- (a) means a person directly or indirectly involved in any way in the sale, or promotion of the sale, or provision of a service in connection with the sale, of residential property, alone, or with others under a formal or informal arrangement, and whether or not—
  - (i) the person derives a direct or indirect benefit from the sale, or promotion of the sale, or provision of a service in connection with the sale, of the property; or
  - (ii) the way the property is marketed includes offering potential buyers of the property inducements intended to encourage them to purchase the property; or
  - (iii) any of the persons is licensed or is a registered employee; or
  - (iv) the sale, or promotion of the sale, or provision of a service in connection with the sale, of property is, or is part of, a business the person ordinarily conducts; and
- (b) includes a person who—
  - (i) causes or arranges for the sale, or promotion of the sale, or provision of a service in connection with the sale, of residential property; or
  - (ii) provides advisory, management, legal, accounting, administrative or other services in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of residential property.

## SCHEDULE 3 (continued)

**“marketeer proceeding”** see section 500A.

**“minor claim”**, against the fund, means a claim of not more than \$5 000.

**“misleading”** includes deceptive.

**“money”**, for chapter 12, part 4, see section 411.

**“motor dealer”**—

- (a) generally, see section 279(1); and
- (b) for chapter 9, part 5, see section 312.

**“motor dealer’s licence”** means a property agents and motor dealers licence (motor dealer).

**“motor salesperson”** means a person who holds a registration certificate as a motor salesperson.

**“motor vehicle”** see section 15.

**“non-refundable deposit”**, for chapter 9, part 4, see section 296.

**“obstruct”** includes hinder, delay and attempt to obstruct.

**“obtain”**—

- (a) for chapter 5, part 2, division 5, see section 143; and
- (b) for chapter 6, part 2, division 4, see section 182; and
- (c) for chapter 7, part 2, division 5, see section 220; and
- (d) for chapter 9, part 2, division 4, see section 290.

**“open listing”** see section 16(1).

**“option to purchase”** includes a right granted or purportedly granted, but not immediately exercisable, to purchase or to be given an option to purchase.

**“pastoral house”** see section 165(1).

**“pastoral house auctioneer”** see section 168(1).

**“pastoral house auctioneer’s licence”** means a property agents and motor dealers licence (pastoral house auctioneer).

**“pastoral house director”** see section 166(1).

**“pastoral house director’s licence”** means a property agents and motor dealers licence (pastoral house director).

## SCHEDULE 3 (continued)

**“pastoral house licence”** means a property agents and motor dealers licence (pastoral house).

**“pastoral house manager”** see section 167(1).

**“pastoral house manager’s licence”** means a property agents and motor dealers licence (pastoral house manager).

**“pastoral house officer”**, of a pastoral house, means—

- (a) an executive officer of the pastoral house; or
- (b) a pastoral house manager of the pastoral house; or
- (c) a pastoral house auctioneer of the pastoral house; or
- (d) a pastoral house salesperson of the pastoral house.

**“pastoral house salesperson”** means a person who holds a registration certificate as a pastoral house salesperson.

**“place of residence”**—

- (a) means—
  - (i) a building or part of a building used, or currently designed for use, as a single dwelling only; and
  - (ii) any outbuildings or other appurtenances incidental to the use of the building or part as a single dwelling; but
- (b) does not include—
  - (i) a building or part of a building used, or currently designed for use, for temporary accommodation; or
  - (ii) any outbuildings or other appurtenances incidental to the use of the building or part as temporary accommodation.

*Examples of paragraph (b)—*

1. Motel
2. Caravan park
3. Hostel.

**“principal licensee”** means a licensee that carries on business under the licensee’s licence on the licensee’s own behalf.

## SCHEDULE 3 (continued)

**“promote”**, the sale of residential property, means take action to increase awareness of the property with a view to increasing the likelihood of sale.

**“property agents and motor dealers licence”** means a property agents and motor dealers licence issued under this Act.

**“Property Agents and Motor Dealers Tribunal”** means the Property Agents and Motor Dealers Tribunal established under section 448.

**“property developer”** see section 262(1).

**“property developer director”** see section 263.

**“property developer director’s licence”** means a property agents and motor dealers licence (property developer director).

**“property developer salesperson”** means a person who holds a registration certificate as a property developer salesperson.

**“property developer’s licence”** means a property agents and motor dealers licence (property developer).

**“property information session”** means a presentation (however described) given to 1 or more persons that has as a significant purpose the purchase of residential property in Queensland by 1 or more persons attending the presentation.

**“qualified auditor”**, for chapter 12, part 2, see section 391.

**“real estate agent”** see section 128(1).

**“real estate agent’s licence”** means a property agents and motor dealers licence (real estate agent).

**“real estate salesperson”** means a person who holds a registration certificate as a real estate salesperson.

**“receivership property”**, for chapter 12, part 4, see section 411.

**“registered employee”**—

- (a) generally, means a person registered under this Act as any of the following—
  - (i) real estate salesperson;
  - (ii) pastoral house salesperson;
  - (iii) trainee auctioneer;

## SCHEDULE 3 (continued)

- (iv) property developer salesperson;
- (v) motor salesperson;
- (vi) commercial subagent; and
- (b) for chapter 13, see section 447.

**“registered office”**—

- (a) of a restricted letting agent, see section 121;
- (b) of a real estate agent, see section 156;
- (c) of a pastoral house, pastoral house director, pastoral house manager or pastoral house auctioneer, see section 193;
- (d) of an auctioneer, see section 250;
- (e) of a property developer, see section 271;
- (f) of a motor dealer, see section 326;
- (g) of a commercial agent, see section 350.

**“registration certificate”** means a registration certificate issued under section 91.

**“registration certificate register”** see section 109(1).

**“relevant contract”**, for chapter 11, see section 364.

**“relevant person”**, for chapter 14, see section 469.

**“repair period”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“repealed Act”** means the *Auctioneers and Agents Act 1971*.

**“representation”** includes a statement, promise, publication and other representation made in any way.

**“residential property”** see section 17.

**“respondent”**—

- (a) for chapter 14, see section 469; and
- (b) for chapter 16, see section 563.

**“restricted letting agent”** see section 111(1).

## SCHEDULE 3 (continued)

**“restricted letting agent’s business”** see section 152.

**“restricted letting agent’s licence”** means a property agents and motor dealers licence (restricted letting agent).

**“restricted real estate agent’s licence”** means a real estate agent’s licence granted under the repealed Act, section 45(3).

**“reward”** includes remuneration of any kind including, for example, any fee, commission or gain.

**“rural land”** means land used for grazing stock or cultivating crops on a commercial basis.

**“sale by auction”** means the sale of property in any way commonly known and understood to be by auction.

**“security interest certificate”** means a security interest certificate under the *Motor Vehicles Securities Act 1986*.

**“sell”** includes agree to sell, advertise or display for sale, attempt to sell, have for sale, negotiate for a sale, and in any way be concerned in selling.

**“serious offence”** means any of the following offences punishable by 3 or more years imprisonment—

- (a) an offence involving fraud or dishonesty;
- (b) an offence involving the trafficking of drugs;
- (c) an offence involving the use or threatened use of violence;
- (d) an offence of a sexual nature;
- (e) extortion;
- (f) arson;
- (g) unlawful stalking.

**“sole agency”** see section 19.

**“statutory warranty”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“termination penalty”**, for chapter 11, see section 364.

## SCHEDULE 3 (continued)

**“trainee auctioneer”** means a person who holds a registration certificate as a trainee auctioneer.

**“transactions register”** see section 330.

**“tribunal”** means the Property Agents and Motor Dealers Tribunal.

**“trust account”**—

- (a) generally, means a trust account kept under this Act; and
- (b) for chapter 12, part 2, division 3, see section 400.

**“trust money”**, for chapter 12, part 4, see section 411.

**“trust property”**, for chapter 12, part 4, see section 411.

**“unsolicited invitation”** see section 18.

**“unwarranted vehicle”** means a used motor vehicle that does not have a statutory warranty.

**“used motor vehicle”**—

- (a) generally, means a motor vehicle that has, at any time, been licensed or registered, whether under the law of this State or of any other State or a foreign country; and
- (b) for chapter 9, part 4, see section 296.

**“vacant land”**—

- (a) for chapter 5, part 2, division 6, see section 147; and
- (b) for chapter 6, part 2, division 5, see section 186; and
- (c) for chapter 7, part 2, division 6, see section 224.

**“warning statement”**, for chapter 11, see section 364.

**“warranted vehicle”** means a used motor vehicle other than—

- (a) an unregistered motor vehicle that is—
  - (i) incapable of being registered in Queensland because of its design; or
  - (ii) sold for wrecking or dismantling; or
- (b) a motor vehicle sold on consignment, unless the owner of the vehicle is a motor dealer or auctioneer; or
- (c) a commercial vehicle; or



## SCHEDULE 3 (continued)

- (d) a caravan; or
- (e) a motor cycle.

**“warrantor”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“warranty advice”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“warranty period”**—

- (a) for chapter 7, part 4, see section 234; and
- (b) for chapter 9, part 5, see section 312.

**“water damaged motor vehicle”** means a motor vehicle—

- (a) that is a water damaged motor vehicle under the *Motor Vehicles Securities Act 1986*; and
- (b) whose identifying particulars are included in the register kept under that Act.

**ENDNOTES****1 Index to endnotes**

	Page
2 Date to which amendments incorporated . . . . .	416
3 Key . . . . .	417
4 Table of reprints . . . . .	417
5 Tables in earlier reprints . . . . .	417
6 List of legislation . . . . .	417
7 List of annotations . . . . .	418
8 List of forms . . . . .	425
9 Provisions that have not commenced and are not incorporated into reprint . . . .	427

**2 Date to which amendments incorporated**

This is the reprint date mentioned in the Reprints Act 1992, section 5(c). Accordingly, this reprint includes all amendments that commenced operation on or before 8 May 2002. Future amendments of the Property Agents and Motor Dealers Act 2000 may be made in accordance with this reprint under the Reprints Act 1992, section 49.

### 3 Key

#### Key to abbreviations in list of legislation and annotations

Key	Explanation	Key	Explanation
AIA	= Acts Interpretation Act 1954	prev	= previous
amd	= amended	(prev)	= previously
amdt	= amendment	proc	= proclamation
ch	= chapter	prov	= provision
def	= definition	pt	= part
div	= division	pubd	= published
exp	= es/expired	R[X]	= Reprint No.[X]
gaz	= gazette	RA	= Reprints Act 1992
hdg	= heading	reloc	= relocated
ins	= inserted	renum	= renumbered
lap	= lapsed	rep	= repealed
notfd	= notified	s	= section
o in c	= order in council	sch	= schedule
om	= omitted	sdiv	= subdivision
orig	= original	SIA	= Statutory Instruments Act 1992
p	= page	SIR	= Statutory Instruments Regulation 1992
para	= paragraph	SL	= subordinate legislation
prec	= preceding	sub	= substituted
pres	= present	unnum	= unnumbered

### 4 Table of reprints

Reprints are issued for both future and past effective dates. For the most up-to-date table of reprints, see the reprint with the latest effective date.

### 5 Tables in earlier reprints

#### TABLES IN EARLIER REPRINTS

Name of table	Reprint No.
Corrected minor errors	1

### 6 List of legislation

#### Property Agents and Motor Dealers Act 2000 No. 62

date of assent 24 November 2000

ss 1–2 commenced on date of assent

remaining provisions commenced 1 July 2001 (2001 SL No. 54)

amending legislation—

**Motor Vehicles Securities and Other Acts Amendment Act 2001 No. 38 pts 1, 5, s 46(1) sch 1**

date of assent 7 June 2001

ss 1–2, 35–36, 38–40, 42 (to the extent it ins the def “water damaged motor vehicle”) commenced on date of assent

remaining provisions not yet proclaimed into force**Corporations (Ancillary Provisions) Act 2001 No. 45 ss 1–2, 29 sch 3**

date of assent 28 June 2001

ss 1–2 commenced on date of assent

sch 3 commenced 15 July 2001 (see s 2(2) of Act 2001 No. 45 (Qld) and Corporations Act 2001 No. 50 (Cwlth) and proc pubd Cwlth of Australia gaz 13 July 2001, No. S285)

remaining provision commenced immediately before 15 July 2001 (see s 2(1) of Act 2001 No. 45 (Qld) and Corporations Act 2001 No. 50 (Cwlth) and proc pubd Cwlth of Australia gaz 13 July 2001, No. S285)

**Property Agents and Motor Dealers Amendment Act 2001 No. 61**

date of assent 21 September 2001

ss 1–2 commenced on date of assent

ss 11–19 commenced 29 October 2001 (2001 SL No. 189)

remaining provisions commenced on date of assent

**Tourism, Racing and Fair Trading (Miscellaneous Provisions) Act 2002 No. 13 ss 1, 2(3), pt 17, s 124 sch**

date of assent 24 April 2002

ss 1–2 commenced on date of assent

ss 74–78, 81–85, 87–91, 97, 99 not yet proclaimed into force (see s 2(3))

remaining provisions commenced on date of assent

**7 List of annotations****title** amd 2001 No. 61 s 4**CHAPTER 1—PRELIMINARY****PART 2—OBJECTS****prov hdg** sub 2001 No. 61 s 5**Exemption—public officials****s 5** amd 2002 No. 13 s 61**Objects****prov hdg** amd 2001 No. 61 s 6(1)**s 10** amd 2001 No. 61 s 6(2)–(7)**Meaning of “residential property”****s 17** sub 2001 No. 38 s 36

amd 2002 No. 13 s 124 sch

**Categories of licence****s 20** amd 2002 No. 13 s 124 sch

**Chief executive must consider suitability of applicants and licensees**

s 28            amd 2001 No. 45 s 29 sch 3; 2001 No. 61 s 7

**Defence Housing Authority is a suitable person**

s 31A          ins 2002 No. 13 s 62

**Eligibility for pastoral house licence**

s 37            amd 2001 No. 45 s 29 sch 3

**Defence Housing Authority is eligible to obtain particular licences**

s 48A          ins 2002 No. 13 s 63

**Licence—public trustee**

s 50            amd 2002 No. 13 s 64

**Licence—chief executive of department**

s 51            amd 2002 No. 13 s 65

**Licence—Queensland Housing Commission**

s 52            amd 2002 No. 13 s 66

**Licence—Defence Housing Authority**

s 52A          ins 2002 No. 13 s 67

**Immediate suspension**

s 74            amd 2001 No. 61 s 8; 2002 No. 13 s 68

**Suitability of applicants**

s 85            amd 2002 No. 13 s 69

**Chief executive must consider suitability of applicants**

s 86            amd 2001 No. 45 s 29 sch 3; 2001 No. 61 s 9; 2002 No. 13 s 70

**Registration certificate—conditions**

s 92            amd 2002 No. 13 s 71

**Immediate suspension**

s 104          amd 2001 No. 61 s 10

**Immediate cancellation**

s 105          sub 2002 No. 13 s 72

**Appointment of real estate agent—general**

s 133          amd 2002 No. 13 s 73

**Pre-appointment advice about types of appointment**

s 134A        ins 2002 No. 13 s 74

**Appointment of real estate agent—sole and exclusive agencies**

s 135          amd 2002 No. 13 s 75

**Restriction on reappointment of real estate agents for sales of residential property**

s 136          amd 2002 No. 13 s 76

**Form of reappointment**

s 136A        ins 2002 No. 13 s 77

**Avoidance of appointments**s 137 [sub 2002 No. 13 s 78](#)**Disclosures to prospective buyer**s 138 [amd 2001 No. 61 s 11; 2002 No. 13 s 79](#)**Notice to be given about vacant land**s 149 [amd 2002 No. 13 s 124 sch](#)**Notice to be given about sale of restricted letting agent's business**s 153 [amd 2002 No. 13 s 124 sch](#)**Appointment of pastoral house—general**s 173 [amd 2002 No. 13 s 80](#)**Pre-appointment advice about types of appointment**s 174A [ins 2002 No. 13 s 81](#)**Appointments of pastoral house—sole and exclusive agencies**s 175 [amd 2002 No. 13 s 82](#)**Restriction on reappointment of pastoral house for sales of residential property**s 176 [amd 2002 No. 13 s 83](#)**Form of reappointment**s 176A [ins 2002 No. 13 s 84](#)**Avoidance of appointments**s 177 [sub 2002 No. 13 s 85](#)**CHAPTER 7—AUCTIONEERS****PART 2—CONDUCT PROVISIONS****Division 7A—Sales of used boats**div hdg [ins 2001 No. 38 s 37](#)**Appointment of auctioneer—general**s 210 [amd 2002 No. 13 s 86](#)**Pre-appointment advice about types of appointment**s 211A [ins 2002 No. 13 s 87](#)**Appointment of auctioneer—sole and exclusive agencies**s 212 [amd 2002 No. 13 s 88](#)**Restriction on reappointment of auctioneers for sales of residential property**s 213 [amd 2002 No. 13 s 89](#)**Form of reappointment**s 213A [ins 2002 No. 13 s 90](#)**Avoidance of appointments**s 214 [sub 2002 No. 13 s 91](#)**Definitions for div 7A**s 230A [ins 2001 No. 38 s 37](#)**Sales of used boats**s 230B [ins 2001 No. 38 s 37](#)

**Division 9—Sales of water damaged motor vehicles****div hdg** ins 2001 no. 38 s 38**Announcements before auction****s 232A** ins 2001 No. 38 s 38**Application of pt 4****s 237** amd 2002 No. 13 s 92**Particular vehicles without statutory warranty to be identified when offered for sale****s 238** amd 2002 No. 13 s 124 sch**Announcements before auction****s 239** amd 2002 No. 13 s 93**Meaning of “complete a residential property sale”****s 261** amd 2001 No. 45 s 29 sch 3; 2002 No. 13 s 94**What a property developer’s licence authorises****s 262** amd 2002 No. 13 s 95**Licensee or salesperson to be in charge of a property developer’s business at a place****s 267** amd 2002 No. 13 s 96**Disclosures to prospective buyer****s 268** amd 2001 No. 61 s 12; 2002 No. 13 s 97**CHAPTER 9—MOTOR DEALERS****PART 2—CONDUCT PROVISIONS****Division 6—Sales of used motor vehicles that are water damaged motor vehicles****div hdg** ins 2001 No. 38 s 39**Notice to be given about used motor vehicle—water damaged motor vehicle****s 294A** ins 2001 No. 38 s 39**Particular vehicles without statutory warranty to be identified when offered for sale****s 316** amd 2002 No. 13 s 124 sch**Purposes of ch 11****s 363** amd 2001 No. 61 s 13**Definitions for ch 11****s 364** def “**contract**” sub 2001 No. 38 s 40

om 2001 No. 61 s 14(1)

def “**formed on a sale by auction**” ins 2001 No. 61 s 14(2)def “**property information session**” om 2001 No. 61 s 14(1)def “**relevant contract**” sub 2001 No. 61 s 14**When parties are bound under a relevant contract****s 365** sub 2002 No. 13 s 98**Buyer to receive copy of property valuation buyer pays for****s 365A** ins 2001 No. 61 s 15**Lawyer’s disclosure to buyer about independence****s 365B** ins 2001 No. 61 s 15

**Warning statement to be attached to relevant contract**

prov hdg amd 2001 No. 61 s 16(1)

s 366 amd 2001 No. 61 s 16(2)–(6); 2002 No. 13 s 99

**Buyer's rights if warning statement not given**

s 367 amd 2001 No. 61 s 17; 2002 No. 13 s 100

**Waiving cooling-off period**

s 369 amd 2001 No. 61 s 18

**Shortening cooling-off period**

s 370 amd 2001 No. 61 s 19

**Account's name**

s 376 amd 2002 No. 13 s 101

**Accounting to clients**

s 386 amd 2002 No. 13 s 124 sch

**Definitions for pt 2**

s 391 def "qualified auditor" amd 2001 No. 45 s 29 sch 3

**Jurisdiction**

s 450 amd 2001 No. 61 s 20

**CHAPTER 14—CLAIMS AGAINST THE FUND AND OTHER PROCEEDINGS****Definitions for ch 14**

s 469 def "complaint" sub 2001 No. 61 s 21

**Claims**

s 470 amd 2001 No. 61 s 22

**Persons who can not claim**

s 471 amd 2001 No. 38 s 41

**Deciding claims other than minor claims**

s 488 amd 2001 No. 61 s 23

**PART 3A—MARKETEER PROCEEDINGS**

pt 3A (ss 500A–500E) ins 2001 No. 61 s 24

**PART 5—PROCEEDINGS GENERALLY****Constitution of tribunal for hearing**

s 506 amd 2001 No. 61 s 25; 2002 No. 13 s 102

**Way tribunal is to conduct proceedings**

s 508 amd 2001 No. 61 s 26

**Punishment of contempt**

s 525 amd 2001 No. 61 s 27

**Division 6A—Public examinations**

div 6A (ss 528A–528B) ins 2001 No. 61 s 28

**Division 6B—Stopping particular conduct**

div 6B (s 528C) ins 2001 No. 61 s 28



**Division 7—Tribunal's orders****Orders tribunal may make in a marketeer proceeding**

s 530A ins 2001 No. 61 s 29

**Criteria for deciding amount to be ordered**

s 530B ins 2001 No. 61 s 29

**Summary orders**

s 532 amd 2002 No. 13 s 124 sch

**Entry to places**

s 547 amd 2002 No. 13 s 103

**Division 4—Other powers**

div hdg ins 2002 No. 13 s 104

**Power to require documents to be produced—licensees**

prov hdg amd 2002 No. 13 s 105

s 556 amd 2002 No. 13 s 124 sch

**Power to require documents to be produced—marketeers**

s 556A ins 2002 No. 13 s 106

**CHAPTER 16—INJUNCTIONS, UNDERTAKINGS, PRESERVATION OF ASSETS AND CIVIL PENALTIES**

ch hdg amd 2001 No. 61 s 30

**PART 3—PRESERVATION OF ASSETS**

pt 3 (s 572A) ins 2001 No. 61 s 31

**PART 4—CIVIL PENALTIES AND COMPENSATION ORDERS FOR PARTICULAR CONTRAVENTIONS**

pt 4 (ss 572B–572E) ins 2001 No. 61 s 31

**CHAPTER 17—GENERAL CONTRAVENTIONS, EVIDENTIARY MATTERS AND LEGAL PROCEEDINGS**

ch hdg amd 2001 No. 61 s 32

**PART 1—GENERAL CONTRAVENTIONS**

pt hdg amd 2001 No. 61 s 33

**Misleading conduct**

s 573A ins 2001 No. 61 s 34

**Unconscionable conduct**

s 573B ins 2001 No. 61 s 34

**False representations and other misleading conduct in relation to residential property**

s 573C ins 2001 No. 61 s 34

**Application of ss 573A, 573B and 573C**

s 573D ins 2001 No. 61 s 34

**Offensive conduct in relation to residential property**

s 573E ins 2001 No. 61 s 34

**Chief executive to ask for substantiation of representations made by marketeers**

s 575A ins 2001 No. 61 s 35

**Proceedings for an offence**

s 589 amd 2002 No. 13 s 107

**Responsibility for acts or omissions of representatives**

s 590 amd 2001 No. 61 s 36

**Executive officers must ensure corporation complies with Act**

s 591 amd 2002 No. 13 s 124 sch

**Power of court**

s 592 amd 2001 No. 61 s 37

**Power of court for particular offences**

s 592A ins 2001 No. 61 s 38

**Acts amended in sch 2**

s 601 om R1 (see RA s 40)

**CHAPTER 19—TRANSITIONAL AND SAVINGS PROVISIONS****PART 1—TRANSITIONAL AND SAVINGS PROVISIONS FOR REPEALED ACT**

pt hdg ins 2002 No. 13 s 108

**Definitions for pt 1**

prov hdg amd 2002 No. 13 s 109(1)

s 603 amd 2002 No. 13 s 109(2)

**Existing appointments to act as licensee**

s 614 amd 2002 No. 13 s 110

**PART 2—TRANSITIONAL PROVISIONS FOR TOURISM, RACING AND FAIR TRADING (MISCELLANEOUS PROVISIONS) ACT 2002**

pt hdg ins 2002 No. 13 s 111

**Transitional provision for relevant contracts mentioned in repealed s 365**

s 631 ins 2002 No. 13 s 111

**Transitional provision for warning statements**

s 632 ins 2002 No. 13 s 111

**SCHEDULE 2—CONSEQUENTIAL AMENDMENTS**

om R1 (see RA s 40)

**SCHEDULE 3—DICTIONARY**

def “attendance notice” sub 2001 No. 61 s 39

def “boat” ins 2001 No. 38 s 42

def “civil jurisdiction” ins 2001 No. 61 s 39(2)

def “commencement” amd 2002 No. 13 s 124 sch

def “committee” amd No. 13 s 124 sch

def “contract” om 2001 No. 61 s 39(1)

def “disposer” ins 2001 No. 38 s 42

def “former fund” amd 2002 No. 13 s 124 sch

def “hearing date” ins 2001 No. 61 s 39(2)

def “livestock” sub 2002 No. 13 s 124 sch

- def “**marketeer**” ins 2001 No. 61 s 39(2)  
 def “**marketeer proceeding**” ins 2001 No. 61 s 39(2)  
 def “**promote**” ins 2001 No. 61 s 39(2)  
 def “**property information session**” sub 2001 No. 61 s 39  
 def “**security interest certificate**” amd 2001 No. 38 s 46(1) sch 1  
 def “**used boat**” ins 2001 No. 38 s 42  
 def “**water damaged motor vehicle**” ins 2001 No. 38 s 42

## **8 List of forms**

- PAMD 1—Application for a Property Agents and Motor Dealers Licence**  
 pubd gaz 14 September 2001 p 131
- PAMD 3—Application for a Property Agents and Motor Dealers Registration Certificate**  
 pubd gaz 14 September 2001 p 131
- PAMD 20—Appointment to Act as Restricted Letting Agent**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 21—Sole or Exclusive Agency Notice for Sale of Property (Real Estate Agent)**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 22—Appointment to Act as Real Estate Agent**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 23—Sole or Exclusive Agency Notice for Sale of Property (Auctioneer)**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 24—Appointment to Act as Auctioneer**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 25—Sole or Exclusive Agency Notice for Sale of Property (Pastoral House)**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 26—Appointment to Act as Pastoral House**  
 pubd gaz 6 July 2001 pp 915–6
- PAMD 27—Disclosure to Buyer (By a Real Estate Agent, Real Estate Salesperson or Property Developer)**  
 pubd gaz 6 July 2001 pp 915–6
- Form 27a—Selling Agent’s Disclosure to Buyer**  
 pubd gaz 16 November 2001 p 976
- Form 27b—Selling Agent’s Disclosure to Buyer**  
 pubd gaz 12 April 2002 p 1390
- PAMD 28—Disclosure of Beneficial Interest to Seller (By a Real Estate Agent, Real Estate Salesperson, Auctioneer, Trainee Auctioneer, Pastoral House or Pastoral House Officer)**  
 pubd gaz 6 July 2001 pp 915–6

**PAMD 29—Warning Statement (For Sale of Residential Property No Cooling-Off Period)**

pubd gaz 6 July 2001 pp 915–6

**PAMD 30—Warning Statement (For Sale of Residential Property Cooling-Off Period)**

pubd gaz 6 July 2001 pp 915–6

**Form 30a—Warning Statement**

pubd gaz 16 November 2001 p 976

**PAMD 31—Declaration by Seller Sale of Residential Property**

pubd gaz 6 July 2001 pp 915–6

**Form 31a—Declaration by Seller (Sale of Residential Property)**

pubd gaz 16 November 2001 p 976

**PAMD 32—Lawyer’s Certificate Waiving Cooling-Off Period**

pubd gaz 6 July 2001 pp 915–6

**Form 32a—Lawyer’s Certifications**

pubd gaz 16 November 2001 p 976

**PAMD 33—Lawyer’s Certificate Shortening Cooling-Off Period**

pubd gaz 6 July 2001 pp 915–6

**PAMD 34—Appointment to Act as Motor Dealer on Sale of a Motor Vehicle on Consignment)**

pubd gaz 6 July 2001 pp 915–6

**PAMD 35—Disclosure of Beneficial Interest to Seller (By a Motor Dealer or Motor Salesperson)**

pubd gaz 6 July 2001 pp 915–6

**PAMD 36—Guarantee of Title (By a Motor Dealer)**

pubd gaz 6 July 2001 pp 915–6

**PAMD 37—Statutory Warranty by a Motor Dealer**

pubd gaz 6 July 2001 pp 915–6

**PAMD 38—Notice to Buyer of a Motor Vehicle Cooling-Off and No Prior Contract**

pubd gaz 6 July 2001 pp 915–6

**PAMD 39—Option to Purchase During Cooling-Off Period**

pubd gaz 6 July 2001 pp 915–6

**PAMD 40—Guarantee of Title (By an Auctioneer)**

pubd gaz 6 July 2001 pp 915–6

**PAMD 41—Buyer’s Acknowledgment of Receipt of Documents**

pubd gaz 6 July 2001 pp 915–6

**PAMD 42—Statutory Warranty by an Auctioneer**

pubd gaz 6 July 2001 pp 915–6

## **9 Provisions that have not commenced and are not incorporated into reprint**

The following provisions are not incorporated in this reprint because they had not commenced before the reprint date (see Reprints Act 1992, s 5(c)).

**Motor Vehicles Securities and Other Acts Amendment Act 2001 No. 38 ss 37, 41, 42 (to the extent it ins the defs “boat”, “disposer” and “used boat”) and 46(1) sch 1 read as follows—**

### **PART 5—AMENDMENT OF PROPERTY AGENTS AND MOTOR DEALERS ACT 2000**

#### **37 Insertion of new ch 7, pt 2, div 7A**

After section 230—

*insert—*

#### ***Division 7A—Sales of used boats***

#### **‘230A Definitions for div 7A**

‘In this division—

**“boat”** means a ship within the meaning of the *Transport Operations (Marine Safety) Act 1994* that is registered under that Act.

**“boat registration law”** means any of the following—

- (a) the *Transport Operations (Marine Safety) Act 1994*;
- (b) the repealed *Queensland Marine Act 1958*;
- (c) a law of another State or a foreign country that corresponds to a law mentioned in paragraph (a) or (b).

**“disposer”** means a collector or dealer under the *Second-hand Dealers and Collectors Act 1984*.

**“used boat”** means a boat that has, at any time, been licensed or registered under a boat registration law.

**‘230B Sales of used boats**

‘(1) This section applies if a used boat is to be sold by an auctioneer at auction to someone else (“**buyer**”).

‘(2) The auctioneer must, within 48 hours after property in the boat passes to the buyer, give the buyer—

- (a) a security interest certificate for the boat issued after property in the boat passes; and
- (b) a notice (“**explanatory notice**”) in the approved form.

Maximum penalty—200 penalty units.

‘(3) If the security interest certificate for the boat shows that a security interest is registered for the boat—

- (a) the sale is ineffective from the time it is made; and
- (b) the responsible person must do everything in the person’s power to return the buyer to the position the buyer was in before the boat was purchased including, for example, by paying to the buyer—
  - (i) the amount the buyer paid for the boat; and
  - (ii) any amount the buyer paid for boat inspection, auctioneer’s charges or stamp duty.

‘(4) An amount payable to the buyer under subsection (3)(b) may be recovered as a debt.

‘(5) The auctioneer must ask the buyer to sign the acknowledgment of receipt of the security interest certificate included in the explanatory notice.

Maximum penalty—200 penalty units.

‘(6) The auctioneer must—

- (a) give the original of the explanatory notice to the buyer; and
- (b) keep a copy of the explanatory notice; and
- (c) make the copy available for immediate inspection by an inspector who asks to see it.

Maximum penalty—200 penalty units.

‘(7) The auctioneer may charge the buyer an amount for the provision of the security interest certificate not greater than the amount prescribed under a regulation.

‘(8) An auctioneer who charges a buyer an amount for providing the security interest certificate that is more than the amount prescribed commits an offence.

Maximum penalty—200 penalty units.

‘(9) A proceeding against an auctioneer for an offence against this section does not affect any civil liability of any person, including the auctioneer or disposer, arising out of the same facts that constitute the offence.

‘(10) In this section—

**“responsible person”** means—

- (a) if the auctioneer (**“seller”**) owns the boat or is auctioning the boat for someone other than a disposer or another auctioneer—the seller;
- (b) if the auctioneer (**“seller”**) is auctioning the boat for a disposer or another auctioneer (**“other auctioneer”**)—the disposer or other auctioneer for whom the seller is auctioning the boat.’.

#### **41 Amendment of s 471 (Persons who can not claim)**

Section 471(2)—

*insert—*

- ‘(h) a person who suffers financial loss because of, or arising out of, the person’s dealings with an auctioneer in relation to the sale of a used boat.’.

#### **42 Amendment of sch 3 (Dictionary)**

Schedule 3—

*insert—*

‘ **“boat”** for chapter 7, part 2, division 7A, see section 230A.

**“disposer”** for chapter 7, part 2, division 7A, see section 230A.

**“used boat”** for chapter 7, part 2, division 7A, see section 230A.’.

**PROPERTY AGENTS AND MOTOR DEALERS ACT 2000****1 Schedule 3, definition “security interest certificate”, after ‘Vehicles’—***insert—**‘and Boats’.***Tourism, Racing and Fair Trading (Miscellaneous Provisions) Act 2002 No. 13**  
ss 74–78, 81–85, 87–91, 97 and 99 read as follows—**74 Insertion of new s 134A**

After section 134—

*insert—***‘134A Pre-appointment advice about types of appointment**

‘If the appointment is for the sale of a place of residence or land or an interest in a place of residence or land, before the appointment is signed, the real estate agent must specifically bring to the client’s notice the information in the form of appointment about—

(a) the effect of the following—

(i) an open listing;<sup>212</sup>(ii) an exclusive agency;<sup>213</sup>(iii) a sole agency;<sup>214</sup> and

(b) the difference between sole agency and exclusive agency.

Maximum penalty—200 penalty units.

*Note—*

The commission of an offence against this section also renders the appointment ineffective under section 137(3).’.

---

212 See section 16 (Meaning of “open listing”).

213 See section 19(2) (Difference between “exclusive agency” and “sole agency”).

214 See section 19(3) (Difference between “exclusive agency” and “sole agency”).



**75 Amendment of s 135 (Appointment of real estate agent—sole and exclusive agencies)**

(1) Section 135(1)—

*omit, insert—*

‘(1) If the appointment is for a sole or exclusive agency, before the appointment is signed, the real estate agent must discuss with the client whether the appointment is to be for a sole agency or an exclusive agency and specifically bring to the client’s notice the information in the form of appointment about—

- (a) the proposed term of the appointment; and
- (b) if the appointment is for the sale of residential property, the client’s entitlement to negotiate the term of the appointment up to a maximum term of 60 days; and
- (c) the difference between sole agency and exclusive agency, unless the information has been brought to the client’s notice under section 134A; and
- (d) the consequences for the client if the property is sold by someone other than the agent during the term of the appointment.

Maximum penalty—200 penalty units.

*Note—*

The commission of an offence against this subsection also renders an appointment for the sale of a place of residence or land or an interest in a place of residence or land ineffective under section 137(3).’.

(2) Section 135(3)—

*omit, insert—*

‘(3) Subsection (1)(b) does not apply if the appointment is for the sale of 3 or more residential properties.’.

**76 Amendment of s 136 (Restriction on reappointment of real estate agents for sales of residential property)**

Section 136(2)—

*omit, insert—*

‘(2) The limitation on the term of reappointment under subsection (1) does not apply if the reappointment is for the sale of 3 or more residential properties.

‘(3) A real estate agent appointed for the sale of residential property under a sole or exclusive agency commits an offence if the agent is reappointed for the sale earlier than 14 days before the term of the sole or exclusive agency ends.

Maximum penalty for subsection (3)—200 penalty units.

*Note—*

The commission of an offence against this subsection in relation to the reappointment also renders the reappointment ineffective under section 137.’.

## **77 Insertion of new s 136A**

After section 136—

*insert—*

### **‘136A Form of reappointment**

‘(1) The reappointment of a real estate agent under section 136 must be made in the approved form.

‘(2) A reappointment that does not comply with subsection (1) is ineffective from the time it is made.’.

## **78 Replacement of s 137 (Avoidance of appointments)**

Section 137—

*omit, insert—*

### **‘137 When appointments and reappointments are ineffective**

‘(1) The appointment of a real estate agent for the sale of residential property under a sole or exclusive agency is ineffective from the time it is made if the term of the appointment is more than 60 days.

‘(2) Subsection (1) does not apply if the appointment is for the sale of 3 or more residential properties.

‘(3) The appointment of a real estate agent for the sale of a place of residence or land or an interest in a place of residence or land is ineffective from the time it is made if the real estate agent commits an offence against section 134A or 135(1).

‘(4) The reappointment of a real estate agent for a further term of sole or exclusive agency for the sale of residential property is ineffective from the time it is made if the real estate agent commits an offence against section 136(3) in relation to the reappointment.’.

## **81 Insertion of new s 174A**

After section 174—

*insert—*

### **‘174A Pre-appointment advice about types of appointment**

‘If the appointment is for the sale of a place of residence or land or an interest in a place of residence or land, before the appointment is signed, the pastoral house must specifically bring to the client’s notice the information in the form of appointment about—

- (a) the effect of the following—
  - (i) an open listing;<sup>215</sup>
  - (ii) an exclusive agency;<sup>216</sup>
  - (iii) a sole agency;<sup>217</sup> and
- (b) the difference between sole agency and exclusive agency.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>218</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

*Note—*

The commission of an offence against this section also renders the appointment ineffective under section 177(3).’.

---

215 See section 16 (Meaning of “open listing”).

216 See section 19(2) (Difference between “exclusive agency” and “sole agency”).

217 See section 19(3) (Difference between “exclusive agency” and “sole agency”).

218 Section 591 (Executive officers must ensure corporation complies with Act)

**82 Amendment of s 175 (Appointment of pastoral house—sole and exclusive agencies)**

(1) Section 175(1)—

*omit, insert—*

‘(1) If the appointment is for a sole or exclusive agency, before the appointment is signed, the pastoral house must discuss with the client whether the appointment is to be for a sole agency or an exclusive agency and specifically bring to the client’s notice the information in the form of appointment about—

- (a) the proposed term of the appointment; and
- (b) if the appointment is for the sale of residential property, the client’s entitlement to negotiate the term of the appointment up to a maximum term of 60 days; and
- (c) the difference between sole agency and exclusive agency, unless the information has been brought to the client’s notice under section 174A; and
- (d) the consequences for the client if the property is sold by someone other than the agent during the term of the appointment.

Maximum penalty—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>219</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

*Note—*

The commission of an offence against this subsection also renders an appointment for the sale of a place of residence or land or an interest in a place of residence or land ineffective under section 177(3).’.

(2) Section 175(3)—

*omit, insert—*

‘(3) Subsection (1)(b) does not apply if the appointment is for the sale of 3 or more residential properties.’.

---

219 Section 591 (Executive officers must ensure corporation complies with Act)

**83 Amendment of s 176 (Restriction on reappointment of pastoral house for sales of residential property)**

Section 176(2)—

*omit, insert—*

‘(2) The limitation on the term of reappointment under subsection (1) does not apply if the reappointment is for the sale of 3 or more residential properties.

‘(3) A pastoral house appointed for the sale of residential property under a sole or exclusive agency commits an offence if the pastoral house is reappointed for the sale earlier than 14 days before the term of the sole or exclusive agency ends.

Maximum penalty for subsection (3)—

- (a) for an individual guilty under chapter 2 of the Criminal Code of an offence or for section 591<sup>220</sup>—200 penalty units; or
- (b) for a pastoral house—1 000 penalty units.

*Note—*

The commission of an offence against this subsection in relation to the reappointment also renders the reappointment ineffective under section 177.’.

**84 Insertion of new s 176A**

After section 176—

*insert—***‘176A Form of reappointment**

‘(1) The reappointment of a pastoral house under section 176 must be made in the approved form.

‘(2) A reappointment that does not comply with subsection (1) is ineffective from the time it is made.’.

**85 Replacement of s 177 (Avoidance of appointments)**

Section 177—

*omit, insert—*


---

220 Section 591 (Executive officers must ensure corporation complies with Act)

**‘177 When appointments and reappointments are ineffective**

‘(1) The appointment of a pastoral house for a sole or exclusive agency for the sale of residential property is ineffective from the time it is made if the term of the appointment is more than 60 days.

‘(2) Subsection (1) does not apply if the appointment is for the sale of 3 or more residential properties.

‘(3) The appointment of a pastoral house for the sale of a place of residence or land or an interest in a place of residence or land is ineffective from the time it is made if the pastoral house commits an offence against section 174A or 175(1).

‘(4) The reappointment of a pastoral house for a further term of sole or exclusive agency for the sale of residential property is ineffective from the time it is made if the pastoral house commits an offence against section 176(3) in relation to the reappointment.’.

**87 Insertion of new s 211A**

After section 211—

*insert—*

**‘211A Pre-appointment advice about types of appointment**

‘If the appointment is for the sale of a place of residence or land or an interest in a place of residence or land, before the appointment is signed, the auctioneer must specifically bring to the client’s notice the information in the form of appointment about—

(a) the effect of the following—

- (i) an open listing;<sup>221</sup>
- (ii) an exclusive agency;<sup>222</sup>
- (iii) a sole agency;<sup>223</sup> and

(b) the difference between sole agency and exclusive agency.

Maximum penalty—200 penalty units.

*Note—*

---

221 See section 16 (Meaning of “open listing”).

222 See section 19(2) (Difference between “exclusive agency” and “sole agency”).

223 See section 19(3) (Difference between “exclusive agency” and “sole agency”).

The commission of an offence against this section also renders the appointment ineffective under section 214(3).’.

### **88 Amendment of s 212 (Appointment of auctioneer—sole and exclusive agencies)**

(1) Section 212(1)—

*omit, insert—*

‘(1) If the appointment is for a sole or exclusive agency, before the appointment is signed, the auctioneer must discuss with the client whether the appointment is to be for a sole agency or an exclusive agency and specifically bring to the client’s notice the information in the form of appointment about—

- (a) the proposed term of the appointment; and
- (b) if the appointment is for the sale of residential property, the client’s entitlement to negotiate the term of the appointment up to a maximum term of 60 days; and
- (c) the difference between sole agency and exclusive agency, unless the information has been brought to the client’s notice under section 211A; and
- (d) the consequences for the client if the property is sold by someone other than the auctioneer during the term of the sole or exclusive agency.

Maximum penalty—200 penalty units.

*Note—*

The commission of an offence against this subsection also renders an appointment for the sale of a place of residence or land or an interest in a place of residence or land ineffective under section 214(3).’.

(2) Section 212—

*insert—*

‘(3) Subsection (1)(b) does not apply if the appointment is for the sale of 3 or more residential properties.’.

### **89 Amendment of s 213 (Restriction on reappointment of auctioneers for sales of residential property)**

Section 213(2)—

*omit, insert—*

‘(2) The limitation on the term of reappointment under subsection (1) does not apply if the reappointment is for the sale of 3 or more residential properties.

‘(3) An auctioneer appointed for the sale of residential property under a sole or exclusive agency commits an offence if the auctioneer is reappointed for the sale earlier than 14 days before the term of the sole or exclusive agency ends.

Maximum penalty for subsection (3)—200 penalty units.

*Note—*

The commission of an offence against this subsection in relation to the reappointment also renders the reappointment ineffective under section 214.’.

## **90 Insertion of new s 213A**

After section 213—

*insert—*

### **‘213A Form of reappointment**

‘(1) The reappointment of an auctioneer under section 213 must be made in the approved form.

‘(2) A reappointment that does not comply with subsection (1) is ineffective from the time it is made.’.

## **91 Replacement of s 214 (Avoidance of appointments)**

Section 214—

*omit, insert—*

### **‘214 When appointments and reappointments are ineffective**

‘(1) The appointment of an auctioneer for a sole or exclusive agency for the sale of residential property is ineffective from the time it is made if the term of the appointment is more than 60 days.

‘(2) Subsection (1) does not apply if the appointment is for the sale of 3 or more residential properties.

‘(3) The appointment of an auctioneer for the sale of a place of residence or land or an interest in a place of residence or land is ineffective from the



time it is made if the auctioneer commits an offence against section 211A or 212(1).

‘(4) The reappointment of an auctioneer for a further term of sole or exclusive agency for the sale of residential property is ineffective from the time it is made if the auctioneer commits an offence against section 213(3) in relation to the reappointment.’

## **97 Replacement of s 268 (Disclosures to prospective buyer)**

Section 268—

*omit, insert—*

### **‘268 Disclosures to prospective buyer**

‘(1) A property developer agent marketing residential property must disclose the following to any prospective buyer of the property—

- (a) any relationship, and the nature of the relationship (whether personal or commercial), the property developer agent has with anyone to whom the agent refers the buyer for professional services associated with the sale;

*Examples of relationships for paragraph (a)—*

1. A family relationship.
  2. A business relationship, other than a casual business relationship.
  3. A fiduciary relationship.
  4. A relationship in which 1 person is accustomed, or obliged, to act in accordance with the directions, instructions, or wishes of the other.
- (b) whether the property developer agent derives or expects to derive any benefit from a person to whom the agent has referred the buyer and, if so, the amount, value or nature of the benefit;
  - (c) the amount, value or nature of any benefit any person has received, receives, or expects to receive in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the property.

*Examples for paragraph (c) of persons who may receive a benefit—*

- seller
- finance broker
- financial adviser
- financier

- property valuer
- solicitor
- residential property developer.

Maximum penalty—200 penalty units.

‘(2) The disclosure is effective for subsection (1) only if it is—

- (a) given to the prospective buyer in the approved form; and
- (b) acknowledged by the prospective buyer in writing on the approved form; and
- (c) given and acknowledged before a contract for the sale of the residential property is entered into.

‘(3) The approved form must include a statement that a residential property developer marketing residential property must hold an interest of at least 15% in the property.

‘(4) Also, for subsection (1)(c), disclosure in compliance with the approved form is sufficient.

‘(5) In this section—

“**benefit**” means monetary or other benefit.

“**property developer agent**” means—

- (a) a residential property developer; or
- (b) a property developer salesperson; or
- (c) a person acting as a property developer salesperson in contravention of section 276.<sup>224</sup>

“**residential property developer**” means—

- (a) a property developer; or
- (b) a person acting as a property developer in contravention of section 275.<sup>225</sup>.

---

224 Section 276 (Pretending to be property developer salesperson)

225 Section 275 (Acting and marketing offences)

**99 Amendment of s 366 (Warning statement to be attached to relevant contract)**

Section 366(4)(a), 'before a witness'—

*omit.*